



AP-Sales Spot Commission Details 11/09/2025 11:44 PM

| | | | | |
|----------------------------------|--------------------------|------------------------------|--------------------------------|-----------------------------|
| Accu.Target 1,737.27 L | Sales 865.08 L | Achieved % 49.80 % | HO Budget+ % 40.20 % | Total Com. 7.34 L |
|----------------------------------|--------------------------|------------------------------|--------------------------------|-----------------------------|

Note : Sales Period is From :01-Sep-2025 To :11-Sep-2025

| Sales Zone | Target L | Sales L | Achieved % | DGM Incentive (E) | HO Budget+ % | DGM Incentive (Alt) |
|---------------|-----------------|---------------|----------------|-------------------|----------------|---------------------|
| TIRUPATI-01 | 872.79 | 449.48 | 51.50 % | 0.00 | 40.20 % | 0.00 |
| VIJAYAWADA-01 | 864.48 | 413.56 | 47.84 % | 0.00 | 40.20 % | 0.00 |
| OTHERS | 0.00 | 2.03 | 0.00 % | 0.00 | 0.00 % | 0.00 |
| Total | 1,737.27 | 865.08 | 49.80 % | | 40.20 % | |

| TIRUPATI-01 | Region | Target L | Sales L | Achieved % | AGM Incentive (E) | HO Budget+ % | AGM Incentive (Alt) |
|--------------------|--------|----------|---------|------------|-------------------|--------------|---------------------|
| | TPY1 | 379.66 | 222.90 | 58.71% | 0.00 | 40.20 % | 15,000.00 |
| | KDA1 | 197.81 | 115.91 | 58.60% | 0.00 | 40.20 % | 7,500.00 |
| | ATP1 | 295.32 | 110.67 | 37.47% | 0.00 | 40.20 % | 0.00 |

| VIJAYAWADA-01 | Region | Target L | Sales L | Achieved % | AGM Incentive (E) | HO Budget+ % | AGM Incentive (Alt) |
|----------------------|--------|----------|---------|------------|-------------------|--------------|---------------------|
| | GNT1 | 252.83 | 135.19 | 53.47% | 0.00 | 40.20 % | 0.00 |
| | BVR1 | 288.11 | 146.62 | 50.89% | 0.00 | 40.20 % | 0.00 |
| | VJW1 | 323.54 | 131.75 | 40.72% | 0.00 | 40.20 % | 0.00 |

| OTHERS | Region | Target L | Sales L | Achieved % | AGM Incentive (E) | HO Budget+ % | AGM Incentive (Alt) |
|---------------|--------|----------|---------|------------|-------------------|--------------|---------------------|
| | TPY1 | 0.00 | 2.03 | 0.00% | 0.00 | 0.00 % | 0.00 |

