

Accu.Target 3,879.22 L	Sales 2,818.25 L	Achieved % 72.65 %	HO Budget+ % 0.00 %	Total Com. 11.93 L
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Note : Sales Period is From :01-Sep-2026 To :20-Sep-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
TIRUPATI-01	1,823.66	1,418.37	77.78 %	0.00	0.00 %	0.00
VIJAYAWADA-01	2,055.55	1,372.33	66.76 %	0.00	0.00 %	0.00
OTHERS	0.00	27.55	0.00 %	0.00	0.00 %	0.00
Total	3,879.22	2,818.25	72.65 %		0.00 %	

TIRUPATI-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
RCY1	54.97	57.93	-11.60	105.37 %	19,236.00	20.00 %	3,847.20	0.00 %	3,847.20
CTO1	103.93	108.75	-6.19	104.64 %	57,228.00	20.00 %	11,445.60	0.00 %	11,445.60
TPY2	159.82	165.20	-12.91	103.36 %	62,906.00	20.00 %	12,581.20	0.00 %	12,581.20
KDA1	69.03	65.22	-12.18	94.48 %	23,201.00	10.00 %	2,320.10	0.00 %	2,320.10
BVL1	47.66	44.06	-4.76	92.44 %	23,985.00	10.00 %	2,398.50	0.00 %	2,398.50
PMR1	48.76	44.40	-6.45	91.07 %	18,945.00	10.00 %	1,894.50	0.00 %	1,894.50
ATP1	109.99	99.80	-6.03	90.73 %	45,778.00	10.00 %	4,577.80	0.00 %	4,577.80
SPE1	51.75	44.62	-8.44	86.24 %	19,805.00	0.00 %		0.00 %	
PUT1	47.89	40.95	-4.88	85.51 %	24,582.00	0.00 %		0.00 %	
PDT1	66.81	55.23	-8.33	82.67 %	17,157.00	0.00 %		0.00 %	
KOU1	48.82	39.93	-3.32	81.80 %	32,066.00	0.00 %		0.00 %	
KAR1	43.74	33.60	-4.28	76.81 %	20,040.00	0.00 %		0.00 %	
TPI1	41.21	29.76	-11.10	72.21 %	9,370.00	0.00 %		0.00 %	
KNL1	51.73	36.96	-6.72	71.45 %	24,659.00	0.00 %		0.00 %	
NLR1	66.65	47.48	-13.35	71.24 %	20,989.00	0.00 %		0.00 %	
KNL2	75.33	53.54	-9.00	71.07 %	24,132.00	0.00 %		0.00 %	
KDR1	36.93	26.23	-12.47	71.04 %	17,171.00	0.00 %		0.00 %	
PIL1	48.95	34.29	-11.98	70.05 %	9,952.00	0.00 %		0.00 %	
KVL1	48.25	32.95	-7.65	68.30 %	20,342.00	0.00 %		0.00 %	
NYP1	48.66	32.67	-9.91	67.14 %	17,716.00	0.00 %		0.00 %	
RJP1	63.60	41.05	-10.67	64.54 %	24,717.00	0.00 %		0.00 %	
MPL1	62.05	38.46	-4.81	61.98 %	21,712.00	0.00 %		0.00 %	
DHN1	49.88	30.52	-13.70	61.18 %	8,125.00	0.00 %		0.00 %	
PGR1	46.39	28.14	-4.15	60.65 %	14,586.00	0.00 %		0.00 %	
KHT1	50.61	30.54	-10.85	60.35 %	14,234.00	0.00 %		0.00 %	
NDL1	57.88	34.80	-6.70	60.13 %	19,309.00	0.00 %		0.00 %	
VKI1	44.45	25.55	-6.47	57.48 %	20,096.00	0.00 %		0.00 %	
TPY1	76.73	43.90	-10.49	57.22 %	30,873.00	0.00 %		0.00 %	
ADI1	54.41	28.11	-9.39	51.67 %	6,945.00	0.00 %		0.00 %	
GTL1	46.76	23.70	-9.67	50.69 %	7,829.00	0.00 %		0.00 %	

