

Accu.Target 3,685.26 L	Sales 2,700.09 L	Achieved % 73.27 %	HO Budget+ % 0.00 %	Total Com. 11.48 L
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Note : Sales Period is From :01-Sep-2026 To :19-Sep-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
TIRUPATI-01	1,732.48	1,355.03	78.21 %	0.00	0.00 %	0.00
VIJAYAWADA-01	1,952.77	1,317.51	67.47 %	0.00	0.00 %	0.00
OTHERS	0.00	27.55	0.00 %	0.00	0.00 %	0.00
Total	3,685.26	2,700.09	73.27 %		0.00 %	

TIRUPATI-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
RCY1	52.22	57.56	-11.55	110.21 %	19,236.00	20.00 %	3,847.20	0.00 %	3,847.20
TPY2	151.83	157.11	-13.13	103.48 %	60,671.00	20.00 %	12,134.20	0.00 %	12,134.20
CTO1	98.74	101.24	-6.26	102.54 %	55,166.00	20.00 %	11,033.20	0.00 %	11,033.20
KDA1	65.58	63.31	-12.17	96.53 %	22,631.00	15.00 %	3,394.65	0.00 %	3,394.65
PMR1	46.32	43.31	-6.54	93.50 %	17,559.00	10.00 %	1,755.90	0.00 %	1,755.90
ATP1	104.49	94.06	-6.17	90.02 %	44,039.00	10.00 %	4,403.90	0.00 %	4,403.90
BVL1	45.28	40.62	-5.16	89.72 %	23,227.00	0.00 %		0.00 %	
SPE1	49.16	42.99	-8.12	87.46 %	19,095.00	0.00 %		0.00 %	
PUT1	45.49	39.16	-5.04	86.08 %	23,226.00	0.00 %		0.00 %	
KOU1	46.38	39.32	-3.37	84.77 %	31,617.00	0.00 %		0.00 %	
PDT1	63.47	53.14	-8.44	83.72 %	15,592.00	0.00 %		0.00 %	
KAR1	41.55	31.97	-4.50	76.94 %	18,806.00	0.00 %		0.00 %	
TPI1	39.15	29.02	-11.29	74.11 %	9,328.00	0.00 %		0.00 %	
KDR1	35.08	25.83	-12.67	73.62 %	17,154.00	0.00 %		0.00 %	
KNL1	49.15	35.39	-6.69	72.02 %	23,121.00	0.00 %		0.00 %	
KNL2	71.57	51.53	-9.12	72.00 %	23,647.00	0.00 %		0.00 %	
NLR1	63.32	45.31	-13.25	71.56 %	20,469.00	0.00 %		0.00 %	
PIL1	46.51	32.75	-11.95	70.42 %	9,867.00	0.00 %		0.00 %	
NYP1	46.23	31.76	-9.93	68.71 %	17,536.00	0.00 %		0.00 %	
KVL1	45.83	29.74	-8.20	64.88 %	16,158.00	0.00 %		0.00 %	
RJP1	60.42	38.40	-10.59	63.56 %	22,717.00	0.00 %		0.00 %	
PGR1	44.07	27.55	-4.80	62.51 %	13,636.00	0.00 %		0.00 %	
KHT1	48.08	29.42	-10.70	61.19 %	14,058.00	0.00 %		0.00 %	
NDL1	54.99	32.94	-6.92	59.90 %	17,709.00	0.00 %		0.00 %	
DHN1	47.39	28.34	-13.94	59.81 %	7,585.00	0.00 %		0.00 %	
MPL1	58.95	35.22	-3.74	59.75 %	21,081.00	0.00 %		0.00 %	
VKI1	42.22	24.87	-6.59	58.89 %	19,961.00	0.00 %		0.00 %	
TPY1	72.90	42.58	-10.44	58.40 %	29,753.00	0.00 %		0.00 %	
GTL1	44.42	23.47	-9.70	52.83 %	7,829.00	0.00 %		0.00 %	
ADI1	51.69	27.12	-9.05	52.46 %	6,782.00	0.00 %		0.00 %	

