



# AP-Sales Spot Commission Details 06/04/2026 11:44 PM

|                                  |                            |                              |                               |                              |
|----------------------------------|----------------------------|------------------------------|-------------------------------|------------------------------|
| <b>Accu.Target</b><br>1,951.97 L | <b>Sales</b><br>1,731.54 L | <b>Achieved %</b><br>88.71 % | <b>HO Budget+ %</b><br>1.29 % | <b>Total Com.</b><br>11.49 L |
|----------------------------------|----------------------------|------------------------------|-------------------------------|------------------------------|

Note : Sales Period is From :01-Apr-2026 To :06-Apr-2026

| Sales Zone    | Target L | Sales L  | Achieved % | DGM Incentive (E) | HO Budget+ % | DGM Incentive (Alt) |
|---------------|----------|----------|------------|-------------------|--------------|---------------------|
| VIJAYAWADA-01 | 963.48   | 883.49   | 91.70 %    | 24,000.00         | 1.29 %       | 24,000.00           |
| TIRUPATI-01   | 988.49   | 848.16   | 85.80 %    | 0.00              | 1.29 %       | 0.00                |
| OTHERS        | 0.00     | (0.11)   | 0.00 %     | 0.00              | 0.00 %       | 0.00                |
| <b>Total</b>  | 1,951.97 | 1,731.54 | 88.71 %    |                   | 1.29 %       |                     |

| <b>VIJAYAWA DA-01</b> | Region | Target L | Sales L | Achieved % | AGM Incentive (E) | HO Budget+ % | AGM Incentive (Alt) |
|-----------------------|--------|----------|---------|------------|-------------------|--------------|---------------------|
|                       | VJW1   | 265.10   | 268.99  | 101.47%    | 30,000.00         | 1.29 %       | 30,000.00           |
|                       | GNT1   | 313.98   | 283.06  | 90.15%     | 15,000.00         | 1.29 %       | 15,000.00           |
|                       | BVR1   | 384.40   | 331.44  | 86.22%     | 0.00              | 1.29 %       | 0.00                |

| <b>TIRUPATI-01</b> | Region | Target L | Sales L | Achieved % | AGM Incentive (E) | HO Budget+ % | AGM Incentive (Alt) |
|--------------------|--------|----------|---------|------------|-------------------|--------------|---------------------|
|                    | TPY1   | 266.56   | 285.26  | 107.02%    | 30,000.00         | 1.29 %       | 30,000.00           |
|                    | KDA1   | 269.55   | 241.53  | 89.60%     | 0.00              | 1.29 %       | 15,000.00           |
|                    | ATP1   | 236.18   | 178.53  | 75.59%     | 0.00              | 1.29 %       | 0.00                |
|                    | NLR1   | 216.20   | 142.84  | 66.07%     | 0.00              | 1.29 %       | 0.00                |

| <b>OTHERS</b> | Region | Target L | Sales L | Achieved % | AGM Incentive (E) | HO Budget+ % | AGM Incentive (Alt) |
|---------------|--------|----------|---------|------------|-------------------|--------------|---------------------|
|               | GNT1   | 0.00     | (0.09)  | 0.00%      | 0.00              | 0.00 %       | 0.00                |
|               | KDA1   | 0.00     | (0.02)  | 0.00%      | 0.00              | 0.00 %       | 0.00                |

