

Accu.Target 2,327.53 L	Sales 1,687.45 L	Achieved % 72.50 %	HO Budget+ % 0.00 %	Total Com. 6.77 L
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Note : Sales Period is From :01-Sep-2026 To :12-Sep-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
TIRUPATI-01	1,094.20	866.69	79.21 %	0.00	0.00 %	0.00
VIJAYAWADA-01	1,233.33	806.73	65.41 %	0.00	0.00 %	0.00
OTHERS	0.00	14.03	0.00 %	0.00	0.00 %	0.00
Total	2,327.53	1,687.45	72.50 %		0.00 %	

TIRUPATI-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
RCY1	32.98	36.24	-10.77	109.86 %	13,115.00	20.00 %	2,623.00	0.00 %	2,623.00
TPY2	95.89	102.85	-14.52	107.26 %	40,916.00	20.00 %	8,183.20	0.00 %	8,183.20
KDA1	41.42	43.77	-10.20	105.66 %	16,624.00	20.00 %	3,324.80	0.00 %	3,324.80
KDR1	22.16	21.57	-15.14	97.37 %	10,500.00	15.00 %	1,575.00	0.00 %	1,575.00
CTO1	62.36	59.81	-6.60	95.91 %	29,154.00	15.00 %	4,373.10	0.00 %	4,373.10
PDT1	40.09	37.33	-8.15	93.11 %	10,262.00	10.00 %	1,026.20	0.00 %	1,026.20
BVL1	28.60	26.34	-5.22	92.12 %	14,776.00	10.00 %	1,477.60	0.00 %	1,477.60
ATP1	65.99	60.00	-6.36	90.91 %	22,015.00	10.00 %	2,201.50	0.00 %	2,201.50
KOU1	29.29	25.94	-3.47	88.57 %	20,041.00	0.00 %		0.00 %	
PUT1	28.73	24.70	-5.68	85.98 %	12,628.00	0.00 %		0.00 %	
SPE1	31.05	26.22	-8.55	84.44 %	9,354.00	0.00 %		0.00 %	
NLR1	39.99	32.15	-15.31	80.40 %	11,307.00	0.00 %		0.00 %	
KAR1	26.24	20.72	-4.96	78.95 %	11,841.00	0.00 %		0.00 %	
PMR1	29.26	22.88	-8.46	78.22 %	7,135.00	0.00 %		0.00 %	
PIL1	29.37	22.50	-13.53	76.60 %	4,203.00	0.00 %		0.00 %	
RJP1	38.16	29.09	-11.91	76.22 %	18,369.00	0.00 %		0.00 %	
TPI1	24.73	17.07	-10.69	69.02 %	5,201.00	0.00 %		0.00 %	
TPY1	46.04	30.96	-11.67	67.26 %	19,034.00	0.00 %		0.00 %	
NYP1	29.20	19.35	-9.20	66.29 %	12,883.00	0.00 %		0.00 %	
KHT1	30.37	20.11	-12.25	66.24 %	9,344.00	0.00 %		0.00 %	
KNL1	31.04	20.48	-7.49	65.99 %	11,172.00	0.00 %		0.00 %	
KNL2	45.20	29.59	-11.92	65.47 %	13,436.00	0.00 %		0.00 %	
PGR1	27.84	18.13	-4.41	65.13 %	9,066.00	0.00 %		0.00 %	
VKI1	26.67	16.88	-6.16	63.30 %	12,390.00	0.00 %		0.00 %	
NDL1	34.73	20.74	-7.43	59.72 %	7,745.00	0.00 %		0.00 %	
KVL1	28.95	16.15	-9.81	55.79 %	9,637.00	0.00 %		0.00 %	
MPL1	37.23	20.17	-3.01	54.17 %	14,400.00	0.00 %		0.00 %	
ADI1	32.65	16.69	-10.38	51.12 %	3,276.00	0.00 %		0.00 %	
GTL1	28.06	13.98	-12.65	49.82 %	4,530.00	0.00 %		0.00 %	
DHN1	29.93	14.27	-11.39	47.69 %	5,544.00	0.00 %		0.00 %	

