

Accu.Target 2,473.74 L	Sales 2,403.85 L	Achieved % 97.17 %	HO Budget+ % 0.00 %	Total Com. 17.59 L
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Note : Sales Period is From :01-Aug-2025 To :18-Aug-2025

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
VIJAYAWADA-01	1,195.72	1,151.36	96.29 %	33,000.00	0.00 %	33,000.00
TIRUPATI-01	1,278.02	1,211.93	94.83 %	36,000.00	0.00 %	36,000.00
OTHERS	0.00	40.56	0.00 %	0.00	0.00 %	0.00
Total	2,473.74	2,403.85	97.17 %		0.00 %	

VIJAYAWADA-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	BVR1	400.45	392.82	98.09%	22,500.00	0.00 %	22,500.00
	GNT1	379.88	363.86	95.78%	22,500.00	0.00 %	22,500.00
	VJW1	415.38	394.68	95.02%	22,500.00	0.00 %	22,500.00
TIRUPATI-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TPY1	577.75	591.67	102.41%	75,000.00	0.00 %	75,000.00
	ATP1	405.63	365.44	90.09%	22,500.00	0.00 %	22,500.00
	KDA1	294.64	254.82	86.49%	0.00	0.00 %	0.00
OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	GNT1	0.00	20.30	0.00%	0.00	0.00 %	0.00
	TPY1	0.00	20.26	0.00%	0.00	0.00 %	0.00

VIJAYAWADA-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GVM1	32.71	44.95	0.13	137.40 %	34,008.10	40.00 %	13,603.24	0.00 %	13,603.24
OGL1	35.81	48.69	0.00	135.98 %	36,318.70	40.00 %	14,527.48	0.00 %	14,527.48
ELU1	35.48	45.16	0.06	127.28 %	38,273.10	40.00 %	15,309.24	0.00 %	15,309.24
BVR1	81.56	91.62	-0.34	112.33 %	78,918.70	30.00 %	23,675.61	0.00 %	23,675.61
VJW1	56.46	62.17	0.15	110.12 %	32,174.10	30.00 %	9,652.23	0.00 %	9,652.23
VKN1	26.87	28.61	0.11	106.46 %	31,382.20	25.00 %	7,845.55	0.00 %	7,845.55
RAL1	31.83	33.82	0.00	106.25 %	27,196.70	25.00 %	6,799.18	0.00 %	6,799.18
VJW3	42.35	44.22	0.00	104.41 %	38,693.50	25.00 %	9,673.38	0.00 %	9,673.38
PAP1	25.28	25.64	0.71	101.44 %	25,506.80	25.00 %	6,376.70	0.00 %	6,376.70
CRL1	36.02	36.16	0.04	100.39 %	26,307.80	25.00 %	6,576.95	0.00 %	6,576.95
NRT1	35.73	34.91	0.00	97.71 %	30,945.60	20.00 %	6,189.12	0.00 %	6,189.12
GNT1	52.56	51.15	0.08	97.32 %	29,486.10	20.00 %	5,897.22	0.00 %	5,897.22
GNT2	29.33	28.53	0.00	97.29 %	17,044.80	20.00 %	3,408.96	0.00 %	3,408.96
BPP1	17.07	16.57	0.00	97.10 %	17,058.50	20.00 %	3,411.70	0.00 %	3,411.70
TNK1	59.05	56.06	0.18	94.93 %	47,422.30	15.00 %	7,113.35	0.00 %	7,113.35
VJW4	31.97	30.21	0.01	94.49 %	25,754.60	15.00 %	3,863.19	0.00 %	3,863.19
PPM1	24.25	22.54	0.00	92.92 %	25,529.10	15.00 %	3,829.37	0.00 %	3,829.37
RMV1	40.92	37.88	0.23	92.57 %	29,202.50	15.00 %	4,380.38	0.00 %	4,380.38
JPT1	30.73	28.25	0.16	91.95 %	17,140.50	15.00 %	2,571.08	0.00 %	2,571.08
VJW5	31.27	28.54	0.08	91.25 %	28,770.30	15.00 %	4,315.55	0.00 %	4,315.55
TDD1	29.61	26.84	0.26	90.65 %	28,107.30	15.00 %	4,216.10	0.00 %	4,216.10
DPE1	22.13	19.75	0.00	89.23 %	12,689.80	10.00 %	1,268.98	0.00 %	1,268.98
GDV1	26.35	23.42	0.16	88.90 %	12,905.50	10.00 %	1,290.55	0.00 %	1,290.55
KND1	34.68	30.45	0.00	87.80 %	34,494.30	10.00 %	3,449.43	0.00 %	3,449.43
CKT1	28.91	25.29	0.37	87.47 %	19,462.90	10.00 %	1,946.29	0.00 %	1,946.29
MTM1	28.36	24.59	0.31	86.70 %	17,611.40	10.00 %	1,761.14	0.00 %	1,761.14
VJW2	38.58	33.02	0.35	85.59 %	18,828.20	10.00 %	1,882.82	0.00 %	1,882.82
JGG1	23.53	19.65	0.00	83.49 %	8,399.70	10.00 %	839.97	0.00 %	839.97
VUY1	24.72	20.28	-0.03	82.03 %	11,410.30	10.00 %	1,141.03	0.00 %	1,141.03
TVU1	31.81	24.92	0.02	78.32 %	18,396.10	0.00 %		0.00 %	
TEL1	40.06	30.11	0.25	75.16 %	23,814.60	0.00 %		0.00 %	
KDR1	31.98	23.69	0.14	74.06 %	25,525.20	0.00 %		0.00 %	
AMP1	23.97	17.26	0.00	72.00 %	13,449.10	0.00 %		0.00 %	
PNR1	24.92	16.94	0.09	67.98 %	13,605.80	0.00 %		0.00 %	
PRL1	28.86	19.49	0.00	67.55 %	10,573.70	0.00 %		0.00 %	

