

Accu.Target	Sales	Achieved %	HO Budget+ %	Total Com.
4,797.18 L	4,425.02 L	92.24 %	0.00 %	29.16 L

Note : Sales Period is From :01-Oct-2025 To :22-Oct-2025

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
VIJAYAWADA-01	2,170.04	2,151.15	99.13 %	63,000.00	0.00 %	63,000.00
TIRUPATI-01	2,627.13	2,260.25	86.03 %	0.00	0.00 %	0.00
OTHERS	0.00	13.62	0.00 %	0.00	0.00 %	0.00
Total	4,797.18	4,425.02	92.24 %		0.00 %	

VIJAYAWADA-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	BVR1	754.57	853.71	113.14%	160,000.00	0.00 %	160,000.00
	GNT1	660.49	673.59	101.98%	90,000.00	0.00 %	90,000.00
	VJW1	754.98	623.85	82.63%	0.00	0.00 %	0.00
TIRUPATI-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	KDA1	545.88	523.94	95.98%	37,500.00	0.00 %	37,500.00
	TPY1	1,157.55	1,077.60	93.09%	75,000.00	0.00 %	75,000.00
	ATP1	923.70	658.71	71.31%	0.00	0.00 %	0.00
OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	GNT1	0.00	13.27	0.00%	0.00	0.00 %	0.00
	TPY1	0.00	0.35	0.00%	0.00	0.00 %	0.00

VIJAYAWADA-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
BVR1	139.19	219.11	0.14	157.42 %	123,999.30	40.00 %	49,599.72	0.00 %	49,599.72
CRL1	60.23	79.84	0.09	132.56 %	54,003.90	40.00 %	21,601.56	0.00 %	21,601.56
PAP1	40.74	53.10	0.00	130.34 %	37,792.80	40.00 %	15,117.12	0.00 %	15,117.12
TNK1	87.30	113.03	0.17	129.48 %	70,639.60	40.00 %	28,255.84	0.00 %	28,255.84
NPR1	39.56	51.20	0.24	129.43 %	30,940.40	40.00 %	12,376.16	0.00 %	12,376.16
TDD1	45.54	58.12	0.43	127.63 %	43,518.50	40.00 %	17,407.40	0.00 %	17,407.40
VJW3	100.63	123.26	0.25	122.50 %	73,506.50	40.00 %	29,402.60	0.00 %	29,402.60
RMV1	55.15	66.73	0.29	121.00 %	40,228.70	40.00 %	16,091.48	0.00 %	16,091.48
BPP1	29.08	34.14	0.30	117.38 %	21,447.70	30.00 %	6,434.31	0.00 %	6,434.31
GNT1	105.56	122.39	0.61	115.94 %	70,691.10	30.00 %	21,207.33	0.00 %	21,207.33
JPT1	45.52	52.10	0.02	114.46 %	33,027.00	30.00 %	9,908.10	0.00 %	9,908.10
DPE1	31.86	34.08	0.42	106.96 %	20,090.80	25.00 %	5,022.70	0.00 %	5,022.70
OGL1	74.63	79.52	0.03	106.56 %	49,849.70	25.00 %	12,462.43	0.00 %	12,462.43
TVU1	40.03	41.82	0.09	104.47 %	25,897.20	25.00 %	6,474.30	0.00 %	6,474.30
NRT1	56.65	58.06	0.07	102.50 %	34,693.70	25.00 %	8,673.43	0.00 %	8,673.43
VKN1	48.23	47.51	0.06	98.52 %	44,111.60	20.00 %	8,822.32	0.00 %	8,822.32
PNR1	31.88	30.18	0.18	94.66 %	15,250.00	15.00 %	2,287.50	0.00 %	2,287.50
JGG1	31.92	30.07	0.00	94.19 %	15,024.40	15.00 %	2,253.66	0.00 %	2,253.66
RAL1	60.59	56.26	0.15	92.86 %	35,866.90	15.00 %	5,380.04	0.00 %	5,380.04
GNT2	52.49	48.24	0.08	91.91 %	27,423.00	15.00 %	4,113.45	0.00 %	4,113.45
PRL1	36.79	33.15	0.15	90.11 %	24,567.40	15.00 %	3,685.11	0.00 %	3,685.11
ELU1	99.53	89.15	0.21	89.57 %	62,332.70	10.00 %	6,233.27	0.00 %	6,233.27
TNI1	39.66	34.47	0.07	86.90 %	27,130.40	10.00 %	2,713.04	0.00 %	2,713.04
VJW5	45.14	38.68	0.50	85.69 %	33,148.10	10.00 %	3,314.81	0.00 %	3,314.81
VJW4	45.95	38.22	0.00	83.18 %	24,109.30	10.00 %	2,410.93	0.00 %	2,410.93
PPM1	39.87	33.10	0.40	83.02 %	23,342.70	10.00 %	2,334.27	0.00 %	2,334.27
KDR1	43.45	35.82	0.49	82.44 %	29,205.30	10.00 %	2,920.53	0.00 %	2,920.53
GVM1	49.08	39.63	0.04	80.74 %	30,313.80	10.00 %	3,031.38	0.00 %	3,031.38
CKT1	60.91	48.47	0.13	79.58 %	35,519.50	0.00 %		0.00 %	
GDV1	40.25	31.86	0.16	79.15 %	15,399.80	0.00 %		0.00 %	
MTM1	52.23	40.72	0.41	77.95 %	25,105.00	0.00 %		0.00 %	
VUY1	34.45	25.67	0.88	74.50 %	16,711.90	0.00 %		0.00 %	
AMP1	37.15	26.16	0.38	70.43 %	12,688.30	0.00 %		0.00 %	
KND1	67.09	45.38	0.41	67.64 %	32,292.60	0.00 %		0.00 %	
VJW1	143.79	97.16	0.62	67.57 %	52,461.20	0.00 %		0.00 %	
VJW2	71.84	46.38	0.18	64.56 %	25,572.30	0.00 %		0.00 %	
TEL1	86.08	48.37	0.65	56.19 %	29,953.30	0.00 %		0.00 %	

