

Accu.Target 4,267.14 L	Sales 3,058.01 L	Achieved % 71.66 %	HO Budget+% 0.00 %	Total Com. 12.53 L
----------------------------------	----------------------------	------------------------------	------------------------------	------------------------------

Note : Sales Period is From :01-Sep-2026 To :22-Sep-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
TIRUPATI-01	2,006.03	1,516.73	75.61 %	0.00	0.00 %	0.00
VIJAYAWADA-01	2,261.11	1,486.16	65.73 %	0.00	0.00 %	0.00
OTHERS	0.00	55.13	0.00 %	0.00	0.00 %	0.00
Total	4,267.14	3,058.01	71.66 %		0.00 %	

TIRUPATI-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CTO1	114.33	117.18	-6.14	102.49 %	60,100.00	20.00 %	12,020.00	0.00 %	12,020.00
TPY2	175.80	176.93	-12.87	100.64 %	66,274.00	20.00 %	13,254.80	0.00 %	13,254.80
RCY1	60.47	59.40	-11.76	98.24 %	19,481.00	15.00 %	2,922.15	0.00 %	2,922.15
KDA1	75.94	69.89	-12.18	92.03 %	25,896.00	10.00 %	2,589.60	0.00 %	2,589.60
BVL1	52.43	47.43	-5.29	90.47 %	25,056.00	10.00 %	2,505.60	0.00 %	2,505.60
ATP1	120.99	109.02	-5.92	90.11 %	47,533.00	10.00 %	4,753.30	0.00 %	4,753.30
PMR1	53.64	46.66	-6.65	86.99 %	19,574.00	0.00 %		0.00 %	
PUT1	52.68	44.60	-5.18	84.67 %	25,397.00	0.00 %		0.00 %	
SPE1	56.92	46.74	-8.46	82.11 %	20,153.00	0.00 %		0.00 %	
PDT1	73.49	59.31	-8.19	80.70 %	17,855.00	0.00 %		0.00 %	
KOU1	53.70	42.13	-3.44	78.45 %	32,812.00	0.00 %		0.00 %	
KAR1	48.11	34.91	-4.15	72.56 %	20,638.00	0.00 %		0.00 %	
KNL2	82.87	58.98	-9.32	71.17 %	24,954.00	0.00 %		0.00 %	
NLR1	73.32	50.92	-13.17	69.46 %	21,812.00	0.00 %		0.00 %	
KNL1	56.91	39.44	-7.09	69.31 %	24,874.00	0.00 %		0.00 %	
KVL1	53.07	36.70	-8.20	69.15 %	21,393.00	0.00 %		0.00 %	
TPI1	45.33	30.79	-10.95	67.91 %	9,865.00	0.00 %		0.00 %	
PIL1	53.85	36.35	-12.05	67.51 %	10,232.00	0.00 %		0.00 %	
KDR1	40.62	26.94	-12.15	66.33 %	18,062.00	0.00 %		0.00 %	
RJP1	69.96	44.25	-10.10	63.24 %	26,649.00	0.00 %		0.00 %	
NYP1	53.53	33.83	-9.98	63.20 %	18,014.00	0.00 %		0.00 %	
NDL1	63.67	39.18	-6.64	61.54 %	21,427.00	0.00 %		0.00 %	
MPL1	68.26	41.39	-5.14	60.63 %	23,546.00	0.00 %		0.00 %	
KHT1	55.67	32.97	-10.34	59.22 %	16,312.00	0.00 %		0.00 %	
DHN1	54.87	31.97	-13.74	58.26 %	8,361.00	0.00 %		0.00 %	
PGR1	51.03	29.64	-4.29	58.09 %	15,481.00	0.00 %		0.00 %	
VKI1	48.89	27.93	-6.09	57.12 %	21,177.00	0.00 %		0.00 %	
TPY1	84.41	46.42	-9.98	55.00 %	32,411.00	0.00 %		0.00 %	
ADI1	59.85	29.68	-9.02	49.59 %	7,314.00	0.00 %		0.00 %	
GTL1	51.44	25.15	-9.72	48.89 %	8,002.00	0.00 %		0.00 %	

