

Accu.Target 5,710.43 L	Sales 5,104.34 L	Achieved % 89.39 %	HO Budget+ % 0.61 %	Total Com. 39.95 L
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Note : Sales Period is From :01-May-2026 To :21-May-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
VIJAYAWADA-01	2,972.47	2,850.60	95.90 %	84,000.00	0.61 %	84,000.00
TIRUPATI-01	2,737.96	2,232.70	81.55 %	0.00	0.61 %	0.00
OTHERS	0.00	21.03	0.00 %	0.00	0.00 %	0.00
Total	5,710.43	5,104.34	89.39 %		0.61 %	

VIJAYAWA DA-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	GNT1	894.01	958.70	107.24%	135,000.00	0.61 %	135,000.00
	BVR1	1,103.10	1,010.23	91.58%	75,000.00	0.61 %	75,000.00
	VJW1	975.36	881.68	90.39%	60,000.00	0.61 %	60,000.00

TIRUPATI- 01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TPY1	653.32	622.89	95.34%	45,000.00	0.61 %	45,000.00
	NLR1	561.67	493.85	87.93%	0.00	0.61 %	0.00
	KDA1	749.03	587.88	78.49%	0.00	0.61 %	0.00
	ATP1	773.94	528.09	68.23%	0.00	0.61 %	0.00

OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	GNT1	0.00	19.14	0.00%	0.00	0.00 %	0.00
	TPY1	0.00	1.90	0.00%	0.00	0.00 %	0.00

VIJAYAWADA-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CRL1	83.60	119.83	0.03	143.34 %	122,270.41	40.00 %	48,908.16	0.61 %	48,908.16
VJW4	66.23	91.79	0.49	138.59 %	55,891.80	40.00 %	22,356.72	0.61 %	22,356.72
TDD1	67.36	83.93	0.16	124.60 %	44,592.78	40.00 %	17,837.11	0.61 %	17,837.11
TEL1	64.30	76.78	0.54	119.40 %	57,430.99	30.00 %	17,229.30	0.61 %	22,972.40
OGL1	135.75	160.31	0.09	118.09 %	140,947.71	30.00 %	42,284.31	0.61 %	42,284.31
DPE1	53.26	62.74	0.17	117.80 %	52,633.44	30.00 %	15,790.03	0.61 %	15,790.03
GNT1	131.79	154.48	0.09	117.22 %	91,225.88	30.00 %	27,367.76	0.61 %	27,367.76
VJW3	137.14	149.80	0.39	109.23 %	112,327.46	25.00 %	28,081.87	0.61 %	28,081.87
RAL1	74.81	80.24	0.10	107.26 %	72,392.29	25.00 %	18,098.07	0.61 %	18,098.07
PRL1	55.16	58.73	0.04	106.49 %	52,431.28	25.00 %	13,107.82	0.61 %	13,107.82
TNK1	122.76	128.21	0.42	104.44 %	102,076.14	25.00 %	25,519.04	0.61 %	25,519.04
NPR1	76.00	78.71	0.11	103.56 %	54,621.10	25.00 %	13,655.28	0.61 %	13,655.28
BVR1	173.01	176.31	0.18	101.91 %	160,521.55	25.00 %	40,130.39	0.61 %	40,130.39
VJW5	68.92	70.12	0.03	101.74 %	76,126.28	25.00 %	19,031.57	0.61 %	19,031.57
GNT2	55.95	56.70	0.11	101.34 %	31,564.88	25.00 %	7,891.22	0.61 %	7,891.22
RMV1	95.52	93.15	0.31	97.51 %	78,732.74	20.00 %	15,746.55	0.61 %	15,746.55
VJW1	133.34	125.88	0.32	94.40 %	72,764.77	15.00 %	10,914.72	0.61 %	10,914.72
BPP1	47.24	44.26	0.10	93.68 %	42,866.00	15.00 %	6,429.90	0.61 %	6,429.90
VJW2	65.35	61.20	0.19	93.66 %	46,963.50	15.00 %	7,044.53	0.61 %	7,044.53
VKN1	62.19	58.21	0.13	93.59 %	61,095.47	15.00 %	9,164.32	0.61 %	9,164.32
NRT1	77.00	71.80	0.57	93.25 %	58,704.15	15.00 %	8,805.62	0.61 %	8,805.62
ELU1	93.33	87.00	0.05	93.22 %	48,025.43	15.00 %	7,203.81	0.61 %	7,203.81
MTM1	71.83	64.72	0.20	90.10 %	38,414.01	15.00 %	5,762.10	0.61 %	5,762.10
CKT1	59.77	52.13	0.22	87.22 %	32,237.95	10.00 %	3,223.80	0.61 %	3,223.80
TVU1	89.87	74.35	0.08	82.74 %	38,291.36	10.00 %	3,829.14	0.61 %	3,829.14
PAP1	100.20	82.28	0.01	82.11 %	61,550.96	10.00 %	6,155.10	0.61 %	6,155.10
TNI1	57.77	47.35	0.21	81.96 %	27,449.54	10.00 %	2,744.95	0.61 %	2,744.95
NZV1	43.13	35.05	0.15	81.26 %	28,052.10	10.00 %	2,805.21	0.61 %	2,805.21
GVM1	79.05	63.31	0.21	80.08 %	70,986.96	0.00 %		0.61 %	7,098.70
PPM1	61.29	47.05	0.00	76.77 %	40,054.04	0.00 %		0.61 %	
VUY1	43.80	33.24	0.00	75.88 %	18,291.17	0.00 %		0.61 %	
JPT1	102.25	74.00	0.13	72.37 %	43,617.22	0.00 %		0.61 %	
JGG1	53.64	34.53	0.00	64.37 %	20,625.98	0.00 %		0.61 %	
KND1	84.92	51.70	0.18	60.88 %	31,913.43	0.00 %		0.61 %	
AMP1	64.04	37.27	0.12	58.20 %	22,948.46	0.00 %		0.61 %	
PNR1	46.45	25.24	0.00	54.34 %	21,222.06	0.00 %		0.61 %	
GDV1	74.44	38.22	0.48	51.35 %	28,494.53	0.00 %		0.61 %	

