



# AP-Sales Spot Commission Details 20/03/2026 11:44 PM

<b>Accu.Target</b>	<b>Sales</b>	<b>Achieved %</b>	<b>HO Budget+%</b>	<b>Total Com.</b>
4,994.68 L	3,770.08 L	75.48 %	14.52 %	25.27 L

Note : Sales Period is From :01-Mar-2026 To :20-Mar-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
VIJAYAWADA-01	2,386.99	1,956.65	81.97 %	0.00	14.52 %	57,000.00
TIRUPATI-01	2,607.69	1,771.95	67.95 %	0.00	14.52 %	0.00
OTHERS	0.00	41.48	0.00 %	0.00	0.00 %	0.00
<b>Total</b>	<b>4,994.68</b>	<b>3,770.08</b>	<b>75.48 %</b>		<b>14.52 %</b>	

VIJAYAWA DA-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	BVR1	918.66	777.77	84.66%	0.00	14.52 %	52,500.00
	VJW1	685.34	567.10	82.75%	0.00	14.52 %	37,500.00
	GNT1	782.99	611.78	78.13%	0.00	14.52 %	45,000.00

TIRUPATI- 01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	NLR1	439.69	367.47	83.57%	0.00	14.52 %	22,500.00
	TPY1	657.19	543.44	82.69%	0.00	14.52 %	37,500.00
	KDA1	765.64	452.14	59.05%	0.00	14.52 %	0.00
	ATP1	745.16	408.91	54.87%	0.00	14.52 %	0.00

OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	GNT1	0.00	23.35	0.00%	0.00	0.00 %	0.00
	TPY1	0.00	18.13	0.00%	0.00	0.00 %	0.00

**VIJAYAWADA-01**

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
PRL1	40.01	62.77	0.00	156.89 %	33,432.00	40.00 %	13,372.80	14.52 %	13,372.80
RMV1	64.34	98.03	0.12	152.37 %	77,059.95	40.00 %	30,823.98	14.52 %	30,823.98
PPM1	42.85	58.47	0.23	136.47 %	30,119.60	40.00 %	12,047.84	14.52 %	12,047.84
PAP1	44.41	55.06	0.00	124.00 %	46,637.80	40.00 %	18,655.12	14.52 %	18,655.12
VJW5	71.54	82.68	0.08	115.58 %	82,901.70	30.00 %	24,870.51	14.52 %	33,160.68
TNK1	98.61	95.46	0.09	96.81 %	52,687.45	20.00 %	10,537.49	14.52 %	15,806.24
JPT1	42.16	40.76	0.02	96.68 %	21,308.60	20.00 %	4,261.72	14.52 %	6,392.58
TNI1	44.98	43.19	0.13	96.03 %	15,321.45	20.00 %	3,064.29	14.52 %	4,596.44
NPR1	48.39	45.68	1.64	94.39 %	29,734.70	15.00 %	4,460.21	14.52 %	8,920.41
DPE1	34.33	31.90	0.00	92.93 %	14,900.45	15.00 %	2,235.07	14.52 %	3,725.11
VUY1	39.28	35.86	0.00	91.29 %	14,787.10	15.00 %	2,218.07	14.52 %	3,696.78
GVM1	44.94	40.45	0.07	90.01 %	38,162.35	10.00 %	3,816.24	14.52 %	9,540.59
TEL1	56.49	49.84	0.00	88.23 %	39,384.65	10.00 %	3,938.47	14.52 %	9,846.16
CRL1	76.80	66.89	0.09	87.10 %	38,111.00	10.00 %	3,811.10	14.52 %	9,527.75
OGL1	101.99	85.07	0.10	83.41 %	69,555.45	10.00 %	6,955.55	14.52 %	13,911.09
RAL1	55.57	45.81	0.00	82.42 %	25,294.60	10.00 %	2,529.46	14.52 %	5,058.92
AMP1	27.06	22.16	0.00	81.89 %	7,723.20	10.00 %	772.32	14.52 %	1,544.64
TVU1	47.03	38.26	0.17	81.34 %	20,565.00	10.00 %	2,056.50	14.52 %	4,113.00
GNT1	108.28	87.65	0.15	80.94 %	46,280.50	10.00 %	4,628.05	14.52 %	6,942.08
VJW4	67.36	54.42	0.00	80.78 %	35,124.10	10.00 %	3,512.41	14.52 %	5,268.62
VJW3	109.96	88.76	0.00	80.72 %	75,963.20	10.00 %	7,596.32	14.52 %	11,394.48
GDV1	37.42	30.20	0.15	80.71 %	14,967.30	10.00 %	1,496.73	14.52 %	2,245.10
VJW1	118.45	87.57	0.20	73.93 %	58,426.40	0.00 %		14.52 %	5,842.64
ELU1	114.80	78.73	0.10	68.58 %	39,318.90	0.00 %		14.52 %	3,931.89
BPP1	38.48	25.95	0.00	67.43 %	20,578.00	0.00 %		14.52 %	
TDD1	58.92	39.31	0.22	66.72 %	14,108.30	0.00 %		14.52 %	
MTM1	51.78	34.25	0.00	66.15 %	31,843.00	0.00 %		14.52 %	
GNT2	71.10	46.89	0.10	65.95 %	35,602.80	0.00 %		14.52 %	
NRT1	73.00	46.81	0.00	64.12 %	47,912.95	0.00 %		14.52 %	
BVR1	208.37	131.84	0.20	63.27 %	102,147.00	0.00 %		14.52 %	
VJW2	55.41	33.89	0.00	61.17 %	18,209.15	0.00 %		14.52 %	
JGG1	45.23	26.89	0.41	59.44 %	18,177.30	0.00 %		14.52 %	
PNR1	33.66	20.00	0.00	59.41 %	8,362.95	0.00 %		14.52 %	
VKN1	67.55	40.04	0.32	59.27 %	34,985.70	0.00 %		14.52 %	
KND1	86.37	51.04	0.36	59.10 %	24,084.85	0.00 %		14.52 %	
CKT1	60.06	34.08	0.45	56.75 %	18,945.45	0.00 %		14.52 %	

