

Accu.Target 1,017.82 L	Sales 802.05 L	Achieved % 78.80 %	HO Budget+ % 11.20 %	Total Com. 4.77 L
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Note : Sales Period is From :01-Dec-2025 To :08-Dec-2025

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
TIRUPATI-01	484.39	410.93	84.83 %	0.00	11.20 %	12,000.00
VIJAYAWADA-01	533.43	370.13	69.39 %	0.00	11.20 %	0.00
OTHERS	0.00	21.00	0.00 %	0.00	0.00 %	0.00
Total	1,017.82	802.05	78.80 %		11.20 %	

TIRUPATI-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TPY1	205.42	186.00	90.55%	7,500.00	11.20 %	15,000.00
	KDA1	128.61	106.98	83.18%	0.00	11.20 %	7,500.00
	ATP1	150.36	117.95	78.45%	0.00	11.20 %	0.00
VIJAYAWADA-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	BVR1	209.42	152.17	72.66%	0.00	11.20 %	0.00
	GNT1	160.17	112.82	70.43%	0.00	11.20 %	0.00
	VJW1	163.84	105.14	64.17%	0.00	11.20 %	0.00
OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	GNT1	0.00	20.85	0.00%	0.00	0.00 %	0.00
	TPY1	0.00	0.15	0.00%	0.00	0.00 %	0.00

TIRUPATI-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
PUT1	12.01	16.45	0.08	136.98 %	16,134.40	40.00 %	6,453.76	11.20 %	6,453.76
SPE1	13.40	16.99	0.52	126.83 %	10,141.60	40.00 %	4,056.64	11.20 %	4,056.64
PMR1	14.03	16.99	0.00	121.16 %	13,462.50	40.00 %	5,385.00	11.20 %	5,385.00
ATP1	26.46	27.52	0.16	103.99 %	15,947.70	25.00 %	3,986.93	11.20 %	4,784.31
RJP1	13.19	13.55	0.00	102.70 %	11,730.10	25.00 %	2,932.53	11.20 %	3,519.03
BVL1	11.95	11.61	0.03	97.21 %	6,817.80	20.00 %	1,363.56	11.20 %	1,704.45
KOU1	13.23	12.52	0.00	94.62 %	8,387.50	15.00 %	1,258.13	11.20 %	2,096.88
TPY2	43.83	40.86	0.45	93.23 %	26,924.90	15.00 %	4,038.74	11.20 %	6,731.23
NYP1	13.29	11.69	0.00	87.91 %	8,873.50	10.00 %	887.35	11.20 %	1,774.70
NDL1	17.22	15.08	0.00	87.62 %	10,387.20	10.00 %	1,038.72	11.20 %	2,077.44
TPI1	13.19	11.55	0.01	87.58 %	6,138.50	10.00 %	613.85	11.20 %	1,227.70
KNL1	24.03	20.32	0.23	84.54 %	9,707.80	10.00 %	970.78	11.20 %	1,941.56
KVL1	12.33	10.24	0.00	83.09 %	8,345.70	10.00 %	834.57	11.20 %	1,251.86
VKI1	8.97	7.42	1.49	82.70 %	4,544.50	10.00 %	454.45	11.20 %	681.68
CTO1	29.09	23.53	0.00	80.88 %	16,620.00	10.00 %	1,662.00	11.20 %	2,493.00
RCY1	13.24	10.68	0.08	80.61 %	6,992.90	10.00 %	699.29	11.20 %	1,048.94
MPL1	19.97	15.98	0.00	80.06 %	9,831.10	0.00 %		11.20 %	1,474.67
PIL1	17.20	13.69	0.00	79.59 %	5,047.90	0.00 %		11.20 %	504.79
PGR1	10.71	8.18	0.00	76.36 %	4,654.60	0.00 %		11.20 %	465.46
PDT1	19.91	15.13	0.03	75.99 %	7,677.40	0.00 %		11.20 %	767.74
NLR1	17.17	12.84	0.06	74.76 %	8,633.30	0.00 %		11.20 %	863.33
KNL2	21.12	15.55	0.02	73.62 %	6,670.30	0.00 %		11.20 %	667.03
KDA1	19.93	13.82	0.00	69.36 %	7,233.10	0.00 %		11.20 %	
KHT1	13.38	9.22	0.00	68.87 %	6,513.20	0.00 %		11.20 %	
TPY1	17.21	11.60	0.00	67.38 %	6,984.50	0.00 %		11.20 %	
ADI1	17.21	11.57	0.00	67.25 %	5,304.60	0.00 %		11.20 %	
GTL1	14.84	8.37	0.24	56.38 %	4,182.90	0.00 %		11.20 %	
DHN1	16.28	7.99	0.00	49.06 %	4,403.80	0.00 %		11.20 %	

