

Accu.Target 5,530.59 L	Sales 4,706.25 L	Achieved % 85.10 %	HO Budget+ % 4.90 %	Total Com. 33.22 L
----------------------------------	----------------------------	------------------------------	-------------------------------	------------------------------

Note : Sales Period is From :01-Apr-2026 To :17-Apr-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
TIRUPATI-01	2,800.73	2,423.67	86.54 %	0.00	4.90 %	72,000.00
VIJAYAWADA-01	2,729.86	2,267.91	83.08 %	0.00	4.90 %	0.00
OTHERS	0.00	14.67	0.00 %	0.00	0.00 %	0.00
Total	5,530.59	4,706.25	85.10 %		4.90 %	

TIRUPATI-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TPY1	755.25	707.85	93.72%	52,500.00	4.90 %	52,500.00
	KDA1	763.72	685.40	89.74%	0.00	4.90 %	45,000.00
	ATP1	669.18	597.64	89.31%	0.00	4.90 %	37,500.00
	NLR1	612.58	432.78	70.65%	0.00	4.90 %	0.00

VIJAYAWA DA-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	VJW1	751.11	673.65	89.69%	0.00	4.90 %	45,000.00
	GNT1	889.61	759.45	85.37%	0.00	4.90 %	0.00
	BVR1	1,089.14	834.81	76.65%	0.00	4.90 %	0.00

OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	GNT1	0.00	12.77	0.00%	0.00	0.00 %	0.00
	KDA1	0.00	(0.02)	0.00%	0.00	0.00 %	0.00
	TPY1	0.00	1.92	0.00%	0.00	0.00 %	0.00

TIRUPATI-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KDA1	85.96	121.23	0.25	141.02 %	46,642.10	40.00 %	18,656.84	4.90 %	18,656.84
TPY1	133.77	159.13	0.08	118.96 %	145,605.85	30.00 %	43,681.76	4.90 %	58,242.34
BVL1	62.84	68.01	0.00	108.23 %	52,320.35	25.00 %	13,080.09	4.90 %	15,696.11
ATP1	132.88	140.54	0.16	105.76 %	158,606.90	25.00 %	39,651.73	4.90 %	47,582.07
PDT1	105.27	111.15	0.08	105.59 %	68,249.75	25.00 %	17,062.44	4.90 %	20,474.93
PUT1	64.39	65.25	0.04	101.33 %	67,096.05	25.00 %	16,774.01	4.90 %	16,774.01
CTO1	157.94	158.24	0.20	100.19 %	181,194.85	25.00 %	45,298.71	4.90 %	45,298.71
KAR1	66.99	63.31	0.11	94.51 %	66,379.25	15.00 %	9,956.89	4.90 %	13,275.85
KNL2	101.99	95.77	0.00	93.89 %	58,225.60	15.00 %	8,733.84	4.90 %	11,645.12
KDR1	57.20	52.91	0.14	92.50 %	35,181.80	15.00 %	5,277.27	4.90 %	7,036.36
PGR1	52.75	47.63	0.35	90.31 %	33,856.70	15.00 %	5,078.51	4.90 %	5,078.51
RCY1	74.91	65.82	0.00	87.87 %	42,330.25	10.00 %	4,233.03	4.90 %	6,349.54
RJP1	94.27	82.62	0.07	87.64 %	67,259.80	10.00 %	6,725.98	4.90 %	10,088.97
KNL1	106.66	93.39	1.72	87.56 %	95,613.70	10.00 %	9,561.37	4.90 %	14,342.06
GTL1	51.19	43.75	0.14	85.45 %	21,254.90	10.00 %	2,125.49	4.90 %	2,125.49
TPI1	62.20	51.66	0.12	83.04 %	32,030.70	10.00 %	3,203.07	4.90 %	3,203.07
NDL1	81.51	67.34	0.00	82.62 %	69,708.95	10.00 %	6,970.90	4.90 %	6,970.90
PIL1	64.67	53.39	0.00	82.56 %	18,313.75	10.00 %	1,831.38	4.90 %	1,831.38
ADI1	71.00	57.92	0.00	81.57 %	28,775.25	10.00 %	2,877.53	4.90 %	2,877.53
KHT1	79.33	64.46	0.17	81.25 %	46,747.30	10.00 %	4,674.73	4.90 %	4,674.73
PMR1	78.38	62.93	0.16	80.29 %	59,495.40	10.00 %	5,949.54	4.90 %	5,949.54
TPY2	268.03	214.67	0.18	80.09 %	134,166.15	0.00 %		4.90 %	13,416.62
DHN1	61.74	47.28	0.16	76.58 %	42,012.00	0.00 %		4.90 %	4,201.20
VKI1	61.84	43.62	0.00	70.54 %	23,944.95	0.00 %		4.90 %	
SPE1	96.87	68.26	0.22	70.46 %	39,861.65	0.00 %		4.90 %	
NYP1	80.64	55.60	0.28	68.94 %	45,538.15	0.00 %		4.90 %	
MPL1	121.63	79.31	0.19	65.20 %	67,236.95	0.00 %		4.90 %	
KVL1	55.33	35.21	0.45	63.62 %	28,176.90	0.00 %		4.90 %	
NLR1	181.36	112.73	0.04	62.16 %	108,861.50	0.00 %		4.90 %	
KOU1	87.19	40.57	0.09	46.53 %	41,292.70	0.00 %		4.90 %	

