

Accu.Target 1,551.68 L	Sales 1,099.77 L	Achieved % 70.88 %	HO Budget+ % 0.00 %	Total Com. 3.65 L
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Note : Sales Period is From :01-Sep-2026 To :08-Sep-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
TIRUPATI-01	729.46	550.88	75.52 %	0.00	0.00 %	0.00
VIJAYAWADA-01	822.22	534.18	64.97 %	0.00	0.00 %	0.00
OTHERS	0.00	14.71	0.00 %	0.00	0.00 %	0.00
Total	1,551.68	1,099.77	70.88 %		0.00 %	

TIRUPATI-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KDR1	14.77	19.79	-16.42	133.98 %	8,036.00	20.00 %	1,607.20	0.00 %	1,607.20
TPY2	63.93	65.60	-15.80	102.61 %	20,236.00	20.00 %	4,047.20	0.00 %	4,047.20
KOU1	19.53	19.81	-4.03	101.45 %	12,805.00	20.00 %	2,561.00	0.00 %	2,561.00
PDT1	26.73	25.63	-8.36	95.91 %	4,559.00	15.00 %	683.85	0.00 %	683.85
PMR1	19.50	17.33	-9.25	88.86 %	3,628.00	0.00 %		0.00 %	
PUT1	19.15	16.80	-5.65	87.72 %	9,534.00	0.00 %		0.00 %	
ATP1	43.99	38.32	-7.38	87.10 %	14,763.00	0.00 %		0.00 %	
PIL1	19.58	16.96	-13.60	86.64 %	2,982.00	0.00 %		0.00 %	
KAR1	17.50	15.11	-5.69	86.39 %	7,526.00	0.00 %		0.00 %	
BVL1	19.06	16.33	-5.25	85.63 %	10,258.00	0.00 %		0.00 %	
RJP1	25.44	21.28	-12.94	83.66 %	13,260.00	0.00 %		0.00 %	
SPE1	20.70	16.54	-7.33	79.91 %	4,211.00	0.00 %		0.00 %	
CTO1	41.57	32.79	-8.16	78.87 %	12,358.00	0.00 %		0.00 %	
NLR1	26.66	20.15	-15.67	75.59 %	5,861.00	0.00 %		0.00 %	
TPI1	16.49	12.11	-11.40	73.44 %	3,927.00	0.00 %		0.00 %	
KNL1	20.69	13.94	-9.02	67.36 %	6,916.00	0.00 %		0.00 %	
PGR1	18.56	12.29	-5.46	66.25 %	4,768.00	0.00 %		0.00 %	
TPY1	30.69	19.93	-13.61	64.93 %	7,701.00	0.00 %		0.00 %	
NYP1	19.46	12.63	-11.07	64.91 %	4,883.00	0.00 %		0.00 %	
KHT1	20.25	13.04	-15.68	64.39 %	3,952.00	0.00 %		0.00 %	
KNL2	30.13	19.17	-15.45	63.61 %	5,404.00	0.00 %		0.00 %	
KVL1	19.30	11.80	-11.73	61.14 %	6,626.00	0.00 %		0.00 %	
KDA1	27.61	16.28	-14.44	58.96 %	3,733.00	0.00 %		0.00 %	
NDL1	23.15	13.61	-9.80	58.77 %	3,241.00	0.00 %		0.00 %	
VKI1	17.78	9.78	-6.45	55.01 %	5,442.00	0.00 %		0.00 %	
GTL1	18.70	10.28	-16.34	54.97 %	757.00	0.00 %		0.00 %	
ADI1	21.77	11.53	-10.70	52.96 %	2,536.00	0.00 %		0.00 %	
DHN1	19.95	10.26	-12.63	51.43 %	3,089.00	0.00 %		0.00 %	
MPL1	24.82	12.29	-3.62	49.52 %	7,496.00	0.00 %		0.00 %	
RCY1	21.99	9.49	-15.94	43.18 %	1,675.00	0.00 %		0.00 %	

