

Accu.Target	Sales	Achieved %	HO Budget+ %	Total Com.
2,348.23 L	1,893.32 L	80.63 %	9.37 %	12.23 L

Note : Sales Period is From :01-Nov-2025 To :21-Nov-2025

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
TIRUPATI-01	1,123.00	942.95	83.97 %	0.00	9.37 %	27,000.00
VIJAYAWADA-01	1,225.24	902.19	73.63 %	0.00	9.37 %	0.00
OTHERS	0.00	48.18	0.00 %	0.00	0.00 %	0.00
Total	2,348.23	1,893.32	80.63 %		9.37 %	

TIRUPATI-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TPY1	471.37	457.35	97.03%	30,000.00	9.37 %	60,000.00
	ATP1	376.94	281.33	74.64%	0.00	9.37 %	0.00
	KDA1	274.69	204.27	74.37%	0.00	9.37 %	0.00
VIJAYAWADA-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	GNT1	347.50	288.47	83.01%	0.00	9.37 %	15,000.00
	VJW1	382.78	281.49	73.54%	0.00	9.37 %	0.00
	BVR1	494.96	332.23	67.12%	0.00	9.37 %	0.00
OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	GNT1	0.00	24.68	0.00%	0.00	0.00 %	0.00
	TPY1	0.00	23.49	0.00%	0.00	0.00 %	0.00

TIRUPATI-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TPY2	79.39	92.02	0.76	115.90 %	51,273.20	30.00 %	15,381.96	9.37 %	20,509.28
NLR1	37.66	39.48	0.18	104.84 %	22,839.70	25.00 %	5,709.93	9.37 %	6,851.91
PUT1	26.54	27.53	0.00	103.70 %	28,154.40	25.00 %	7,038.60	9.37 %	8,446.32
RJP1	27.84	28.31	0.29	101.69 %	23,856.80	25.00 %	5,964.20	9.37 %	7,157.04
TPY1	41.06	41.59	0.13	101.31 %	26,206.20	25.00 %	6,551.55	9.37 %	7,861.86
NDL1	37.70	36.95	0.00	98.02 %	30,614.50	20.00 %	6,122.90	9.37 %	7,653.63
PMR1	36.13	35.13	0.01	97.22 %	23,772.00	20.00 %	4,754.40	9.37 %	5,943.00
SPE1	33.86	32.66	0.50	96.46 %	22,280.90	20.00 %	4,456.18	9.37 %	5,570.23
PGR1	26.54	25.45	0.00	95.86 %	16,557.80	20.00 %	3,311.56	9.37 %	4,139.45
ATP1	69.43	65.83	0.13	94.82 %	45,404.00	15.00 %	6,810.60	9.37 %	11,351.00
KHT1	32.55	29.98	0.29	92.11 %	20,001.20	15.00 %	3,000.18	9.37 %	5,000.30
CTO1	74.96	67.49	0.27	90.04 %	48,339.80	10.00 %	4,833.98	9.37 %	9,667.96
TPI1	31.20	27.09	1.18	86.82 %	17,767.10	10.00 %	1,776.71	9.37 %	3,553.42
KNL2	48.70	42.08	0.00	86.41 %	23,768.30	10.00 %	2,376.83	9.37 %	4,753.66
GTL1	33.56	28.73	0.03	85.61 %	12,342.10	10.00 %	1,234.21	9.37 %	1,851.32
VKI1	21.32	18.14	0.43	85.06 %	11,695.70	10.00 %	1,169.57	9.37 %	1,754.36
BVL1	29.04	24.62	0.16	84.77 %	15,563.60	10.00 %	1,556.36	9.37 %	2,334.54
KVL1	31.21	25.82	0.21	82.71 %	27,761.90	10.00 %	2,776.19	9.37 %	4,164.29
KOU1	28.76	22.71	0.21	78.94 %	11,256.70	0.00 %		9.37 %	1,125.67
PDT1	42.41	31.62	0.00	74.56 %	17,071.30	0.00 %		9.37 %	1,707.13
NYP1	30.14	22.07	0.81	73.23 %	21,583.50	0.00 %		9.37 %	2,158.35
PIL1	35.74	25.63	0.14	71.70 %	12,967.00	0.00 %		9.37 %	
MPL1	42.04	28.97	0.00	68.91 %	17,764.70	0.00 %		9.37 %	
DHN1	35.89	24.56	0.02	68.42 %	19,634.70	0.00 %		9.37 %	
RCY1	30.76	20.32	0.00	66.05 %	21,229.20	0.00 %		9.37 %	
KDA1	38.10	22.11	0.51	58.03 %	14,356.50	0.00 %		9.37 %	
ADI1	50.55	27.39	0.00	54.19 %	18,926.50	0.00 %		9.37 %	
KNL1	69.93	28.72	0.06	41.06 %	26,196.30	0.00 %		9.37 %	

