

Accu.Target 2,061.45 L	Sales 2,053.92 L	Achieved % 99.63 %	HO Budget+ % 0.00 %	Total Com. 15.25 L
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Note : Sales Period is From :01-Aug-2025 To :15-Aug-2025

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
VIJAYAWADA-01	996.43	983.48	98.70 %	27,000.00	0.00 %	27,000.00
TIRUPATI-01	1,065.02	1,029.88	96.70 %	30,000.00	0.00 %	30,000.00
OTHERS	0.00	40.56	0.00 %	0.00	0.00 %	0.00
Total	2,061.45	2,053.92	99.63 %		0.00 %	

VIJAYAWA DA-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	VJW1	346.15	345.87	99.92%	22,500.00	0.00 %	22,500.00
	BVR1	333.71	330.51	99.04%	22,500.00	0.00 %	22,500.00
	GNT1	316.57	307.10	97.01%	22,500.00	0.00 %	22,500.00
TIRUPATI- 01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TPY1	481.46	485.82	100.91%	60,000.00	0.00 %	60,000.00
	ATP1	338.03	321.69	95.17%	22,500.00	0.00 %	22,500.00
	KDA1	245.53	222.37	90.57%	15,000.00	0.00 %	15,000.00
OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	GNT1	0.00	20.30	0.00%	0.00	0.00 %	0.00
	TPY1	0.00	20.26	0.00%	0.00	0.00 %	0.00

VIJAYAWADA-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GVM1	27.26	41.29	0.14	151.44 %	31,666.30	40.00 %	12,666.52	0.00 %	12,666.52
OGL1	29.84	42.84	0.00	143.55 %	30,300.50	40.00 %	12,120.20	0.00 %	12,120.20
ELU1	29.56	36.17	0.00	122.35 %	32,419.70	40.00 %	12,967.88	0.00 %	12,967.88
VJW1	47.05	56.83	0.01	120.80 %	29,787.20	40.00 %	11,914.88	0.00 %	11,914.88
BVR1	67.97	74.99	-0.42	110.33 %	70,135.60	30.00 %	21,040.68	0.00 %	21,040.68
RAL1	26.53	28.96	0.00	109.19 %	23,272.90	25.00 %	5,818.23	0.00 %	5,818.23
VKN1	22.39	24.27	0.13	108.39 %	25,958.50	25.00 %	6,489.63	0.00 %	6,489.63
PAP1	21.06	22.51	0.00	106.89 %	23,408.60	25.00 %	5,852.15	0.00 %	5,852.15
VJW3	35.29	37.01	0.00	104.86 %	34,661.20	25.00 %	8,665.30	0.00 %	8,665.30
NRT1	29.77	30.27	0.00	101.68 %	26,223.70	25.00 %	6,555.93	0.00 %	6,555.93
GNT1	43.80	43.81	0.09	100.02 %	26,712.30	20.00 %	5,342.46	0.00 %	5,342.46
BPP1	14.22	13.83	0.00	97.22 %	15,177.20	20.00 %	3,035.44	0.00 %	3,035.44
TDD1	24.68	23.93	0.29	96.97 %	24,506.20	20.00 %	4,901.24	0.00 %	4,901.24
CRL1	30.01	28.89	0.05	96.27 %	20,984.80	20.00 %	4,196.96	0.00 %	4,196.96
VJW5	26.06	24.83	0.00	95.26 %	25,670.00	20.00 %	5,134.00	0.00 %	5,134.00
RMV1	34.10	32.48	0.22	95.26 %	24,898.80	20.00 %	4,979.76	0.00 %	4,979.76
GDV1	21.96	20.89	0.09	95.13 %	11,695.70	20.00 %	2,339.14	0.00 %	2,339.14
JPT1	25.61	24.30	0.14	94.91 %	15,287.40	15.00 %	2,293.11	0.00 %	2,293.11
VJW4	26.64	25.26	0.01	94.81 %	23,456.60	15.00 %	3,518.49	0.00 %	3,518.49
PPM1	20.21	19.16	0.00	94.79 %	23,533.50	15.00 %	3,530.03	0.00 %	3,530.03
TNK1	49.20	46.64	0.07	94.79 %	41,104.30	15.00 %	6,165.65	0.00 %	6,165.65
MTM1	23.64	22.27	0.13	94.23 %	14,565.50	15.00 %	2,184.83	0.00 %	2,184.83
KND1	28.90	27.09	0.00	93.76 %	31,781.20	15.00 %	4,767.18	0.00 %	4,767.18
VJW2	32.15	29.73	0.13	92.47 %	16,714.80	15.00 %	2,507.22	0.00 %	2,507.22
DPE1	18.44	16.70	0.00	90.58 %	10,980.20	15.00 %	1,647.03	0.00 %	1,647.03
CKT1	24.09	21.52	0.28	89.34 %	15,923.50	10.00 %	1,592.35	0.00 %	1,592.35
GNT2	24.44	21.53	0.00	88.08 %	14,796.30	10.00 %	1,479.63	0.00 %	1,479.63
VUY1	20.60	17.68	-0.04	85.81 %	10,485.00	10.00 %	1,048.50	0.00 %	1,048.50
JGG1	19.61	15.56	0.00	79.32 %	6,930.80	0.00 %		0.00 %	
TEL1	33.39	25.68	0.29	76.91 %	20,676.80	0.00 %		0.00 %	
AMP1	19.97	15.27	0.00	76.44 %	12,909.90	0.00 %		0.00 %	
KDR1	26.65	20.30	0.00	76.15 %	23,104.10	0.00 %		0.00 %	
TVU1	26.51	20.11	0.03	75.86 %	15,264.50	0.00 %		0.00 %	
PNR1	20.77	14.77	0.11	71.11 %	11,219.10	0.00 %		0.00 %	
PRL1	24.05	16.11	0.00	66.99 %	8,111.90	0.00 %		0.00 %	

