

<b>Accu.Target</b> 5,855.92 L	<b>Sales</b> 5,054.86 L	<b>Achieved %</b> 86.32 %	<b>HO Budget+%</b> 3.68 %	<b>Total Com.</b> 35.90 L
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Note : Sales Period is From :01-Apr-2026 To :18-Apr-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
TIRUPATI-01	2,965.48	2,591.35	87.38 %	0.00	3.68 %	75,000.00
VIJAYAWADA-01	2,890.44	2,448.84	84.72 %	0.00	3.68 %	0.00
OTHERS	0.00	14.67	0.00 %	0.00	0.00 %	0.00
<b>Total</b>	<b>5,855.92</b>	<b>5,054.86</b>	<b>86.32 %</b>		<b>3.68 %</b>	

<b>TIRUPATI-01</b>	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TPY1	799.68	745.01	93.16%	52,500.00	3.68 %	52,500.00
	ATP1	708.54	652.70	92.12%	45,000.00	3.68 %	45,000.00
	KDA1	808.65	721.95	89.28%	0.00	3.68 %	52,500.00
	NLR1	648.61	471.70	72.72%	0.00	3.68 %	0.00

<b>VIJAYAWA DA-01</b>	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	VJW1	795.29	744.80	93.65%	52,500.00	3.68 %	52,500.00
	GNT1	941.94	819.78	87.03%	0.00	3.68 %	60,000.00
	BVR1	1,153.21	884.26	76.68%	0.00	3.68 %	0.00

<b>OTHERS</b>	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	GNT1	0.00	12.77	0.00%	0.00	0.00 %	0.00
	KDA1	0.00	(0.02)	0.00%	0.00	0.00 %	0.00
	TPY1	0.00	1.92	0.00%	0.00	0.00 %	0.00

**TIRUPATI-01**

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KDA1	91.02	127.72	0.23	140.33 %	50,982.95	40.00 %	20,393.18	3.68 %	20,393.18
TPY1	141.64	162.88	0.19	115.00 %	151,428.35	30.00 %	45,428.51	3.68 %	45,428.51
ATP1	140.69	155.54	0.15	110.55 %	173,080.80	30.00 %	51,924.24	3.68 %	51,924.24
BVL1	66.53	71.44	0.00	107.37 %	56,280.25	25.00 %	14,070.06	3.68 %	16,884.08
PDT1	111.46	118.96	0.08	106.73 %	73,549.65	25.00 %	18,387.41	3.68 %	22,064.90
KDR1	60.56	61.77	0.12	101.99 %	40,183.05	25.00 %	10,045.76	3.68 %	10,045.76
PUT1	68.18	69.13	0.04	101.39 %	71,087.30	25.00 %	17,771.83	3.68 %	17,771.83
CTO1	167.23	166.00	0.19	99.27 %	187,997.90	20.00 %	37,599.58	3.68 %	46,999.48
KAR1	70.93	69.61	0.10	98.15 %	71,462.30	20.00 %	14,292.46	3.68 %	17,865.58
KNL2	107.99	104.51	0.01	96.77 %	65,152.50	20.00 %	13,030.50	3.68 %	16,288.13
RCY1	79.31	71.98	0.00	90.75 %	46,671.25	15.00 %	7,000.69	3.68 %	7,000.69
KNL1	112.93	101.50	1.58	89.88 %	115,134.65	10.00 %	11,513.47	3.68 %	17,270.20
PGR1	55.85	49.70	0.34	88.99 %	35,718.85	10.00 %	3,571.89	3.68 %	5,357.83
GTL1	54.20	46.84	0.13	86.41 %	22,856.40	10.00 %	2,285.64	3.68 %	2,285.64
TPI1	65.86	56.64	0.11	85.99 %	34,607.40	10.00 %	3,460.74	3.68 %	3,460.74
NDL1	86.30	73.13	0.00	84.74 %	75,113.90	10.00 %	7,511.39	3.68 %	7,511.39
RJP1	99.82	82.93	0.07	83.09 %	67,849.15	10.00 %	6,784.92	3.68 %	6,784.92
PIL1	68.47	56.05	0.00	81.85 %	19,187.90	10.00 %	1,918.79	3.68 %	1,918.79
TPY2	283.79	232.22	0.16	81.83 %	148,190.60	10.00 %	14,819.06	3.68 %	14,819.06
ADI1	75.18	61.51	0.00	81.82 %	30,289.35	10.00 %	3,028.94	3.68 %	3,028.94
DHN1	65.37	53.04	0.15	81.13 %	46,458.65	10.00 %	4,645.87	3.68 %	4,645.87
KHT1	84.00	66.32	0.16	78.96 %	48,532.20	0.00 %		3.68 %	4,853.22
PMR1	82.99	65.08	0.16	78.42 %	61,934.45	0.00 %		3.68 %	6,193.45
VKI1	65.48	46.97	0.00	71.73 %	25,105.80	0.00 %		3.68 %	
NLR1	192.03	131.14	0.19	68.29 %	117,241.40	0.00 %		3.68 %	
SPE1	102.56	69.75	0.21	68.01 %	40,285.60	0.00 %		3.68 %	
NYP1	85.39	57.23	0.27	67.02 %	46,316.85	0.00 %		3.68 %	
KVL1	58.59	38.52	0.41	65.74 %	32,344.50	0.00 %		3.68 %	
MPL1	128.78	81.95	0.19	63.64 %	69,316.30	0.00 %		3.68 %	
KOU1	92.32	41.29	0.09	44.73 %	42,440.10	0.00 %		3.68 %	

