

<b>Accu.Target</b> 7,211.96 L	<b>Sales</b> 6,289.59 L	<b>Achieved %</b> 87.21 %	<b>HO Budget+%</b> 2.79 %	<b>Total Com.</b> 44.16 L
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Note : Sales Period is From :01-Apr-2026 To :22-Apr-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
TIRUPATI-01	3,624.48	3,237.46	89.32 %	0.00	2.79 %	96,000.00
VIJAYAWADA-01	3,587.49	3,037.46	84.67 %	0.00	2.79 %	0.00
OTHERS	0.00	14.67	0.00 %	0.00	0.00 %	0.00
<b>Total</b>	<b>7,211.96</b>	<b>6,289.59</b>	<b>87.21 %</b>		<b>2.79 %</b>	

<b>TIRUPATI-01</b>	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	ATP1	865.99	828.64	95.69%	60,000.00	2.79 %	60,000.00
	KDA1	988.35	943.39	95.45%	67,500.00	2.79 %	67,500.00
	TPY1	977.39	893.46	91.41%	60,000.00	2.79 %	60,000.00
	NLR1	792.75	571.98	72.15%	0.00	2.79 %	0.00

<b>VIJAYAWADA-01</b>	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	VJW1	1,026.75	965.22	94.01%	67,500.00	2.79 %	67,500.00
	GNT1	1,151.26	973.11	84.53%	0.00	2.79 %	0.00
	BVR1	1,409.47	1,099.13	77.98%	0.00	2.79 %	0.00

<b>OTHERS</b>	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	GNT1	0.00	12.77	0.00%	0.00	0.00 %	0.00
	KDA1	0.00	(0.02)	0.00%	0.00	0.00 %	0.00
	TPY1	0.00	1.92	0.00%	0.00	0.00 %	0.00

**TIRUPATI-01**

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KDA1	111.25	149.70	0.24	134.56 %	65,780.50	40.00 %	26,312.20	2.79 %	26,312.20
RJP1	122.00	154.51	0.04	126.65 %	110,560.00	40.00 %	44,224.00	2.79 %	44,224.00
ATP1	171.96	203.09	0.11	118.10 %	212,982.15	30.00 %	63,894.65	2.79 %	85,192.86
TPY1	173.12	183.38	0.17	105.93 %	166,438.45	25.00 %	41,609.61	2.79 %	41,609.61
PUT1	83.33	86.32	0.03	103.59 %	87,435.65	25.00 %	21,858.91	2.79 %	21,858.91
BVL1	81.32	84.10	0.00	103.42 %	66,104.15	25.00 %	16,526.04	2.79 %	16,526.04
PDT1	136.23	140.67	0.10	103.25 %	94,967.75	25.00 %	23,741.94	2.79 %	23,741.94
KNL2	131.99	132.36	0.05	100.28 %	85,568.90	25.00 %	21,392.23	2.79 %	21,392.23
KDR1	74.02	72.10	0.10	97.40 %	46,143.10	20.00 %	9,228.62	2.79 %	11,535.78
CTO1	204.39	195.39	0.16	95.60 %	213,371.05	20.00 %	42,674.21	2.79 %	42,674.21
KAR1	86.69	81.27	0.08	93.75 %	78,640.60	15.00 %	11,796.09	2.79 %	15,728.12
GTL1	66.25	61.50	0.11	92.83 %	36,718.10	15.00 %	5,507.72	2.79 %	7,343.62
KNL1	138.03	125.25	1.28	90.74 %	148,258.55	15.00 %	22,238.78	2.79 %	22,238.78
TPI1	80.50	72.30	0.09	89.81 %	43,145.40	10.00 %	4,314.54	2.79 %	6,471.81
PGR1	68.26	60.55	0.28	88.70 %	44,357.20	10.00 %	4,435.72	2.79 %	6,653.58
NDL1	105.48	91.72	0.00	86.95 %	86,657.70	10.00 %	8,665.77	2.79 %	8,665.77
DHN1	79.90	68.39	0.11	85.60 %	56,222.55	10.00 %	5,622.26	2.79 %	5,622.26
PMR1	101.43	84.72	0.27	83.53 %	71,388.85	10.00 %	7,138.89	2.79 %	7,138.89
PIL1	83.69	69.84	0.00	83.45 %	25,386.05	10.00 %	2,538.61	2.79 %	2,538.61
TPY2	346.86	283.09	0.15	81.62 %	174,654.15	10.00 %	17,465.42	2.79 %	17,465.42
RCY1	96.94	79.09	0.05	81.58 %	49,368.90	10.00 %	4,936.89	2.79 %	4,936.89
ADI1	91.89	74.03	0.00	80.56 %	36,519.40	10.00 %	3,651.94	2.79 %	3,651.94
KOU1	112.84	90.07	0.04	79.82 %	80,485.40	0.00 %		2.79 %	8,048.54
SPE1	125.36	99.36	1.39	79.26 %	50,913.80	0.00 %		2.79 %	5,091.38
KHT1	102.67	81.11	0.13	79.00 %	57,645.90	0.00 %		2.79 %	5,764.59
VKI1	80.03	55.48	0.37	69.33 %	32,802.80	0.00 %		2.79 %	
KVL1	71.61	48.79	0.32	68.13 %	38,246.20	0.00 %		2.79 %	
NYP1	104.36	70.50	1.32	67.55 %	52,843.55	0.00 %		2.79 %	
NLR1	234.70	144.64	0.22	61.63 %	136,397.60	0.00 %		2.79 %	
MPL1	157.40	94.14	0.16	59.81 %	81,894.15	0.00 %		2.79 %	