**VIJAYAWADA-01**

| Branch | Target L | Sales L | MSP Dev % | Achieved % | Branch Spot Com | Incentive (E%) | Incentive (E) | HO Budget+ % | Incentive (Alt) |
|--------|----------|---------|-----------|------------|-----------------|----------------|---------------|--------------|-----------------|
| TDD1   | 18.90    | 27.54   | 0.24      | 145.74 %   | 7,544.85        | 40.00 %        | 3,017.94      | 1.29 %       | 3,017.94        |
| KND1   | 30.50    | 43.24   | 0.00      | 141.75 %   | 15,058.15       | 40.00 %        | 6,023.26      | 1.29 %       | 6,023.26        |
| CRL1   | 26.94    | 35.60   | 0.00      | 132.14 %   | 21,555.10       | 40.00 %        | 8,622.04      | 1.29 %       | 8,622.04        |
| VUY1   | 14.78    | 19.43   | 0.00      | 131.50 %   | 7,932.25        | 40.00 %        | 3,172.90      | 1.29 %       | 3,172.90        |
| VJW4   | 27.76    | 34.70   | 0.23      | 124.98 %   | 22,823.65       | 40.00 %        | 9,129.46      | 1.29 %       | 9,129.46        |
| DPE1   | 13.59    | 16.71   | 0.92      | 122.95 %   | 7,395.30        | 40.00 %        | 2,958.12      | 1.29 %       | 2,958.12        |
| PAP1   | 22.38    | 26.44   | 0.14      | 118.12 %   | 12,990.10       | 30.00 %        | 3,897.03      | 1.29 %       | 3,897.03        |
| GDV1   | 14.60    | 16.62   | 0.38      | 113.83 %   | 6,600.65        | 30.00 %        | 1,980.20      | 1.29 %       | 1,980.20        |
| JPT1   | 20.41    | 22.54   | 0.00      | 110.43 %   | 8,585.35        | 30.00 %        | 2,575.61      | 1.29 %       | 2,575.61        |
| BPP1   | 13.80    | 14.79   | 0.00      | 107.17 %   | 11,713.95       | 25.00 %        | 2,928.49      | 1.29 %       | 2,928.49        |
| VJW5   | 22.96    | 24.27   | 0.00      | 105.70 %   | 28,164.75       | 25.00 %        | 7,041.19      | 1.29 %       | 7,041.19        |
| TEL1   | 21.82    | 22.97   | 0.41      | 105.27 %   | 21,942.00       | 25.00 %        | 5,485.50      | 1.29 %       | 5,485.50        |
| GVM1   | 19.89    | 20.73   | 0.00      | 104.24 %   | 16,769.00       | 25.00 %        | 4,192.25      | 1.29 %       | 4,192.25        |
| VJW1   | 36.56    | 36.38   | 0.34      | 99.51 %    | 18,739.65       | 20.00 %        | 3,747.93      | 1.29 %       | 4,684.91        |
| RAL1   | 24.31    | 23.69   | 0.00      | 97.46 %    | 13,399.25       | 20.00 %        | 2,679.85      | 1.29 %       | 2,679.85        |
| OGL1   | 45.19    | 44.02   | 0.00      | 97.41 %    | 43,429.55       | 20.00 %        | 8,685.91      | 1.29 %       | 8,685.91        |
| VJW2   | 22.58    | 21.82   | 0.74      | 96.63 %    | 16,826.75       | 20.00 %        | 3,365.35      | 1.29 %       | 3,365.35        |
