



AP-Sales Spot Commission Details 01/09/2025 11:44 PM

| | | | | |
|--------------------------------|-------------------------|------------------------------|--------------------------------|-----------------------------|
| Accu.Target 157.93 L | Sales 78.78 L | Achieved % 49.88 % | HO Budget+ % 40.12 % | Total Com. 0.58 L |
|--------------------------------|-------------------------|------------------------------|--------------------------------|-----------------------------|

Note : Sales Period is From :01-Sep-2025 To :01-Sep-2025

| Sales Zone | Target L | Sales L | Achieved % | DGM Incentive (E) | HO Budget+ % | DGM Incentive (Alt) |
|---------------|----------|---------|------------|-------------------|--------------|---------------------|
| VIJAYAWADA-01 | 78.59 | 43.16 | 54.92 % | 0.00 | 40.12 % | 0.00 |
| TIRUPATI-01 | 79.34 | 33.59 | 42.34 % | 0.00 | 40.12 % | 0.00 |
| OTHERS | 0.00 | 2.03 | 0.00 % | 0.00 | 0.00 % | 0.00 |
| Total | 157.93 | 78.78 | 49.88 % | | 40.12 % | |

| VIJAYAWA DA-01 | Region | Target L | Sales L | Achieved % | AGM Incentive (E) | HO Budget+ % | AGM Incentive (Alt) |
|-------------------|--------|----------|---------|------------|-------------------|--------------|---------------------|
| | BVR1 | 26.19 | 20.06 | 76.59% | 0.00 | 40.12 % | 0.00 |
| GNT1 | 22.98 | 14.48 | 63.01% | 0.00 | 40.12 % | 0.00 | |
| VJW1 | 29.41 | 8.62 | 29.30% | 0.00 | 40.12 % | 0.00 | |

| TIRUPATI- 01 | Region | Target L | Sales L | Achieved % | AGM Incentive (E) | HO Budget+ % | AGM Incentive (Alt) |
|-----------------|--------|----------|---------|------------|-------------------|--------------|---------------------|
| | KDA1 | 17.98 | 9.86 | 54.80% | 0.00 | 40.12 % | 0.00 |
| TPY1 | 34.51 | 13.65 | 39.56% | 0.00 | 40.12 % | 0.00 | |
| ATP1 | 26.85 | 10.08 | 37.56% | 0.00 | 40.12 % | 0.00 | |

| OTHERS | Region | Target L | Sales L | Achieved % | AGM Incentive (E) | HO Budget+ % | AGM Incentive (Alt) |
|--------|--------|----------|---------|------------|-------------------|--------------|---------------------|
| | TPY1 | 0.00 | 2.03 | 0.00% | 0.00 | 0.00 % | 0.00 |

