

Accu.Target 6,181.25 L	Sales 5,405.47 L	Achieved % 87.45 %	HO Budget+% 2.55 %	Total Com. 38.76 L
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Note : Sales Period is From :01-Apr-2026 To :19-Apr-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
TIRUPATI-01	3,130.23	2,776.06	88.69 %	0.00	2.55 %	81,000.00
VIJAYAWADA-01	3,051.02	2,614.74	85.70 %	0.00	2.55 %	0.00
OTHERS	0.00	14.67	0.00 %	0.00	0.00 %	0.00
Total	6,181.25	5,405.47	87.45 %		2.55 %	

TIRUPATI-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	ATP1	747.90	719.07	96.15%	52,500.00	2.55 %	52,500.00
	TPY1	844.11	799.21	94.68%	52,500.00	2.55 %	52,500.00
	KDA1	853.57	752.90	88.21%	0.00	2.55 %	52,500.00
	NLR1	684.65	504.87	73.74%	0.00	2.55 %	0.00

VIJAYAWADA-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	VJW1	839.48	803.00	95.66%	60,000.00	2.55 %	60,000.00
	GNT1	994.27	860.14	86.51%	0.00	2.55 %	0.00
	BVR1	1,217.27	951.60	78.17%	0.00	2.55 %	0.00

OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	GNT1	0.00	12.77	0.00%	0.00	0.00 %	0.00
	KDA1	0.00	(0.02)	0.00%	0.00	0.00 %	0.00
	TPY1	0.00	1.92	0.00%	0.00	0.00 %	0.00

TIRUPATI-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KDA1	96.08	136.18	0.22	141.74 %	54,519.40	40.00 %	21,807.76	2.55 %	21,807.76
ATP1	148.51	176.52	0.13	118.86 %	195,705.65	30.00 %	58,711.70	2.55 %	78,282.26
TPY1	149.51	172.62	0.18	115.45 %	161,301.80	30.00 %	48,390.54	2.55 %	48,390.54
BVL1	70.23	75.27	0.00	107.17 %	60,515.75	25.00 %	15,128.94	2.55 %	15,128.94
PDT1	117.65	124.78	0.07	106.06 %	80,092.90	25.00 %	20,023.23	2.55 %	20,023.23
PUT1	71.97	75.53	0.03	104.95 %	76,979.60	25.00 %	19,244.90	2.55 %	19,244.90
KDR1	63.93	65.87	0.11	103.04 %	42,764.60	25.00 %	10,691.15	2.55 %	10,691.15
KNL2	113.99	114.83	0.01	100.74 %	75,314.30	25.00 %	18,828.58	2.55 %	18,828.58
CTO1	176.52	176.71	0.18	100.10 %	199,803.25	25.00 %	49,950.81	2.55 %	49,950.81
KAR1	74.87	74.02	0.09	98.87 %	74,813.60	20.00 %	14,962.72	2.55 %	18,703.40
KNL1	119.21	110.34	1.46	92.57 %	131,037.20	15.00 %	19,655.58	2.55 %	19,655.58
GTL1	57.22	51.63	0.12	90.24 %	28,191.65	15.00 %	4,228.75	2.55 %	4,228.75
PGR1	58.95	52.39	0.32	88.88 %	36,579.95	10.00 %	3,658.00	2.55 %	5,486.99
NDL1	91.10	80.92	0.00	88.82 %	83,687.90	10.00 %	8,368.79	2.55 %	12,553.19
TPI1	69.52	61.39	0.10	88.31 %	37,565.90	10.00 %	3,756.59	2.55 %	5,634.89
PMR1	87.60	77.26	0.13	88.20 %	65,360.65	10.00 %	6,536.07	2.55 %	9,804.10
RCY1	83.72	73.20	0.00	87.44 %	47,304.10	10.00 %	4,730.41	2.55 %	4,730.41
DHN1	69.00	57.62	0.13	83.51 %	49,909.15	10.00 %	4,990.92	2.55 %	4,990.92
ADI1	79.36	65.81	0.00	82.93 %	32,470.20	10.00 %	3,247.02	2.55 %	3,247.02
TPY2	299.56	244.71	0.15	81.69 %	156,601.00	10.00 %	15,660.10	2.55 %	15,660.10
PIL1	72.28	58.91	0.00	81.51 %	20,052.85	10.00 %	2,005.29	2.55 %	2,005.29
KHT1	88.67	69.91	0.16	78.84 %	51,317.60	0.00 %		2.55 %	5,131.76
RJP1	105.36	83.00	0.07	78.77 %	68,024.15	0.00 %		2.55 %	6,802.42
SPE1	108.26	83.35	1.66	76.99 %	44,433.45	0.00 %		2.55 %	
VKI1	69.12	49.39	0.00	71.46 %	28,802.90	0.00 %		2.55 %	
NYP1	90.13	60.84	1.54	67.50 %	46,570.40	0.00 %		2.55 %	
NLR1	202.70	135.23	0.18	66.72 %	123,140.75	0.00 %		2.55 %	
KVL1	61.84	40.29	0.39	65.14 %	33,408.05	0.00 %		2.55 %	
MPL1	135.94	85.70	0.18	63.04 %	71,819.45	0.00 %		2.55 %	
KOU1	97.45	41.83	0.09	42.93 %	43,314.60	0.00 %		2.55 %	