TIRUPATI-01

| Branch | Target L | Sales L | MSP Dev % | Achieved % | Branch Spot Com | Incentive (E%) | Incentive (E) | HO Budget+ % | Incentive (Alt) |
|--------|----------|---------|-----------|------------|-----------------|----------------|---------------|--------------|-----------------|
| KVL1 | 15.48 | 15.47 | 0.00 | 99.95 % | 16,930.80 | 20.00 % | 3,386.16 | 40.20 % | 6,772.32 |
| RJP1 | 20.64 | 20.02 | 0.13 | 97.00 % | 24,663.50 | 20.00 % | 4,932.70 | 40.20 % | 9,865.40 |
| MPL1 | 24.01 | 17.56 | 0.00 | 73.16 % | 17,619.40 | 0.00 % | | 40.20 % | 7,047.76 |
| PMR1 | 22.29 | 16.15 | 0.00 | 72.45 % | 16,413.90 | 0.00 % | | 40.20 % | 6,565.56 |
| SPE1 | 25.01 | 17.02 | 0.00 | 68.03 % | 16,181.30 | 0.00 % | | 40.20 % | 4,854.39 |
| DHN1 | 23.24 | 15.65 | 0.00 | 67.34 % | 13,987.20 | 0.00 % | | 40.20 % | 4,196.16 |
| KDA1 | 33.09 | 21.77 | 0.00 | 65.78 % | 14,157.00 | 0.00 % | | 40.20 % | 4,247.10 |
| GTL1 | 22.88 | 14.98 | 0.00 | 65.48 % | 8,887.40 | 0.00 % | | 40.20 % | 2,221.85 |
| PUT1 | 19.69 | 12.73 | 0.11 | 64.67 % | 11,817.80 | 0.00 % | | 40.20 % | 2,954.45 |
| PGR1 | 21.47 | 13.66 | 0.00 | 63.60 % | 7,914.70 | 0.00 % | | 40.20 % | 1,978.68 |
| TPY2 | 74.57 | 44.56 | 0.03 | 59.76 % | 35,837.00 | 0.00 % | | 40.20 % | 7,167.40 |
| KHT1 | 25.61 | 14.83 | 0.11 | 57.92 % | 16,801.50 | 0.00 % | | 40.20 % | 3,360.30 |
| NYP1 | 26.18 | 14.70 | 0.55 | 56.14 % | 15,457.60 | 0.00 % | | 40.20 % | 2,318.64 |
| TPY1 | 33.63 | 18.45 | 0.00 | 54.84 % | 16,969.00 | 0.00 % | | 40.20 % | 2,545.35 |
| KOU1 | 24.64 | 13.18 | 0.00 | 53.47 % | 9,679.00 | 0.00 % | | 40.20 % | 967.90 |
| PDT1 | 24.35 | 12.79 | 0.10 | 52.54 % | 10,470.00 | 0.00 % | | 40.20 % | 1,047.00 |
| KNL2 | 37.77 | 19.45 | 0.00 | 51.48 % | 11,538.90 | 0.00 % | | 40.20 % | 1,153.89 |
| CTO1 | 53.76 | 26.84 | 0.00 | 49.91 % | 32,593.60 | 0.00 % | | 40.20 % | 3,259.36 |
| PIL1 | 25.84 | 12.76 | 0.00 | 49.38 % | 7,697.50 | 0.00 % | | 40.20 % | 769.75 |
| VKI1 | 25.79 | 12.27 | 0.00 | 47.57 % | 15,178.40 | 0.00 % | | 40.20 % | |
| NLR1 | 36.19 | 16.24 | 0.00 | 44.88 % | 12,874.10 | 0.00 % | | 40.20 % | |
| ATP1 | 54.59 | 22.69 | 0.00 | 41.57 % | 13,633.50 | 0.00 % | | 40.20 % | |
| NDL1 | 36.77 | 14.93 | 0.00 | 40.61 % | 11,988.60 | 0.00 % | | 40.20 % | |
| RCY1 | 20.07 | 8.06 | 0.53 | 40.15 % | 11,647.20 | 0.00 % | | 40.20 % | |
| BVL1 | 25.16 | 9.77 | 0.00 | 38.82 % | 6,733.70 | 0.00 % | | 40.20 % | |
| TPI1 | 22.82 | 6.57 | 1.92 | 28.80 % | 4,369.00 | 0.00 % | | 40.20 % | |
| ADI1 | 37.17 | 8.80 | 0.12 | 23.67 % | 6,679.90 | 0.00 % | | 40.20 % | |
| KNL1 | 60.08 | 7.60 | 0.00 | 12.65 % | 9,011.30 | 0.00 % | | 40.20 % | |