VIJAYAWADA-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VJW3	73.01	75.03	-10.72	102.77 %	26,117.00	20.00 %	5,223.40	0.00 %	5,223.40
GVM1	38.35	37.85	-5.26	98.70 %	23,385.00	15.00 %	3,507.75	0.00 %	3,507.75
VJW4	41.11	36.25	-9.17	88.17 %	30,000.00	0.00 %		0.00 %	
GNT2	48.47	42.35	-15.49	87.39 %	9,869.00	0.00 %		0.00 %	
PRL1	34.38	29.89	-9.41	86.93 %	12,319.00	0.00 %		0.00 %	
CRL1	63.67	54.77	-8.08	86.01 %	28,956.00	0.00 %		0.00 %	
VJW1	75.63	64.58	-9.13	85.39 %	19,860.00	0.00 %		0.00 %	
VSK1	206.85	173.80	-12.23	84.02 %	41,121.00	0.00 %		0.00 %	
GDV1	30.23	23.00	-8.06	76.08 %	6,907.00	0.00 %		0.00 %	
BPP1	26.31	19.81	-8.85	75.32 %	9,960.00	0.00 %		0.00 %	
VJW2	37.76	28.31	-9.54	74.99 %	5,062.00	0.00 %		0.00 %	
MTM1	36.69	27.06	-7.40	73.76 %	10,896.00	0.00 %		0.00 %	
TNI1	34.14	24.67	-9.19	72.25 %	12,210.00	0.00 %		0.00 %	
TEL1	54.80	39.42	-8.04	71.94 %	13,279.00	0.00 %		0.00 %	
DPE1	33.48	23.19	-9.30	69.25 %	7,447.00	0.00 %		0.00 %	
NZV1	30.98	21.27	-8.68	68.65 %	9,953.00	0.00 %		0.00 %	
BVR1	121.87	81.83	-9.77	67.15 %	21,229.00	0.00 %		0.00 %	
NRT1	53.77	35.76	-9.76	66.51 %	15,793.00	0.00 %		0.00 %	
NPR1	47.62	31.54	-5.85	66.24 %	19,536.00	0.00 %		0.00 %	
TVU1	34.98	23.16	-12.33	66.20 %	7,230.00	0.00 %		0.00 %	
OGL1	75.79	46.93	-9.60	61.92 %	14,100.00	0.00 %		0.00 %	
VJW5	41.37	25.38	-6.24	61.35 %	10,019.00	0.00 %		0.00 %	
VKN1	39.95	23.44	-5.62	58.69 %	10,444.00	0.00 %		0.00 %	
RAL1	55.61	32.02	-10.70	57.58 %	16,297.00	0.00 %		0.00 %	
PNR1	25.19	14.00	-8.73	55.59 %	2,566.00	0.00 %		0.00 %	
PAP1	47.99	26.56	-8.17	55.35 %	10,773.00	0.00 %		0.00 %	
TDD1	47.83	25.79	-13.87	53.92 %	8,029.00	0.00 %		0.00 %	
TNK1	82.37	44.23	-11.96	53.69 %	12,348.00	0.00 %		0.00 %	
CKT1	36.69	19.50	-11.67	53.14 %	8,062.00	0.00 %		0.00 %	
JGG1	33.73	17.77	-11.98	52.67 %	4,391.00	0.00 %		0.00 %	
JPT1	41.46	21.75	-9.19	52.46 %	7,722.00	0.00 %		0.00 %	
GNT1	105.93	54.60	-11.52	51.54 %	20,273.00	0.00 %		0.00 %	
VUY1	27.83	14.25	-7.19	51.21 %	3,563.00	0.00 %		0.00 %	
RMV1	68.04	33.92	-9.10	49.86 %	21,852.00	0.00 %		0.00 %	
PPM1	44.58	19.74	-7.75	44.28 %	6,320.00	0.00 %		0.00 %	
ELU1	74.81	31.93	-7.70	42.68 %	20,502.00	0.00 %		0.00 %	
AMP1	30.05	10.88	-8.89	36.20 %	2,140.00	0.00 %		0.00 %	
KND1	52.23	16.10	-14.16	30.82 %	4,939.00	0.00 %		0.00 %	

OTHERS									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GTSD	0.00	12.57	4.11	0.00 %	0.00	0.00 %		0.00 %	
TPSD	0.00	17.83	0.79	0.00 %	0.00	0.00 %		0.00 %	
WHGT	0.00	(0.76)	-25.25	0.00 %	0.00	0.00 %		0.00 %	
WHKD	0.00	(0.38)	-18.67	0.00 %	0.00	0.00 %		0.00 %	
WHRM	0.00	(0.57)	-23.75	0.00 %	0.00	0.00 %		0.00 %	
WHRN	0.00	(1.13)	-15.46	0.00 %	0.00	0.00 %		0.00 %	