

Accu.Target	Sales	Achieved %	HO Budget+ %	Total Com.
1,649.16 L	1,550.34 L	94.01 %	0.00 %	11.76 L

Note : Sales Period is From :01-Aug-2025 To :12-Aug-2025

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
VIJAYAWADA-01	797.14	745.27	93.49 %	21,000.00	0.00 %	21,000.00
TIRUPATI-01	852.01	764.51	89.73 %	0.00	0.00 %	0.00
OTHERS	0.00	40.56	0.00 %	0.00	0.00 %	0.00
Total	1,649.16	1,550.34	94.01 %		0.00 %	

VIJAYAWADA-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	VJW1	276.92	270.73	97.77%	15,000.00	0.00 %	15,000.00
	GNT1	253.25	231.72	91.50%	15,000.00	0.00 %	15,000.00
	BVR1	266.97	242.82	90.95%	15,000.00	0.00 %	15,000.00
TIRUPATI-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TPY1	385.16	356.93	92.67%	22,500.00	0.00 %	22,500.00
	ATP1	270.42	249.83	92.39%	15,000.00	0.00 %	15,000.00
	KDA1	196.43	157.76	80.31%	0.00	0.00 %	0.00
OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	GNT1	0.00	20.30	0.00%	0.00	0.00 %	0.00
	TPY1	0.00	20.26	0.00%	0.00	0.00 %	0.00

VIJAYAWADA-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GVM1	21.81	31.70	0.18	145.33 %	26,029.10	40.00 %	10,411.64	0.00 %	10,411.64
OGL1	23.87	33.54	0.00	140.49 %	25,081.80	40.00 %	10,032.72	0.00 %	10,032.72
VJW1	37.64	46.93	0.01	124.68 %	24,368.10	40.00 %	9,747.24	0.00 %	9,747.24
RAL1	21.22	23.59	0.00	111.17 %	20,330.30	30.00 %	6,099.09	0.00 %	6,099.09
ELU1	23.65	24.14	0.00	102.07 %	20,470.00	25.00 %	5,117.50	0.00 %	5,117.50
VJW3	28.23	28.57	0.00	101.19 %	27,094.50	25.00 %	6,773.63	0.00 %	6,773.63
PAP1	16.85	16.63	0.00	98.70 %	18,883.90	20.00 %	3,776.78	0.00 %	3,776.78
NRT1	23.82	23.07	0.00	96.85 %	20,000.40	20.00 %	4,000.08	0.00 %	4,000.08
PPM1	16.17	15.66	0.00	96.83 %	19,182.80	20.00 %	3,836.56	0.00 %	3,836.56
BPP1	11.38	10.88	0.00	95.61 %	12,604.90	20.00 %	2,520.98	0.00 %	2,520.98
JPT1	20.49	19.43	0.17	94.86 %	11,025.00	15.00 %	1,653.75	0.00 %	1,653.75
VKN1	17.91	16.93	0.19	94.52 %	20,677.40	15.00 %	3,101.61	0.00 %	3,101.61
BVR1	54.38	51.25	-0.62	94.26 %	55,166.80	15.00 %	8,275.02	0.00 %	8,275.02
VJW4	21.31	20.05	0.01	94.06 %	17,404.90	15.00 %	2,610.74	0.00 %	2,610.74
GDV1	17.57	16.47	0.11	93.77 %	9,487.50	15.00 %	1,423.13	0.00 %	1,423.13
KND1	23.12	21.64	0.00	93.62 %	25,732.30	15.00 %	3,859.85	0.00 %	3,859.85
TNK1	39.36	36.72	0.09	93.29 %	36,116.50	15.00 %	5,417.48	0.00 %	5,417.48
MTM1	18.91	17.36	0.17	91.79 %	11,646.30	15.00 %	1,746.95	0.00 %	1,746.95
DPE1	14.75	13.17	0.00	89.30 %	8,014.00	10.00 %	801.40	0.00 %	801.40
TDD1	19.74	17.53	0.39	88.82 %	18,687.30	10.00 %	1,868.73	0.00 %	1,868.73
VUY1	16.48	14.55	0.00	88.27 %	7,740.30	10.00 %	774.03	0.00 %	774.03
GNT1	35.04	30.89	0.13	88.17 %	19,698.20	10.00 %	1,969.82	0.00 %	1,969.82
VJW5	20.85	18.05	0.00	86.59 %	19,617.50	10.00 %	1,961.75	0.00 %	1,961.75
CRL1	24.01	20.28	0.07	84.47 %	14,198.60	10.00 %	1,419.86	0.00 %	1,419.86
GNT2	19.55	16.22	0.00	82.96 %	11,604.10	10.00 %	1,160.41	0.00 %	1,160.41
VJW2	25.72	21.13	0.19	82.17 %	11,323.40	10.00 %	1,132.34	0.00 %	1,132.34
RMV1	27.28	22.38	0.32	82.05 %	19,648.40	10.00 %	1,964.84	0.00 %	1,964.84
CKT1	19.27	15.81	0.38	82.03 %	12,459.50	10.00 %	1,245.95	0.00 %	1,245.95
JGG1	15.69	12.61	0.00	80.39 %	5,927.60	10.00 %	592.76	0.00 %	592.76
TEL1	26.71	21.44	0.35	80.28 %	18,326.60	10.00 %	1,832.66	0.00 %	1,832.66
KDR1	21.32	16.49	0.00	77.36 %	18,231.10	0.00 %		0.00 %	
TVU1	21.21	15.06	0.00	71.00 %	12,384.80	0.00 %		0.00 %	
PNR1	16.61	11.56	0.14	69.57 %	8,528.50	0.00 %		0.00 %	
AMP1	15.98	11.07	0.00	69.27 %	9,040.20	0.00 %		0.00 %	
PRL1	19.24	12.45	0.00	64.72 %	5,522.00	0.00 %		0.00 %	

