

Accu.Target 1,939.61 L	Sales 1,350.19 L	Achieved % 69.61 %	HO Budget+% 0.00 %	Total Com. 4.23 L
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Note : Sales Period is From :01-Sep-2026 To :10-Sep-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
TIRUPATI-01	911.83	675.78	74.11 %	0.00	0.00 %	0.00
VIJAYAWADA-01	1,027.78	659.78	64.19 %	0.00	0.00 %	0.00
OTHERS	0.00	14.64	0.00 %	0.00	0.00 %	0.00
Total	1,939.61	1,350.19	69.61 %		0.00 %	

TIRUPATI-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KDR1	18.46	20.89	-15.64	113.12 %	9,817.00	20.00 %	1,963.40	0.00 %	1,963.40
TPY2	79.91	80.92	-15.70	101.27 %	23,415.00	20.00 %	4,683.00	0.00 %	4,683.00
PDT1	33.41	31.70	-7.68	94.89 %	5,061.00	10.00 %	506.10	0.00 %	506.10
KOU1	24.41	21.91	-4.08	89.76 %	13,689.00	0.00 %		0.00 %	
BVL1	23.83	21.34	-5.23	89.54 %	10,858.00	0.00 %		0.00 %	
ATP1	54.99	49.23	-6.90	89.51 %	16,673.00	0.00 %		0.00 %	
CTO1	51.97	43.65	-7.69	83.99 %	14,090.00	0.00 %		0.00 %	
PUT1	23.94	19.83	-5.98	82.81 %	9,950.00	0.00 %		0.00 %	
SPE1	25.87	21.41	-8.99	82.75 %	5,929.00	0.00 %		0.00 %	
PMR1	24.38	19.95	-9.64	81.84 %	4,898.00	0.00 %		0.00 %	
PIL1	24.48	19.96	-13.96	81.55 %	3,236.00	0.00 %		0.00 %	
RJP1	31.80	25.70	-12.42	80.83 %	14,632.00	0.00 %		0.00 %	
KAR1	21.87	16.58	-5.41	75.82 %	8,166.00	0.00 %		0.00 %	
NLR1	33.33	25.16	-15.65	75.50 %	6,322.00	0.00 %		0.00 %	
KDA1	34.52	23.91	-13.28	69.28 %	4,265.00	0.00 %		0.00 %	
TPI1	20.61	13.45	-11.33	65.29 %	4,170.00	0.00 %		0.00 %	
KNL1	25.87	16.83	-8.43	65.05 %	7,749.00	0.00 %		0.00 %	
PGR1	23.20	14.92	-4.94	64.31 %	5,629.00	0.00 %		0.00 %	
TPY1	38.37	24.30	-13.05	63.34 %	10,350.00	0.00 %		0.00 %	
NYP1	24.33	15.33	-10.86	62.99 %	6,093.00	0.00 %		0.00 %	
KHT1	25.31	15.05	-14.18	59.47 %	4,958.00	0.00 %		0.00 %	
KVL1	24.12	14.21	-11.04	58.89 %	8,282.00	0.00 %		0.00 %	
KNL2	37.67	21.54	-14.07	57.18 %	6,131.00	0.00 %		0.00 %	
NDL1	28.94	16.47	-8.56	56.89 %	4,058.00	0.00 %		0.00 %	
VKI1	22.22	12.44	-6.91	55.97 %	6,692.00	0.00 %		0.00 %	
MPL1	31.03	16.77	-2.92	54.04 %	10,469.00	0.00 %		0.00 %	
RCY1	27.49	14.54	-11.14	52.90 %	1,743.00	0.00 %		0.00 %	
DHN1	24.94	12.71	-11.87	50.96 %	3,669.00	0.00 %		0.00 %	
ADI1	27.21	13.57	-10.02	49.88 %	2,672.00	0.00 %		0.00 %	
GTL1	23.38	11.52	-15.27	49.27 %	941.00	0.00 %		0.00 %	