VIJAYAWADA-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VJW3	80.31	81.22	-11.00	101.13 %	27,051.00	20.00 %	5,410.20	0.00 %	5,410.20
GVM1	42.18	40.55	-5.15	96.13 %	24,659.00	15.00 %	3,698.85	0.00 %	3,698.85
VJW4	45.22	39.43	-8.46	87.19 %	30,395.00	0.00 %		0.00 %	
PRL1	37.82	32.71	-9.85	86.49 %	12,723.00	0.00 %		0.00 %	
GNT2	53.31	45.35	-15.36	85.06 %	10,564.00	0.00 %		0.00 %	
VJW1	83.20	69.50	-9.19	83.54 %	21,094.00	0.00 %		0.00 %	
CRL1	70.04	58.01	-8.23	82.82 %	30,053.00	0.00 %		0.00 %	
VSK1	227.54	180.68	-12.55	79.41 %	43,497.00	0.00 %		0.00 %	
GDV1	33.25	24.93	-7.93	74.99 %	7,087.00	0.00 %		0.00 %	
MTM1	40.36	29.33	-7.16	72.67 %	12,365.00	0.00 %		0.00 %	
VJW2	41.54	30.18	-9.21	72.66 %	5,157.00	0.00 %		0.00 %	
BPP1	28.94	20.78	-8.81	71.80 %	10,560.00	0.00 %		0.00 %	
TEL1	60.28	43.07	-7.94	71.45 %	13,545.00	0.00 %		0.00 %	
BVR1	134.05	91.90	-10.43	68.55 %	24,355.00	0.00 %		0.00 %	
TVU1	38.48	26.11	-12.55	67.85 %	7,954.00	0.00 %		0.00 %	
TNI1	37.55	25.23	-9.29	67.18 %	12,393.00	0.00 %		0.00 %	
DPE1	36.83	24.47	-9.28	66.45 %	7,603.00	0.00 %		0.00 %	
NPR1	52.38	33.59	-5.81	64.12 %	19,590.00	0.00 %		0.00 %	
NZV1	34.08	21.73	-8.58	63.76 %	10,181.00	0.00 %		0.00 %	
NRT1	59.14	37.60	-9.74	63.57 %	16,098.00	0.00 %		0.00 %	
OGL1	83.37	52.17	-10.22	62.58 %	14,864.00	0.00 %		0.00 %	
VJW5	45.51	27.69	-6.32	60.84 %	10,509.00	0.00 %		0.00 %	
VKN1	43.94	25.27	-5.54	57.50 %	11,083.00	0.00 %		0.00 %	
RAL1	61.17	34.37	-11.05	56.19 %	16,536.00	0.00 %		0.00 %	
PAP1	52.79	29.28	-8.17	55.46 %	11,115.00	0.00 %		0.00 %	
PNR1	27.71	15.04	-8.83	54.27 %	2,577.00	0.00 %		0.00 %	
TDD1	52.61	28.17	-14.39	53.54 %	8,197.00	0.00 %		0.00 %	
JPT1	45.61	24.37	-9.62	53.43 %	8,242.00	0.00 %		0.00 %	
JGG1	37.11	19.78	-12.00	53.29 %	4,926.00	0.00 %		0.00 %	
CKT1	40.36	21.28	-12.06	52.72 %	8,471.00	0.00 %		0.00 %	
TNK1	90.61	46.70	-11.87	51.54 %	12,792.00	0.00 %		0.00 %	
ELU1	82.29	42.37	-7.59	51.49 %	22,334.00	0.00 %		0.00 %	
RMV1	74.84	38.25	-9.49	51.11 %	23,722.00	0.00 %		0.00 %	
GNT1	116.53	59.43	-11.99	51.00 %	21,265.00	0.00 %		0.00 %	
VUY1	30.61	15.20	-7.03	49.64 %	3,639.00	0.00 %		0.00 %	
PPM1	49.04	21.32	-7.70	43.47 %	6,578.00	0.00 %		0.00 %	
AMP1	33.06	11.20	-8.65	33.89 %	2,542.00	0.00 %		0.00 %	
KND1	57.45	17.94	-12.80	31.22 %	5,702.00	0.00 %		0.00 %	

OTHERS									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GTSD	0.00	22.74	2.27	0.00 %	0.00	0.00 %		0.00 %	
TPSD	0.00	35.23	0.40	0.00 %	0.00	0.00 %		0.00 %	
WHGT	0.00	(0.76)	-25.25	0.00 %	0.00	0.00 %		0.00 %	
WHKD	0.00	(0.38)	-18.67	0.00 %	0.00	0.00 %		0.00 %	
WHRM	0.00	(0.57)	-23.75	0.00 %	0.00	0.00 %		0.00 %	
WHRN	0.00	(1.13)	-15.46	0.00 %	0.00	0.00 %		0.00 %	