**VIJAYAWADA-01**

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TEL1	65.47	96.19	0.22	146.92 %	65,461.60	40.00 %	26,184.64	3.68 %	26,184.64
TDD1	56.69	76.76	0.09	135.39 %	25,979.80	40.00 %	10,391.92	3.68 %	10,391.92
VJW1	109.69	131.61	0.37	119.98 %	80,843.80	30.00 %	24,253.14	3.68 %	32,337.52
CRL1	80.82	96.07	0.01	118.87 %	65,085.95	30.00 %	19,525.79	3.68 %	26,034.38
DPE1	40.78	45.26	0.34	111.00 %	30,453.55	30.00 %	9,136.07	3.68 %	9,136.07
VJW2	67.74	72.79	0.32	107.46 %	43,239.95	25.00 %	10,809.99	3.68 %	12,971.99
BPP1	41.39	44.21	0.75	106.82 %	28,091.15	25.00 %	7,022.79	3.68 %	8,427.35
GDV1	43.81	43.60	0.14	99.51 %	18,479.90	20.00 %	3,695.98	3.68 %	4,619.98
VJW4	83.29	81.00	0.40	97.26 %	58,979.90	20.00 %	11,795.98	3.68 %	14,744.98
JPT1	61.23	58.53	0.08	95.59 %	23,919.15	20.00 %	4,783.83	3.68 %	4,783.83
PAP1	67.14	63.67	0.06	94.83 %	38,920.30	15.00 %	5,838.05	3.68 %	7,784.06
RAL1	72.93	68.55	0.23	93.99 %	40,288.05	15.00 %	6,043.21	3.68 %	8,057.61
NPR1	67.45	62.31	0.10	92.39 %	29,239.95	15.00 %	4,385.99	3.68 %	5,847.99
VUY1	44.33	40.04	0.00	90.32 %	18,801.70	15.00 %	2,820.26	3.68 %	2,820.26
VJW5	68.89	60.78	0.00	88.23 %	81,086.00	10.00 %	8,108.60	3.68 %	12,162.90
JGG1	40.25	35.49	0.23	88.17 %	19,305.40	10.00 %	1,930.54	3.68 %	2,895.81
GVM1	59.66	51.23	0.18	85.87 %	52,296.65	10.00 %	5,229.67	3.68 %	5,229.67
NRT1	84.11	72.17	0.06	85.80 %	38,416.80	10.00 %	3,841.68	3.68 %	3,841.68
PRL1	58.65	50.04	0.00	85.32 %	23,444.75	10.00 %	2,344.48	3.68 %	2,344.48
PPM1	59.67	49.46	0.00	82.89 %	24,605.90	10.00 %	2,460.59	3.68 %	2,460.59
VJW3	135.04	111.82	0.28	82.81 %	81,038.35	10.00 %	8,103.84	3.68 %	8,103.84
PNR1	39.17	32.31	0.00	82.50 %	13,007.30	10.00 %	1,300.73	3.68 %	1,300.73
CKT1	63.09	50.90	0.12	80.68 %	19,508.90	10.00 %	1,950.89	3.68 %	1,950.89
TVU1	59.62	47.99	0.00	80.48 %	25,235.15	10.00 %	2,523.52	3.68 %	2,523.52
KND1	91.51	72.64	0.02	79.38 %	41,107.10	0.00 %		3.68 %	4,110.71
OGL1	135.58	106.44	0.00	78.51 %	95,227.10	0.00 %		3.68 %	9,522.71
TNI1	64.23	49.23	0.11	76.65 %	20,486.25	0.00 %		3.68 %	
MTM1	61.98	45.40	0.10	73.25 %	30,589.15	0.00 %		3.68 %	
AMP1	37.95	26.87	0.44	70.81 %	9,009.80	0.00 %		3.68 %	
GNT2	69.17	48.85	0.00	70.62 %	41,144.15	0.00 %		3.68 %	
ELU1	129.86	91.16	0.32	70.20 %	45,915.65	0.00 %		3.68 %	
VKN1	72.49	49.69	0.05	68.54 %	22,075.60	0.00 %		3.68 %	
GNT1	159.07	104.36	0.25	65.60 %	42,230.10	0.00 %		3.68 %	
TNK1	153.51	99.67	0.20	64.93 %	53,401.80	0.00 %		3.68 %	
BVR1	221.69	137.85	0.10	62.18 %	130,776.50	0.00 %		3.68 %	
RMV1	122.48	73.88	0.12	60.32 %	45,535.10	0.00 %		3.68 %	

**OTHERS**

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GTSD	0.00	12.77	0.03	0.00 %	0.00	0.00 %		0.00 %	
TPSD	0.00	1.93	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHKD	0.00	(0.02)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHRN	0.00	(0.01)	-3.16	0.00 %	0.00	0.00 %		0.00 %	