

Accu.Target 3,491.30 L	Sales 2,570.87 L	Achieved % 73.64 %	HO Budget+ % 0.00 %	Total Com. 11.07 L
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Note : Sales Period is From :01-Sep-2026 To :18-Sep-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
TIRUPATI-01	1,641.30	1,289.15	78.54 %	0.00	0.00 %	0.00
VIJAYAWADA-01	1,850.00	1,254.17	67.79 %	0.00	0.00 %	0.00
OTHERS	0.00	27.55	0.00 %	0.00	0.00 %	0.00
Total	3,491.30	2,570.87	73.64 %		0.00 %	

TIRUPATI-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
RCY1	49.48	55.14	-11.86	111.44 %	17,476.00	20.00 %	3,495.20	0.00 %	3,495.20
CTO1	93.54	98.10	-6.39	104.88 %	54,323.00	20.00 %	10,864.60	0.00 %	10,864.60
TPY2	143.84	147.66	-13.03	102.65 %	57,742.00	20.00 %	11,548.40	0.00 %	11,548.40
KDA1	62.13	62.20	-12.18	100.12 %	21,978.00	20.00 %	4,395.60	0.00 %	4,395.60
PMR1	43.88	42.04	-6.29	95.80 %	17,284.00	15.00 %	2,592.60	0.00 %	2,592.60
ATP1	98.99	89.84	-6.09	90.76 %	42,076.00	10.00 %	4,207.60	0.00 %	4,207.60
BVL1	42.89	38.70	-5.35	90.22 %	22,076.00	10.00 %	2,207.60	0.00 %	2,207.60
SPE1	46.57	41.73	-8.22	89.61 %	18,870.00	0.00 %		0.00 %	
PUT1	43.10	37.75	-4.80	87.58 %	22,507.00	0.00 %		0.00 %	
PDT1	60.13	51.24	-8.41	85.21 %	15,198.00	0.00 %		0.00 %	
KOU1	43.94	37.13	-3.19	84.50 %	29,936.00	0.00 %		0.00 %	
KAR1	39.37	31.02	-4.39	78.79 %	18,702.00	0.00 %		0.00 %	
TPI1	37.09	27.78	-11.51	74.89 %	8,753.00	0.00 %		0.00 %	
KDR1	33.23	24.69	-13.25	74.28 %	15,144.00	0.00 %		0.00 %	
KNL2	67.80	49.49	-9.08	72.99 %	22,590.00	0.00 %		0.00 %	
NLR1	59.99	43.43	-13.39	72.41 %	20,189.00	0.00 %		0.00 %	
NYP1	43.79	30.86	-9.65	70.47 %	17,214.00	0.00 %		0.00 %	
PIL1	44.06	31.04	-12.18	70.46 %	9,334.00	0.00 %		0.00 %	
KNL1	46.56	32.63	-6.73	70.07 %	21,534.00	0.00 %		0.00 %	
RJP1	57.24	37.27	-10.81	65.12 %	22,162.00	0.00 %		0.00 %	
PGR1	41.75	26.91	-4.86	64.45 %	13,596.00	0.00 %		0.00 %	
NDL1	52.09	31.95	-6.74	61.33 %	17,682.00	0.00 %		0.00 %	
KHT1	45.55	27.93	-11.23	61.31 %	13,528.00	0.00 %		0.00 %	
MPL1	55.85	34.20	-3.72	61.24 %	20,870.00	0.00 %		0.00 %	
VKI1	40.00	23.67	-6.06	59.17 %	19,831.00	0.00 %		0.00 %	
TPY1	69.06	40.57	-10.26	58.74 %	28,813.00	0.00 %		0.00 %	
DHN1	44.89	25.66	-14.30	57.17 %	7,251.00	0.00 %		0.00 %	
GTL1	42.08	22.57	-9.84	53.63 %	7,795.00	0.00 %		0.00 %	
ADI1	48.97	25.01	-9.73	51.08 %	6,644.00	0.00 %		0.00 %	
KVL1	43.42	20.95	-9.69	48.24 %	12,961.00	0.00 %		0.00 %	

