



# AP-Sales Spot Commission Details 21/03/2026 11:44 PM

<b>Accu.Target</b> 5,244.42 L	<b>Sales</b> 3,955.10 L	<b>Achieved %</b> 75.42 %	<b>HO Budget+ %</b> 14.58 %	<b>Total Com.</b> 26.70 L
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Note : Sales Period is From :01-Mar-2026 To :21-Mar-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
VIJAYAWADA-01	2,506.34	2,051.33	81.85 %	0.00	14.58 %	60,000.00
TIRUPATI-01	2,738.07	1,862.30	68.01 %	0.00	14.58 %	0.00
OTHERS	0.00	41.48	0.00 %	0.00	0.00 %	0.00
<b>Total</b>	<b>5,244.42</b>	<b>3,955.10</b>	<b>75.42 %</b>		<b>14.58 %</b>	

VIJAYAWA DA-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	BVR1	964.60	814.97	84.49%	0.00	14.58 %	60,000.00
	VJW1	719.60	597.34	83.01%	0.00	14.58 %	37,500.00
	GNT1	822.14	639.01	77.73%	0.00	14.58 %	45,000.00

TIRUPATI- 01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	NLR1	461.67	384.33	83.25%	0.00	14.58 %	22,500.00
	TPY1	690.05	570.77	82.71%	0.00	14.58 %	37,500.00
	KDA1	803.93	475.76	59.18%	0.00	14.58 %	0.00
	ATP1	782.42	431.44	55.14%	0.00	14.58 %	0.00

OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	GNT1	0.00	23.35	0.00%	0.00	0.00 %	0.00
	TPY1	0.00	18.13	0.00%	0.00	0.00 %	0.00

**VIJAYAWADA-01**

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
PRL1	42.01	65.65	0.00	156.29 %	34,721.35	40.00 %	13,888.54	14.58 %	13,888.54
RMV1	67.55	99.14	0.12	146.76 %	78,832.00	40.00 %	31,532.80	14.58 %	31,532.80
PPM1	44.99	62.55	0.21	139.03 %	31,978.30	40.00 %	12,791.32	14.58 %	12,791.32
PAP1	46.63	57.77	0.00	123.91 %	48,616.40	40.00 %	19,446.56	14.58 %	19,446.56
VJW5	75.11	83.81	0.08	111.58 %	84,669.80	30.00 %	25,400.94	14.58 %	33,867.92
JPT1	44.27	43.31	0.04	97.82 %	22,364.20	20.00 %	4,472.84	14.58 %	6,709.26
TNI1	47.23	46.05	0.12	97.51 %	16,442.30	20.00 %	3,288.46	14.58 %	4,932.69
TNK1	103.54	100.65	0.14	97.21 %	55,277.85	20.00 %	11,055.57	14.58 %	16,583.36
NPR1	50.81	48.55	1.54	95.55 %	32,018.55	20.00 %	6,403.71	14.58 %	9,605.57
DPE1	36.05	33.55	0.00	93.08 %	15,761.90	15.00 %	2,364.29	14.58 %	3,940.48
GVM1	47.18	42.45	0.07	89.98 %	40,580.45	10.00 %	4,058.05	14.58 %	10,145.11
VUY1	41.25	36.81	0.00	89.24 %	15,668.60	10.00 %	1,566.86	14.58 %	3,917.15
CRL1	80.64	70.32	0.09	87.20 %	41,221.50	10.00 %	4,122.15	14.58 %	10,305.38
TEL1	59.31	50.81	0.00	85.65 %	40,645.20	10.00 %	4,064.52	14.58 %	10,161.30
AMP1	28.42	24.09	0.00	84.78 %	8,504.70	10.00 %	850.47	14.58 %	1,700.94
TVU1	49.38	41.57	0.16	84.18 %	21,806.65	10.00 %	2,180.67	14.58 %	4,361.33
RAL1	58.35	48.87	0.00	83.75 %	27,226.60	10.00 %	2,722.66	14.58 %	5,445.32
OGL1	107.09	89.64	0.10	83.70 %	75,433.40	10.00 %	7,543.34	14.58 %	15,086.68
VJW4	70.73	56.87	0.00	80.41 %	37,160.00	10.00 %	3,716.00	14.58 %	5,574.00
GDV1	39.29	31.31	0.15	79.70 %	16,107.00	0.00 %		14.58 %	2,416.05
VJW1	124.37	98.69	0.17	79.35 %	65,107.05	0.00 %		14.58 %	9,766.06
GNT1	113.70	90.02	0.15	79.17 %	47,534.75	0.00 %		14.58 %	7,130.21
VJW3	115.46	90.43	0.05	78.32 %	78,020.60	0.00 %		14.58 %	11,703.09
ELU1	120.54	82.72	0.10	68.62 %	40,789.90	0.00 %		14.58 %	4,078.99
BPP1	40.41	27.44	0.00	67.92 %	22,795.25	0.00 %		14.58 %	
GNT2	74.65	50.18	0.09	67.22 %	39,283.95	0.00 %		14.58 %	
MTM1	54.37	36.05	0.00	66.31 %	34,051.70	0.00 %		14.58 %	
TDD1	61.86	40.19	0.22	64.96 %	14,499.40	0.00 %		14.58 %	
BVR1	218.79	137.97	0.19	63.06 %	104,937.50	0.00 %		14.58 %	
NRT1	76.65	48.26	0.00	62.96 %	48,745.95	0.00 %		14.58 %	
VJW2	58.18	36.03	0.00	61.92 %	19,138.80	0.00 %		14.58 %	
JGG1	47.49	29.29	0.38	61.67 %	19,254.20	0.00 %		14.58 %	
PNR1	35.34	20.82	0.00	58.92 %	8,664.25	0.00 %		14.58 %	
VKN1	70.93	41.12	0.31	57.98 %	36,066.00	0.00 %		14.58 %	
KND1	90.69	52.44	0.35	57.83 %	24,692.35	0.00 %		14.58 %	
CKT1	63.06	35.88	0.43	56.90 %	19,627.25	0.00 %		14.58 %	

