

Accu.Target 3,103.37 L	Sales 2,338.24 L	Achieved % 75.35 %	HO Budget+ % 0.00 %	Total Com. 10.52 L
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Note : Sales Period is From :01-Sep-2026 To :16-Sep-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
TIRUPATI-01	1,458.93	1,183.52	81.12 %	0.00	0.00 %	0.00
VIJAYAWADA-01	1,644.44	1,135.05	69.02 %	0.00	0.00 %	0.00
OTHERS	0.00	19.67	0.00 %	0.00	0.00 %	0.00
Total	3,103.37	2,338.24	75.35 %		0.00 %	

TIRUPATI-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
RCY1	43.98	51.39	-11.72	116.84 %	17,166.00	20.00 %	3,433.20	0.00 %	3,433.20
CTO1	83.15	91.68	-6.21	110.26 %	51,686.00	20.00 %	10,337.20	0.00 %	10,337.20
TPY2	127.86	134.40	-12.95	105.12 %	53,741.00	20.00 %	10,748.20	0.00 %	10,748.20
KDA1	55.23	56.89	-11.35	103.01 %	21,418.00	20.00 %	4,283.60	0.00 %	4,283.60
ATP1	87.99	85.75	-6.40	97.46 %	40,837.00	15.00 %	6,125.55	0.00 %	6,125.55
PMR1	39.01	37.21	-6.37	95.40 %	16,225.00	15.00 %	2,433.75	0.00 %	2,433.75
SPE1	41.40	38.20	-7.45	92.27 %	18,570.00	10.00 %	1,857.00	0.00 %	1,857.00
BVL1	38.13	34.71	-5.55	91.04 %	20,902.00	10.00 %	2,090.20	0.00 %	2,090.20
PUT1	38.31	34.80	-4.82	90.85 %	19,954.00	10.00 %	1,995.40	0.00 %	1,995.40
KOU1	39.06	33.94	-2.99	86.90 %	27,922.00	0.00 %		0.00 %	
PDT1	53.45	45.23	-8.60	84.61 %	14,607.00	0.00 %		0.00 %	
KDR1	29.54	23.54	-13.88	79.69 %	14,214.00	0.00 %		0.00 %	
KAR1	34.99	27.26	-3.88	77.90 %	17,905.00	0.00 %		0.00 %	
TPI1	32.97	25.37	-10.87	76.95 %	8,463.00	0.00 %		0.00 %	
NLR1	53.32	40.22	-13.42	75.42 %	19,634.00	0.00 %		0.00 %	
KNL1	41.39	30.73	-6.47	74.25 %	20,311.00	0.00 %		0.00 %	
NYP1	38.93	28.33	-9.31	72.78 %	16,167.00	0.00 %		0.00 %	
PIL1	39.16	28.07	-11.89	71.67 %	8,303.00	0.00 %		0.00 %	
RJP1	50.88	36.32	-10.94	71.38 %	21,903.00	0.00 %		0.00 %	
KNL2	60.27	42.13	-9.52	69.90 %	21,271.00	0.00 %		0.00 %	
PGR1	37.11	24.41	-4.02	65.77 %	13,447.00	0.00 %		0.00 %	
NDL1	46.30	29.97	-6.40	64.73 %	17,228.00	0.00 %		0.00 %	
KHT1	40.49	24.96	-11.01	61.64 %	12,538.00	0.00 %		0.00 %	
VKI1	35.56	21.87	-5.50	61.50 %	19,301.00	0.00 %		0.00 %	
MPL1	49.64	30.13	-3.44	60.69 %	20,400.00	0.00 %		0.00 %	
TPY1	61.39	37.02	-10.35	60.30 %	26,409.00	0.00 %		0.00 %	
DHN1	39.90	24.00	-14.16	60.15 %	6,956.00	0.00 %		0.00 %	
GTL1	37.41	21.42	-9.56	57.26 %	7,720.00	0.00 %		0.00 %	
ADI1	43.53	23.18	-9.95	53.25 %	5,602.00	0.00 %		0.00 %	
KVL1	38.60	20.41	-9.56	52.87 %	12,791.00	0.00 %		0.00 %	

