



# AP-Sales Spot Commission Details 19/08/2025 11:44 PM

<b>Accu.Target</b> 2,611.17 L	<b>Sales</b> 2,489.75 L	<b>Achieved %</b> 95.35 %	<b>HO Budget+ %</b> 0.00 %	<b>Total Com.</b> 18.19 L
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Note : Sales Period is From :01-Aug-2025 To :19-Aug-2025

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
VIJAYAWADA-01	1,262.15	1,192.67	94.50 %	33,000.00	0.00 %	33,000.00
TIRUPATI-01	1,349.02	1,256.53	93.14 %	36,000.00	0.00 %	36,000.00
OTHERS	0.00	40.56	0.00 %	0.00	0.00 %	0.00
<b>Total</b>	<b>2,611.17</b>	<b>2,489.75</b>	<b>95.35 %</b>		<b>0.00 %</b>	

VIJAYAWA DA-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	BVR1	422.70	411.49	97.35%	30,000.00	0.00 %	30,000.00
	GNT1	400.99	376.29	93.84%	22,500.00	0.00 %	22,500.00
	VJW1	438.46	404.88	92.34%	30,000.00	0.00 %	30,000.00

TIRUPATI- 01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TPY1	609.84	611.79	100.32%	90,000.00	0.00 %	90,000.00
	ATP1	428.17	381.00	88.98%	0.00	0.00 %	0.00
	KDA1	311.01	263.74	84.80%	0.00	0.00 %	0.00

OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	GNT1	0.00	20.30	0.00%	0.00	0.00 %	0.00
	TPY1	0.00	20.26	0.00%	0.00	0.00 %	0.00

**VIJAYAWADA-01**

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
OGL1	37.80	52.15	0.00	137.98 %	39,308.40	40.00 %	15,723.36	0.00 %	15,723.36
GVM1	34.53	45.76	0.13	132.53 %	34,768.10	40.00 %	13,907.24	0.00 %	13,907.24
ELU1	37.45	47.25	0.05	126.16 %	39,262.30	40.00 %	15,704.92	0.00 %	15,704.92
BVR1	86.09	95.60	-0.30	111.04 %	82,031.70	30.00 %	24,609.51	0.00 %	24,609.51
VJW1	59.59	64.83	0.14	108.80 %	33,886.60	25.00 %	8,471.65	0.00 %	8,471.65
RAL1	33.60	35.01	0.00	104.20 %	28,034.80	25.00 %	7,008.70	0.00 %	7,008.70
VKN1	28.37	29.51	0.11	104.05 %	31,989.40	25.00 %	7,997.35	0.00 %	7,997.35
VJW3	44.71	44.72	0.00	100.04 %	39,243.40	20.00 %	7,848.68	0.00 %	7,848.68
PAP1	26.68	26.55	0.69	99.51 %	25,963.50	20.00 %	5,192.70	0.00 %	5,192.70
BPP1	18.01	17.85	0.05	99.11 %	18,184.30	20.00 %	3,636.86	0.00 %	3,636.86
RMV1	43.19	42.14	0.21	97.56 %	31,156.50	20.00 %	6,231.30	0.00 %	6,231.30
NRT1	37.71	36.38	0.00	96.46 %	32,721.20	20.00 %	6,544.24	0.00 %	6,544.24
CRL1	38.02	36.65	0.04	96.39 %	26,877.50	20.00 %	5,375.50	0.00 %	5,375.50
PPM1	25.60	24.66	0.00	96.33 %	27,217.40	20.00 %	5,443.48	0.00 %	5,443.48
GNT2	30.96	29.28	0.00	94.57 %	17,330.30	15.00 %	2,599.55	0.00 %	2,599.55
TNK1	62.33	58.78	0.17	94.30 %	49,511.20	15.00 %	7,426.68	0.00 %	7,426.68
GNT1	55.48	51.65	0.08	93.09 %	29,598.20	15.00 %	4,439.73	0.00 %	4,439.73
VJW4	33.75	31.10	0.01	92.17 %	26,450.40	15.00 %	3,967.56	0.00 %	3,967.56
JPT1	32.43	29.57	0.15	91.17 %	17,962.70	15.00 %	2,694.41	0.00 %	2,694.41
GDV1	27.81	25.18	0.15	90.54 %	14,503.70	15.00 %	2,175.56	0.00 %	2,175.56
VJW5	33.01	29.31	0.08	88.80 %	30,167.20	10.00 %	3,016.72	0.00 %	3,016.72
DPE1	23.36	20.73	0.00	88.76 %	13,133.20	10.00 %	1,313.32	0.00 %	1,313.32
TDD1	31.26	27.51	0.25	88.00 %	28,597.30	10.00 %	2,859.73	0.00 %	2,859.73
KND1	36.60	30.53	0.00	83.40 %	34,717.70	10.00 %	3,471.77	0.00 %	3,471.77
CKT1	30.52	25.42	0.37	83.32 %	19,583.80	10.00 %	1,958.38	0.00 %	1,958.38
VJW2	40.72	33.68	0.35	82.70 %	19,273.80	10.00 %	1,927.38	0.00 %	1,927.38
MTM1	29.94	24.75	0.31	82.66 %	17,774.30	10.00 %	1,777.43	0.00 %	1,777.43
JGG1	24.84	20.39	0.00	82.07 %	8,656.00	10.00 %	865.60	0.00 %	865.60
VUY1	26.09	20.34	-0.03	77.94 %	11,456.40	0.00 %		0.00 %	
TVU1	33.58	25.15	0.02	74.90 %	18,779.30	0.00 %		0.00 %	
TEL1	42.29	30.48	0.25	72.07 %	24,443.90	0.00 %		0.00 %	
KDR1	33.76	24.24	0.14	71.81 %	26,085.20	0.00 %		0.00 %	
AMP1	25.30	17.38	0.00	68.68 %	13,521.10	0.00 %		0.00 %	
PNR1	26.31	17.78	0.09	67.60 %	14,183.90	0.00 %		0.00 %	
PRL1	30.46	20.36	0.00	66.84 %	10,979.10	0.00 %		0.00 %	