TIRUPATI-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
PUT1	37.48	73.12	0.00	195.08 %	62,150.70	40.00 %	24,860.28	0.00 %	24,860.28
ATP1	88.59	121.42	-0.36	137.06 %	70,672.10	40.00 %	28,268.84	0.00 %	28,268.84
PDT1	34.74	43.59	0.09	125.47 %	23,816.60	40.00 %	9,526.64	0.00 %	9,526.64
PGR1	29.51	35.98	0.02	121.91 %	20,484.10	40.00 %	8,193.64	0.00 %	8,193.64
TPY1	36.41	43.05	0.05	118.23 %	34,791.20	30.00 %	10,437.36	0.00 %	10,437.36
KHT1	49.42	57.05	0.10	115.45 %	39,711.50	30.00 %	11,913.45	0.00 %	11,913.45
NYP1	45.56	50.78	0.08	111.47 %	32,843.30	30.00 %	9,852.99	0.00 %	9,852.99
VKI1	31.84	35.06	0.44	110.10 %	20,748.10	30.00 %	6,224.43	0.00 %	6,224.43
CTO1	76.60	78.51	0.02	102.49 %	69,850.60	25.00 %	17,462.65	0.00 %	17,462.65
GTL1	27.19	27.30	0.00	100.42 %	14,236.80	25.00 %	3,559.20	0.00 %	3,559.20
ADI1	42.58	38.95	0.00	91.49 %	24,047.20	15.00 %	3,607.08	0.00 %	3,607.08
NLR1	57.19	51.19	0.26	89.52 %	30,104.60	10.00 %	3,010.46	0.00 %	3,010.46
PMR1	43.35	38.22	0.18	88.18 %	37,605.30	10.00 %	3,760.53	0.00 %	3,760.53
RCY1	32.52	28.09	0.00	86.39 %	33,554.20	10.00 %	3,355.42	0.00 %	3,355.42
RJP1	35.90	30.33	0.21	84.51 %	31,108.20	10.00 %	3,110.82	0.00 %	3,110.82
NDL1	47.24	39.82	0.05	84.30 %	30,331.50	10.00 %	3,033.15	0.00 %	3,033.15
MPL1	42.63	35.57	0.37	83.44 %	28,437.10	10.00 %	2,843.71	0.00 %	2,843.71
KOU1	31.14	25.45	0.00	81.72 %	19,859.40	10.00 %	1,985.94	0.00 %	1,985.94
KDA1	38.49	31.36	0.23	81.49 %	19,260.30	10.00 %	1,926.03	0.00 %	1,926.03
BVL1	35.65	28.17	0.00	79.03 %	21,702.90	0.00 %		0.00 %	
TPY2	122.64	96.00	0.58	78.28 %	57,348.50	0.00 %		0.00 %	
TPI1	36.16	27.13	0.02	75.03 %	18,397.90	0.00 %		0.00 %	
PIL1	43.59	32.27	-0.12	74.01 %	20,980.00	0.00 %		0.00 %	
KNL2	53.62	38.82	0.01	72.41 %	20,696.40	0.00 %		0.00 %	
DHN1	35.86	25.97	0.02	72.41 %	18,332.20	0.00 %		0.00 %	
SPE1	47.75	32.70	0.13	68.49 %	24,300.60	0.00 %		0.00 %	
KNL1	74.39	46.02	0.03	61.86 %	27,698.70	0.00 %		0.00 %	
OTHERS									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GTSD	0.00	20.30	0.00	0.00 %	0.00	0.00 %		0.00 %	
TPSD	0.00	20.26	0.00	0.00 %	0.00	0.00 %		0.00 %	