

Accu.Target	Sales	Achieved %	HO Budget+ %	Total Com.
2,236.41 L	1,815.18 L	81.16 %	8.84 %	11.73 L

Note : Sales Period is From :01-Nov-2025 To :20-Nov-2025

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
TIRUPATI-01	1,069.52	904.23	84.55 %	0.00	8.84 %	27,000.00
VIJAYAWADA-01	1,166.89	866.08	74.22 %	0.00	8.84 %	0.00
OTHERS	0.00	44.86	0.00 %	0.00	0.00 %	0.00
Total	2,236.41	1,815.18	81.16 %		8.84 %	

TIRUPATI-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TPY1	448.92	439.05	97.80%	30,000.00	8.84 %	60,000.00
	ATP1	358.99	270.62	75.38%	0.00	8.84 %	0.00
	KDA1	261.61	194.57	74.37%	0.00	8.84 %	0.00
VIJAYAWADA-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	GNT1	330.95	278.92	84.28%	0.00	8.84 %	15,000.00
	VJW1	364.55	270.95	74.33%	0.00	8.84 %	0.00
	BVR1	471.39	316.21	67.08%	0.00	8.84 %	0.00
OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	GNT1	0.00	21.37	0.00%	0.00	0.00 %	0.00
	TPY1	0.00	23.49	0.00%	0.00	0.00 %	0.00

TIRUPATI-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TPY2	75.61	86.96	0.81	115.01 %	47,495.30	30.00 %	14,248.59	8.84 %	18,998.12
TPY1	39.10	40.86	0.13	104.50 %	25,326.20	25.00 %	6,331.55	8.84 %	7,597.86
PUT1	25.28	26.41	0.00	104.49 %	26,678.60	25.00 %	6,669.65	8.84 %	8,003.58
RJP1	26.51	27.69	0.30	104.43 %	23,422.70	25.00 %	5,855.68	8.84 %	7,026.81
NLR1	35.87	37.37	0.19	104.19 %	21,377.40	25.00 %	5,344.35	8.84 %	6,413.22
NDL1	35.90	35.36	0.00	98.49 %	29,540.80	20.00 %	5,908.16	8.84 %	7,385.20
PMR1	34.41	33.73	0.01	98.01 %	23,164.80	20.00 %	4,632.96	8.84 %	5,791.20
SPE1	32.25	31.37	0.52	97.29 %	21,842.40	20.00 %	4,368.48	8.84 %	5,460.60
PGR1	25.28	24.47	0.00	96.78 %	16,168.50	20.00 %	3,233.70	8.84 %	4,042.13
ATP1	66.12	63.59	0.14	96.17 %	44,217.90	20.00 %	8,843.58	8.84 %	11,054.48
KHT1	31.00	29.42	0.29	94.90 %	19,744.20	15.00 %	2,961.63	8.84 %	4,936.05
CTO1	71.39	65.54	0.28	91.82 %	47,148.30	15.00 %	7,072.25	8.84 %	11,787.08
KNL2	46.38	40.64	0.00	87.62 %	22,540.40	10.00 %	2,254.04	8.84 %	4,508.08
TPI1	29.71	25.87	1.24	87.07 %	16,643.60	10.00 %	1,664.36	8.84 %	3,328.72
BVL1	27.66	23.74	0.16	85.84 %	14,704.00	10.00 %	1,470.40	8.84 %	2,205.60
GTL1	31.96	27.33	0.03	85.51 %	11,750.70	10.00 %	1,175.07	8.84 %	1,762.61
VKI1	20.31	16.98	0.46	83.61 %	11,193.90	10.00 %	1,119.39	8.84 %	1,679.09
KVL1	29.73	24.82	0.22	83.51 %	26,793.30	10.00 %	2,679.33	8.84 %	4,019.00
PDT1	40.39	30.81	0.00	76.29 %	16,835.30	0.00 %		8.84 %	1,683.53
KOU1	27.39	20.16	0.24	73.60 %	10,018.60	0.00 %		8.84 %	1,001.86
NYP1	28.70	21.11	0.85	73.57 %	20,439.00	0.00 %		8.84 %	2,043.90
PIL1	34.04	24.12	0.15	70.85 %	12,422.10	0.00 %		8.84 %	
MPL1	40.03	27.87	0.00	69.61 %	16,876.20	0.00 %		8.84 %	
DHN1	34.18	23.52	0.02	68.81 %	19,203.90	0.00 %		8.84 %	
RCY1	29.29	19.39	0.00	66.21 %	20,515.50	0.00 %		8.84 %	
KDA1	36.29	20.79	0.54	57.29 %	13,893.50	0.00 %		8.84 %	
ADI1	48.14	26.26	0.00	54.54 %	18,281.80	0.00 %		8.84 %	
KNL1	66.60	28.05	0.06	42.12 %	25,280.10	0.00 %		8.84 %	