VIJAYAWADA-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VJW3	58.41	61.93	-10.11	106.04 %	21,218.00	20.00 %	4,243.60	0.00 %	4,243.60
GVM1	30.68	31.15	-5.75	101.54 %	19,407.00	20.00 %	3,881.40	0.00 %	3,881.40
GNT2	38.77	39.21	-15.94	101.12 %	8,539.00	20.00 %	1,707.80	0.00 %	1,707.80
VJW4	32.89	30.60	-8.66	93.03 %	28,826.00	10.00 %	2,882.60	0.00 %	2,882.60
CRL1	50.94	46.00	-7.82	90.31 %	25,272.00	10.00 %	2,527.20	0.00 %	2,527.20
PRL1	27.50	24.70	-8.53	89.79 %	11,472.00	0.00 %		0.00 %	
VJW1	60.51	52.38	-9.05	86.57 %	17,760.00	0.00 %		0.00 %	
BPP1	21.05	17.54	-9.30	83.36 %	9,378.00	0.00 %		0.00 %	
VSK1	165.48	133.74	-13.21	80.82 %	34,387.00	0.00 %		0.00 %	
TNI1	27.31	21.76	-8.85	79.67 %	10,973.00	0.00 %		0.00 %	
GDV1	24.18	18.66	-7.14	77.16 %	5,452.00	0.00 %		0.00 %	
VJW2	30.21	23.07	-8.91	76.37 %	4,748.00	0.00 %		0.00 %	
MTM1	29.35	22.27	-7.67	75.89 %	8,342.00	0.00 %		0.00 %	
NZV1	24.78	18.44	-8.02	74.39 %	9,353.00	0.00 %		0.00 %	
NRT1	43.01	31.96	-9.65	74.31 %	15,225.00	0.00 %		0.00 %	
DPE1	26.78	19.88	-8.42	74.22 %	6,943.00	0.00 %		0.00 %	
TEL1	43.84	32.39	-7.66	73.87 %	12,463.00	0.00 %		0.00 %	
NPR1	38.10	27.20	-5.55	71.39 %	18,602.00	0.00 %		0.00 %	
BVR1	97.49	66.37	-8.29	68.07 %	19,003.00	0.00 %		0.00 %	
OGL1	60.63	39.46	-10.14	65.08 %	13,024.00	0.00 %		0.00 %	
TVU1	27.98	17.47	-12.04	62.43 %	6,065.00	0.00 %		0.00 %	
VJW5	33.10	20.63	-5.81	62.33 %	9,391.00	0.00 %		0.00 %	
RAL1	44.49	27.16	-9.51	61.06 %	14,613.00	0.00 %		0.00 %	
JGG1	26.99	16.25	-11.63	60.20 %	4,180.00	0.00 %		0.00 %	
PAP1	38.39	22.69	-7.73	59.10 %	9,565.00	0.00 %		0.00 %	
VKN1	31.96	18.52	-4.70	57.95 %	9,744.00	0.00 %		0.00 %	
CKT1	29.35	16.93	-11.24	57.67 %	7,719.00	0.00 %		0.00 %	
JPT1	33.17	18.47	-8.44	55.67 %	7,278.00	0.00 %		0.00 %	
PNR1	20.15	11.02	-7.72	54.66 %	2,294.00	0.00 %		0.00 %	
GNT1	84.75	45.28	-10.52	53.43 %	18,142.00	0.00 %		0.00 %	
TDD1	38.26	20.34	-14.23	53.16 %	6,291.00	0.00 %		0.00 %	
TNK1	65.90	34.86	-11.17	52.90 %	10,400.00	0.00 %		0.00 %	
RMV1	54.43	28.20	-9.39	51.80 %	20,300.00	0.00 %		0.00 %	
VUY1	22.26	10.98	-9.19	49.33 %	2,940.00	0.00 %		0.00 %	
PPM1	35.66	17.41	-7.78	48.82 %	5,331.00	0.00 %		0.00 %	
ELU1	59.85	27.23	-6.80	45.50 %	18,973.00	0.00 %		0.00 %	
AMP1	24.04	8.85	-8.71	36.81 %	1,750.00	0.00 %		0.00 %	
KND1	41.78	14.08	-14.12	33.69 %	3,498.00	0.00 %		0.00 %	

OTHERS									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GTSD	0.00	9.62	5.38	0.00 %	0.00	0.00 %		0.00 %	
TPSD	0.00	12.89	1.09	0.00 %	0.00	0.00 %		0.00 %	
WHGT	0.00	(0.76)	-25.25	0.00 %	0.00	0.00 %		0.00 %	
WHKD	0.00	(0.38)	-18.67	0.00 %	0.00	0.00 %		0.00 %	
WHRM	0.00	(0.57)	-23.75	0.00 %	0.00	0.00 %		0.00 %	
WHRN	0.00	(1.13)	-15.46	0.00 %	0.00	0.00 %		0.00 %	