**TIRUPATI-01**

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KDR1	37.19	50.63	0.00	136.12 %	17,211.75	40.00 %	6,884.70	14.52 %	6,884.70
TPY1	95.43	117.84	3.33	123.48 %	78,971.05	40.00 %	31,588.42	14.52 %	31,588.42
KHT1	66.19	63.31	0.05	95.65 %	28,540.10	20.00 %	5,708.02	14.52 %	8,562.03
NLR1	101.19	86.78	0.35	85.76 %	46,208.85	10.00 %	4,620.89	14.52 %	11,552.21
TPY2	229.03	193.51	0.10	84.49 %	128,859.35	10.00 %	12,885.94	14.52 %	25,771.87
VKI1	45.43	37.83	0.00	83.27 %	19,122.05	10.00 %	1,912.21	14.52 %	3,824.41
RJP1	75.22	58.56	0.10	77.86 %	42,598.20	0.00 %		14.52 %	6,389.73
PUT1	65.79	51.17	0.23	77.78 %	48,480.10	0.00 %		14.52 %	7,272.02
KVL1	45.54	34.42	0.49	75.60 %	35,218.10	0.00 %		14.52 %	3,521.81
CTO1	153.54	108.98	0.11	70.98 %	85,815.55	0.00 %		14.52 %	8,581.56
KDA1	97.71	68.65	0.00	70.26 %	49,544.95	0.00 %		14.52 %	4,954.50
PDT1	106.50	72.60	0.01	68.17 %	58,607.75	0.00 %		14.52 %	
PMR1	67.34	45.87	0.00	68.12 %	27,988.40	0.00 %		14.52 %	
NYP1	70.24	46.14	0.00	65.69 %	34,093.45	0.00 %		14.52 %	
SPE1	73.91	48.35	0.40	65.42 %	27,045.05	0.00 %		14.52 %	
PIL1	68.10	43.97	0.00	64.56 %	18,234.05	0.00 %		14.52 %	
NDL1	77.02	49.02	0.00	63.65 %	58,714.30	0.00 %		14.52 %	
KNL2	94.35	57.92	0.09	61.39 %	47,935.40	0.00 %		14.52 %	
BVL1	73.14	44.50	0.00	60.85 %	26,923.20	0.00 %		14.52 %	
ATP1	149.19	90.60	0.00	60.72 %	80,438.20	0.00 %		14.52 %	
PGR1	46.06	26.06	0.34	56.56 %	21,276.55	0.00 %		14.52 %	
TPI1	79.19	44.78	0.05	56.55 %	18,979.65	0.00 %		14.52 %	
KOU1	71.45	38.48	0.19	53.86 %	26,217.70	0.00 %		14.52 %	
GTL1	60.54	31.96	0.11	52.78 %	15,698.15	0.00 %		14.52 %	
ADI1	91.17	47.52	0.00	52.12 %	24,765.45	0.00 %		14.52 %	
DHN1	67.79	34.90	0.00	51.47 %	22,866.20	0.00 %		14.52 %	
RCY1	64.55	32.15	0.00	49.81 %	28,027.95	0.00 %		14.52 %	
MPL1	109.38	51.02	0.02	46.64 %	35,463.85	0.00 %		14.52 %	
KAR1	99.61	42.21	0.00	42.37 %	27,106.75	0.00 %		14.52 %	
KNL1	125.90	52.21	0.00	41.47 %	42,891.10	0.00 %		14.52 %	

**OTHERS**

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GTSD	0.00	23.35	0.00	0.00 %	0.00	0.00 %		0.00 %	
TPSD	0.00	18.13	42.60	0.00 %	0.00	0.00 %		0.00 %	