VIJAYAWADA-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
ELU1	34.18	39.53	0.11	115.66 %	19,867.60	30.00 %	5,960.28	8.84 %	7,947.04
OGL1	32.58	33.59	0.18	103.09 %	19,706.10	25.00 %	4,926.53	8.84 %	5,911.83
VJW1	41.85	41.92	0.77	100.17 %	30,068.70	25.00 %	7,517.18	8.84 %	7,517.18
NRT1	26.49	26.47	0.06	99.91 %	16,243.80	20.00 %	3,248.76	8.84 %	4,060.95
TEL1	24.49	23.34	0.22	95.30 %	11,696.80	20.00 %	2,339.36	8.84 %	2,924.20
CRL1	32.99	30.95	0.00	93.81 %	21,212.80	15.00 %	3,181.92	8.84 %	5,303.20
VJW3	42.03	39.36	0.22	93.63 %	23,488.90	15.00 %	3,523.34	8.84 %	5,872.23
GNT1	43.77	39.60	0.49	90.47 %	21,081.70	15.00 %	3,162.26	8.84 %	4,216.34
GNT2	25.11	21.67	0.00	86.31 %	9,677.70	10.00 %	967.77	8.84 %	1,451.66
KDR1	26.34	22.45	0.00	85.24 %	14,821.00	10.00 %	1,482.10	8.84 %	2,223.15
BVR1	77.63	62.02	0.00	79.89 %	41,763.40	0.00 %		8.84 %	4,176.34
VJW4	33.29	25.93	0.00	77.90 %	17,740.30	0.00 %		8.84 %	1,774.03
MTM1	24.21	18.35	0.13	75.80 %	10,859.00	0.00 %		8.84 %	1,085.90
CKT1	22.40	16.95	0.04	75.65 %	12,089.20	0.00 %		8.84 %	1,208.92
TDD1	26.75	20.21	0.04	75.56 %	13,867.50	0.00 %		8.84 %	1,386.75
BPP1	18.81	14.10	0.33	74.94 %	8,995.30	0.00 %		8.84 %	899.53
VKN1	26.10	19.48	0.13	74.62 %	13,521.50	0.00 %		8.84 %	1,352.15
RAL1	31.72	23.65	0.01	74.57 %	15,832.50	0.00 %		8.84 %	1,583.25
VJW5	32.10	23.55	0.00	73.37 %	18,251.10	0.00 %		8.84 %	1,825.11
PNR1	20.26	14.14	0.00	69.79 %	6,917.20	0.00 %		8.84 %	
VJW2	27.06	17.94	0.14	66.29 %	9,296.50	0.00 %		8.84 %	
PAP1	30.64	20.26	0.21	66.11 %	16,011.80	0.00 %		8.84 %	
PRL1	24.38	15.88	1.27	65.13 %	8,319.60	0.00 %		8.84 %	
KND1	34.71	22.43	0.58	64.60 %	13,962.10	0.00 %		8.84 %	
TVU1	27.29	17.59	0.23	64.47 %	10,228.00	0.00 %		8.84 %	
JGG1	21.28	13.62	0.00	64.01 %	7,361.20	0.00 %		8.84 %	
VUY1	21.74	13.81	2.51	63.54 %	7,776.80	0.00 %		8.84 %	
PPM1	31.75	19.61	0.00	61.77 %	12,856.80	0.00 %		8.84 %	
NPR1	37.24	22.51	0.01	60.44 %	18,822.30	0.00 %		8.84 %	
TNK1	63.98	38.60	0.21	60.33 %	27,781.20	0.00 %		8.84 %	
GVM1	32.59	19.31	0.00	59.24 %	11,704.30	0.00 %		8.84 %	
GDV1	26.38	15.41	0.00	58.41 %	6,366.20	0.00 %		8.84 %	
TNI1	27.02	15.63	0.00	57.86 %	10,732.10	0.00 %		8.84 %	
DPE1	20.93	11.96	0.00	57.15 %	5,426.30	0.00 %		8.84 %	
RMV1	45.10	22.83	0.30	50.62 %	19,040.20	0.00 %		8.84 %	
JPT1	31.51	14.44	0.69	45.81 %	9,646.10	0.00 %		8.84 %	
AMP1	20.18	7.00	0.00	34.70 %	6,318.70	0.00 %		8.84 %	
OTHERS									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GTSD	0.00	21.37	0.00	0.00 %	0.00	0.00 %		0.00 %	
TPSD	0.00	23.49	0.00	0.00 %	0.00	0.00 %		0.00 %	