TIRUPATI-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
PUT1	31.23	69.27	0.00	221.78 %	57,495.00	40.00 %	22,998.00	0.00 %	22,998.00
ATP1	73.82	112.08	-0.43	151.82 %	62,776.90	40.00 %	25,110.76	0.00 %	25,110.76
KHT1	41.18	54.50	0.00	132.34 %	37,286.40	40.00 %	14,914.56	0.00 %	14,914.56
TPY1	30.34	38.78	-0.15	127.79 %	30,850.80	40.00 %	12,340.32	0.00 %	12,340.32
PDT1	28.95	35.73	0.11	123.42 %	18,796.60	40.00 %	7,518.64	0.00 %	7,518.64
NYP1	37.96	42.56	0.00	112.11 %	28,941.80	30.00 %	8,682.54	0.00 %	8,682.54
CTO1	63.84	67.40	0.00	105.58 %	60,701.20	25.00 %	15,175.30	0.00 %	15,175.30
GTL1	22.66	23.89	0.00	105.43 %	12,449.50	25.00 %	3,112.38	0.00 %	3,112.38
RJP1	29.91	29.40	0.00	98.28 %	30,854.10	20.00 %	6,170.82	0.00 %	6,170.82
ADI1	35.48	33.26	0.00	93.74 %	20,888.90	15.00 %	3,133.34	0.00 %	3,133.34
PMR1	36.12	33.72	0.21	93.36 %	32,406.50	15.00 %	4,860.98	0.00 %	4,860.98
MPL1	35.52	32.56	0.00	91.67 %	26,012.00	15.00 %	3,901.80	0.00 %	3,901.80
RCY1	27.10	24.49	0.00	90.38 %	30,025.20	15.00 %	4,503.78	0.00 %	4,503.78
NDL1	39.37	35.03	0.05	88.97 %	26,178.00	10.00 %	2,617.80	0.00 %	2,617.80
NLR1	47.66	41.18	0.33	86.41 %	25,831.20	10.00 %	2,583.12	0.00 %	2,583.12
KOU1	25.95	22.24	0.00	85.71 %	16,713.70	10.00 %	1,671.37	0.00 %	1,671.37
KDA1	32.07	26.64	-0.06	83.07 %	15,989.80	10.00 %	1,598.98	0.00 %	1,598.98
TPI1	30.14	24.34	0.03	80.76 %	15,783.90	10.00 %	1,578.39	0.00 %	1,578.39
PIL1	36.33	28.56	-0.14	78.60 %	18,788.30	0.00 %		0.00 %	
TPY2	102.20	79.77	0.69	78.05 %	48,999.90	0.00 %		0.00 %	
BVL1	29.70	22.75	0.00	76.58 %	17,649.90	0.00 %		0.00 %	
SPE1	39.79	29.64	0.00	74.50 %	22,101.20	0.00 %		0.00 %	
DHN1	29.88	22.21	0.03	74.30 %	14,055.30	0.00 %		0.00 %	
KNL1	61.99	41.46	0.03	66.88 %	22,551.10	0.00 %		0.00 %	
KNL2	44.68	29.43	0.01	65.87 %	17,176.90	0.00 %		0.00 %	
PGR1	24.60	15.81	0.04	64.28 %	10,917.90	0.00 %		0.00 %	
VKI1	26.54	13.20	0.16	49.74 %	8,730.60	0.00 %		0.00 %	
OTHERS									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GTSD	0.00	20.30	0.00	0.00 %	0.00	0.00 %		0.00 %	
TPSD	0.00	20.26	0.00	0.00 %	0.00	0.00 %		0.00 %	