TIRUPATI-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
RJP1	59.85	69.76	0.85	116.55 %	61,981.80	30.00 %	18,594.54	0.00 %	18,594.54
PDT1	63.07	73.21	0.05	116.08 %	47,022.90	30.00 %	14,106.87	0.00 %	14,106.87
PUT1	62.49	67.54	0.15	108.08 %	61,509.00	25.00 %	15,377.25	0.00 %	15,377.25
PIL1	78.39	83.78	0.00	106.87 %	39,489.20	25.00 %	9,872.30	0.00 %	9,872.30
KVL1	62.42	64.83	0.36	103.85 %	61,876.60	25.00 %	15,469.15	0.00 %	15,469.15
TPY2	231.09	238.79	1.16	103.33 %	120,070.80	25.00 %	30,017.70	0.00 %	30,017.70
MPL1	73.15	75.29	0.00	102.93 %	50,192.70	25.00 %	12,548.18	0.00 %	12,548.18
CTO1	166.98	168.98	0.00	101.20 %	109,948.20	25.00 %	27,487.05	0.00 %	27,487.05
DHN1	61.80	61.33	0.14	99.24 %	47,220.20	20.00 %	9,444.04	0.00 %	9,444.04
TPY1	97.89	94.89	0.32	96.93 %	57,125.30	20.00 %	11,425.06	0.00 %	11,425.06
KOU1	58.65	55.43	0.11	94.50 %	32,197.40	15.00 %	4,829.61	0.00 %	4,829.61
PGR1	58.65	54.36	0.46	92.69 %	42,287.80	15.00 %	6,343.17	0.00 %	6,343.17
NYP1	69.92	62.45	0.04	89.32 %	56,866.20	10.00 %	5,686.62	0.00 %	5,686.62
KNL2	127.90	112.84	0.00	88.23 %	58,573.40	10.00 %	5,857.34	0.00 %	5,857.34
RCY1	56.90	49.85	0.09	87.61 %	50,036.60	10.00 %	5,003.66	0.00 %	5,003.66
PMR1	88.72	76.77	0.16	86.53 %	71,346.90	10.00 %	7,134.69	0.00 %	7,134.69
NDL1	100.48	86.43	0.11	86.02 %	65,398.60	10.00 %	6,539.86	0.00 %	6,539.86
NLR1	91.59	77.06	0.24	84.14 %	48,144.30	10.00 %	4,814.43	0.00 %	4,814.43
VKI1	55.32	44.65	0.44	80.71 %	36,749.50	10.00 %	3,674.95	0.00 %	3,674.95
GTL1	55.43	44.56	0.07	80.39 %	24,354.70	10.00 %	2,435.47	0.00 %	2,435.47
TPI1	75.67	60.55	0.00	80.01 %	39,902.10	0.00 %		0.00 %	
ATP1	180.05	143.77	0.22	79.85 %	89,273.00	0.00 %		0.00 %	
KDA1	93.32	72.82	0.47	78.04 %	36,537.90	0.00 %		0.00 %	
KHT1	75.70	56.43	0.22	74.54 %	46,249.10	0.00 %		0.00 %	
SPE1	96.78	70.87	0.21	73.22 %	54,649.80	0.00 %		0.00 %	
BVL1	62.55	43.80	0.16	70.03 %	28,170.80	0.00 %		0.00 %	
ADI1	133.50	67.48	0.02	50.55 %	40,554.20	0.00 %		0.00 %	
KNL1	188.87	81.74	0.24	43.28 %	70,724.20	0.00 %		0.00 %	
OTHERS									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GTSD	0.00	13.27	4.36	0.00 %	0.00	0.00 %		0.00 %	
TPSD	0.00	0.35	49.43	0.00 %	0.00	0.00 %		0.00 %	