

Accu.Target 3,995.75 L	Sales 2,795.23 L	Achieved % 69.96 %	HO Budget+ % 20.04 %	Total Com. 18.89 L
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Note : Sales Period is From :01-Mar-2026 To :16-Mar-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
VIJAYAWADA-01	1,909.59	1,435.14	75.15 %	0.00	20.04 %	42,000.00
TIRUPATI-01	2,086.15	1,324.81	63.51 %	0.00	20.04 %	0.00
OTHERS	0.00	35.28	0.00 %	0.00	0.00 %	0.00
Total	3,995.75	2,795.23	69.96 %		20.04 %	

VIJAYAWA DA-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	VJW1	548.27	421.82	76.94%	0.00	20.04 %	30,000.00
	GNT1	626.39	468.22	74.75%	0.00	20.04 %	30,000.00
	BVR1	734.93	545.11	74.17%	0.00	20.04 %	37,500.00

TIRUPATI- 01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TPY1	525.75	409.34	77.86%	0.00	20.04 %	30,000.00
	NLR1	351.75	260.13	73.95%	0.00	20.04 %	15,000.00
	KDA1	612.52	355.48	58.04%	0.00	20.04 %	0.00
	ATP1	596.13	299.86	50.30%	0.00	20.04 %	0.00

OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	GNT1	0.00	16.65	0.00%	0.00	0.00 %	0.00
	TPY1	0.00	18.63	0.00%	0.00	0.00 %	0.00

VIJAYAWADA-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
PRL1	32.01	54.02	0.00	168.77 %	27,758.10	40.00 %	11,103.24	20.04 %	11,103.24
RMV1	51.47	70.98	0.17	137.91 %	52,077.65	40.00 %	20,831.06	20.04 %	20,831.06
PPM1	34.28	44.62	0.21	130.16 %	20,268.20	40.00 %	8,107.28	20.04 %	8,107.28
VJW5	57.23	61.39	0.00	107.27 %	64,387.30	25.00 %	16,096.83	20.04 %	25,754.92
PAP1	35.53	37.86	0.00	106.58 %	32,527.50	25.00 %	8,131.88	20.04 %	13,011.00
VUY1	31.43	29.67	0.00	94.41 %	10,636.45	15.00 %	1,595.47	20.04 %	3,190.94
TNI1	35.98	31.81	0.00	88.40 %	10,690.00	10.00 %	1,069.00	20.04 %	3,207.00
GVM1	35.95	31.68	0.09	88.13 %	28,249.10	10.00 %	2,824.91	20.04 %	8,474.73
NPR1	38.71	33.65	2.22	86.92 %	21,396.45	10.00 %	2,139.65	20.04 %	5,349.11
OGL1	81.59	67.74	0.00	83.02 %	53,332.55	10.00 %	5,333.26	20.04 %	13,333.14
DPE1	27.46	22.62	0.00	82.36 %	10,093.95	10.00 %	1,009.40	20.04 %	2,523.49
CRL1	61.44	50.43	0.12	82.08 %	27,075.55	10.00 %	2,707.56	20.04 %	6,768.89
TVU1	37.63	30.60	0.21	81.33 %	16,336.10	10.00 %	1,633.61	20.04 %	4,084.03
JPT1	33.73	27.41	0.02	81.28 %	14,264.70	10.00 %	1,426.47	20.04 %	3,566.18
TNK1	78.89	63.67	0.14	80.70 %	39,645.60	10.00 %	3,964.56	20.04 %	9,911.40
VJW4	53.89	40.55	0.00	75.24 %	25,487.30	0.00 %		20.04 %	3,823.10
AMP1	21.65	16.20	0.00	74.83 %	5,472.55	0.00 %		20.04 %	820.88
RAL1	44.46	33.17	0.00	74.60 %	18,771.60	0.00 %		20.04 %	2,815.74
GNT1	86.63	63.97	0.10	73.84 %	32,008.20	0.00 %		20.04 %	4,801.23
GDV1	29.94	22.01	0.00	73.52 %	10,672.50	0.00 %		20.04 %	1,600.88
TEL1	45.19	32.53	0.00	71.99 %	27,829.35	0.00 %		20.04 %	2,782.94
VJW1	94.76	67.40	0.12	71.13 %	47,280.05	0.00 %		20.04 %	4,728.01
VJW3	87.97	61.18	0.00	69.55 %	53,689.90	0.00 %		20.04 %	5,368.99
GNT2	56.88	38.73	0.12	68.09 %	26,899.00	0.00 %		20.04 %	2,689.90
TDD1	47.13	30.44	0.00	64.59 %	10,557.30	0.00 %		20.04 %	1,055.73
NRT1	58.40	37.21	0.00	63.72 %	38,368.05	0.00 %		20.04 %	
BPP1	30.79	19.50	0.00	63.33 %	13,600.25	0.00 %		20.04 %	
ELU1	91.84	54.73	0.00	59.59 %	27,134.80	0.00 %		20.04 %	
VJW2	44.33	26.00	0.00	58.64 %	14,143.00	0.00 %		20.04 %	
MTM1	41.42	23.93	0.00	57.77 %	22,715.50	0.00 %		20.04 %	
PNR1	26.93	15.37	0.00	57.07 %	6,237.55	0.00 %		20.04 %	
CKT1	48.05	27.17	0.57	56.55 %	13,822.25	0.00 %		20.04 %	
KND1	69.10	38.29	0.00	55.41 %	15,895.40	0.00 %		20.04 %	
VKN1	54.04	28.39	0.45	52.53 %	28,607.90	0.00 %		20.04 %	
JGG1	36.19	18.14	0.61	50.13 %	12,402.40	0.00 %		20.04 %	
BVR1	166.70	82.10	0.23	49.25 %	72,000.20	0.00 %		20.04 %	

