

Accu.Target 2,133.57 L	Sales 1,469.57 L	Achieved % 68.88 %	HO Budget+ % 0.00 %	Total Com. 5.20 L
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Note : Sales Period is From :01-Sep-2026 To :11-Sep-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
TIRUPATI-01	1,003.01	738.63	73.64 %	0.00	0.00 %	0.00
VIJAYAWADA-01	1,130.55	716.28	63.36 %	0.00	0.00 %	0.00
OTHERS	0.00	14.66	0.00 %	0.00	0.00 %	0.00
Total	2,133.57	1,469.57	68.88 %		0.00 %	

TIRUPATI-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KDR1	20.31	21.24	-15.38	104.57 %	9,940.00	20.00 %	1,988.00	0.00 %	1,988.00
TPY2	87.90	89.25	-15.63	101.54 %	29,627.00	20.00 %	5,925.40	0.00 %	5,925.40
PDT1	36.75	36.17	-7.96	98.43 %	9,976.00	15.00 %	1,496.40	0.00 %	1,496.40
KOU1	26.85	23.94	-3.73	89.16 %	17,235.00	0.00 %		0.00 %	
BVL1	26.21	22.96	-5.29	87.58 %	10,918.00	0.00 %		0.00 %	
ATP1	60.49	52.97	-6.70	87.56 %	18,625.00	0.00 %		0.00 %	
CTO1	57.16	48.28	-7.38	84.45 %	17,827.00	0.00 %		0.00 %	
SPE1	28.46	23.17	-8.95	81.42 %	7,784.00	0.00 %		0.00 %	
PUT1	26.34	21.08	-6.27	80.03 %	11,160.00	0.00 %		0.00 %	
PMR1	26.82	20.93	-9.19	78.04 %	4,898.00	0.00 %		0.00 %	
RJP1	34.98	27.22	-12.24	77.81 %	16,532.00	0.00 %		0.00 %	
PIL1	26.92	20.50	-13.85	76.13 %	3,536.00	0.00 %		0.00 %	
KAR1	24.06	18.00	-5.49	74.83 %	9,233.00	0.00 %		0.00 %	
NLR1	36.66	27.29	-14.88	74.44 %	8,818.00	0.00 %		0.00 %	
KDA1	37.97	27.20	-12.44	71.64 %	5,741.00	0.00 %		0.00 %	
PGR1	25.52	16.79	-4.60	65.81 %	8,311.00	0.00 %		0.00 %	
TPI1	22.67	14.87	-11.12	65.59 %	4,417.00	0.00 %		0.00 %	
KNL1	28.45	18.48	-8.26	64.94 %	9,587.00	0.00 %		0.00 %	
TPY1	42.20	27.29	-12.02	64.66 %	14,145.00	0.00 %		0.00 %	
NYP1	26.76	17.19	-10.04	64.23 %	8,653.00	0.00 %		0.00 %	
KHT1	27.84	16.44	-13.21	59.07 %	6,428.00	0.00 %		0.00 %	
NDL1	31.83	18.70	-7.67	58.74 %	6,615.00	0.00 %		0.00 %	
KNL2	41.43	24.18	-13.22	58.35 %	9,744.00	0.00 %		0.00 %	
KVL1	26.54	14.99	-10.46	56.49 %	8,342.00	0.00 %		0.00 %	
VKI1	24.45	13.74	-7.10	56.21 %	8,034.00	0.00 %		0.00 %	
MPL1	34.13	18.32	-2.96	53.68 %	13,273.00	0.00 %		0.00 %	
RCY1	30.24	16.16	-10.80	53.46 %	2,833.00	0.00 %		0.00 %	
ADI1	29.93	15.50	-10.64	51.79 %	3,022.00	0.00 %		0.00 %	
GTL1	25.72	12.69	-13.87	49.35 %	2,066.00	0.00 %		0.00 %	
DHN1	27.43	13.10	-11.95	47.77 %	3,939.00	0.00 %		0.00 %	