| TNI1   | 21.41    | 20.61   | 0.26      | 96.24 %    | 7,653.80        | 20.00 %        | 1,530.76      | 1.29 %       | 1,530.76        |
| PRL1   | 19.55    | 18.62   | 0.00      | 95.24 %    | 7,652.55        | 20.00 %        | 1,530.51      | 1.29 %       | 1,530.51        |
| PNR1   | 13.06    | 12.36   | 0.00      | 94.66 %    | 4,926.70        | 15.00 %        | 739.01        | 1.29 %       | 985.34          |
| VJW3   | 45.01    | 39.26   | 0.00      | 87.23 %    | 24,580.05       | 10.00 %        | 2,458.01      | 1.29 %       | 2,458.01        |
| TVU1   | 19.87    | 17.13   | 0.00      | 86.21 %    | 9,829.45        | 10.00 %        | 982.95        | 1.29 %       | 982.95          |
| CKT1   | 21.03    | 17.60   | 0.00      | 83.68 %    | 8,486.55        | 10.00 %        | 848.66        | 1.29 %       | 848.66          |
| GNT2   | 23.06    | 19.20   | 0.00      | 83.28 %    | 14,184.15       | 10.00 %        | 1,418.42      | 1.29 %       | 1,418.42        |
| NPR1   | 22.48    | 18.42   | 0.00      | 81.94 %    | 9,709.15        | 10.00 %        | 970.92        | 1.29 %       | 970.92          |
| JGG1   | 13.42    | 10.64   | 0.15      | 79.29 %    | 5,406.05        | 0.00 %         |               | 1.29 %       | 540.61          |
| NRT1   | 28.04    | 22.08   | 0.00      | 78.77 %    | 11,159.95       | 0.00 %         |               | 1.29 %       |                 |
| MTM1   | 20.66    | 16.09   | 0.00      | 77.89 %    | 10,107.20       | 0.00 %         |               | 1.29 %       |                 |
| ELU1   | 43.29    | 32.02   | 0.24      | 73.97 %    | 11,574.35       | 0.00 %         |               | 1.29 %       |                 |
| PPM1   | 19.89    | 14.59   | 0.00      | 73.36 %    | 8,006.85        | 0.00 %         |               | 1.29 %       |                 |
| TNK1   | 51.17    | 36.68   | 0.18      | 71.68 %    | 18,295.30       | 0.00 %         |               | 1.29 %       |                 |
| RMV1   | 40.83    | 28.54   | 0.00      | 69.91 %    | 17,619.00       | 0.00 %         |               | 1.29 %       |                 |
| GNT1   | 53.02    | 36.50   | 0.48      | 68.83 %    | 11,658.65       | 0.00 %         |               | 1.29 %       |                 |
| AMP1   | 12.65    | 8.25    | 0.00      | 65.18 %    | 2,995.80        | 0.00 %         |               | 1.29 %       |                 |
| VKN1   | 24.16    | 15.63   | 0.00      | 64.69 %    | 7,421.75        | 0.00 %         |               | 1.29 %       |                 |
| BVR1   | 73.90    | 47.77   | 0.00      | 64.64 %    | 41,239.25       | 0.00 %         |               | 1.29 %       |                 |

