

Accu.Target 6,884.15 L	Sales 6,051.45 L	Achieved % 87.90 %	HO Budget+% 2.10 %	Total Com. 42.27 L
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Note : Sales Period is From :01-Apr-2026 To :21-Apr-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
TIRUPATI-01	3,459.73	3,126.38	90.36 %	93,000.00	2.10 %	93,000.00
VIJAYAWADA-01	3,424.42	2,910.40	84.99 %	0.00	2.10 %	0.00
OTHERS	0.00	14.67	0.00 %	0.00	0.00 %	0.00
Total	6,884.15	6,051.45	87.90 %		2.10 %	

TIRUPATI-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	KDA1	943.43	910.65	96.53%	67,500.00	2.10 %	67,500.00
	ATP1	826.63	796.85	96.40%	52,500.00	2.10 %	52,500.00
	TPY1	932.96	866.09	92.83%	60,000.00	2.10 %	60,000.00
	NLR1	756.71	552.79	73.05%	0.00	2.10 %	0.00

VIJAYAWADA-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	VJW1	980.08	923.49	94.23%	67,500.00	2.10 %	67,500.00
	GNT1	1,098.93	937.70	85.33%	0.00	2.10 %	0.00
	BVR1	1,345.41	1,049.22	77.99%	0.00	2.10 %	0.00

OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	GNT1	0.00	12.77	0.00%	0.00	0.00 %	0.00
	KDA1	0.00	(0.02)	0.00%	0.00	0.00 %	0.00
	TPY1	0.00	1.92	0.00%	0.00	0.00 %	0.00

TIRUPATI-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KDA1	106.19	146.01	0.25	137.50 %	62,490.35	40.00 %	24,996.14	2.10 %	24,996.14
RJP1	116.45	150.60	0.04	129.32 %	106,105.80	40.00 %	42,442.32	2.10 %	42,442.32
ATP1	164.14	194.65	0.12	118.58 %	204,205.00	30.00 %	61,261.50	2.10 %	81,682.00
TPY1	165.25	180.07	0.17	108.97 %	162,874.00	25.00 %	40,718.50	2.10 %	48,862.20
BVL1	77.62	80.61	0.00	103.84 %	62,573.30	25.00 %	15,643.33	2.10 %	15,643.33
PUT1	79.54	82.24	0.03	103.39 %	82,312.80	25.00 %	20,578.20	2.10 %	20,578.20
PDT1	130.04	134.31	0.10	103.29 %	88,932.00	25.00 %	22,233.00	2.10 %	22,233.00
KNL2	125.99	127.89	0.05	101.50 %	83,307.00	25.00 %	20,826.75	2.10 %	20,826.75
KDR1	70.66	71.10	0.11	100.63 %	45,558.10	25.00 %	11,389.53	2.10 %	11,389.53
CTO1	195.10	191.20	0.16	98.00 %	209,704.15	20.00 %	41,940.83	2.10 %	41,940.83
KAR1	82.75	77.71	0.09	93.91 %	76,139.40	15.00 %	11,420.91	2.10 %	15,227.88
TPI1	76.84	70.86	0.09	92.22 %	42,543.05	15.00 %	6,381.46	2.10 %	6,381.46
KNL1	131.75	120.86	1.33	91.73 %	141,583.40	15.00 %	21,237.51	2.10 %	21,237.51
GTL1	63.24	57.73	0.12	91.28 %	35,507.80	15.00 %	5,326.17	2.10 %	5,326.17
PGR1	65.16	58.43	0.29	89.68 %	42,308.35	10.00 %	4,230.84	2.10 %	6,346.25
NDL1	100.69	88.08	0.00	87.48 %	84,497.00	10.00 %	8,449.70	2.10 %	8,449.70
DHN1	76.27	65.96	0.12	86.49 %	53,763.25	10.00 %	5,376.33	2.10 %	5,376.33
PMR1	96.82	82.57	0.16	85.28 %	70,308.70	10.00 %	7,030.87	2.10 %	7,030.87
RCY1	92.53	77.84	0.00	84.12 %	47,856.75	10.00 %	4,785.68	2.10 %	4,785.68
PIL1	79.88	66.01	0.00	82.63 %	23,761.90	10.00 %	2,376.19	2.10 %	2,376.19
TPY2	331.09	271.57	0.16	82.02 %	167,126.60	10.00 %	16,712.66	2.10 %	16,712.66
ADI1	87.71	70.82	0.00	80.74 %	34,662.80	10.00 %	3,466.28	2.10 %	3,466.28
KOU1	107.71	86.67	0.04	80.46 %	78,130.70	10.00 %	7,813.07	2.10 %	7,813.07
KHT1	98.00	77.99	0.14	79.58 %	55,006.90	0.00 %		2.10 %	5,500.69
SPE1	119.66	93.41	1.48	78.07 %	49,297.85	0.00 %		2.10 %	
KVL1	68.36	47.20	0.34	69.05 %	36,626.45	0.00 %		2.10 %	
VKI1	76.39	52.35	0.40	68.53 %	29,587.65	0.00 %		2.10 %	
NYP1	99.62	67.44	1.38	67.69 %	49,525.00	0.00 %		2.10 %	
NLR1	224.04	143.30	0.17	63.96 %	133,203.55	0.00 %		2.10 %	
MPL1	150.25	90.90	0.17	60.50 %	77,749.30	0.00 %		2.10 %	

