



AP-Sales Spot Commission Details 02/12/2025 11:44 PM

Accu.Target 254.45 L	Sales 189.92 L	Achieved % 74.64 %	HO Budget+ % 15.36 %	Total Com. 1.10 L
--------------------------------	--------------------------	------------------------------	--------------------------------	-----------------------------

Note : Sales Period is From :01-Dec-2025 To :02-Dec-2025

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
TIRUPATI-01	121.10	87.72	72.44 %	0.00	15.36 %	0.00
VIJAYAWADA-01	133.36	82.67	61.99 %	0.00	15.36 %	0.00
OTHERS	0.00	19.53	0.00 %	0.00	0.00 %	0.00
Total	254.45	189.92	74.64 %		15.36 %	

TIRUPATI-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TPY1	51.36	43.68	85.05%	0.00	15.36 %	0.00
	KDA1	32.15	24.34	75.70%	0.00	15.36 %	0.00
	ATP1	37.59	19.70	52.42%	0.00	15.36 %	0.00

VIJAYAWADA-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	BVR1	52.35	40.88	78.09%	0.00	15.36 %	0.00
	GNT1	40.04	22.44	56.05%	0.00	15.36 %	0.00
	VJW1	40.96	19.34	47.22%	0.00	15.36 %	0.00

OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	GNT1	0.00	19.53	0.00%	0.00	0.00 %	0.00

TIRUPATI-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TPY2	10.96	16.92	0.00	154.41 %	11,350.60	40.00 %	4,540.24	15.36 %	4,540.24
PMR1	3.51	5.01	0.00	142.96 %	3,910.50	40.00 %	1,564.20	15.36 %	1,564.20
BVL1	2.99	2.96	0.00	99.16 %	2,001.00	20.00 %	400.20	15.36 %	600.30
MPL1	4.99	4.53	0.00	90.74 %	3,924.30	15.00 %	588.65	15.36 %	981.08
KDA1	4.98	4.24	0.00	85.05 %	1,812.60	10.00 %	181.26	15.36 %	453.15
ATP1	6.62	5.57	0.00	84.13 %	2,854.00	10.00 %	285.40	15.36 %	570.80
RCY1	3.31	2.77	0.00	83.63 %	1,735.10	10.00 %	173.51	15.36 %	347.02
PGR1	2.68	2.13	0.00	79.61 %	1,220.10	0.00 %		15.36 %	183.02
TPY1	4.30	3.34	0.00	77.64 %	1,419.00	0.00 %		15.36 %	212.85
PUT1	3.00	2.31	0.00	76.82 %	1,990.70	0.00 %		15.36 %	298.61
PDT1	4.98	3.74	0.00	75.21 %	2,151.70	0.00 %		15.36 %	215.17
RJP1	3.30	2.41	0.00	73.01 %	1,544.70	0.00 %		15.36 %	154.47
SPE1	3.35	2.28	0.00	67.96 %	2,116.50	0.00 %		15.36 %	211.65
NLR1	4.29	2.87	0.00	66.89 %	2,040.70	0.00 %		15.36 %	
DHN1	4.07	2.63	0.00	64.68 %	1,177.40	0.00 %		15.36 %	
TPI1	3.30	2.10	0.00	63.58 %	1,593.30	0.00 %		15.36 %	
VKI1	2.24	1.32	0.00	58.69 %	981.70	0.00 %		15.36 %	
NDL1	4.30	2.12	0.00	49.34 %	1,395.40	0.00 %		15.36 %	
ADI1	4.30	2.11	0.00	49.15 %	1,114.70	0.00 %		15.36 %	
PIL1	4.30	2.11	0.00	48.98 %	729.00	0.00 %		15.36 %	
NYP1	3.32	1.62	0.00	48.87 %	1,460.70	0.00 %		15.36 %	
KOU1	3.31	1.59	0.00	47.94 %	1,401.00	0.00 %		15.36 %	
CTO1	7.27	3.36	0.00	46.20 %	3,250.50	0.00 %		15.36 %	
GTL1	3.71	1.50	0.00	40.29 %	839.10	0.00 %		15.36 %	
KHT1	3.35	1.35	0.00	40.26 %	1,457.70	0.00 %		15.36 %	
KVL1	3.08	1.17	0.00	38.03 %	2,361.20	0.00 %		15.36 %	
KNL1	6.01	2.20	0.00	36.64 %	976.10	0.00 %		15.36 %	
KNL2	5.28	1.47	0.00	27.90 %	390.00	0.00 %		15.36 %	