**TIRUPATI-01**

| Branch | Target L | Sales L | MSP Dev % | Achieved % | Branch Spot Com | Incentive (E%) | Incentive (E) | HO Budget+ % | Incentive (Alt) |
|--------|----------|---------|-----------|------------|-----------------|----------------|---------------|--------------|-----------------|
| TPY1   | 47.21    | 85.43   | 0.00      | 180.94 %   | 63,382.40       | 40.00 %        | 25,352.96     | 1.29 %       | 25,352.96       |
| KAR1   | 23.64    | 25.75   | 0.00      | 108.94 %   | 24,431.85       | 25.00 %        | 6,107.96      | 1.29 %       | 7,329.56        |
| BVL1   | 22.18    | 23.58   | 0.00      | 106.31 %   | 16,374.40       | 25.00 %        | 4,093.60      | 1.29 %       | 4,093.60        |
| KDA1   | 30.34    | 30.88   | 0.38      | 101.77 %   | 12,770.75       | 25.00 %        | 3,192.69      | 1.29 %       | 3,192.69        |
| CTO1   | 55.74    | 56.11   | 0.00      | 100.65 %   | 57,209.90       | 25.00 %        | 14,302.48     | 1.29 %       | 14,302.48       |
| RCY1   | 26.44    | 26.50   | 0.00      | 100.23 %   | 17,606.05       | 25.00 %        | 4,401.51      | 1.29 %       | 4,401.51        |
| RJP1   | 33.27    | 30.75   | 0.00      | 92.43 %    | 23,198.85       | 15.00 %        | 3,479.83      | 1.29 %       | 3,479.83        |
| PUT1   | 22.73    | 20.93   | 0.13      | 92.08 %    | 21,826.65       | 15.00 %        | 3,274.00      | 1.29 %       | 3,274.00        |
| KHT1   | 28.00    | 25.50   | 0.00      | 91.09 %    | 17,590.55       | 15.00 %        | 2,638.58      | 1.29 %       | 2,638.58        |
| PGR1   | 18.62    | 16.94   | 0.00      | 91.01 %    | 12,368.50       | 15.00 %        | 1,855.28      | 1.29 %       | 1,855.28        |
| KVL1   | 19.53    | 17.77   | 0.00      | 90.99 %    | 15,181.05       | 15.00 %        | 2,277.16      | 1.29 %       | 2,277.16        |
| TPY2   | 94.60    | 83.88   | 0.17      | 88.67 %    | 53,775.85       | 10.00 %        | 5,377.59      | 1.29 %       | 5,377.59        |
| KNL2   | 36.00    | 31.88   | 0.00      | 88.57 %    | 24,041.45       | 10.00 %        | 2,404.15      | 1.29 %       | 2,404.15        |
| PDT1   | 37.15    | 32.44   | 0.00      | 87.33 %    | 19,389.50       | 10.00 %        | 1,938.95      | 1.29 %       | 1,938.95        |
| ATP1   | 46.90    | 40.68   | 0.00      | 86.74 %    | 47,231.20       | 10.00 %        | 4,723.12      | 1.29 %       | 4,723.12        |
| PIL1   | 22.82    | 19.38   | 0.00      | 84.90 %    | 6,228.95        | 10.00 %        | 622.90        | 1.29 %       | 622.90          |
| MPL1   | 42.93    | 35.93   | 0.00      | 83.69 %    | 20,045.10       | 10.00 %        | 2,004.51      | 1.29 %       | 2,004.51        |
| ADI1   | 25.06    | 19.96   | 0.00      | 79.66 %    | 10,463.10       | 0.00 %         |               | 1.29 %       | 1,046.31        |
| PMR1   | 27.66    | 21.97   | 0.00      | 79.43 %    | 17,424.85       | 0.00 %         |               | 1.29 %       | 1,742.49        |
| TPI1   | 21.95    | 16.05   | 0.39      | 73.10 %    | 11,416.15       | 0.00 %         |               | 1.29 %       |                 |
| KNL1   | 37.64    | 25.24   | 6.36      | 67.05 %    | 21,075.60       | 0.00 %         |               | 1.29 %       |                 |
| NDL1   | 28.77    | 19.27   | 0.00      | 66.99 %    | 21,251.20       | 0.00 %         |               | 1.29 %       |                 |
| GTL1   | 18.07    | 11.84   | 0.00      | 65.53 %    | 6,088.45        | 0.00 %         |               | 1.29 %       |                 |
| SPE1   | 34.19    | 22.20   | 0.00      | 64.95 %    | 13,042.00       | 0.00 %         |               | 1.29 %       |                 |
| KDR1   | 20.19    | 13.06   | 0.42      | 64.68 %    | 14,064.00       | 0.00 %         |               | 1.29 %       |                 |
| DHN1   | 21.79    | 13.61   | 0.57      | 62.44 %    | 14,465.70       | 0.00 %         |               | 1.29 %       |                 |
| VKI1   | 21.83    | 13.36   | 0.00      | 61.23 %    | 6,599.70        | 0.00 %         |               | 1.29 %       |                 |
| NLR1   | 64.01    | 36.45   | 0.00      | 56.95 %    | 22,321.25       | 0.00 %         |               | 1.29 %       |                 |
| KOU1   | 30.77    | 16.32   | 0.00      | 53.03 %    | 12,344.65       | 0.00 %         |               | 1.29 %       |                 |
| NYP1   | 28.46    | 14.49   | 0.34      | 50.90 %    | 12,231.85       | 0.00 %         |               | 1.29 %       |                 |

**OTHERS**

| Branch | Target L | Sales L | MSP Dev % | Achieved % | Branch Spot Com | Incentive (E%) | Incentive (E) | HO Budget+ % | Incentive (Alt) |
|--------|----------|---------|-----------|------------|-----------------|----------------|---------------|--------------|-----------------|
| GTSD   | 0.00     | (0.09)  | -5.01     | 0.00 %     | 0.00            | 0.00 %         |               | 0.00 %       |                 |
| WHKD   | 0.00     | (0.02)  | 0.00      | 0.00 %     | 0.00            | 0.00 %         |               | 0.00 %       |                 |