

<b>Accu.Target</b> 6,506.57 L	<b>Sales</b> 5,802.08 L	<b>Achieved %</b> 89.17 %	<b>HO Budget+%</b> 0.83 %	<b>Total Com.</b> 40.34 L
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Note : Sales Period is From :01-Apr-2026 To :20-Apr-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
TIRUPATI-01	3,294.98	2,991.20	90.78 %	87,000.00	0.83 %	87,000.00
VIJAYAWADA-01	3,211.60	2,796.21	87.07 %	0.00	0.83 %	0.00
OTHERS	0.00	14.67	0.00 %	0.00	0.00 %	0.00
<b>Total</b>	<b>6,506.57</b>	<b>5,802.08</b>	<b>89.17 %</b>		<b>0.83 %</b>	

<b>TIRUPATI-01</b>	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	KDA1	898.50	869.25	96.74%	60,000.00	0.83 %	60,000.00
	ATP1	787.27	758.06	96.29%	52,500.00	0.83 %	52,500.00
	TPY1	888.53	837.80	94.29%	60,000.00	0.83 %	60,000.00
	NLR1	720.68	526.09	73.00%	0.00	0.83 %	0.00

<b>VIJAYAWA DA-01</b>	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	VJW1	883.66	885.97	100.26%	120,000.00	0.83 %	120,000.00
	GNT1	1,046.60	906.79	86.64%	0.00	0.83 %	0.00
	BVR1	1,281.34	1,003.45	78.31%	0.00	0.83 %	0.00

<b>OTHERS</b>	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	GNT1	0.00	12.77	0.00%	0.00	0.00 %	0.00
	KDA1	0.00	(0.02)	0.00%	0.00	0.00 %	0.00
	TPY1	0.00	1.92	0.00%	0.00	0.00 %	0.00

**TIRUPATI-01**

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KDA1	101.13	140.14	0.26	138.57 %	56,955.75	40.00 %	22,782.30	0.83 %	22,782.30
RJP1	110.91	141.02	0.04	127.15 %	97,952.10	40.00 %	39,180.84	0.83 %	39,180.84
ATP1	156.33	188.21	0.12	120.40 %	198,545.75	40.00 %	79,418.30	0.83 %	79,418.30
TPY1	157.38	175.76	0.18	111.68 %	159,088.85	30.00 %	47,726.66	0.83 %	47,726.66
PUT1	75.75	80.23	0.03	105.91 %	80,329.15	25.00 %	20,082.29	0.83 %	20,082.29
PDT1	123.85	130.31	0.07	105.22 %	82,840.50	25.00 %	20,710.13	0.83 %	20,710.13
BVL1	73.93	77.12	0.00	104.32 %	58,715.45	25.00 %	14,678.86	0.83 %	14,678.86
KDR1	67.29	67.90	0.11	100.90 %	43,536.95	25.00 %	10,884.24	0.83 %	10,884.24
CTO1	185.81	184.83	0.17	99.47 %	205,587.75	20.00 %	41,117.55	0.83 %	51,396.94
KNL2	119.99	118.42	0.01	98.69 %	77,366.90	20.00 %	15,473.38	0.83 %	15,473.38
KAR1	78.81	76.23	0.09	96.73 %	74,073.75	20.00 %	14,814.75	0.83 %	14,814.75
KNL1	125.48	114.79	1.40	91.48 %	130,570.00	15.00 %	19,585.50	0.83 %	19,585.50
TPI1	73.18	66.26	0.09	90.55 %	39,963.55	15.00 %	5,994.53	0.83 %	5,994.53
GTL1	60.23	54.44	0.12	90.40 %	32,605.95	15.00 %	4,890.89	0.83 %	4,890.89
PGR1	62.05	55.99	0.30	90.23 %	39,808.10	15.00 %	5,971.22	0.83 %	5,971.22
NDL1	95.89	84.27	0.00	87.88 %	79,719.55	10.00 %	7,971.96	0.83 %	7,971.96
PMR1	92.21	80.30	0.16	87.09 %	67,979.70	10.00 %	6,797.97	0.83 %	6,797.97
RCY1	88.13	76.54	0.00	86.85 %	47,387.85	10.00 %	4,738.79	0.83 %	4,738.79
DHN1	72.63	62.59	0.12	86.17 %	51,795.60	10.00 %	5,179.56	0.83 %	5,179.56
PIL1	76.08	63.80	0.00	83.86 %	22,658.25	10.00 %	2,265.83	0.83 %	2,265.83
ADI1	83.53	69.08	0.00	82.70 %	34,002.25	10.00 %	3,400.23	0.83 %	3,400.23
TPY2	315.33	260.68	0.14	82.67 %	160,498.95	10.00 %	16,049.90	0.83 %	16,049.90
KHT1	93.33	74.44	0.15	79.76 %	52,950.75	0.00 %		0.83 %	5,295.08
SPE1	113.96	87.87	1.57	77.11 %	46,612.85	0.00 %		0.83 %	
KOU1	102.58	75.12	0.05	73.23 %	71,802.60	0.00 %		0.83 %	
VKI1	72.75	50.12	0.34	68.89 %	28,954.10	0.00 %		0.83 %	
NYP1	94.87	63.30	1.48	66.72 %	47,417.90	0.00 %		0.83 %	
KVL1	65.10	43.23	0.37	66.41 %	33,134.95	0.00 %		0.83 %	
NLR1	213.37	139.23	0.18	65.26 %	128,942.85	0.00 %		0.83 %	
MPL1	143.09	88.98	0.17	62.18 %	76,092.30	0.00 %		0.83 %	