VIJAYAWADA-01

| Branch | Target L | Sales L | MSP Dev % | Achieved % | Branch Spot Com | Incentive (E%) | Incentive (E) | HO Budget+ % | Incentive (Alt) |
|--------|----------|---------|-----------|------------|-----------------|----------------|---------------|--------------|-----------------|
| OGL1 | 22.43 | 16.88 | 0.00 | 75.27 % | 13,909.60 | 0.00 % | | 40.20 % | 5,563.84 |
| BPP1 | 11.18 | 7.39 | 0.05 | 66.11 % | 6,599.60 | 0.00 % | | 40.20 % | 1,979.88 |
| VJW4 | 20.36 | 13.11 | 0.00 | 64.38 % | 13,777.40 | 0.00 % | | 40.20 % | 3,444.35 |
| CKT1 | 18.22 | 11.52 | 0.00 | 63.22 % | 12,506.30 | 0.00 % | | 40.20 % | 3,126.58 |
| PNR1 | 14.83 | 8.76 | 0.00 | 59.08 % | 7,161.80 | 0.00 % | | 40.20 % | 1,432.36 |
| TDD1 | 20.25 | 11.61 | 0.00 | 57.31 % | 11,945.40 | 0.00 % | | 40.20 % | 2,389.08 |
| VKN1 | 20.00 | 11.33 | 0.53 | 56.67 % | 12,611.90 | 0.00 % | | 40.20 % | 1,891.79 |
| KND1 | 26.03 | 14.29 | 0.00 | 54.91 % | 6,145.60 | 0.00 % | | 40.20 % | 921.84 |
| NRT1 | 22.87 | 12.54 | 0.24 | 54.84 % | 10,439.40 | 0.00 % | | 40.20 % | 1,565.91 |
| PPM1 | 17.02 | 9.30 | 0.43 | 54.63 % | 9,275.00 | 0.00 % | | 40.20 % | 1,391.25 |
| VJW3 | 31.47 | 16.73 | 0.00 | 53.17 % | 12,403.80 | 0.00 % | | 40.20 % | 1,240.38 |
| KDR1 | 18.86 | 9.82 | 0.89 | 52.08 % | 10,792.60 | 0.00 % | | 40.20 % | 1,079.26 |
| VJW5 | 21.43 | 10.60 | 0.69 | 49.46 % | 10,652.70 | 0.00 % | | 40.20 % | 1,065.27 |
| RAL1 | 25.85 | 12.67 | 0.00 | 49.03 % | 11,071.50 | 0.00 % | | 40.20 % | 1,107.15 |
| GDV1 | 18.95 | 9.20 | 0.01 | 48.57 % | 5,625.20 | 0.00 % | | 40.20 % | 562.52 |
| DPE1 | 15.51 | 7.50 | 0.00 | 48.37 % | 5,655.10 | 0.00 % | | 40.20 % | 565.51 |
| GNT2 | 18.30 | 8.85 | 0.07 | 48.35 % | 6,091.60 | 0.00 % | | 40.20 % | 609.16 |
| TVU1 | 20.05 | 9.58 | 0.00 | 47.78 % | 6,901.50 | 0.00 % | | 40.20 % | |
| GNT1 | 37.02 | 17.48 | 0.78 | 47.22 % | 8,088.30 | 0.00 % | | 40.20 % | |
| ELU1 | 27.64 | 12.93 | 0.00 | 46.77 % | 9,666.80 | 0.00 % | | 40.20 % | |
| JGG1 | 14.19 | 6.63 | 0.00 | 46.71 % | 5,695.30 | 0.00 % | | 40.20 % | |
| CRL1 | 27.13 | 12.57 | 0.06 | 46.33 % | 11,232.50 | 0.00 % | | 40.20 % | |
| BVR1 | 53.65 | 23.80 | 0.25 | 44.37 % | 19,357.30 | 0.00 % | | 40.20 % | |
| PAP1 | 22.16 | 9.69 | 0.56 | 43.74 % | 7,666.70 | 0.00 % | | 40.20 % | |
| JPT1 | 21.48 | 9.29 | 0.00 | 43.26 % | 6,616.30 | 0.00 % | | 40.20 % | |
| TEL1 | 32.41 | 13.82 | 0.17 | 42.64 % | 14,021.00 | 0.00 % | | 40.20 % | |
| AMP1 | 15.29 | 6.37 | 0.43 | 41.65 % | 2,524.20 | 0.00 % | | 40.20 % | |
| TNK1 | 43.28 | 17.42 | 0.14 | 40.26 % | 17,131.80 | 0.00 % | | 40.20 % | |
| VUY1 | 17.28 | 6.66 | 0.00 | 38.54 % | 3,592.80 | 0.00 % | | 40.20 % | |
| GVM1 | 27.77 | 10.15 | 0.05 | 36.57 % | 13,733.90 | 0.00 % | | 40.20 % | |
| MTM1 | 20.15 | 7.31 | 0.00 | 36.28 % | 4,593.10 | 0.00 % | | 40.20 % | |
| VJW1 | 49.22 | 16.78 | 0.01 | 34.10 % | 12,205.90 | 0.00 % | | 40.20 % | |
| PRL1 | 16.14 | 5.37 | 0.23 | 33.24 % | 3,423.80 | 0.00 % | | 40.20 % | |
| RMV1 | 33.08 | 10.11 | 0.00 | 30.56 % | 9,167.40 | 0.00 % | | 40.20 % | |
| VJW2 | 42.98 | 8.51 | 0.08 | 19.80 % | 6,541.20 | 0.00 % | | 40.20 % | |
| TNI1 | 0.00 | 16.96 | 0.00 | 0.00 % | 7,734.50 | 0.00 % | | 0.00 % | |

OTHERS

| Branch | Target L | Sales L | MSP Dev % | Achieved % | Branch Spot Com | Incentive (E%) | Incentive (E) | HO Budget+ % | Incentive (Alt) |
|--------|----------|---------|-----------|------------|-----------------|----------------|---------------|--------------|-----------------|
| TPSD | 0.00 | 2.03 | 0.00 | 0.00 % | 0.00 | 0.00 % | | 0.00 % | |