VIJAYAWADA-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KND1	4.29	10.72	0.00	249.80 %	2,332.70	40.00 %	933.08	15.36 %	933.08
NPR1	3.35	3.03	0.00	90.45 %	2,982.70	15.00 %	447.41	15.36 %	745.68
OGL1	4.01	3.55	0.00	88.56 %	3,035.40	10.00 %	303.54	15.36 %	758.85
BVR1	10.09	8.16	0.00	80.79 %	5,857.70	10.00 %	585.77	15.36 %	1,171.54
PAP1	2.84	2.17	0.00	76.28 %	2,076.20	0.00 %		15.36 %	311.43
RAL1	3.29	2.48	0.00	75.31 %	1,815.10	0.00 %		15.36 %	181.51
TNK1	5.51	4.08	0.90	73.95 %	1,980.50	0.00 %		15.36 %	198.05
NRT1	3.35	2.47	0.00	73.80 %	1,688.30	0.00 %		15.36 %	168.83
ELU1	4.70	3.06	0.00	65.00 %	964.90	0.00 %		15.36 %	
CRL1	4.01	2.55	1.84	63.61 %	2,184.00	0.00 %		15.36 %	
TDD1	3.33	2.09	0.00	62.83 %	858.80	0.00 %		15.36 %	
VJW1	4.98	3.10	0.00	62.17 %	2,563.40	0.00 %		15.36 %	
CKT1	3.00	1.85	0.00	61.63 %	1,267.30	0.00 %		15.36 %	
PPM1	2.96	1.79	0.00	60.39 %	1,244.20	0.00 %		15.36 %	
TNI1	2.98	1.80	0.00	60.36 %	1,188.50	0.00 %		15.36 %	
MTM1	2.99	1.73	0.00	57.67 %	646.40	0.00 %		15.36 %	
GNT1	4.99	2.75	1.37	55.16 %	1,312.30	0.00 %		15.36 %	
TEL1	3.05	1.64	0.00	53.84 %	899.80	0.00 %		15.36 %	
GDV1	2.66	1.42	0.00	53.37 %	489.50	0.00 %		15.36 %	
PRL1	3.01	1.59	2.99	52.88 %	646.00	0.00 %		15.36 %	
VJW4	4.01	2.10	0.00	52.41 %	1,268.50	0.00 %		15.36 %	
KDR1	3.06	1.53	0.00	50.15 %	1,023.30	0.00 %		15.36 %	
PNR1	2.33	1.16	0.00	49.87 %	446.10	0.00 %		15.36 %	
VJW5	3.67	1.78	0.00	48.55 %	631.10	0.00 %		15.36 %	
VJW2	3.30	1.50	0.00	45.46 %	1,382.90	0.00 %		15.36 %	
VJW3	4.67	2.07	0.00	44.25 %	2,071.10	0.00 %		15.36 %	
DPE1	2.67	1.11	0.00	41.44 %	955.30	0.00 %		15.36 %	
VUY1	2.63	1.08	0.00	41.03 %	309.40	0.00 %		15.36 %	
RMV1	4.67	1.87	0.00	40.01 %	1,816.70	0.00 %		15.36 %	
GVM1	3.04	1.15	0.00	37.80 %	1,403.00	0.00 %		15.36 %	
GNT2	3.37	1.23	0.00	36.55 %	909.20	0.00 %		15.36 %	
TVU1	2.96	1.01	0.00	34.24 %	696.40	0.00 %		15.36 %	
BPP1	2.32	0.69	0.00	29.82 %	860.60	0.00 %		15.36 %	
JGG1	2.68	0.75	0.00	28.00 %	270.50	0.00 %		15.36 %	
JPT1	2.99	0.76	0.00	25.54 %	491.10	0.00 %		15.36 %	
VKN1	3.30	0.58	0.00	17.47 %	197.10	0.00 %		15.36 %	
AMP1	2.28	0.28	0.00	12.07 %	166.00	0.00 %		15.36 %	

OTHERS

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GTSD	0.00	19.53	0.00	0.00 %	0.00	0.00 %		0.00 %	