VIJAYAWADA-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VJW3	65.71	66.78	-10.23	101.63 %	23,402.00	20.00 %	4,680.40	0.00 %	4,680.40
GVM1	34.51	33.45	-5.63	96.92 %	19,737.00	15.00 %	2,960.55	0.00 %	2,960.55
GNT2	43.62	41.66	-15.51	95.51 %	9,425.00	15.00 %	1,413.75	0.00 %	1,413.75
VJW4	37.00	33.37	-8.72	90.19 %	29,672.00	10.00 %	2,967.20	0.00 %	2,967.20
CRL1	57.31	50.39	-8.23	87.94 %	27,992.00	0.00 %		0.00 %	
VJW1	68.07	59.30	-9.09	87.12 %	18,485.00	0.00 %		0.00 %	
PRL1	30.94	26.85	-9.02	86.78 %	11,651.00	0.00 %		0.00 %	
VSK1	186.17	158.76	-11.97	85.28 %	37,100.00	0.00 %		0.00 %	
BPP1	23.68	19.04	-9.19	80.43 %	9,670.00	0.00 %		0.00 %	
VJW2	33.98	25.78	-9.79	75.85 %	4,863.00	0.00 %		0.00 %	
GDV1	27.20	20.53	-7.40	75.46 %	6,277.00	0.00 %		0.00 %	
MTM1	33.02	24.40	-7.39	73.91 %	10,152.00	0.00 %		0.00 %	
TEL1	49.32	36.38	-7.55	73.77 %	12,523.00	0.00 %		0.00 %	
TNI1	30.73	22.65	-8.88	73.71 %	11,447.00	0.00 %		0.00 %	
NZV1	27.88	20.21	-8.41	72.49 %	9,699.00	0.00 %		0.00 %	
NPR1	42.86	29.93	-5.56	69.83 %	18,836.00	0.00 %		0.00 %	
DPE1	30.13	20.77	-8.50	68.92 %	7,334.00	0.00 %		0.00 %	
NRT1	48.39	33.22	-9.65	68.66 %	15,265.00	0.00 %		0.00 %	
BVR1	109.68	72.37	-8.68	65.99 %	19,522.00	0.00 %		0.00 %	
TVU1	31.48	20.76	-11.95	65.95 %	6,708.00	0.00 %		0.00 %	
OGL1	68.21	42.30	-9.88	62.00 %	13,871.00	0.00 %		0.00 %	
VKN1	35.95	22.10	-5.47	61.47 %	10,081.00	0.00 %		0.00 %	
VJW5	37.24	22.83	-5.65	61.31 %	9,568.00	0.00 %		0.00 %	
RAL1	50.05	29.68	-10.16	59.32 %	15,273.00	0.00 %		0.00 %	
PNR1	22.67	12.95	-8.94	57.12 %	2,390.00	0.00 %		0.00 %	
JGG1	30.36	16.85	-11.57	55.52 %	4,269.00	0.00 %		0.00 %	
PAP1	43.19	23.81	-7.75	55.13 %	9,695.00	0.00 %		0.00 %	
JPT1	37.31	20.43	-8.85	54.76 %	7,600.00	0.00 %		0.00 %	
CKT1	33.02	17.84	-11.21	54.03 %	7,822.00	0.00 %		0.00 %	
TDD1	43.04	22.87	-14.20	53.13 %	6,910.00	0.00 %		0.00 %	
GNT1	95.34	50.30	-10.92	52.76 %	18,493.00	0.00 %		0.00 %	
TNK1	74.14	38.96	-12.18	52.55 %	11,225.00	0.00 %		0.00 %	
RMV1	61.24	30.59	-8.36	49.96 %	20,953.00	0.00 %		0.00 %	
VUY1	25.04	12.20	-8.40	48.70 %	3,066.00	0.00 %		0.00 %	
PPM1	40.12	18.77	-7.79	46.79 %	5,928.00	0.00 %		0.00 %	
ELU1	67.33	30.34	-7.42	45.06 %	20,248.00	0.00 %		0.00 %	
AMP1	27.05	9.85	-9.54	36.43 %	1,750.00	0.00 %		0.00 %	
KND1	47.00	14.87	-14.42	31.63 %	3,573.00	0.00 %		0.00 %	

OTHERS									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GTSD	0.00	12.57	4.11	0.00 %	0.00	0.00 %		0.00 %	
TPSD	0.00	17.83	0.79	0.00 %	0.00	0.00 %		0.00 %	
WHGT	0.00	(0.76)	-25.25	0.00 %	0.00	0.00 %		0.00 %	
WHKD	0.00	(0.38)	-18.67	0.00 %	0.00	0.00 %		0.00 %	
WHRM	0.00	(0.57)	-23.75	0.00 %	0.00	0.00 %		0.00 %	
WHRN	0.00	(1.13)	-15.46	0.00 %	0.00	0.00 %		0.00 %	