TIRUPATI-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KDR1	55.33	65.67	0.03	118.69 %	69,180.48	30.00 %	20,754.14	0.61 %	20,754.14
TPY2	194.62	215.18	0.07	110.56 %	149,624.68	30.00 %	44,887.40	0.61 %	44,887.40
PUT1	67.94	70.87	0.12	104.31 %	71,916.47	25.00 %	17,979.12	0.61 %	17,979.12
TPY1	103.02	105.48	0.20	102.39 %	64,198.83	25.00 %	16,049.71	0.61 %	16,049.71
BVL1	66.99	66.85	0.26	99.79 %	75,596.18	20.00 %	15,119.24	0.61 %	18,899.05
PIL1	66.13	61.96	0.04	93.70 %	27,077.57	15.00 %	4,061.64	0.61 %	4,061.64
NYP1	71.01	66.06	0.31	93.02 %	78,241.66	15.00 %	11,736.25	0.61 %	11,736.25
CTO1	139.79	128.16	0.03	91.68 %	143,487.45	15.00 %	21,523.12	0.61 %	21,523.12
VKI1	56.92	51.84	0.10	91.08 %	35,744.48	15.00 %	5,361.67	0.61 %	5,361.67
KVL1	61.94	55.86	0.00	90.17 %	61,575.29	15.00 %	9,236.29	0.61 %	9,236.29
KDA1	96.11	86.66	0.28	90.16 %	44,979.56	15.00 %	6,746.93	0.61 %	6,746.93
ATP1	136.16	120.61	0.22	88.58 %	96,165.62	10.00 %	9,616.56	0.61 %	9,616.56
RJP1	78.38	67.71	0.49	86.39 %	63,015.89	10.00 %	6,301.59	0.61 %	6,301.59
SPE1	116.32	99.39	0.36	85.44 %	52,387.88	10.00 %	5,238.79	0.61 %	5,238.79
PMR1	76.89	62.87	0.11	81.76 %	52,144.53	10.00 %	5,214.45	0.61 %	5,214.45
NLR1	126.12	100.59	0.24	79.76 %	90,299.37	0.00 %		0.61 %	9,029.94
PDT1	107.11	81.01	0.14	75.63 %	45,815.29	0.00 %		0.61 %	
KHT1	74.02	54.44	0.09	73.55 %	61,285.23	0.00 %		0.61 %	
KAR1	76.69	54.72	0.00	71.35 %	52,818.45	0.00 %		0.61 %	
NDL1	104.53	73.89	0.09	70.69 %	65,209.36	0.00 %		0.61 %	
RCY1	66.96	47.33	0.10	70.68 %	45,972.36	0.00 %		0.61 %	
DHN1	70.07	47.94	0.09	68.42 %	38,506.72	0.00 %		0.61 %	
KOU1	75.67	51.36	0.00	67.88 %	62,287.39	0.00 %		0.61 %	
GTL1	68.46	46.42	0.36	67.81 %	36,292.93	0.00 %		0.61 %	
ADI1	76.26	50.53	0.91	66.25 %	20,916.04	0.00 %		0.61 %	
TPI1	72.28	45.00	0.01	62.26 %	26,552.78	0.00 %		0.61 %	
MPL1	114.99	70.29	0.16	61.12 %	52,101.04	0.00 %		0.61 %	
KNL1	135.52	79.41	0.24	58.59 %	72,122.85	0.00 %		0.61 %	
KNL2	110.66	64.30	0.00	58.10 %	46,713.57	0.00 %		0.61 %	
PGR1	71.06	40.33	0.16	56.75 %	32,231.16	0.00 %		0.61 %	

OTHERS

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GTSD	0.00	19.14	39.95	0.00 %	0.00	0.00 %		0.00 %	
TPSD	0.00	1.91	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHRN	0.00	(0.01)	0.00	0.00 %	0.00	0.00 %		0.00 %	