**VIJAYAWADA-01**

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TEL1	80.02	112.27	0.19	140.30 %	74,988.70	40.00 %	29,995.48	2.79 %	29,995.48
TDD1	69.29	93.12	0.07	134.38 %	31,309.60	40.00 %	12,523.84	2.79 %	12,523.84
VJW1	134.07	166.89	0.32	124.48 %	108,510.30	40.00 %	43,404.12	2.79 %	43,404.12
VJW2	82.79	98.66	0.24	119.16 %	53,726.75	30.00 %	16,118.03	2.79 %	21,490.70
DPE1	49.84	58.65	0.26	117.67 %	40,344.40	30.00 %	12,103.32	2.79 %	16,137.76
CRL1	98.78	115.43	0.01	116.86 %	78,056.90	30.00 %	23,417.07	2.79 %	31,222.76
BPP1	50.59	52.22	0.91	103.23 %	34,385.95	25.00 %	8,596.49	2.79 %	8,596.49
NPR1	82.43	82.49	0.18	100.07 %	38,419.55	20.00 %	7,683.91	2.79 %	9,604.89
GDV1	53.55	52.42	0.30	97.89 %	22,310.05	20.00 %	4,462.01	2.79 %	5,577.51
RAL1	89.14	84.30	0.19	94.57 %	49,164.10	15.00 %	7,374.62	2.79 %	9,832.82
PAP1	82.06	77.12	0.05	93.98 %	47,798.35	15.00 %	7,169.75	2.79 %	9,559.67
VJW4	101.79	95.58	0.41	93.89 %	67,238.90	15.00 %	10,085.84	2.79 %	13,447.78
VUY1	54.19	50.13	0.00	92.51 %	21,995.20	15.00 %	3,299.28	2.79 %	4,399.04
JPT1	74.84	67.80	0.07	90.60 %	28,015.10	15.00 %	4,202.27	2.79 %	4,202.27
JGG1	49.19	43.57	0.49	88.58 %	22,861.95	10.00 %	2,286.20	2.79 %	3,429.29
GVM1	72.92	64.09	0.15	87.89 %	64,049.85	10.00 %	6,404.99	2.79 %	9,607.48
VJW5	84.20	73.85	0.02	87.71 %	93,854.15	10.00 %	9,385.42	2.79 %	14,078.12
VJW3	165.05	142.56	0.32	86.37 %	101,781.40	10.00 %	10,178.14	2.79 %	10,178.14
PPM1	72.93	62.70	0.00	85.97 %	33,683.10	10.00 %	3,368.31	2.79 %	3,368.31
PRL1	71.68	61.24	0.00	85.43 %	26,411.65	10.00 %	2,641.17	2.79 %	2,641.17
TVU1	72.87	62.02	0.14	85.11 %	29,178.20	10.00 %	2,917.82	2.79 %	2,917.82
NRT1	102.80	83.03	0.05	80.77 %	48,057.90	10.00 %	4,805.79	2.79 %	4,805.79
TNI1	78.50	60.07	0.09	76.52 %	22,586.65	0.00 %		2.79 %	
OGL1	165.70	126.10	0.00	76.10 %	110,542.70	0.00 %		2.79 %	
PNR1	47.87	35.83	0.00	74.85 %	14,951.80	0.00 %		2.79 %	
CKT1	77.11	57.46	0.19	74.51 %	22,369.85	0.00 %		2.79 %	
KND1	111.85	82.69	0.10	73.93 %	54,119.80	0.00 %		2.79 %	
AMP1	46.38	33.34	0.35	71.88 %	11,107.40	0.00 %		2.79 %	
ELU1	158.72	112.34	0.26	70.78 %	58,527.85	0.00 %		2.79 %	
NZV1	54.73	38.65	0.00	70.62 %	13,438.85	0.00 %		2.79 %	
MTM1	75.75	52.57	0.08	69.40 %	35,905.40	0.00 %		2.79 %	
GNT2	84.55	58.41	0.00	69.09 %	46,644.45	0.00 %		2.79 %	
VKN1	88.60	61.17	0.04	69.04 %	29,042.70	0.00 %		2.79 %	
TNK1	187.62	125.19	0.16	66.72 %	72,490.35	0.00 %		2.79 %	
BVR1	270.96	177.51	0.08	65.51 %	157,897.65	0.00 %		2.79 %	
GNT1	194.42	125.66	0.34	64.64 %	54,172.15	0.00 %		2.79 %	
RMV1	149.70	90.34	0.10	60.35 %	64,233.30	0.00 %		2.79 %	

**OTHERS**

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GTSD	0.00	12.77	0.03	0.00 %	0.00	0.00 %		0.00 %	
TPSD	0.00	1.93	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHKD	0.00	(0.02)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHRN	0.00	(0.01)	-3.16	0.00 %	0.00	0.00 %		0.00 %	