

Accu.Target 5,205.26 L	Sales 4,501.76 L	Achieved % 86.48 %	HO Budget+% 3.52 %	Total Com. 31.57 L
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Note : Sales Period is From :01-Apr-2026 To :16-Apr-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
TIRUPATI-01	2,635.98	2,317.50	87.92 %	0.00	3.52 %	69,000.00
VIJAYAWADA-01	2,569.28	2,169.59	84.44 %	0.00	3.52 %	0.00
OTHERS	0.00	14.67	0.00 %	0.00	0.00 %	0.00
Total	5,205.26	4,501.76	86.48 %		3.52 %	

TIRUPATI-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TPY1	710.83	673.98	94.82%	45,000.00	3.52 %	45,000.00
	KDA1	718.80	657.39	91.46%	45,000.00	3.52 %	45,000.00
	ATP1	629.81	569.18	90.37%	37,500.00	3.52 %	37,500.00
	NLR1	576.54	416.95	72.32%	0.00	3.52 %	0.00

VIJAYAWA DA-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	VJW1	706.93	646.33	91.43%	45,000.00	3.52 %	45,000.00
	GNT1	837.28	728.14	86.96%	0.00	3.52 %	52,500.00
	BVR1	1,025.07	795.12	77.57%	0.00	3.52 %	0.00

OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	GNT1	0.00	12.77	0.00%	0.00	0.00 %	0.00
	KDA1	0.00	(0.02)	0.00%	0.00	0.00 %	0.00
	TPY1	0.00	1.92	0.00%	0.00	0.00 %	0.00

TIRUPATI-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KDA1	80.91	116.32	0.26	143.77 %	41,803.05	40.00 %	16,721.22	3.52 %	16,721.22
TPY1	125.90	154.94	0.08	123.06 %	139,525.55	40.00 %	55,810.22	3.52 %	55,810.22
BVL1	59.14	63.40	0.00	107.20 %	46,792.50	25.00 %	11,698.13	3.52 %	14,037.75
ATP1	125.06	132.91	0.06	106.28 %	150,066.85	25.00 %	37,516.71	3.52 %	45,020.06
PDT1	99.08	105.06	0.09	106.04 %	64,105.25	25.00 %	16,026.31	3.52 %	16,026.31
PUT1	60.60	62.88	0.04	103.75 %	65,161.00	25.00 %	16,290.25	3.52 %	16,290.25
CTO1	148.65	150.39	0.21	101.17 %	172,069.90	25.00 %	43,017.48	3.52 %	43,017.48
KNL2	95.99	92.81	0.00	96.68 %	55,093.05	20.00 %	11,018.61	3.52 %	13,773.26
KDR1	53.83	51.25	0.15	95.20 %	34,640.80	20.00 %	6,928.16	3.52 %	6,928.16
KAR1	63.05	58.85	0.12	93.35 %	63,114.35	15.00 %	9,467.15	3.52 %	12,622.87
RJP1	88.73	81.58	0.08	91.94 %	66,169.65	15.00 %	9,925.45	3.52 %	13,233.93
KNL1	100.38	90.25	1.78	89.91 %	88,903.00	10.00 %	8,890.30	3.52 %	13,335.45
RCY1	70.50	63.25	0.00	89.71 %	39,967.70	10.00 %	3,996.77	3.52 %	5,995.16
PGR1	49.64	44.21	0.38	89.06 %	31,581.80	10.00 %	3,158.18	3.52 %	4,737.27
TPI1	58.54	50.40	0.12	86.08 %	30,931.55	10.00 %	3,093.16	3.52 %	3,093.16
PIL1	60.86	51.59	0.00	84.76 %	17,641.00	10.00 %	1,764.10	3.52 %	1,764.10
GTL1	48.18	40.41	0.15	83.87 %	18,733.05	10.00 %	1,873.31	3.52 %	1,873.31
PMR1	73.77	60.72	0.00	82.32 %	56,188.50	10.00 %	5,618.85	3.52 %	5,618.85
NDL1	76.71	63.01	0.00	82.14 %	65,963.20	10.00 %	6,596.32	3.52 %	6,596.32
ADI1	66.83	54.11	0.00	80.98 %	26,751.80	10.00 %	2,675.18	3.52 %	2,675.18
KHT1	74.67	59.56	0.13	79.76 %	39,434.05	0.00 %		3.52 %	3,943.41
TPY2	252.26	200.84	0.19	79.62 %	128,624.00	0.00 %		3.52 %	12,862.40
DHN1	58.11	45.27	0.17	77.90 %	39,277.20	0.00 %		3.52 %	3,927.72
VKI1	58.20	42.10	0.00	72.33 %	21,890.05	0.00 %		3.52 %	
SPE1	91.17	65.73	0.23	72.10 %	38,372.30	0.00 %		3.52 %	
NYP1	75.90	54.41	0.28	71.68 %	46,450.70	0.00 %		3.52 %	
MPL1	114.47	77.41	0.05	67.62 %	64,484.85	0.00 %		3.52 %	
KVL1	52.08	33.92	0.47	65.12 %	27,911.90	0.00 %		3.52 %	
NLR1	170.69	109.99	0.04	64.44 %	103,859.05	0.00 %		3.52 %	
KOU1	82.06	39.95	0.09	48.68 %	40,617.60	0.00 %		3.52 %	