TIRUPATI-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
PUT1	24.99	58.73	0.00	235.04 %	47,940.50	40.00 %	19,176.20	0.00 %	19,176.20
ATP1	59.06	99.36	-0.52	168.24 %	57,374.70	40.00 %	22,949.88	0.00 %	22,949.88
KHT1	32.95	48.68	0.00	147.76 %	31,180.30	40.00 %	12,472.12	0.00 %	12,472.12
TPY1	24.27	25.08	0.00	103.31 %	20,030.60	25.00 %	5,007.65	0.00 %	5,007.65
PDT1	23.16	22.85	0.17	98.66 %	11,571.60	20.00 %	2,314.32	0.00 %	2,314.32
CTO1	51.07	50.23	0.00	98.35 %	45,372.00	20.00 %	9,074.40	0.00 %	9,074.40
GTL1	18.13	17.05	0.01	94.07 %	9,254.80	15.00 %	1,388.22	0.00 %	1,388.22
ADI1	28.39	26.42	0.00	93.09 %	16,331.60	15.00 %	2,449.74	0.00 %	2,449.74
RCY1	21.68	19.39	0.00	89.46 %	21,714.20	10.00 %	2,171.42	0.00 %	2,171.42
NDL1	31.49	27.90	0.07	88.58 %	21,206.30	10.00 %	2,120.63	0.00 %	2,120.63
RJP1	23.93	20.69	0.00	86.46 %	21,622.80	10.00 %	2,162.28	0.00 %	2,162.28
NLR1	38.13	31.29	0.35	82.08 %	19,210.40	10.00 %	1,921.04	0.00 %	1,921.04
MPL1	28.42	23.10	0.00	81.31 %	18,151.30	10.00 %	1,815.13	0.00 %	1,815.13
KDA1	25.66	19.95	-0.07	77.78 %	12,600.80	0.00 %		0.00 %	
PMR1	28.90	21.95	0.32	75.94 %	21,536.80	0.00 %		0.00 %	
KOU1	20.76	15.45	0.00	74.41 %	11,951.40	0.00 %		0.00 %	
SPE1	31.83	23.57	0.00	74.06 %	18,200.70	0.00 %		0.00 %	
TPY2	81.76	57.28	0.97	70.06 %	38,535.10	0.00 %		0.00 %	
PGR1	19.68	13.78	0.05	70.04 %	8,633.10	0.00 %		0.00 %	
BVL1	23.76	16.34	0.00	68.76 %	13,698.50	0.00 %		0.00 %	
PIL1	29.06	19.98	-0.20	68.75 %	14,971.50	0.00 %		0.00 %	
TPI1	24.11	16.56	0.04	68.70 %	12,126.20	0.00 %		0.00 %	
DHN1	23.91	16.04	0.04	67.07 %	10,883.20	0.00 %		0.00 %	
KNL2	35.74	19.66	0.01	54.99 %	13,817.30	0.00 %		0.00 %	
KNL1	49.59	26.84	0.04	54.12 %	15,172.70	0.00 %		0.00 %	
VKI1	21.23	11.42	0.18	53.80 %	7,561.30	0.00 %		0.00 %	
NYP1	30.37	14.91	0.00	49.09 %	13,106.50	0.00 %		0.00 %	
OTHERS									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GTSD	0.00	20.30	0.00	0.00 %	0.00	0.00 %		0.00 %	
TPSD	0.00	20.26	0.00	0.00 %	0.00	0.00 %		0.00 %	