**VIJAYAWADA-01**

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TEL1	72.75	107.88	0.20	148.29 %	70,803.40	40.00 %	28,321.36	0.83 %	28,321.36
TDD1	62.99	85.64	0.08	135.95 %	28,650.60	40.00 %	11,460.24	0.83 %	11,460.24
VJW1	121.88	155.16	0.34	127.31 %	97,297.05	40.00 %	38,918.82	0.83 %	38,918.82
VJW2	75.27	91.82	0.25	121.99 %	49,812.95	40.00 %	19,925.18	0.83 %	19,925.18
CRL1	89.80	109.54	0.01	121.98 %	73,733.75	40.00 %	29,493.50	0.83 %	29,493.50
DPE1	45.31	53.41	0.29	117.89 %	34,810.90	30.00 %	10,443.27	0.83 %	10,443.27
BPP1	45.99	48.22	0.98	104.85 %	30,955.35	25.00 %	7,738.84	0.83 %	7,738.84
GDV1	48.68	48.46	0.13	99.54 %	19,860.95	20.00 %	3,972.19	0.83 %	4,965.24
VJW4	92.54	90.17	0.44	97.44 %	64,378.75	20.00 %	12,875.75	0.83 %	12,875.75
VUY1	49.26	47.86	0.00	97.15 %	21,090.85	20.00 %	4,218.17	0.83 %	4,218.17
JPT1	68.03	64.65	0.07	95.03 %	26,390.45	15.00 %	3,958.57	0.83 %	5,278.09
PAP1	74.60	70.62	0.05	94.67 %	43,376.55	15.00 %	6,506.48	0.83 %	8,675.31
NPR1	74.94	69.90	0.09	93.28 %	32,223.30	15.00 %	4,833.50	0.83 %	4,833.50
RAL1	81.03	75.54	0.21	93.23 %	40,862.75	15.00 %	6,129.41	0.83 %	6,129.41
GVM1	66.29	59.99	0.16	90.50 %	57,815.25	15.00 %	8,672.29	0.83 %	8,672.29
PRL1	65.17	58.34	0.00	89.53 %	25,475.50	10.00 %	2,547.55	0.83 %	3,821.33
JGG1	44.72	39.82	0.43	89.03 %	20,043.75	10.00 %	2,004.38	0.83 %	2,004.38
VJW3	150.05	132.38	0.28	88.22 %	95,542.20	10.00 %	9,554.22	0.83 %	9,554.22
VJW5	76.55	67.27	0.02	87.89 %	86,506.60	10.00 %	8,650.66	0.83 %	8,650.66
PPM1	66.30	55.76	0.00	84.10 %	28,170.45	10.00 %	2,817.05	0.83 %	2,817.05
NRT1	93.45	77.70	0.06	83.15 %	42,839.75	10.00 %	4,283.98	0.83 %	4,283.98
TVU1	66.25	53.51	0.16	80.77 %	26,130.95	10.00 %	2,613.10	0.83 %	2,613.10
CKT1	70.10	55.58	0.19	79.29 %	21,680.35	0.00 %		0.83 %	
TNI1	71.37	56.10	0.10	78.61 %	21,684.45	0.00 %		0.83 %	
PNR1	43.52	34.13	0.00	78.42 %	14,009.30	0.00 %		0.83 %	
OGL1	150.64	117.08	0.00	77.72 %	103,464.25	0.00 %		0.83 %	
KND1	101.68	77.36	0.11	76.08 %	45,802.65	0.00 %		0.83 %	
AMP1	42.17	30.79	0.38	73.01 %	10,112.15	0.00 %		0.83 %	
ELU1	144.29	103.84	0.28	71.97 %	51,987.45	0.00 %		0.83 %	
MTM1	68.87	48.76	0.09	70.81 %	33,095.45	0.00 %		0.83 %	
GNT2	76.86	53.75	0.00	69.94 %	43,610.80	0.00 %		0.83 %	
TNK1	170.57	115.74	0.17	67.85 %	66,046.85	0.00 %		0.83 %	
VKN1	80.55	54.39	0.05	67.53 %	22,956.15	0.00 %		0.83 %	
BVR1	246.33	161.25	0.08	65.46 %	143,264.35	0.00 %		0.83 %	
GNT1	176.75	114.63	0.28	64.86 %	46,964.75	0.00 %		0.83 %	
RMV1	136.09	83.22	0.10	61.15 %	56,346.80	0.00 %		0.83 %	
NZV1	0.00	25.94	0.00	0.00 %	8,464.65	0.00 %		0.00 %	

**OTHERS**

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GTSD	0.00	12.77	0.03	0.00 %	0.00	0.00 %		0.00 %	
TPSD	0.00	1.93	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHKD	0.00	(0.02)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHRN	0.00	(0.01)	-3.16	0.00 %	0.00	0.00 %		0.00 %	