VIJAYAWADA-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TEL1	76.38	109.63	0.20	143.52 %	73,388.30	40.00 %	29,355.32	2.10 %	29,355.32
TDD1	66.14	89.64	0.07	135.52 %	29,865.10	40.00 %	11,946.04	2.10 %	11,946.04
VJW1	127.97	160.16	0.33	125.15 %	101,346.10	40.00 %	40,538.44	2.10 %	40,538.44
VJW2	79.03	96.73	0.24	122.40 %	52,849.25	40.00 %	21,139.70	2.10 %	21,139.70
CRL1	94.29	112.67	0.01	119.49 %	75,392.35	30.00 %	22,617.71	2.10 %	30,156.94
DPE1	47.57	56.41	0.27	118.58 %	38,168.50	30.00 %	11,450.55	2.10 %	15,267.40
BPP1	48.29	50.30	0.94	104.17 %	32,290.75	25.00 %	8,072.69	2.10 %	8,072.69
GDV1	51.11	50.83	0.12	99.44 %	21,321.90	20.00 %	4,264.38	2.10 %	5,330.48
NPR1	78.69	77.03	0.19	97.89 %	35,793.65	20.00 %	7,158.73	2.10 %	7,158.73
VJW4	97.17	93.25	0.42	95.97 %	66,022.85	20.00 %	13,204.57	2.10 %	13,204.57
VUY1	51.72	48.62	0.00	94.01 %	21,317.80	15.00 %	3,197.67	2.10 %	4,263.56
PAP1	78.33	73.03	0.05	93.24 %	45,608.45	15.00 %	6,841.27	2.10 %	9,121.69
JPT1	71.44	65.97	0.07	92.35 %	27,243.25	15.00 %	4,086.49	2.10 %	4,086.49
RAL1	85.09	78.54	0.20	92.31 %	43,528.35	15.00 %	6,529.25	2.10 %	6,529.25
JGG1	46.96	42.29	0.40	90.07 %	21,132.20	10.00 %	2,113.22	2.10 %	3,169.83
GVM1	69.61	62.09	0.15	89.21 %	61,287.70	10.00 %	6,128.77	2.10 %	9,193.16
VJW5	80.37	71.46	0.02	88.91 %	90,963.35	10.00 %	9,096.34	2.10 %	13,644.50
PRL1	68.43	59.86	0.00	87.49 %	25,728.10	10.00 %	2,572.81	2.10 %	2,572.81
VJW3	157.55	136.37	0.33	86.55 %	98,404.75	10.00 %	9,840.48	2.10 %	9,840.48
PPM1	69.62	59.30	0.00	85.18 %	30,750.55	10.00 %	3,075.06	2.10 %	3,075.06
NRT1	98.13	79.47	0.06	80.99 %	44,134.35	10.00 %	4,413.44	2.10 %	4,413.44
TVU1	69.56	55.68	0.16	80.05 %	27,266.65	0.00 %		2.10 %	2,726.67
CKT1	73.61	56.77	0.19	77.13 %	22,183.60	0.00 %		2.10 %	
OGL1	158.17	121.72	0.00	76.95 %	106,921.05	0.00 %		2.10 %	
TNI1	74.94	57.64	0.09	76.92 %	22,020.55	0.00 %		2.10 %	
PNR1	45.70	34.87	0.00	76.30 %	14,122.40	0.00 %		2.10 %	
KND1	106.76	79.59	0.10	74.55 %	49,476.50	0.00 %		2.10 %	
AMP1	44.28	32.65	0.36	73.75 %	10,735.90	0.00 %		2.10 %	
ELU1	151.50	107.76	0.27	71.13 %	54,481.15	0.00 %		2.10 %	
GNT2	80.70	56.48	0.00	69.98 %	44,883.55	0.00 %		2.10 %	
MTM1	72.31	50.37	0.09	69.66 %	33,716.60	0.00 %		2.10 %	
VKN1	84.57	57.50	0.04	67.99 %	25,715.05	0.00 %		2.10 %	
TNK1	179.10	119.68	0.16	66.83 %	68,151.85	0.00 %		2.10 %	
BVR1	258.64	168.02	0.08	64.96 %	152,160.25	0.00 %		2.10 %	
GNT1	185.58	119.89	0.36	64.60 %	50,433.85	0.00 %		2.10 %	
NZV1	52.24	31.96	0.00	61.17 %	11,422.60	0.00 %		2.10 %	
RMV1	142.89	86.17	0.10	60.30 %	59,246.60	0.00 %		2.10 %	

OTHERS

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GTSD	0.00	12.77	0.03	0.00 %	0.00	0.00 %		0.00 %	
TPSD	0.00	1.93	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHKD	0.00	(0.02)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHRN	0.00	(0.01)	-3.16	0.00 %	0.00	0.00 %		0.00 %	