**TIRUPATI-01**

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
PUT1	39.56	73.93	0.00	186.87 %	62,646.20	40.00 %	25,058.48	0.00 %	25,058.48
ATP1	93.51	122.82	-0.36	131.34 %	71,696.40	40.00 %	28,678.56	0.00 %	28,678.56
PGR1	31.15	39.77	0.10	127.65 %	22,392.60	40.00 %	8,957.04	0.00 %	8,957.04
PDT1	36.67	44.84	0.09	122.28 %	24,319.50	40.00 %	9,727.80	0.00 %	9,727.80
VKI1	33.61	38.54	0.40	114.66 %	21,527.70	30.00 %	6,458.31	0.00 %	6,458.31
TPY1	38.44	43.41	0.05	112.95 %	35,223.50	30.00 %	10,567.05	0.00 %	10,567.05
KHT1	52.16	58.04	0.10	111.26 %	40,069.90	30.00 %	12,020.97	0.00 %	12,020.97
NYP1	48.09	52.06	0.08	108.26 %	33,792.10	25.00 %	8,448.03	0.00 %	8,448.03
CTO1	80.86	80.76	0.02	99.87 %	71,265.40	20.00 %	14,253.08	0.00 %	14,253.08
GTL1	28.70	28.16	0.00	98.12 %	14,858.80	20.00 %	2,971.76	0.00 %	2,971.76
ADI1	44.94	40.19	0.00	89.42 %	25,146.80	10.00 %	2,514.68	0.00 %	2,514.68
NLR1	60.36	53.50	0.25	88.62 %	30,969.30	10.00 %	3,096.93	0.00 %	3,096.93
RCY1	34.32	29.78	0.00	86.78 %	35,010.40	10.00 %	3,501.04	0.00 %	3,501.04
PMR1	45.75	38.30	0.18	83.70 %	37,863.50	10.00 %	3,786.35	0.00 %	3,786.35
NDL1	49.87	41.55	0.05	83.33 %	31,427.20	10.00 %	3,142.72	0.00 %	3,142.72
RJP1	37.89	31.47	0.21	83.06 %	32,226.50	10.00 %	3,222.65	0.00 %	3,222.65
MPL1	44.99	36.64	0.36	81.44 %	29,060.80	10.00 %	2,906.08	0.00 %	2,906.08
KOU1	32.87	26.56	0.00	80.80 %	21,349.20	10.00 %	2,134.92	0.00 %	2,134.92
KDA1	40.62	32.51	0.22	80.03 %	19,859.10	0.00 %		0.00 %	
TPY2	129.45	99.82	0.55	77.11 %	60,817.80	0.00 %		0.00 %	
BVL1	37.63	28.80	0.00	76.53 %	22,489.70	0.00 %		0.00 %	
TPI1	38.17	28.26	0.10	74.04 %	18,996.30	0.00 %		0.00 %	
DHN1	37.85	27.47	0.02	72.58 %	19,249.90	0.00 %		0.00 %	
PIL1	46.02	33.13	-0.12	72.00 %	21,922.60	0.00 %		0.00 %	
KNL2	56.60	39.86	0.01	70.42 %	21,244.80	0.00 %		0.00 %	
KNL1	78.53	52.69	0.02	67.10 %	30,397.00	0.00 %		0.00 %	
SPE1	50.40	33.67	0.12	66.81 %	25,353.70	0.00 %		0.00 %	

**OTHERS**

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GTSD	0.00	20.30	0.00	0.00 %	0.00	0.00 %		0.00 %	
TPSD	0.00	20.26	0.00	0.00 %	0.00	0.00 %		0.00 %	