VIJAYAWADA-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TEL1	61.83	92.18	0.23	149.07 %	60,409.30	40.00 %	24,163.72	4.90 %	24,163.72
TDD1	53.54	74.55	0.09	139.23 %	25,272.65	40.00 %	10,109.06	4.90 %	10,109.06
CRL1	76.33	92.11	0.01	120.67 %	63,086.35	40.00 %	25,234.54	4.90 %	25,234.54
VJW1	103.60	122.53	0.39	118.27 %	73,631.70	30.00 %	22,089.51	4.90 %	29,452.68
DPE1	38.51	43.41	0.36	112.71 %	28,398.45	30.00 %	8,519.54	4.90 %	8,519.54
GDV1	41.38	40.69	0.15	98.33 %	17,495.15	20.00 %	3,499.03	4.90 %	4,373.79
PAP1	63.41	59.57	0.06	93.95 %	34,313.80	15.00 %	5,147.07	4.90 %	6,862.76
RAL1	68.88	64.65	0.24	93.87 %	36,020.95	15.00 %	5,403.14	4.90 %	7,204.19
VJW4	78.66	73.34	0.44	93.24 %	56,310.65	15.00 %	8,446.60	4.90 %	11,262.13
JPT1	57.83	53.65	0.08	92.77 %	21,992.50	15.00 %	3,298.88	4.90 %	4,398.50
NPR1	63.70	58.30	0.11	91.52 %	27,594.25	15.00 %	4,139.14	4.90 %	5,518.85
VUY1	41.87	37.77	0.00	90.21 %	17,294.15	15.00 %	2,594.12	4.90 %	2,594.12
JGG1	38.01	33.72	0.24	88.72 %	17,445.45	10.00 %	1,744.55	4.90 %	2,616.82
VJW5	65.06	56.70	0.00	87.14 %	72,332.60	10.00 %	7,233.26	4.90 %	10,849.89
PRL1	55.39	47.57	0.00	85.88 %	20,462.25	10.00 %	2,046.23	4.90 %	3,069.34
GVM1	56.35	47.83	0.20	84.88 %	47,614.75	10.00 %	4,761.48	4.90 %	4,761.48
PNR1	36.99	31.09	0.00	84.04 %	12,210.65	10.00 %	1,221.07	4.90 %	1,221.07
PPM1	56.35	47.26	0.00	83.86 %	23,128.30	10.00 %	2,312.83	4.90 %	2,312.83
NRT1	79.44	66.03	0.07	83.12 %	34,754.10	10.00 %	3,475.41	4.90 %	3,475.41
KND1	86.43	70.81	0.02	81.92 %	38,217.95	10.00 %	3,821.80	4.90 %	3,821.80
VJW3	127.54	102.70	0.31	80.52 %	74,636.95	10.00 %	7,463.70	4.90 %	7,463.70
TVU1	56.31	45.28	0.00	80.42 %	24,348.95	10.00 %	2,434.90	4.90 %	2,434.90
CKT1	59.58	47.60	0.12	79.89 %	18,449.70	0.00 %		4.90 %	1,844.97
OGL1	128.04	101.49	0.00	79.26 %	91,097.95	0.00 %		4.90 %	9,109.80
VJW2	63.98	50.13	0.46	78.36 %	33,850.95	0.00 %		4.90 %	3,385.10
TNI1	60.66	45.94	0.12	75.73 %	18,558.70	0.00 %		4.90 %	
MTM1	58.54	43.04	0.10	73.53 %	29,063.35	0.00 %		4.90 %	
GNT2	65.33	46.25	0.00	70.80 %	38,355.20	0.00 %		4.90 %	
AMP1	35.84	24.92	0.00	69.52 %	8,051.20	0.00 %		4.90 %	
VKN1	68.46	46.44	0.05	67.83 %	19,230.90	0.00 %		4.90 %	
BPP1	39.09	26.15	1.28	66.89 %	20,362.45	0.00 %		4.90 %	
ELU1	122.64	82.00	0.36	66.86 %	40,668.05	0.00 %		4.90 %	
GNT1	150.23	97.90	0.18	65.16 %	38,458.25	0.00 %		4.90 %	
TNK1	144.98	93.11	0.21	64.22 %	47,729.90	0.00 %		4.90 %	
BVR1	209.38	130.56	0.10	62.35 %	121,950.45	0.00 %		4.90 %	
RMV1	115.67	70.67	0.12	61.09 %	43,488.45	0.00 %		4.90 %	

OTHERS

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GTSD	0.00	12.77	0.03	0.00 %	0.00	0.00 %		0.00 %	
TPSD	0.00	1.93	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHKD	0.00	(0.02)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHRN	0.00	(0.01)	-3.16	0.00 %	0.00	0.00 %		0.00 %	