

Accu.Target	Sales	Achieved %	HO Budget+ %	Total Com.
1,511.73 L	1,488.48 L	98.46 %	0.00 %	11.25 L

Note : Sales Period is From :01-Aug-2025 To :11-Aug-2025

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
VIJAYAWADA-01	730.71	707.61	96.84 %	21,000.00	0.00 %	21,000.00
TIRUPATI-01	781.01	740.31	94.79 %	21,000.00	0.00 %	21,000.00
OTHERS	0.00	40.56	0.00 %	0.00	0.00 %	0.00
Total	1,511.73	1,488.48	98.46 %		0.00 %	

VIJAYAWADA-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	VJW1	253.84	258.76	101.94%	30,000.00	0.00 %	30,000.00
	GNT1	232.15	220.94	95.17%	15,000.00	0.00 %	15,000.00
	BVR1	244.72	227.92	93.13%	15,000.00	0.00 %	15,000.00
TIRUPATI-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TPY1	353.07	347.91	98.54%	22,500.00	0.00 %	22,500.00
	ATP1	247.89	241.65	97.48%	15,000.00	0.00 %	15,000.00
	KDA1	180.06	150.76	83.73%	0.00	0.00 %	0.00
OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	GNT1	0.00	20.30	0.00%	0.00	0.00 %	0.00
	TPY1	0.00	20.26	0.00%	0.00	0.00 %	0.00

VIJAYAWADA-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GVM1	19.99	31.29	0.18	156.52 %	25,627.10	40.00 %	10,250.84	0.00 %	10,250.84
OGL1	21.88	32.30	0.00	147.59 %	23,427.90	40.00 %	9,371.16	0.00 %	9,371.16
VJW1	34.50	45.22	0.01	131.07 %	23,076.10	40.00 %	9,230.44	0.00 %	9,230.44
RAL1	19.45	22.13	0.00	113.75 %	17,927.50	30.00 %	5,378.25	0.00 %	5,378.25
VJW3	25.88	28.40	0.00	109.73 %	26,526.10	25.00 %	6,631.53	0.00 %	6,631.53
ELU1	21.68	23.22	0.00	107.09 %	19,904.40	25.00 %	4,976.10	0.00 %	4,976.10
PPM1	14.82	15.12	0.00	102.02 %	18,823.80	25.00 %	4,705.95	0.00 %	4,705.95
KND1	21.19	21.52	0.00	101.53 %	25,610.70	25.00 %	6,402.68	0.00 %	6,402.68
JPT1	18.78	18.84	0.17	100.33 %	10,677.70	25.00 %	2,669.43	0.00 %	2,669.43
NRT1	21.83	21.68	0.00	99.30 %	18,629.20	20.00 %	3,725.84	0.00 %	3,725.84
TNK1	36.08	35.50	0.09	98.39 %	34,723.00	20.00 %	6,944.60	0.00 %	6,944.60
GDV1	16.10	15.74	0.11	97.73 %	8,610.00	20.00 %	1,722.00	0.00 %	1,722.00
VKN1	16.42	15.92	0.20	96.96 %	19,414.90	20.00 %	3,882.98	0.00 %	3,882.98
BPP1	10.43	10.02	0.00	96.07 %	11,837.60	20.00 %	2,367.52	0.00 %	2,367.52
VJW4	19.54	18.43	0.01	94.33 %	16,603.10	15.00 %	2,490.47	0.00 %	2,490.47
PAP1	15.45	14.50	0.00	93.85 %	17,908.00	15.00 %	2,686.20	0.00 %	2,686.20
TDD1	18.10	16.86	0.41	93.15 %	18,118.30	15.00 %	2,717.75	0.00 %	2,717.75
GNT1	32.12	29.66	0.14	92.36 %	18,719.20	15.00 %	2,807.88	0.00 %	2,807.88
BVR1	49.84	45.88	-0.70	92.04 %	51,420.70	15.00 %	7,713.11	0.00 %	7,713.11
MTM1	17.33	15.91	0.18	91.77 %	10,767.90	15.00 %	1,615.19	0.00 %	1,615.19
DPE1	13.52	12.40	0.00	91.72 %	7,624.80	15.00 %	1,143.72	0.00 %	1,143.72
CRL1	22.01	20.13	0.07	91.48 %	13,979.80	15.00 %	2,096.97	0.00 %	2,096.97
VUY1	15.11	13.66	0.00	90.46 %	7,260.50	15.00 %	1,089.08	0.00 %	1,089.08
RMV1	25.01	21.76	0.33	87.02 %	19,261.10	10.00 %	1,926.11	0.00 %	1,926.11
VJW2	23.58	20.32	0.19	86.20 %	11,114.10	10.00 %	1,111.41	0.00 %	1,111.41
GNT2	17.92	15.43	0.00	86.08 %	11,018.10	10.00 %	1,101.81	0.00 %	1,101.81
CKT1	17.67	15.19	0.39	85.98 %	11,655.10	10.00 %	1,165.51	0.00 %	1,165.51
VJW5	19.11	16.08	0.00	84.14 %	18,048.70	10.00 %	1,804.87	0.00 %	1,804.87
JGG1	14.38	11.99	0.00	83.35 %	5,549.00	10.00 %	554.90	0.00 %	554.90
TEL1	24.48	20.15	0.37	82.29 %	17,620.60	10.00 %	1,762.06	0.00 %	1,762.06
KDR1	19.54	15.67	0.00	80.17 %	17,539.90	10.00 %	1,753.99	0.00 %	1,753.99
TVU1	19.44	14.72	0.00	75.71 %	12,272.50	0.00 %		0.00 %	
PNR1	15.23	10.62	0.15	69.75 %	8,007.50	0.00 %		0.00 %	
PRL1	17.64	12.18	0.00	69.06 %	5,365.90	0.00 %		0.00 %	
AMP1	14.65	9.18	0.00	62.68 %	8,052.50	0.00 %		0.00 %	