VIJAYAWADA-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TEL1	69.11	103.88	0.20	150.32 %	69,819.15	40.00 %	27,927.66	2.55 %	27,927.66
TDD1	59.84	82.63	0.08	138.08 %	28,762.70	40.00 %	11,505.08	2.55 %	11,505.08
VJW1	115.79	146.93	0.33	126.90 %	95,452.15	40.00 %	38,180.86	2.55 %	38,180.86
VJW2	71.50	85.36	0.27	119.38 %	48,263.60	30.00 %	14,479.08	2.55 %	19,305.44
CRL1	85.31	100.41	0.01	117.70 %	69,220.10	30.00 %	20,766.03	2.55 %	27,688.04
DPE1	43.04	50.10	0.31	116.40 %	34,527.90	30.00 %	10,358.37	2.55 %	10,358.37
BPP1	43.69	46.75	0.90	107.02 %	29,869.95	25.00 %	7,467.49	2.55 %	7,467.49
GDV1	46.25	45.91	0.14	99.27 %	19,203.60	20.00 %	3,840.72	2.55 %	4,800.90
VJW4	87.91	83.46	0.40	94.94 %	62,579.25	15.00 %	9,386.89	2.55 %	12,515.85
PAP1	70.87	66.86	0.06	94.34 %	40,967.30	15.00 %	6,145.10	2.55 %	8,193.46
NPR1	71.19	66.24	0.09	93.05 %	30,664.65	15.00 %	4,599.70	2.55 %	6,132.93
JPT1	64.63	59.96	0.08	92.77 %	24,517.20	15.00 %	3,677.58	2.55 %	4,903.44
RAL1	76.98	71.23	0.22	92.53 %	43,618.50	15.00 %	6,542.78	2.55 %	6,542.78
VUY1	46.80	43.03	0.00	91.94 %	20,149.15	15.00 %	3,022.37	2.55 %	3,022.37
GVM1	62.98	56.85	0.16	90.27 %	57,514.45	15.00 %	8,627.17	2.55 %	8,627.17
VJW5	72.72	65.45	0.00	90.01 %	88,657.15	10.00 %	8,865.72	2.55 %	13,298.57
JGG1	42.48	36.69	0.22	86.35 %	19,563.45	10.00 %	1,956.35	2.55 %	1,956.35
VJW3	142.54	120.35	0.31	84.43 %	90,676.10	10.00 %	9,067.61	2.55 %	9,067.61
PRL1	61.91	52.25	0.00	84.40 %	24,190.30	10.00 %	2,419.03	2.55 %	2,419.03
NRT1	88.78	74.44	0.06	83.84 %	39,511.45	10.00 %	3,951.15	2.55 %	3,951.15
PPM1	62.98	52.39	0.00	83.17 %	26,336.70	10.00 %	2,633.67	2.55 %	2,633.67
CKT1	66.59	53.39	0.11	80.18 %	21,207.95	10.00 %	2,120.80	2.55 %	2,120.80
PNR1	41.34	33.06	0.00	79.97 %	13,621.10	0.00 %		2.55 %	1,362.11
TNI1	67.80	53.64	0.10	79.11 %	21,695.75	0.00 %		2.55 %	2,169.58
OGL1	143.11	112.18	0.00	78.39 %	99,701.25	0.00 %		2.55 %	9,970.13
KND1	96.60	75.59	0.11	78.26 %	46,172.20	0.00 %		2.55 %	4,617.22
TVU1	62.93	48.59	0.00	77.21 %	25,438.45	0.00 %		2.55 %	
AMP1	40.06	29.43	0.40	73.46 %	9,778.90	0.00 %		2.55 %	
MTM1	65.42	47.11	0.09	72.01 %	31,316.40	0.00 %		2.55 %	
ELU1	137.07	97.30	0.30	70.98 %	52,332.10	0.00 %		2.55 %	
GNT2	73.02	51.82	0.00	70.97 %	42,260.10	0.00 %		2.55 %	
TNK1	162.04	111.18	0.18	68.61 %	64,546.50	0.00 %		2.55 %	
VKN1	76.52	51.17	0.05	66.87 %	23,325.45	0.00 %		2.55 %	
GNT1	167.91	109.54	0.24	65.24 %	45,019.85	0.00 %		2.55 %	
BVR1	234.01	149.59	0.09	63.92 %	139,419.90	0.00 %		2.55 %	
RMV1	129.28	79.97	0.11	61.86 %	54,386.15	0.00 %		2.55 %	

OTHERS

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GTSD	0.00	12.77	0.03	0.00 %	0.00	0.00 %		0.00 %	
TPSD	0.00	1.93	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHKD	0.00	(0.02)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHRN	0.00	(0.01)	-3.16	0.00 %	0.00	0.00 %		0.00 %	