

Accu.Target 3,297.33 L	Sales 2,449.57 L	Achieved % 74.29 %	HO Budget+ % 0.00 %	Total Com. 10.81 L
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Note : Sales Period is From :01-Sep-2026 To :17-Sep-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
TIRUPATI-01	1,550.11	1,238.08	79.87 %	0.00	0.00 %	0.00
VIJAYAWADA-01	1,747.22	1,191.81	68.21 %	0.00	0.00 %	0.00
OTHERS	0.00	19.67	0.00 %	0.00	0.00 %	0.00
Total	3,297.33	2,449.57	74.29 %		0.00 %	

TIRUPATI-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
RCY1	46.73	54.38	-11.70	116.37 %	17,286.00	20.00 %	3,457.20	0.00 %	3,457.20
CTO1	88.34	95.19	-6.35	107.75 %	52,766.00	20.00 %	10,553.20	0.00 %	10,553.20
KDA1	58.68	60.69	-11.95	103.42 %	21,828.00	20.00 %	4,365.60	0.00 %	4,365.60
TPY2	135.85	140.01	-13.08	103.06 %	54,843.00	20.00 %	10,968.60	0.00 %	10,968.60
PMR1	41.45	39.78	-6.54	95.99 %	17,139.00	15.00 %	2,570.85	0.00 %	2,570.85
ATP1	93.49	88.56	-6.16	94.72 %	41,603.00	10.00 %	4,160.30	0.00 %	4,160.30
SPE1	43.98	40.31	-7.82	91.64 %	18,660.00	10.00 %	1,866.00	0.00 %	1,866.00
PUT1	40.70	36.51	-4.69	89.70 %	21,887.00	0.00 %		0.00 %	
BVL1	40.51	35.31	-5.47	87.16 %	21,112.00	0.00 %		0.00 %	
PDT1	56.79	48.50	-8.77	85.39 %	15,043.00	0.00 %		0.00 %	
KOU1	41.50	35.43	-3.34	85.38 %	28,352.00	0.00 %		0.00 %	
KDR1	31.39	24.63	-13.28	78.49 %	15,125.00	0.00 %		0.00 %	
KAR1	37.18	29.16	-4.01	78.43 %	18,613.00	0.00 %		0.00 %	
NLR1	56.66	42.62	-13.54	75.23 %	19,729.00	0.00 %		0.00 %	
TPI1	35.03	25.73	-10.86	73.44 %	8,573.00	0.00 %		0.00 %	
KNL1	43.97	32.05	-6.85	72.88 %	20,804.00	0.00 %		0.00 %	
PIL1	41.61	30.23	-12.30	72.66 %	9,274.00	0.00 %		0.00 %	
NYP1	41.36	29.63	-9.59	71.64 %	16,807.00	0.00 %		0.00 %	
KNL2	64.03	44.30	-9.46	69.18 %	22,003.00	0.00 %		0.00 %	
RJP1	54.06	37.05	-10.85	68.54 %	22,012.00	0.00 %		0.00 %	
PGR1	39.43	25.06	-4.19	63.54 %	13,517.00	0.00 %		0.00 %	
KHT1	43.02	27.09	-11.51	62.96 %	13,050.00	0.00 %		0.00 %	
NDL1	49.20	30.31	-6.36	61.61 %	17,454.00	0.00 %		0.00 %	
TPY1	65.22	39.30	-10.35	60.25 %	28,109.00	0.00 %		0.00 %	
VKI1	37.78	22.66	-5.59	59.97 %	19,651.00	0.00 %		0.00 %	
MPL1	52.75	31.39	-3.37	59.51 %	20,530.00	0.00 %		0.00 %	
DHN1	42.40	25.15	-14.31	59.32 %	7,121.00	0.00 %		0.00 %	
GTL1	39.75	21.86	-9.49	55.00 %	7,720.00	0.00 %		0.00 %	
ADI1	46.25	24.44	-9.92	52.84 %	6,219.00	0.00 %		0.00 %	
KVL1	41.01	20.78	-9.69	50.67 %	12,876.00	0.00 %		0.00 %	