**TIRUPATI-01**

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KDR1	39.05	51.27	0.00	131.27 %	17,585.65	40.00 %	7,034.26	14.58 %	7,034.26
TPY1	100.20	121.33	3.24	121.08 %	85,473.50	40.00 %	34,189.40	14.58 %	34,189.40
KHT1	69.50	65.02	0.05	93.55 %	30,909.60	15.00 %	4,636.44	14.58 %	7,727.40
NLR1	106.25	91.50	0.33	86.12 %	50,615.35	10.00 %	5,061.54	14.58 %	12,653.84
VKI1	47.70	40.50	0.00	84.89 %	20,835.45	10.00 %	2,083.55	14.58 %	4,167.09
TPY2	240.48	200.35	0.09	83.31 %	135,546.75	10.00 %	13,554.68	14.58 %	27,109.35
PUT1	69.08	53.76	0.22	77.82 %	51,162.05	0.00 %		14.58 %	7,674.31
RJP1	78.98	60.86	0.10	77.05 %	44,435.55	0.00 %		14.58 %	6,665.33
KVL1	47.81	35.40	0.48	74.04 %	37,271.50	0.00 %		14.58 %	3,727.15
CTO1	161.21	118.94	0.10	73.78 %	95,073.75	0.00 %		14.58 %	9,507.38
PDT1	111.82	77.31	0.01	69.14 %	66,463.65	0.00 %		14.58 %	6,646.37
KDA1	102.60	70.29	0.00	68.51 %	50,509.05	0.00 %		14.58 %	5,050.91
PMR1	70.70	48.40	0.00	68.46 %	30,685.90	0.00 %		14.58 %	3,068.59
NYP1	73.75	49.40	0.00	66.98 %	38,639.25	0.00 %		14.58 %	
SPE1	77.61	51.26	0.37	66.05 %	28,643.00	0.00 %		14.58 %	
PIL1	71.51	46.19	0.00	64.60 %	18,542.15	0.00 %		14.58 %	
NDL1	80.87	51.01	0.00	63.07 %	59,570.35	0.00 %		14.58 %	
KNL2	99.07	61.54	0.09	62.12 %	49,719.65	0.00 %		14.58 %	
BVL1	76.79	47.31	0.00	61.61 %	29,507.95	0.00 %		14.58 %	
ATP1	156.65	95.65	0.00	61.06 %	83,084.90	0.00 %		14.58 %	
PGR1	48.37	27.99	0.32	57.86 %	22,311.60	0.00 %		14.58 %	
TPI1	83.15	48.08	0.04	57.82 %	20,323.35	0.00 %		14.58 %	
KOU1	75.02	40.68	0.18	54.23 %	26,849.85	0.00 %		14.58 %	
ADI1	95.73	50.92	0.00	53.19 %	26,449.50	0.00 %		14.58 %	
GTL1	63.57	33.66	0.10	52.95 %	16,805.40	0.00 %		14.58 %	
DHN1	71.18	37.41	0.00	52.56 %	26,129.15	0.00 %		14.58 %	
RCY1	67.78	33.40	0.00	49.27 %	28,716.95	0.00 %		14.58 %	
MPL1	114.85	55.55	0.02	48.37 %	37,465.45	0.00 %		14.58 %	
KAR1	104.59	44.18	0.00	42.24 %	28,737.75	0.00 %		14.58 %	
KNL1	132.20	53.16	0.00	40.22 %	43,459.70	0.00 %		14.58 %	

**OTHERS**

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GTSD	0.00	23.35	0.00	0.00 %	0.00	0.00 %		0.00 %	
TPSD	0.00	18.13	42.60	0.00 %	0.00	0.00 %		0.00 %	