

Accu.Target 4,894.66 L	Sales 4,260.18 L	Achieved % 87.04 %	HO Budget+ % 2.96 %	Total Com. 31.92 L
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Note : Sales Period is From :01-May-2026 To :18-May-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
VIJAYAWADA-01	2,547.84	2,296.81	90.15 %	66,000.00	2.96 %	66,000.00
TIRUPATI-01	2,346.82	1,950.87	83.13 %	0.00	2.96 %	0.00
OTHERS	0.00	12.51	0.00 %	0.00	0.00 %	0.00
Total	4,894.66	4,260.18	87.04 %		2.96 %	

VIJAYAWA DA-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	GNT1	766.29	780.98	101.92%	105,000.00	2.96 %	105,000.00
	VJW1	836.02	724.72	86.69%	0.00	2.96 %	0.00
	BVR1	945.52	791.11	83.67%	0.00	2.96 %	0.00

TIRUPATI- 01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TPY1	559.99	557.01	99.47%	37,500.00	2.96 %	75,000.00
	NLR1	481.43	418.15	86.86%	0.00	2.96 %	0.00
	KDA1	642.02	510.51	79.52%	0.00	2.96 %	0.00
	ATP1	663.38	465.20	70.13%	0.00	2.96 %	0.00

OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	GNT1	0.00	10.60	0.00%	0.00	0.00 %	0.00
	TPY1	0.00	1.91	0.00%	0.00	0.00 %	0.00

VIJAYAWADA-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VJW4	56.77	80.77	0.56	142.28 %	43,717.72	40.00 %	17,487.09	2.96 %	17,487.09
CRL1	71.66	95.20	0.00	132.86 %	87,929.64	40.00 %	35,171.86	2.96 %	35,171.86
OGL1	116.36	142.28	0.10	122.28 %	120,494.90	40.00 %	48,197.96	2.96 %	48,197.96
VJW3	117.55	131.11	0.45	111.53 %	90,385.60	30.00 %	27,115.68	2.96 %	27,115.68
GNT1	112.96	123.43	0.12	109.26 %	67,856.51	25.00 %	16,964.13	2.96 %	20,356.95
TEL1	55.11	59.36	0.63	107.70 %	37,192.94	25.00 %	9,298.24	2.96 %	11,157.88
TDD1	57.73	61.42	0.22	106.39 %	32,514.02	25.00 %	8,128.51	2.96 %	8,128.51
DPE1	45.65	48.55	0.22	106.35 %	36,240.00	25.00 %	9,060.00	2.96 %	9,060.00
GNT2	47.96	48.66	0.13	101.46 %	22,491.96	25.00 %	5,622.99	2.96 %	5,622.99
PRL1	47.28	47.45	0.05	100.37 %	41,910.26	25.00 %	10,477.57	2.96 %	10,477.57
RMV1	81.88	79.65	0.24	97.27 %	58,538.99	20.00 %	11,707.80	2.96 %	14,634.75
VJW5	59.07	55.80	0.04	94.45 %	55,231.45	15.00 %	8,284.72	2.96 %	11,046.29
VJW1	114.29	107.37	0.26	93.95 %	57,654.59	15.00 %	8,648.19	2.96 %	11,530.92
VKN1	53.31	49.75	0.16	93.33 %	50,659.87	15.00 %	7,598.98	2.96 %	10,131.97
TNK1	105.22	96.99	0.55	92.18 %	71,231.54	15.00 %	10,684.73	2.96 %	10,684.73
RAL1	64.12	59.05	0.14	92.09 %	50,903.37	15.00 %	7,635.51	2.96 %	7,635.51
VJW2	56.01	51.52	0.23	91.98 %	39,332.10	15.00 %	5,899.82	2.96 %	5,899.82
BVR1	148.29	135.88	0.18	91.63 %	117,641.30	15.00 %	17,646.20	2.96 %	17,646.20
NPR1	65.14	59.11	0.06	90.73 %	34,013.66	15.00 %	5,102.05	2.96 %	5,102.05
NRT1	66.00	59.34	0.68	89.91 %	43,939.71	10.00 %	4,393.97	2.96 %	6,590.96
ELU1	80.00	70.16	0.06	87.70 %	35,460.01	10.00 %	3,546.00	2.96 %	5,319.00
BPP1	40.49	34.36	0.13	84.85 %	28,539.91	10.00 %	2,853.99	2.96 %	2,853.99
TVU1	77.03	62.34	0.09	80.92 %	31,733.02	10.00 %	3,173.30	2.96 %	3,173.30
CKT1	51.23	40.85	0.28	79.73 %	24,355.09	0.00 %		2.96 %	2,435.51
TNI1	49.52	38.82	0.26	78.40 %	21,427.75	0.00 %		2.96 %	2,142.78
NZV1	36.97	28.39	0.18	76.79 %	18,194.64	0.00 %		2.96 %	
VUY1	37.54	28.04	0.00	74.68 %	15,935.04	0.00 %		2.96 %	
PAP1	85.88	64.06	0.00	74.59 %	48,783.82	0.00 %		2.96 %	
GVM1	67.76	49.57	0.27	73.16 %	53,099.74	0.00 %		2.96 %	
JPT1	87.64	63.58	0.16	72.54 %	34,243.77	0.00 %		2.96 %	
PPM1	52.54	34.80	0.00	66.25 %	28,799.82	0.00 %		2.96 %	
JGG1	45.98	28.36	0.00	61.67 %	18,225.83	0.00 %		2.96 %	
KND1	72.79	43.91	0.09	60.33 %	23,865.28	0.00 %		2.96 %	
GDV1	63.81	34.26	0.54	53.70 %	24,049.95	0.00 %		2.96 %	
AMP1	54.89	29.41	0.16	53.58 %	14,619.59	0.00 %		2.96 %	
PNR1	39.81	21.24	0.00	53.36 %	15,163.67	0.00 %		2.96 %	
MTM1	61.57	31.97	0.41	51.93 %	26,480.73	0.00 %		2.96 %	