TIRUPATI-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TPY1	76.35	90.95	3.89	119.13 %	60,485.30	30.00 %	18,145.59	20.04 %	24,194.12
KDR1	29.75	30.06	0.00	101.02 %	11,945.60	25.00 %	2,986.40	20.04 %	4,778.24
NLR1	80.95	70.81	0.22	87.47 %	37,290.70	10.00 %	3,729.07	20.04 %	9,322.68
KHT1	52.95	41.92	0.08	79.16 %	19,214.70	0.00 %		20.04 %	3,842.94
TPY2	183.23	142.94	0.00	78.02 %	100,182.35	0.00 %		20.04 %	20,036.47
RJP1	60.18	46.12	0.09	76.65 %	33,032.80	0.00 %		20.04 %	6,606.56
PUT1	52.63	38.95	0.16	74.01 %	36,581.30	0.00 %		20.04 %	5,487.20
KVL1	36.43	26.76	0.00	73.46 %	28,613.80	0.00 %		20.04 %	4,292.07
VKI1	36.35	25.56	0.00	70.32 %	12,357.20	0.00 %		20.04 %	1,235.72
PDT1	85.20	59.63	0.00	69.98 %	48,709.80	0.00 %		20.04 %	4,870.98
CTO1	122.83	82.78	0.15	67.40 %	62,129.70	0.00 %		20.04 %	6,212.97
PIL1	54.48	36.56	0.00	67.11 %	15,022.60	0.00 %		20.04 %	1,502.26
KDA1	78.17	51.13	0.00	65.41 %	36,756.70	0.00 %		20.04 %	3,675.67
PMR1	53.87	32.64	0.00	60.58 %	21,945.60	0.00 %		20.04 %	
SPE1	59.13	35.15	0.28	59.45 %	20,078.60	0.00 %		20.04 %	
NDL1	61.62	36.52	0.00	59.27 %	42,240.15	0.00 %		20.04 %	
ATP1	119.35	69.73	0.00	58.42 %	65,050.45	0.00 %		20.04 %	
BVL1	58.51	34.09	0.00	58.27 %	20,863.55	0.00 %		20.04 %	
PGR1	36.85	21.07	0.42	57.18 %	17,640.55	0.00 %		20.04 %	
KNL2	75.48	42.68	0.08	56.54 %	38,178.15	0.00 %		20.04 %	
TPI1	63.35	34.45	0.00	54.38 %	12,711.65	0.00 %		20.04 %	
NYP1	56.19	29.88	0.00	53.17 %	24,081.35	0.00 %		20.04 %	
KOU1	57.16	29.71	0.25	51.98 %	21,249.05	0.00 %		20.04 %	
RCY1	51.64	25.28	0.00	48.96 %	23,859.90	0.00 %		20.04 %	
MPL1	87.50	42.48	0.02	48.55 %	28,724.45	0.00 %		20.04 %	
GTL1	48.43	22.57	0.15	46.61 %	11,889.20	0.00 %		20.04 %	
DHN1	54.23	24.49	0.00	45.16 %	15,463.75	0.00 %		20.04 %	
ADI1	72.94	32.07	0.00	43.97 %	18,162.00	0.00 %		20.04 %	
KAR1	79.69	30.47	0.00	38.24 %	19,884.25	0.00 %		20.04 %	
KNL1	100.72	37.35	0.00	37.08 %	32,706.50	0.00 %		20.04 %	

OTHERS

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GTSD	0.00	16.65	0.00	0.00 %	0.00	0.00 %		0.00 %	
TPSD	0.00	18.63	40.92	0.00 %	0.00	0.00 %		0.00 %	