

Accu.Target 2,521.49 L	Sales 1,866.60 L	Achieved % 74.03 %	HO Budget+ % 0.00 %	Total Com. 8.05 L
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Note : Sales Period is From :01-Sep-2026 To :13-Sep-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
TIRUPATI-01	1,185.38	972.64	82.05 %	0.00	0.00 %	0.00
VIJAYAWADA-01	1,336.11	879.92	65.86 %	0.00	0.00 %	0.00
OTHERS	0.00	14.03	0.00 %	0.00	0.00 %	0.00
Total	2,521.49	1,866.60	74.03 %		0.00 %	

TIRUPATI-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
RCY1	35.73	42.20	-11.87	118.09 %	13,772.00	20.00 %	2,754.40	0.00 %	2,754.40
TPY2	103.88	115.06	-13.59	110.76 %	46,356.00	20.00 %	9,271.20	0.00 %	9,271.20
KDA1	44.87	48.35	-10.33	107.76 %	18,153.00	20.00 %	3,630.60	0.00 %	3,630.60
CTO1	67.56	70.89	-6.37	104.94 %	35,343.00	20.00 %	7,068.60	0.00 %	7,068.60
ATP1	71.49	68.48	-6.39	95.79 %	31,187.00	15.00 %	4,678.05	0.00 %	4,678.05
SPE1	33.64	32.18	-7.59	95.68 %	14,545.00	15.00 %	2,181.75	0.00 %	2,181.75
BVL1	30.98	29.42	-5.15	94.97 %	17,166.00	10.00 %	1,716.60	0.00 %	1,716.60
PDT1	43.43	41.17	-8.91	94.80 %	12,518.00	10.00 %	1,251.80	0.00 %	1,251.80
KDR1	24.00	22.04	-14.82	91.83 %	11,571.00	10.00 %	1,157.10	0.00 %	1,157.10
KOU1	31.73	28.76	-3.15	90.64 %	24,089.00	10.00 %	2,408.90	0.00 %	2,408.90
PUT1	31.13	27.89	-5.17	89.59 %	16,054.00	0.00 %		0.00 %	
NLR1	43.32	36.13	-13.72	83.40 %	15,634.00	0.00 %		0.00 %	
PMR1	31.69	25.55	-7.70	80.63 %	8,785.00	0.00 %		0.00 %	
KAR1	28.43	22.05	-4.53	77.55 %	14,370.00	0.00 %		0.00 %	
PIL1	31.82	24.22	-12.84	76.10 %	5,083.00	0.00 %		0.00 %	
RJP1	41.34	30.18	-11.68	73.01 %	19,128.00	0.00 %		0.00 %	
KNL1	33.63	23.74	-7.04	70.61 %	15,006.00	0.00 %		0.00 %	
KHT1	32.90	22.63	-11.20	68.78 %	11,649.00	0.00 %		0.00 %	
TPY1	49.88	34.00	-10.93	68.16 %	23,492.00	0.00 %		0.00 %	
NYP1	31.63	21.46	-9.13	67.84 %	13,678.00	0.00 %		0.00 %	
TPI1	26.79	17.97	-11.01	67.09 %	5,450.00	0.00 %		0.00 %	
PGR1	30.16	19.94	-4.16	66.14 %	9,871.00	0.00 %		0.00 %	
NDL1	37.62	24.45	-6.55	64.99 %	11,221.00	0.00 %		0.00 %	
KNL2	48.97	31.27	-11.30	63.85 %	16,214.00	0.00 %		0.00 %	
VKI1	28.89	18.28	-5.99	63.27 %	14,983.00	0.00 %		0.00 %	
MPL1	40.33	24.32	-2.85	60.30 %	18,133.00	0.00 %		0.00 %	
DHN1	32.42	19.23	-14.66	59.31 %	6,319.00	0.00 %		0.00 %	
KVL1	31.36	17.21	-9.65	54.87 %	10,855.00	0.00 %		0.00 %	
ADI1	35.37	18.50	-10.31	52.30 %	4,277.00	0.00 %		0.00 %	
GTL1	30.39	15.07	-11.89	49.59 %	5,225.00	0.00 %		0.00 %	