VIJAYAWADA-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KND1	17.17	22.43	0.01	130.61 %	7,145.40	40.00 %	2,858.16	11.20 %	2,858.16
CRL1	16.02	16.09	0.32	100.42 %	9,710.50	25.00 %	2,427.63	11.20 %	2,913.15
TNI1	11.91	11.86	0.00	99.61 %	6,339.90	20.00 %	1,267.98	11.20 %	1,901.97
PAP1	11.38	10.99	0.00	96.62 %	8,258.90	20.00 %	1,651.78	11.20 %	2,064.73
VJW1	19.93	17.46	0.00	87.59 %	11,112.70	10.00 %	1,111.27	11.20 %	2,222.54
RAL1	13.17	10.89	0.00	82.67 %	6,558.70	10.00 %	655.87	11.20 %	983.81
OGL1	16.05	12.96	1.02	80.78 %	10,838.40	10.00 %	1,083.84	11.20 %	1,625.76
TNK1	22.05	17.57	0.21	79.67 %	9,091.70	0.00 %		11.20 %	909.17
GNT1	19.96	15.73	0.68	78.82 %	7,619.70	0.00 %		11.20 %	761.97
TDD1	13.31	10.17	0.00	76.43 %	5,863.60	0.00 %		11.20 %	586.36
NRT1	13.41	10.25	0.02	76.42 %	6,611.30	0.00 %		11.20 %	661.13
MTM1	11.97	8.99	0.00	75.16 %	4,664.20	0.00 %		11.20 %	466.42
TEL1	12.20	9.09	0.00	74.50 %	4,258.60	0.00 %		11.20 %	425.86
CKT1	12.01	8.89	0.00	74.05 %	5,830.90	0.00 %		11.20 %	583.09
VKN1	13.20	9.77	0.17	74.01 %	6,196.60	0.00 %		11.20 %	619.66
PPM1	11.84	8.68	0.00	73.31 %	6,645.70	0.00 %		11.20 %	664.57
GDV1	10.65	7.76	0.00	72.84 %	3,843.00	0.00 %		11.20 %	384.30
NPR1	13.40	9.61	0.00	71.68 %	7,197.20	0.00 %		11.20 %	719.72
VUY1	10.53	7.19	0.00	68.34 %	3,221.40	0.00 %		11.20 %	
VJW4	16.03	10.44	0.01	65.15 %	4,685.00	0.00 %		11.20 %	
GVM1	12.14	7.86	0.00	64.73 %	4,294.40	0.00 %		11.20 %	
ELU1	18.81	12.09	0.38	64.27 %	5,333.90	0.00 %		11.20 %	
BVR1	40.38	25.40	0.00	62.90 %	15,664.50	0.00 %		11.20 %	
GNT2	13.48	7.75	0.00	57.46 %	4,061.80	0.00 %		11.20 %	
VJW3	18.68	10.70	0.14	57.29 %	9,677.90	0.00 %		11.20 %	
KDR1	12.24	6.95	0.00	56.79 %	5,346.10	0.00 %		11.20 %	
TVU1	11.85	6.26	0.49	52.80 %	4,841.20	0.00 %		11.20 %	
DPE1	10.67	5.61	0.00	52.58 %	4,010.80	0.00 %		11.20 %	
VJW2	13.20	6.91	0.00	52.35 %	4,750.20	0.00 %		11.20 %	
VJW5	14.69	7.54	0.00	51.31 %	4,739.80	0.00 %		11.20 %	
RMV1	18.67	9.55	0.25	51.15 %	5,922.10	0.00 %		11.20 %	
PRL1	12.04	5.51	0.86	45.76 %	2,342.90	0.00 %		11.20 %	
JGG1	10.71	4.83	0.00	45.14 %	2,207.90	0.00 %		11.20 %	
BPP1	9.29	4.09	0.00	44.04 %	2,978.90	0.00 %		11.20 %	
PNR1	9.30	3.94	0.03	42.30 %	1,786.30	0.00 %		11.20 %	
JPT1	11.97	4.94	0.00	41.25 %	3,045.50	0.00 %		11.20 %	
AMP1	9.13	3.39	0.00	37.10 %	2,276.00	0.00 %		11.20 %	
OTHERS									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GTSD	0.00	20.85	0.00	0.00 %	0.00	0.00 %		0.00 %	
TPSD	0.00	0.15	0.00	0.00 %	0.00	0.00 %		0.00 %	