VIJAYAWADA-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TEL1	58.20	90.36	0.16	155.26 %	58,974.90	40.00 %	23,589.96	3.52 %	23,589.96
TDD1	50.39	70.66	0.09	140.21 %	23,687.55	40.00 %	9,475.02	3.52 %	9,475.02
CRL1	71.84	87.23	0.01	121.42 %	59,332.20	40.00 %	23,732.88	3.52 %	23,732.88
VJW1	97.50	117.56	0.41	120.57 %	69,538.40	40.00 %	27,815.36	3.52 %	27,815.36
DPE1	36.25	42.34	0.36	116.81 %	28,166.05	30.00 %	8,449.82	3.52 %	11,266.42
GDV1	38.94	38.22	0.16	98.14 %	16,321.15	20.00 %	3,264.23	3.52 %	4,080.29
VJW4	74.03	71.88	0.45	97.10 %	53,706.45	20.00 %	10,741.29	3.52 %	13,426.61
PAP1	59.68	57.65	0.07	96.60 %	32,703.10	20.00 %	6,540.62	3.52 %	8,175.78
RAL1	64.83	61.91	0.25	95.50 %	35,283.15	20.00 %	7,056.63	3.52 %	7,056.63
JPT1	54.43	51.63	0.01	94.86 %	21,239.65	15.00 %	3,185.95	3.52 %	4,247.93
NPR1	59.95	56.43	0.11	94.12 %	26,104.45	15.00 %	3,915.67	3.52 %	5,220.89
VUY1	39.41	35.85	0.00	90.98 %	16,564.05	15.00 %	2,484.61	3.52 %	2,484.61
VJW5	61.24	54.93	0.00	89.69 %	70,209.60	10.00 %	7,020.96	3.52 %	10,531.44
JGG1	35.78	31.74	0.25	88.71 %	16,658.00	10.00 %	1,665.80	3.52 %	2,498.70
PRL1	52.13	45.97	0.00	88.18 %	19,716.15	10.00 %	1,971.62	3.52 %	2,957.42
NRT1	74.76	63.35	0.07	84.74 %	32,019.25	10.00 %	3,201.93	3.52 %	3,201.93
GVM1	53.03	44.50	0.16	83.91 %	46,327.35	10.00 %	4,632.74	3.52 %	4,632.74
PNR1	34.82	29.14	0.00	83.70 %	11,760.10	10.00 %	1,176.01	3.52 %	1,176.01
VJW2	60.21	49.28	0.47	81.85 %	33,494.65	10.00 %	3,349.47	3.52 %	3,349.47
TVU1	53.00	43.35	0.00	81.80 %	23,038.10	10.00 %	2,303.81	3.52 %	2,303.81
KND1	81.34	66.22	0.02	81.41 %	32,708.25	10.00 %	3,270.83	3.52 %	3,270.83
VJW3	120.04	97.40	0.31	81.14 %	71,358.70	10.00 %	7,135.87	3.52 %	7,135.87
PPM1	53.04	42.96	0.00	80.99 %	21,226.15	10.00 %	2,122.62	3.52 %	2,122.62
OGL1	120.51	96.03	0.00	79.68 %	88,364.50	0.00 %		3.52 %	8,836.45
CKT1	56.08	44.53	0.13	79.40 %	17,445.05	0.00 %		3.52 %	1,744.51
TNI1	57.09	43.93	0.12	76.94 %	17,869.55	0.00 %		3.52 %	
MTM1	55.09	41.73	0.11	75.74 %	28,645.35	0.00 %		3.52 %	
GNT2	61.49	45.07	0.00	73.29 %	37,575.65	0.00 %		3.52 %	
AMP1	33.73	24.25	0.00	71.89 %	7,902.95	0.00 %		3.52 %	
BPP1	36.79	26.01	1.28	70.69 %	20,362.45	0.00 %		3.52 %	
ELU1	115.43	78.55	0.14	68.05 %	37,501.70	0.00 %		3.52 %	
GNT1	141.40	95.36	0.19	67.44 %	36,260.15	0.00 %		3.52 %	
VKN1	64.44	43.18	0.06	67.00 %	17,358.60	0.00 %		3.52 %	
TNK1	136.45	89.13	0.22	65.32 %	45,684.80	0.00 %		3.52 %	
BVR1	197.06	123.59	0.11	62.72 %	113,379.40	0.00 %		3.52 %	
RMV1	108.87	67.68	0.13	62.17 %	42,782.65	0.00 %		3.52 %	

OTHERS

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GTSD	0.00	12.77	0.03	0.00 %	0.00	0.00 %		0.00 %	
TPSD	0.00	1.93	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHKD	0.00	(0.02)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHRN	0.00	(0.01)	-3.16	0.00 %	0.00	0.00 %		0.00 %	