VIJAYAWADA-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VJW3	29.20	33.80	-12.81	115.74 %	8,618.00	20.00 %	1,723.60	0.00 %	1,723.60
VSK1	82.74	73.58	-15.67	88.93 %	16,283.00	0.00 %		0.00 %	
GVM1	15.34	13.49	-5.93	87.92 %	8,195.00	0.00 %		0.00 %	
CRL1	25.47	22.12	-9.88	86.86 %	7,118.00	0.00 %		0.00 %	
GDV1	12.09	9.87	-8.28	81.67 %	2,161.00	0.00 %		0.00 %	
TNI1	13.66	11.00	-9.58	80.57 %	5,585.00	0.00 %		0.00 %	
BPP1	10.52	8.42	-11.35	80.03 %	3,397.00	0.00 %		0.00 %	
VJW4	16.45	12.15	-13.40	73.86 %	4,510.00	0.00 %		0.00 %	
PRL1	13.75	9.98	-11.63	72.55 %	3,489.00	0.00 %		0.00 %	
VJW1	30.25	21.46	-9.21	70.94 %	7,818.00	0.00 %		0.00 %	
MTM1	14.67	10.37	-9.26	70.67 %	3,754.00	0.00 %		0.00 %	
BVR1	48.75	33.13	-8.66	67.97 %	6,331.00	0.00 %		0.00 %	
TVU1	13.99	9.51	-11.16	67.96 %	2,406.00	0.00 %		0.00 %	
PAP1	19.20	12.79	-7.76	66.64 %	2,622.00	0.00 %		0.00 %	
TEL1	21.92	14.54	-7.68	66.32 %	3,527.00	0.00 %		0.00 %	
NZV1	12.39	8.16	-12.47	65.88 %	2,552.00	0.00 %		0.00 %	
NPR1	19.05	12.54	-6.74	65.82 %	5,983.00	0.00 %		0.00 %	
VJW2	15.10	9.77	-10.80	64.71 %	2,066.00	0.00 %		0.00 %	
DPE1	13.39	8.40	-11.83	62.70 %	3,135.00	0.00 %		0.00 %	
CKT1	14.68	9.01	-11.55	61.40 %	3,753.00	0.00 %		0.00 %	
VJW5	16.55	10.16	-7.43	61.38 %	4,423.00	0.00 %		0.00 %	
OGL1	30.32	18.53	-11.34	61.12 %	5,392.00	0.00 %		0.00 %	
NRT1	21.51	12.84	-11.29	59.73 %	5,748.00	0.00 %		0.00 %	
JPT1	16.58	9.68	-7.81	58.34 %	2,654.00	0.00 %		0.00 %	
GNT2	19.39	11.01	-12.74	56.78 %	3,387.00	0.00 %		0.00 %	
RAL1	22.24	12.57	-13.28	56.51 %	4,684.00	0.00 %		0.00 %	
JGG1	13.49	7.57	-12.49	56.13 %	893.00	0.00 %		0.00 %	
PPM1	17.83	9.53	-8.78	53.43 %	1,455.00	0.00 %		0.00 %	
VUY1	11.13	5.82	-8.11	52.29 %	953.00	0.00 %		0.00 %	
TDD1	19.13	9.65	-15.11	50.46 %	2,111.00	0.00 %		0.00 %	
GNT1	42.37	20.94	-10.17	49.43 %	7,142.00	0.00 %		0.00 %	
PNR1	10.08	4.72	-6.80	46.81 %	745.00	0.00 %		0.00 %	
RMV1	27.22	11.92	-10.41	43.81 %	5,860.00	0.00 %		0.00 %	
TNK1	32.95	14.42	-13.06	43.77 %	4,078.00	0.00 %		0.00 %	
VKN1	15.98	6.95	-7.61	43.52 %	3,323.00	0.00 %		0.00 %	
ELU1	29.93	11.88	-9.08	39.71 %	5,658.00	0.00 %		0.00 %	
KND1	20.89	7.97	-19.43	38.13 %	965.00	0.00 %		0.00 %	
AMP1	12.02	3.90	-8.46	32.44 %	484.00	0.00 %		0.00 %	

OTHERS									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GTSD	0.00	6.80	0.00	0.00 %	0.00	0.00 %		0.00 %	
TPSD	0.00	9.98	1.41	0.00 %	0.00	0.00 %		0.00 %	
WHGT	0.00	(0.76)	-25.25	0.00 %	0.00	0.00 %		0.00 %	
WHKD	0.00	(0.38)	-18.67	0.00 %	0.00	0.00 %		0.00 %	
WHRM	0.00	(0.57)	-23.75	0.00 %	0.00	0.00 %		0.00 %	
WHRN	0.00	(0.35)	-9.66	0.00 %	0.00	0.00 %		0.00 %	