TIRUPATI-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
PUT1	22.90	57.83	0.00	252.50 %	47,106.00	40.00 %	18,842.40	0.00 %	18,842.40
ATP1	54.14	98.46	-0.52	181.87 %	56,551.40	40.00 %	22,620.56	0.00 %	22,620.56
KHT1	30.20	48.24	0.00	159.74 %	30,814.20	40.00 %	12,325.68	0.00 %	12,325.68
TPY1	22.25	24.53	0.00	110.25 %	18,953.80	30.00 %	5,686.14	0.00 %	5,686.14
CTO1	46.81	49.75	0.00	106.26 %	44,899.10	25.00 %	11,224.78	0.00 %	11,224.78
PDT1	21.23	21.76	0.18	102.48 %	10,274.60	25.00 %	2,568.65	0.00 %	2,568.65
GTL1	16.62	16.56	0.01	99.63 %	8,861.50	20.00 %	1,772.30	0.00 %	1,772.30
ADI1	26.02	25.68	0.00	98.69 %	15,596.50	20.00 %	3,119.30	0.00 %	3,119.30
RCY1	19.87	18.67	0.00	93.96 %	21,387.00	15.00 %	3,208.05	0.00 %	3,208.05
RJP1	21.94	19.78	0.00	90.19 %	19,897.20	15.00 %	2,984.58	0.00 %	2,984.58
NDL1	28.87	25.88	0.00	89.65 %	19,782.80	10.00 %	1,978.28	0.00 %	1,978.28
NLR1	34.95	31.21	0.35	89.30 %	19,176.00	10.00 %	1,917.60	0.00 %	1,917.60
KDA1	23.52	19.29	-0.08	82.03 %	12,214.50	10.00 %	1,221.45	0.00 %	1,221.45
MPL1	26.05	21.32	0.00	81.84 %	16,210.50	10.00 %	1,621.05	0.00 %	1,621.05
PMR1	26.49	20.64	0.34	77.90 %	19,814.80	0.00 %		0.00 %	
KOU1	19.03	14.75	0.00	77.49 %	11,356.50	0.00 %		0.00 %	
SPE1	29.18	22.04	0.00	75.55 %	16,851.00	0.00 %		0.00 %	
PGR1	18.04	13.23	0.05	73.36 %	7,845.20	0.00 %		0.00 %	
PIL1	26.64	19.41	-0.20	72.85 %	14,447.40	0.00 %		0.00 %	
TPY2	74.95	54.40	1.02	72.59 %	37,334.30	0.00 %		0.00 %	
BVL1	21.78	15.79	0.00	72.49 %	13,237.80	0.00 %		0.00 %	
TPI1	22.10	15.95	0.00	72.18 %	11,808.70	0.00 %		0.00 %	
DHN1	21.91	15.19	0.04	69.33 %	10,050.80	0.00 %		0.00 %	
VKI1	19.46	11.17	0.19	57.39 %	7,476.40	0.00 %		0.00 %	
KNL1	45.46	25.83	0.05	56.82 %	14,260.40	0.00 %		0.00 %	
KNL2	32.77	18.09	0.01	55.21 %	12,940.80	0.00 %		0.00 %	
NYP1	27.84	14.86	0.00	53.38 %	12,988.50	0.00 %		0.00 %	
OTHERS									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GTSD	0.00	20.30	0.00	0.00 %	0.00	0.00 %		0.00 %	
TPSD	0.00	20.26	0.00	0.00 %	0.00	0.00 %		0.00 %	