VIJAYAWADA-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VJW3	36.50	39.44	-11.96	108.06 %	9,730.00	20.00 %	1,946.00	0.00 %	1,946.00
GVM1	19.17	17.62	-6.17	91.89 %	8,998.00	10.00 %	899.80	0.00 %	899.80
VSK1	103.43	94.76	-13.91	91.62 %	17,665.00	10.00 %	1,766.50	0.00 %	1,766.50
CRL1	31.84	27.75	-8.40	87.17 %	8,611.00	0.00 %		0.00 %	
GDV1	15.11	11.93	-8.60	78.90 %	2,671.00	0.00 %		0.00 %	
MTM1	18.34	14.15	-9.84	77.12 %	4,150.00	0.00 %		0.00 %	
VJW4	20.56	15.57	-13.86	75.73 %	5,002.00	0.00 %		0.00 %	
TNI1	17.07	12.89	-11.34	75.52 %	5,771.00	0.00 %		0.00 %	
BPP1	13.15	9.68	-10.13	73.57 %	4,456.00	0.00 %		0.00 %	
VJW2	18.88	13.86	-11.11	73.39 %	2,456.00	0.00 %		0.00 %	
VJW1	37.82	27.74	-9.78	73.36 %	8,739.00	0.00 %		0.00 %	
PRL1	17.19	12.44	-11.62	72.35 %	3,629.00	0.00 %		0.00 %	
TEL1	27.40	19.35	-7.15	70.63 %	4,482.00	0.00 %		0.00 %	
TVU1	17.49	11.96	-12.04	68.37 %	3,083.00	0.00 %		0.00 %	
NZV1	15.49	10.28	-11.30	66.34 %	3,391.00	0.00 %		0.00 %	
PAP1	24.00	15.37	-8.44	64.05 %	3,471.00	0.00 %		0.00 %	
DPE1	16.74	10.59	-11.00	63.28 %	3,368.00	0.00 %		0.00 %	
BVR1	60.93	38.55	-8.77	63.27 %	6,794.00	0.00 %		0.00 %	
NRT1	26.88	16.47	-11.79	61.25 %	6,540.00	0.00 %		0.00 %	
NPR1	23.81	14.58	-6.29	61.24 %	8,200.00	0.00 %		0.00 %	
VJW5	20.69	12.27	-6.95	59.30 %	5,336.00	0.00 %		0.00 %	
OGL1	37.90	22.26	-9.82	58.74 %	5,901.00	0.00 %		0.00 %	
CKT1	18.35	10.78	-11.27	58.73 %	4,284.00	0.00 %		0.00 %	
JPT1	20.73	11.08	-8.04	53.45 %	2,854.00	0.00 %		0.00 %	
VUY1	13.91	7.37	-7.91	52.97 %	1,133.00	0.00 %		0.00 %	
JGG1	16.87	8.70	-11.73	51.55 %	950.00	0.00 %		0.00 %	
RAL1	27.80	14.30	-12.89	51.43 %	5,773.00	0.00 %		0.00 %	
GNT2	24.23	12.34	-13.52	50.92 %	3,882.00	0.00 %		0.00 %	
PPM1	22.29	11.02	-8.67	49.43 %	1,883.00	0.00 %		0.00 %	
TDD1	23.91	11.56	-15.93	48.34 %	2,425.00	0.00 %		0.00 %	
PNR1	12.60	6.03	-7.43	47.89 %	865.00	0.00 %		0.00 %	
RMV1	34.02	15.87	-11.43	46.66 %	6,642.00	0.00 %		0.00 %	
GNT1	52.97	24.62	-10.37	46.48 %	7,639.00	0.00 %		0.00 %	
TNK1	41.19	18.90	-12.47	45.90 %	5,794.00	0.00 %		0.00 %	
VKN1	19.97	8.83	-6.84	44.19 %	3,828.00	0.00 %		0.00 %	
ELU1	37.41	14.94	-9.43	39.93 %	6,655.00	0.00 %		0.00 %	
KND1	26.11	9.42	-18.95	36.07 %	1,135.00	0.00 %		0.00 %	
AMP1	15.03	4.53	-7.28	30.17 %	484.00	0.00 %		0.00 %	

OTHERS									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GTSD	0.00	6.89	0.00	0.00 %	0.00	0.00 %		0.00 %	
TPSD	0.00	10.19	1.38	0.00 %	0.00	0.00 %		0.00 %	
WHGT	0.00	(0.76)	-25.25	0.00 %	0.00	0.00 %		0.00 %	
WHKD	0.00	(0.38)	-18.67	0.00 %	0.00	0.00 %		0.00 %	
WHRM	0.00	(0.57)	-23.75	0.00 %	0.00	0.00 %		0.00 %	
WHRN	0.00	(0.73)	-11.64	0.00 %	0.00	0.00 %		0.00 %	