VIJAYAWADA-01

| Branch | Target L | Sales L | MSP Dev % | Achieved % | Branch Spot Com | Incentive (E%) | Incentive (E) | HO Budget+ % | Incentive (Alt) |
|--------|----------|---------|-----------|------------|-----------------|----------------|---------------|--------------|-----------------|
| KND1 | 2.37 | 9.50 | 0.00 | 401.40 % | 2,147.00 | 40.00 % | 858.80 | 40.12 % | 858.80 |
| BPP1 | 1.02 | 1.21 | 0.00 | 119.10 % | 927.30 | 30.00 % | 278.19 | 40.12 % | 370.92 |
| PNR1 | 1.35 | 1.52 | 0.00 | 112.66 % | 1,848.70 | 30.00 % | 554.61 | 40.12 % | 739.48 |
| OGL1 | 2.04 | 1.97 | 0.00 | 96.62 % | 2,249.30 | 20.00 % | 449.86 | 40.12 % | 899.72 |
| CKT1 | 1.66 | 1.35 | 0.00 | 81.46 % | 1,992.80 | 10.00 % | 199.28 | 40.12 % | 797.12 |
| JGG1 | 1.29 | 1.05 | 0.00 | 81.45 % | 1,663.90 | 10.00 % | 166.39 | 40.12 % | 665.56 |
| NRT1 | 2.08 | 1.58 | 0.00 | 76.12 % | 657.20 | 0.00 % | | 40.12 % | 262.88 |
| AMP1 | 1.39 | 1.00 | 0.00 | 72.04 % | 643.20 | 0.00 % | | 40.12 % | 257.28 |
| DPE1 | 1.41 | 0.98 | 0.00 | 69.67 % | 1,409.90 | 0.00 % | | 40.12 % | 422.97 |
| MTM1 | 1.83 | 1.27 | 0.00 | 69.22 % | 417.70 | 0.00 % | | 40.12 % | 125.31 |
| GNT1 | 3.37 | 2.29 | 0.00 | 67.90 % | 1,353.50 | 0.00 % | | 40.12 % | 406.05 |
| BVR1 | 4.88 | 3.10 | 0.00 | 63.47 % | 2,694.90 | 0.00 % | | 40.12 % | 673.73 |
| TEL1 | 2.95 | 1.81 | 0.00 | 61.56 % | 1,560.10 | 0.00 % | | 40.12 % | 390.03 |
| VUY1 | 1.57 | 0.95 | 0.00 | 60.43 % | 1,150.70 | 0.00 % | | 40.12 % | 287.68 |
| CRL1 | 2.47 | 1.35 | 0.00 | 54.58 % | 979.40 | 0.00 % | | 40.12 % | 146.91 |
| PPM1 | 1.55 | 0.84 | 0.00 | 53.98 % | 800.40 | 0.00 % | | 40.12 % | 120.06 |
| RAL1 | 2.35 | 1.07 | 0.00 | 45.37 % | 1,005.70 | 0.00 % | | 40.12 % | |
| PRL1 | 1.47 | 0.64 | 0.00 | 43.75 % | 367.60 | 0.00 % | | 40.12 % | |
| TNK1 | 3.93 | 1.62 | 1.52 | 41.11 % | 804.50 | 0.00 % | | 40.12 % | |
| KDR1 | 1.71 | 0.66 | 0.00 | 38.28 % | 680.90 | 0.00 % | | 40.12 % | |
| GDV1 | 1.72 | 0.60 | 0.00 | 35.10 % | 175.90 | 0.00 % | | 40.12 % | |
| VJW4 | 1.85 | 0.57 | 0.00 | 30.74 % | 337.30 | 0.00 % | | 40.12 % | |
| TDD1 | 1.84 | 0.56 | 0.00 | 30.56 % | 441.60 | 0.00 % | | 40.12 % | |
| VJW3 | 2.86 | 0.86 | 0.00 | 29.92 % | 568.10 | 0.00 % | | 40.12 % | |
| ELU1 | 2.51 | 0.72 | 0.00 | 28.59 % | 659.90 | 0.00 % | | 40.12 % | |
| VKN1 | 1.82 | 0.50 | 0.00 | 27.31 % | 226.40 | 0.00 % | | 40.12 % | |
| TVU1 | 1.82 | 0.46 | 0.00 | 25.10 % | 151.60 | 0.00 % | | 40.12 % | |
| GNT2 | 1.66 | 0.36 | 0.00 | 21.53 % | 352.60 | 0.00 % | | 40.12 % | |
| GVM1 | 2.52 | 0.54 | 0.00 | 21.28 % | 163.40 | 0.00 % | | 40.12 % | |
| VJW5 | 1.95 | 0.41 | 0.00 | 21.05 % | 829.40 | 0.00 % | | 40.12 % | |
| RMV1 | 3.01 | 0.58 | 0.00 | 19.24 % | 578.40 | 0.00 % | | 40.12 % | |
| VJW2 | 3.91 | 0.49 | 0.00 | 12.44 % | 210.30 | 0.00 % | | 40.12 % | |
| VJW1 | 4.47 | 0.52 | 0.00 | 11.69 % | 406.00 | 0.00 % | | 40.12 % | |
| JPT1 | 1.95 | 0.14 | 0.00 | 7.32 % | 316.90 | 0.00 % | | 40.12 % | |
| PAP1 | 2.01 | 0.12 | 0.00 | 5.87 % | 152.00 | 0.00 % | | 40.12 % | |