TIRUPATI-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KDR1	47.43	55.78	0.03	117.62 %	54,813.52	30.00 %	16,444.06	2.96 %	21,925.41
TPY2	166.82	191.64	0.05	114.88 %	126,458.15	30.00 %	37,937.45	2.96 %	37,937.45
TPY1	88.30	95.75	0.23	108.44 %	55,379.70	25.00 %	13,844.93	2.96 %	16,613.91
PUT1	58.23	61.41	0.13	105.45 %	64,366.81	25.00 %	16,091.70	2.96 %	16,091.70
BVL1	57.42	59.43	0.16	103.50 %	66,086.08	25.00 %	16,521.52	2.96 %	16,521.52
PIL1	56.68	57.12	0.05	100.78 %	24,182.22	25.00 %	6,045.56	2.96 %	6,045.56
CTO1	119.82	112.59	0.03	93.96 %	125,646.53	15.00 %	18,846.98	2.96 %	25,129.31
VKI1	48.79	45.30	0.11	92.86 %	31,208.58	15.00 %	4,681.29	2.96 %	6,241.72
ATP1	116.71	107.34	0.25	91.97 %	87,502.61	15.00 %	13,125.39	2.96 %	13,125.39
RJP1	67.18	61.59	0.45	91.68 %	54,735.89	15.00 %	8,210.38	2.96 %	8,210.38
KDA1	82.38	75.37	0.33	91.48 %	41,622.64	15.00 %	6,243.40	2.96 %	6,243.40
NYP1	60.87	54.30	0.33	89.21 %	59,033.46	10.00 %	5,903.35	2.96 %	8,855.02
PMR1	65.91	58.31	0.12	88.47 %	47,884.71	10.00 %	4,788.47	2.96 %	7,182.71
KVL1	53.09	46.95	0.00	88.43 %	49,940.99	10.00 %	4,994.10	2.96 %	7,491.15
SPE1	99.70	81.37	0.43	81.62 %	43,511.90	10.00 %	4,351.19	2.96 %	4,351.19
NLR1	108.10	85.97	0.27	79.53 %	65,584.38	0.00 %		2.96 %	6,558.44
PDT1	91.81	72.32	0.15	78.77 %	38,881.73	0.00 %		2.96 %	3,888.17
KHT1	63.45	48.46	0.10	76.39 %	53,043.05	0.00 %		2.96 %	
NDL1	89.59	65.09	0.10	72.65 %	55,234.96	0.00 %		2.96 %	
KAR1	65.73	47.63	0.00	72.46 %	46,094.07	0.00 %		2.96 %	
DHN1	60.06	42.31	0.08	70.44 %	35,863.52	0.00 %		2.96 %	
GTL1	58.68	41.07	0.41	69.99 %	33,433.76	0.00 %		2.96 %	
KOU1	64.86	43.99	0.00	67.83 %	52,182.12	0.00 %		2.96 %	
TPI1	61.95	41.87	0.00	67.58 %	25,265.78	0.00 %		2.96 %	
RCY1	57.40	38.41	0.13	66.91 %	37,120.49	0.00 %		2.96 %	
ADI1	65.37	43.33	1.06	66.28 %	16,414.73	0.00 %		2.96 %	
KNL1	116.16	72.52	0.14	62.43 %	65,823.12	0.00 %		2.96 %	
PGR1	60.91	37.30	0.17	61.24 %	29,423.58	0.00 %		2.96 %	
MPL1	98.56	54.66	0.20	55.45 %	43,743.59	0.00 %		2.96 %	
KNL2	94.85	51.68	0.00	54.49 %	38,753.56	0.00 %		2.96 %	

OTHERS

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GTSD	0.00	10.60	0.00	0.00 %	0.00	0.00 %		0.00 %	
TPSD	0.00	1.91	0.00	0.00 %	0.00	0.00 %		0.00 %	