VIJAYAWADA-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VJW3	69.36	70.49	-10.43	101.63 %	24,108.00	20.00 %	4,821.60	0.00 %	4,821.60
GVM1	36.43	35.85	-5.26	98.40 %	21,454.00	15.00 %	3,218.10	0.00 %	3,218.10
GNT2	46.04	42.05	-15.52	91.32 %	9,869.00	10.00 %	986.90	0.00 %	986.90
VJW4	39.06	34.95	-8.98	89.48 %	29,727.00	0.00 %		0.00 %	
CRL1	60.49	52.98	-8.07	87.58 %	28,342.00	0.00 %		0.00 %	
PRL1	32.66	28.52	-8.97	87.32 %	12,189.00	0.00 %		0.00 %	
VJW1	71.85	61.87	-9.33	86.11 %	19,214.00	0.00 %		0.00 %	
VSK1	196.51	166.32	-12.13	84.64 %	39,248.00	0.00 %		0.00 %	
BPP1	24.99	19.49	-8.98	77.98 %	9,805.00	0.00 %		0.00 %	
GDV1	28.72	21.74	-7.85	75.73 %	6,677.00	0.00 %		0.00 %	
VJW2	35.87	26.96	-9.73	75.15 %	4,952.00	0.00 %		0.00 %	
TNI1	32.43	24.13	-9.26	74.39 %	12,180.00	0.00 %		0.00 %	
MTM1	34.85	25.49	-7.35	73.13 %	10,374.00	0.00 %		0.00 %	
TEL1	52.06	37.72	-7.83	72.46 %	12,589.00	0.00 %		0.00 %	
NZV1	29.43	20.51	-8.40	69.70 %	9,853.00	0.00 %		0.00 %	
TVU1	33.23	23.06	-12.33	69.39 %	7,238.00	0.00 %		0.00 %	
NPR1	45.24	31.22	-5.78	69.01 %	19,518.00	0.00 %		0.00 %	
NRT1	51.08	34.98	-9.95	68.49 %	15,725.00	0.00 %		0.00 %	
DPE1	31.81	21.68	-8.44	68.17 %	7,407.00	0.00 %		0.00 %	
BVR1	115.77	76.87	-9.41	66.40 %	19,751.00	0.00 %		0.00 %	
OGL1	72.00	45.09	-9.69	62.62 %	14,045.00	0.00 %		0.00 %	
VKN1	37.95	23.18	-5.65	61.09 %	10,121.00	0.00 %		0.00 %	
VJW5	39.30	23.60	-5.89	60.05 %	9,788.00	0.00 %		0.00 %	
PNR1	23.93	13.85	-8.75	57.86 %	2,526.00	0.00 %		0.00 %	
RAL1	52.83	30.27	-9.96	57.31 %	15,917.00	0.00 %		0.00 %	
PAP1	45.59	25.69	-8.32	56.33 %	10,306.00	0.00 %		0.00 %	
TNK1	78.25	42.67	-12.13	54.53 %	12,045.00	0.00 %		0.00 %	
JPT1	39.39	21.13	-9.25	53.65 %	7,665.00	0.00 %		0.00 %	
JGG1	32.05	17.12	-11.64	53.44 %	4,311.00	0.00 %		0.00 %	
CKT1	34.86	18.52	-11.43	53.12 %	7,872.00	0.00 %		0.00 %	
TDD1	45.44	23.91	-13.90	52.62 %	7,640.00	0.00 %		0.00 %	
VUY1	26.44	13.90	-7.37	52.57 %	3,158.00	0.00 %		0.00 %	
GNT1	100.64	52.31	-11.48	51.98 %	19,053.00	0.00 %		0.00 %	
RMV1	64.64	32.11	-8.90	49.67 %	21,013.00	0.00 %		0.00 %	
PPM1	42.35	19.13	-7.71	45.17 %	5,941.00	0.00 %		0.00 %	
ELU1	71.07	31.42	-7.50	44.21 %	20,331.00	0.00 %		0.00 %	
AMP1	28.55	10.88	-8.89	38.11 %	2,140.00	0.00 %		0.00 %	
KND1	49.62	15.85	-14.15	31.94 %	4,848.00	0.00 %		0.00 %	

OTHERS									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GTSD	0.00	12.57	4.11	0.00 %	0.00	0.00 %		0.00 %	
TPSD	0.00	17.83	0.79	0.00 %	0.00	0.00 %		0.00 %	
WHGT	0.00	(0.76)	-25.25	0.00 %	0.00	0.00 %		0.00 %	
WHKD	0.00	(0.38)	-18.67	0.00 %	0.00	0.00 %		0.00 %	
WHRM	0.00	(0.57)	-23.75	0.00 %	0.00	0.00 %		0.00 %	
WHRN	0.00	(1.13)	-15.46	0.00 %	0.00	0.00 %		0.00 %	