VIJAYAWADA-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
ELU1	35.89	40.70	0.10	113.42 %	20,451.00	30.00 %	6,135.30	9.37 %	8,180.40
OGL1	34.21	35.32	0.18	103.25 %	20,399.30	25.00 %	5,099.83	9.37 %	6,119.79
VJW1	43.95	44.38	0.73	100.98 %	33,305.80	25.00 %	8,326.45	9.37 %	9,991.74
NRT1	27.82	27.08	0.06	97.35 %	16,644.80	20.00 %	3,328.96	9.37 %	4,161.20
TEL1	25.71	23.90	0.21	92.98 %	12,185.00	15.00 %	1,827.75	9.37 %	3,046.25
CRL1	34.64	31.94	0.00	92.23 %	21,538.30	15.00 %	3,230.75	9.37 %	5,384.58
VJW3	44.14	40.70	0.21	92.22 %	24,535.20	15.00 %	3,680.28	9.37 %	6,133.80
GNT2	26.36	23.17	0.00	87.90 %	10,207.10	10.00 %	1,020.71	9.37 %	2,041.42
GNT1	45.96	40.22	0.49	87.51 %	21,553.60	10.00 %	2,155.36	9.37 %	4,310.72
KDR1	27.66	22.97	0.00	83.04 %	15,298.10	10.00 %	1,529.81	9.37 %	2,294.72
BVR1	81.52	65.92	0.00	80.86 %	44,314.20	10.00 %	4,431.42	9.37 %	4,431.42
VJW4	34.96	26.76	0.00	76.54 %	18,337.40	0.00 %		9.37 %	1,833.74
MTM1	25.42	18.88	0.12	74.27 %	11,207.20	0.00 %		9.37 %	1,120.72
RAL1	33.31	24.60	0.01	73.86 %	16,478.20	0.00 %		9.37 %	1,647.82
CKT1	23.52	17.34	0.04	73.73 %	12,266.90	0.00 %		9.37 %	1,226.69
TDD1	28.08	20.61	0.04	73.38 %	14,064.30	0.00 %		9.37 %	1,406.43
VJW5	33.71	24.37	0.00	72.30 %	19,118.20	0.00 %		9.37 %	
VKN1	27.41	19.80	0.13	72.24 %	13,649.40	0.00 %		9.37 %	
BPP1	19.75	14.23	0.32	72.02 %	9,030.30	0.00 %		9.37 %	
PNR1	21.27	14.78	0.42	69.48 %	7,330.20	0.00 %		9.37 %	
PRL1	25.60	17.02	1.19	66.48 %	8,710.00	0.00 %		9.37 %	
PAP1	32.17	21.29	0.20	66.17 %	16,681.80	0.00 %		9.37 %	
VUY1	22.83	15.05	2.30	65.94 %	8,141.60	0.00 %		9.37 %	
PPM1	33.33	21.48	0.00	64.45 %	14,245.50	0.00 %		9.37 %	
VJW2	28.41	18.19	0.14	64.03 %	9,455.10	0.00 %		9.37 %	
KND1	36.45	23.00	0.56	63.09 %	14,247.10	0.00 %		9.37 %	
TVU1	28.65	18.04	0.47	62.96 %	10,766.50	0.00 %		9.37 %	
JGG1	22.34	13.78	0.00	61.65 %	7,365.20	0.00 %		9.37 %	
TNK1	67.18	41.29	0.20	61.47 %	29,507.40	0.00 %		9.37 %	
NPR1	39.10	23.23	0.01	59.42 %	19,163.90	0.00 %		9.37 %	
DPE1	21.97	13.05	0.00	59.37 %	6,756.30	0.00 %		9.37 %	
GVM1	34.22	20.18	0.00	58.96 %	12,283.50	0.00 %		9.37 %	
GDV1	27.70	15.77	0.00	56.92 %	6,458.50	0.00 %		9.37 %	
TNI1	28.37	16.07	0.00	56.64 %	11,010.30	0.00 %		9.37 %	
RMV1	47.36	24.53	0.28	51.80 %	20,417.30	0.00 %		9.37 %	
JPT1	33.09	15.27	0.65	46.16 %	10,030.70	0.00 %		9.37 %	
AMP1	21.19	7.29	0.00	34.38 %	6,692.30	0.00 %		9.37 %	
OTHERS									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GTSD	0.00	24.68	0.00	0.00 %	0.00	0.00 %		0.00 %	
TPSD	0.00	23.49	0.00	0.00 %	0.00	0.00 %		0.00 %	