VIJAYAWADA-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VJW3	62.06	64.64	-10.05	104.16 %	22,826.00	20.00 %	4,565.20	0.00 %	4,565.20
GNT2	41.20	41.29	-15.59	100.23 %	9,259.00	20.00 %	1,851.80	0.00 %	1,851.80
GVM1	32.59	32.42	-5.75	99.46 %	19,647.00	15.00 %	2,947.05	0.00 %	2,947.05
VJW4	34.95	32.22	-8.97	92.19 %	29,479.00	10.00 %	2,947.90	0.00 %	2,947.90
CRL1	54.12	48.94	-8.11	90.42 %	27,642.00	10.00 %	2,764.20	0.00 %	2,764.20
PRL1	29.22	25.69	-8.79	87.90 %	11,551.00	0.00 %		0.00 %	
VJW1	64.29	56.34	-9.40	87.64 %	17,955.00	0.00 %		0.00 %	
BPP1	22.36	18.28	-9.54	81.76 %	9,568.00	0.00 %		0.00 %	
VSK1	175.83	138.26	-13.46	78.64 %	34,933.00	0.00 %		0.00 %	
TNI1	29.02	22.30	-9.02	76.83 %	11,123.00	0.00 %		0.00 %	
GDV1	25.69	19.58	-6.92	76.22 %	6,187.00	0.00 %		0.00 %	
VJW2	32.10	24.46	-8.99	76.20 %	4,843.00	0.00 %		0.00 %	
NZV1	26.33	19.87	-8.31	75.45 %	9,649.00	0.00 %		0.00 %	
MTM1	31.18	23.08	-7.66	74.01 %	8,642.00	0.00 %		0.00 %	
TEL1	46.58	34.08	-7.52	73.16 %	12,483.00	0.00 %		0.00 %	
DPE1	28.46	20.42	-8.39	71.76 %	7,137.00	0.00 %		0.00 %	
NPR1	40.48	28.76	-5.76	71.04 %	18,655.00	0.00 %		0.00 %	
NRT1	45.70	32.26	-9.69	70.58 %	15,245.00	0.00 %		0.00 %	
BVR1	103.59	69.45	-8.47	67.05 %	19,273.00	0.00 %		0.00 %	
TVU1	29.73	19.01	-12.42	63.94 %	6,495.00	0.00 %		0.00 %	
OGL1	64.42	40.77	-10.13	63.28 %	13,084.00	0.00 %		0.00 %	
VJW5	35.17	21.98	-5.73	62.49 %	9,451.00	0.00 %		0.00 %	
VKN1	33.95	21.12	-5.48	62.20 %	10,028.00	0.00 %		0.00 %	
RAL1	47.27	28.90	-10.13	61.15 %	15,198.00	0.00 %		0.00 %	
JGG1	28.67	16.81	-11.59	58.63 %	4,249.00	0.00 %		0.00 %	
PAP1	40.79	23.68	-7.71	58.05 %	9,645.00	0.00 %		0.00 %	
CKT1	31.19	17.52	-11.14	56.17 %	7,732.00	0.00 %		0.00 %	
PNR1	21.41	11.91	-8.63	55.60 %	2,350.00	0.00 %		0.00 %	
JPT1	35.24	19.52	-8.59	55.39 %	7,410.00	0.00 %		0.00 %	
GNT1	90.04	48.31	-11.17	53.65 %	18,309.00	0.00 %		0.00 %	
TDD1	40.65	21.68	-14.40	53.34 %	6,432.00	0.00 %		0.00 %	
TNK1	70.02	36.33	-11.46	51.89 %	11,145.00	0.00 %		0.00 %	
RMV1	57.83	29.18	-8.19	50.46 %	20,425.00	0.00 %		0.00 %	
VUY1	23.65	11.69	-8.76	49.42 %	3,066.00	0.00 %		0.00 %	
PPM1	37.89	18.47	-7.84	48.75 %	5,871.00	0.00 %		0.00 %	
ELU1	63.59	29.29	-7.29	46.06 %	19,374.00	0.00 %		0.00 %	
AMP1	25.55	9.19	-9.11	35.99 %	1,750.00	0.00 %		0.00 %	
KND1	44.39	14.12	-14.08	31.81 %	3,532.00	0.00 %		0.00 %	

OTHERS									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GTSD	0.00	9.62	5.38	0.00 %	0.00	0.00 %		0.00 %	
TPSD	0.00	12.89	1.09	0.00 %	0.00	0.00 %		0.00 %	
WHGT	0.00	(0.76)	-25.25	0.00 %	0.00	0.00 %		0.00 %	
WHKD	0.00	(0.38)	-18.67	0.00 %	0.00	0.00 %		0.00 %	
WHRM	0.00	(0.57)	-23.75	0.00 %	0.00	0.00 %		0.00 %	
WHRN	0.00	(1.13)	-15.46	0.00 %	0.00	0.00 %		0.00 %	