VIJAYAWADA-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GNT2	31.50	35.54	-16.34	112.80 %	7,786.00	20.00 %	1,557.20	0.00 %	1,557.20
VJW3	47.45	50.18	-10.43	105.74 %	16,895.00	20.00 %	3,379.00	0.00 %	3,379.00
GVM1	24.93	22.85	-5.54	91.68 %	13,189.00	10.00 %	1,318.90	0.00 %	1,318.90
CRL1	41.39	36.55	-7.52	88.32 %	17,608.00	0.00 %		0.00 %	
VSK1	134.45	112.61	-13.27	83.75 %	26,631.00	0.00 %		0.00 %	
GDV1	19.65	15.49	-7.92	78.86 %	5,033.00	0.00 %		0.00 %	
NRT1	34.95	27.23	-10.41	77.91 %	13,161.00	0.00 %		0.00 %	
VJW1	49.16	38.24	-9.47	77.79 %	11,896.00	0.00 %		0.00 %	
PRL1	22.35	17.31	-9.19	77.48 %	8,364.00	0.00 %		0.00 %	
MTM1	23.85	17.48	-8.70	73.30 %	6,127.00	0.00 %		0.00 %	
NZV1	20.14	14.55	-9.46	72.24 %	7,154.00	0.00 %		0.00 %	
BPP1	17.10	12.21	-10.25	71.42 %	5,563.00	0.00 %		0.00 %	
TEL1	35.62	25.37	-7.32	71.24 %	9,353.00	0.00 %		0.00 %	
TNI1	22.19	15.41	-9.84	69.43 %	8,690.00	0.00 %		0.00 %	
VJW4	26.72	18.20	-13.10	68.09 %	7,514.00	0.00 %		0.00 %	
DPE1	21.76	14.72	-8.79	67.63 %	5,312.00	0.00 %		0.00 %	
VJW2	24.54	16.50	-10.83	67.24 %	2,959.00	0.00 %		0.00 %	
RAL1	36.14	23.89	-9.95	66.10 %	13,303.00	0.00 %		0.00 %	
VJW5	26.89	16.73	-6.37	62.20 %	7,707.00	0.00 %		0.00 %	
TVU1	22.74	14.04	-11.29	61.73 %	4,623.00	0.00 %		0.00 %	
NPR1	30.95	19.02	-5.56	61.45 %	13,931.00	0.00 %		0.00 %	
VKN1	25.97	15.94	-4.73	61.37 %	8,418.00	0.00 %		0.00 %	
OGL1	49.27	29.76	-9.47	60.40 %	9,731.00	0.00 %		0.00 %	
BVR1	79.21	46.64	-8.34	58.88 %	15,014.00	0.00 %		0.00 %	
PAP1	31.20	17.87	-8.14	57.28 %	6,093.00	0.00 %		0.00 %	
JPT1	26.95	15.06	-7.69	55.87 %	4,995.00	0.00 %		0.00 %	
RMV1	44.23	23.93	-9.42	54.11 %	16,897.00	0.00 %		0.00 %	
CKT1	23.85	12.77	-10.08	53.53 %	6,678.00	0.00 %		0.00 %	
JGG1	21.93	11.29	-12.71	51.49 %	2,400.00	0.00 %		0.00 %	
VUY1	18.09	9.23	-10.53	51.02 %	1,410.00	0.00 %		0.00 %	
GNT1	68.86	32.91	-9.87	47.79 %	13,856.00	0.00 %		0.00 %	
TDD1	31.09	14.81	-14.06	47.65 %	4,697.00	0.00 %		0.00 %	
PNR1	16.38	7.68	-6.93	46.92 %	1,650.00	0.00 %		0.00 %	
PPM1	28.98	13.26	-7.31	45.77 %	3,692.00	0.00 %		0.00 %	
TNK1	53.54	24.24	-10.63	45.26 %	7,458.00	0.00 %		0.00 %	
ELU1	48.63	21.96	-7.49	45.17 %	15,648.00	0.00 %		0.00 %	
KND1	33.95	12.46	-15.60	36.72 %	2,947.00	0.00 %		0.00 %	
AMP1	19.53	5.99	-6.45	30.67 %	840.00	0.00 %		0.00 %	

OTHERS									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GTSD	0.00	6.66	7.77	0.00 %	0.00	0.00 %		0.00 %	
TPSD	0.00	10.22	1.38	0.00 %	0.00	0.00 %		0.00 %	
WHGT	0.00	(0.76)	-25.25	0.00 %	0.00	0.00 %		0.00 %	
WHKD	0.00	(0.38)	-18.67	0.00 %	0.00	0.00 %		0.00 %	
WHRM	0.00	(0.57)	-23.75	0.00 %	0.00	0.00 %		0.00 %	
WHRN	0.00	(1.13)	-15.46	0.00 %	0.00	0.00 %		0.00 %	