VIJAYAWADA-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GNT2	29.08	31.75	-17.69	109.19 %	6,896.00	20.00 %	1,379.20	0.00 %	1,379.20
VJW3	43.80	45.21	-11.05	103.22 %	14,227.00	20.00 %	2,845.40	0.00 %	2,845.40
GVM1	23.01	21.70	-5.84	94.30 %	12,285.00	10.00 %	1,228.50	0.00 %	1,228.50
CRL1	38.20	34.20	-7.66	89.52 %	16,013.00	0.00 %		0.00 %	
VSK1	124.11	106.79	-13.46	86.05 %	23,794.00	0.00 %		0.00 %	
GDV1	18.14	14.44	-7.52	79.60 %	4,767.00	0.00 %		0.00 %	
MTM1	22.01	16.86	-8.65	76.59 %	5,738.00	0.00 %		0.00 %	
NRT1	32.26	24.54	-11.35	76.07 %	11,566.00	0.00 %		0.00 %	
PRL1	20.63	15.67	-9.88	75.95 %	7,292.00	0.00 %		0.00 %	
VJW1	45.38	33.91	-9.76	74.74 %	10,945.00	0.00 %		0.00 %	
NZV1	18.59	13.63	-10.09	73.32 %	6,381.00	0.00 %		0.00 %	
BPP1	15.78	11.34	-9.34	71.85 %	5,520.00	0.00 %		0.00 %	
TEL1	32.88	23.47	-7.65	71.38 %	6,987.00	0.00 %		0.00 %	
VJW2	22.66	15.47	-10.74	68.27 %	2,592.00	0.00 %		0.00 %	
VJW4	24.67	16.82	-13.65	68.19 %	5,444.00	0.00 %		0.00 %	
TNI1	20.48	13.90	-10.58	67.85 %	7,509.00	0.00 %		0.00 %	
DPE1	20.09	13.15	-9.83	65.46 %	4,997.00	0.00 %		0.00 %	
BVR1	73.12	44.87	-8.30	61.36 %	14,454.00	0.00 %		0.00 %	
NPR1	28.57	17.49	-5.81	61.20 %	11,696.00	0.00 %		0.00 %	
VJW5	24.82	15.11	-6.89	60.86 %	7,517.00	0.00 %		0.00 %	
PAP1	28.80	17.29	-8.42	60.05 %	5,433.00	0.00 %		0.00 %	
OGL1	45.48	27.25	-9.73	59.92 %	7,552.00	0.00 %		0.00 %	
RAL1	33.36	19.88	-11.27	59.59 %	10,960.00	0.00 %		0.00 %	
TVU1	20.99	12.43	-11.64	59.25 %	3,083.00	0.00 %		0.00 %	
JPT1	24.88	14.52	-7.93	58.38 %	3,944.00	0.00 %		0.00 %	
VKN1	23.97	13.55	-4.54	56.54 %	5,905.00	0.00 %		0.00 %	
CKT1	22.02	12.10	-10.63	54.97 %	5,508.00	0.00 %		0.00 %	
RMV1	40.82	21.65	-9.42	53.03 %	15,585.00	0.00 %		0.00 %	
JGG1	20.24	10.68	-13.07	52.78 %	1,120.00	0.00 %		0.00 %	
VUY1	16.70	8.41	-9.94	50.35 %	1,199.00	0.00 %		0.00 %	
PNR1	15.12	7.38	-7.22	48.81 %	1,510.00	0.00 %		0.00 %	
PPM1	26.75	12.55	-7.73	46.92 %	3,252.00	0.00 %		0.00 %	
TDD1	28.70	13.45	-15.31	46.85 %	3,486.00	0.00 %		0.00 %	
GNT1	63.56	28.37	-10.38	44.64 %	10,375.00	0.00 %		0.00 %	
TNK1	49.42	21.59	-11.77	43.69 %	6,517.00	0.00 %		0.00 %	
ELU1	44.89	19.25	-7.77	42.88 %	12,835.00	0.00 %		0.00 %	
KND1	31.34	10.87	-17.71	34.69 %	1,685.00	0.00 %		0.00 %	
AMP1	18.03	5.20	-7.44	28.81 %	639.00	0.00 %		0.00 %	

OTHERS									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GTSD	0.00	6.66	7.77	0.00 %	0.00	0.00 %		0.00 %	
TPSD	0.00	10.22	1.38	0.00 %	0.00	0.00 %		0.00 %	
WHGT	0.00	(0.76)	-25.25	0.00 %	0.00	0.00 %		0.00 %	
WHKD	0.00	(0.38)	-18.67	0.00 %	0.00	0.00 %		0.00 %	
WHRM	0.00	(0.57)	-23.75	0.00 %	0.00	0.00 %		0.00 %	
WHRN	0.00	(1.13)	-15.46	0.00 %	0.00	0.00 %		0.00 %	