VIJAYAWADA-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VJW3	40.15	42.00	-11.58	104.59 %	10,871.00	20.00 %	2,174.20	0.00 %	2,174.20
GVM1	21.09	19.58	-5.86	92.82 %	10,640.00	10.00 %	1,064.00	0.00 %	1,064.00
VSK1	113.77	99.46	-13.68	87.42 %	19,158.00	0.00 %		0.00 %	
CRL1	35.02	29.56	-8.02	84.41 %	10,955.00	0.00 %		0.00 %	
GDV1	16.62	13.30	-8.11	79.98 %	3,500.00	0.00 %		0.00 %	
MTM1	20.18	15.70	-9.24	77.83 %	5,464.00	0.00 %		0.00 %	
VJW1	41.60	31.63	-9.92	76.04 %	9,435.00	0.00 %		0.00 %	
BPP1	14.47	10.66	-9.63	73.71 %	5,220.00	0.00 %		0.00 %	
PRL1	18.91	13.87	-10.42	73.33 %	5,069.00	0.00 %		0.00 %	
TEL1	30.14	21.57	-7.45	71.55 %	5,877.00	0.00 %		0.00 %	
VJW4	22.61	16.10	-13.82	71.20 %	5,161.00	0.00 %		0.00 %	
TNI1	18.78	13.10	-11.15	69.78 %	6,010.00	0.00 %		0.00 %	
VJW2	20.77	13.77	-11.03	66.32 %	2,363.00	0.00 %		0.00 %	
NRT1	29.57	19.56	-11.40	66.13 %	8,315.00	0.00 %		0.00 %	
DPE1	18.41	11.91	-10.47	64.69 %	4,608.00	0.00 %		0.00 %	
TVU1	19.24	12.42	-11.66	64.54 %	3,083.00	0.00 %		0.00 %	
NZV1	17.04	10.94	-10.61	64.20 %	3,801.00	0.00 %		0.00 %	
PAP1	26.40	16.77	-8.49	63.52 %	4,741.00	0.00 %		0.00 %	
NPR1	26.19	16.57	-6.02	63.28 %	11,376.00	0.00 %		0.00 %	
BVR1	67.03	40.61	-8.74	60.59 %	8,924.00	0.00 %		0.00 %	
VJW5	22.76	13.61	-7.52	59.83 %	6,345.00	0.00 %		0.00 %	
CKT1	20.18	11.74	-10.88	58.17 %	5,278.00	0.00 %		0.00 %	
OGL1	41.69	24.23	-9.83	58.13 %	7,161.00	0.00 %		0.00 %	
RAL1	30.58	17.70	-11.79	57.89 %	8,851.00	0.00 %		0.00 %	
JGG1	18.55	9.93	-12.61	53.52 %	1,030.00	0.00 %		0.00 %	
JPT1	22.80	12.09	-8.35	53.04 %	3,244.00	0.00 %		0.00 %	
VUY1	15.30	8.02	-9.14	52.41 %	1,193.00	0.00 %		0.00 %	
PPM1	24.52	12.23	-7.88	49.90 %	3,189.00	0.00 %		0.00 %	
RMV1	37.42	18.47	-10.76	49.36 %	10,298.00	0.00 %		0.00 %	
GNT2	26.66	13.04	-12.79	48.92 %	3,882.00	0.00 %		0.00 %	
PNR1	13.86	6.61	-7.84	47.68 %	995.00	0.00 %		0.00 %	
TDD1	26.30	12.49	-16.00	47.48 %	2,865.00	0.00 %		0.00 %	
GNT1	58.26	26.53	-10.01	45.53 %	10,193.00	0.00 %		0.00 %	
VKN1	21.97	9.86	-6.12	44.88 %	4,005.00	0.00 %		0.00 %	
TNK1	45.31	19.79	-12.03	43.68 %	5,814.00	0.00 %		0.00 %	
ELU1	41.15	16.55	-9.04	40.21 %	8,694.00	0.00 %		0.00 %	
KND1	28.72	9.52	-18.74	33.16 %	1,135.00	0.00 %		0.00 %	
AMP1	16.53	4.78	-7.81	28.93 %	484.00	0.00 %		0.00 %	

OTHERS									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GTSD	0.00	6.89	0.00	0.00 %	0.00	0.00 %		0.00 %	
TPSD	0.00	10.22	1.38	0.00 %	0.00	0.00 %		0.00 %	
WHGT	0.00	(0.76)	-25.25	0.00 %	0.00	0.00 %		0.00 %	
WHKD	0.00	(0.38)	-18.67	0.00 %	0.00	0.00 %		0.00 %	
WHRM	0.00	(0.57)	-23.75	0.00 %	0.00	0.00 %		0.00 %	
WHRN	0.00	(0.73)	-11.64	0.00 %	0.00	0.00 %		0.00 %	