TIRUPATI-01

| Branch | Target L | Sales L | MSP Dev % | Achieved % | Branch Spot Com | Incentive (E%) | Incentive (E) | HO Budget+ % | Incentive (Alt) |
|--------|----------|---------|-----------|------------|-----------------|----------------|---------------|--------------|-----------------|
| RJP1 | 1.88 | 1.88 | 0.00 | 100.29 % | 2,372.80 | 25.00 % | 593.20 | 40.12 % | 949.12 |
| KOU1 | 2.24 | 1.71 | 0.00 | 76.29 % | 983.10 | 0.00 % | | 40.12 % | 393.24 |
| ATP1 | 4.96 | 3.50 | 0.00 | 70.53 % | 1,642.40 | 0.00 % | | 40.12 % | 492.72 |
| VKI1 | 2.34 | 1.46 | 0.00 | 62.31 % | 578.90 | 0.00 % | | 40.12 % | 144.73 |
| KVL1 | 1.41 | 0.86 | 0.00 | 60.86 % | 653.30 | 0.00 % | | 40.12 % | 163.33 |
| CTO1 | 4.89 | 2.91 | 0.00 | 59.59 % | 3,778.60 | 0.00 % | | 40.12 % | 755.72 |
| DHN1 | 2.11 | 1.19 | 0.00 | 56.46 % | 1,106.90 | 0.00 % | | 40.12 % | 166.04 |
| PMR1 | 2.03 | 1.11 | 0.00 | 54.56 % | 1,269.20 | 0.00 % | | 40.12 % | 190.38 |
| PDT1 | 2.21 | 1.18 | 0.00 | 53.41 % | 868.90 | 0.00 % | | 40.12 % | 86.89 |
| TPI1 | 2.07 | 1.10 | 0.00 | 53.12 % | 733.40 | 0.00 % | | 40.12 % | 73.34 |
| TPY1 | 3.06 | 1.60 | 0.00 | 52.49 % | 1,660.30 | 0.00 % | | 40.12 % | 166.03 |
| MPL1 | 2.18 | 1.08 | 0.00 | 49.55 % | 1,137.80 | 0.00 % | | 40.12 % | 113.78 |
| PIL1 | 2.35 | 1.13 | 0.00 | 48.22 % | 582.10 | 0.00 % | | 40.12 % | 58.21 |
| RCY1 | 1.82 | 0.85 | 0.00 | 46.47 % | 1,023.10 | 0.00 % | | 40.12 % | |
| BVL1 | 2.29 | 1.03 | 0.00 | 45.00 % | 1,222.80 | 0.00 % | | 40.12 % | |
| PUT1 | 1.79 | 0.76 | 1.43 | 42.67 % | 1,050.20 | 0.00 % | | 40.12 % | |
| PGR1 | 1.95 | 0.76 | 0.00 | 39.09 % | 562.60 | 0.00 % | | 40.12 % | |
| KDA1 | 3.01 | 0.99 | 0.00 | 32.93 % | 717.40 | 0.00 % | | 40.12 % | |
| KNL1 | 5.46 | 1.77 | 0.00 | 32.42 % | 719.40 | 0.00 % | | 40.12 % | |
| NLR1 | 3.29 | 1.00 | 0.00 | 30.40 % | 711.50 | 0.00 % | | 40.12 % | |
| KNL2 | 3.43 | 0.95 | 0.00 | 27.79 % | 200.00 | 0.00 % | | 40.12 % | |
| TPY2 | 6.78 | 1.87 | 0.00 | 27.60 % | 1,153.20 | 0.00 % | | 40.12 % | |
| NYP1 | 2.38 | 0.64 | 0.00 | 27.09 % | 399.30 | 0.00 % | | 40.12 % | |
| NDL1 | 3.34 | 0.81 | 0.00 | 24.31 % | 660.40 | 0.00 % | | 40.12 % | |
| SPE1 | 2.27 | 0.54 | 0.00 | 23.91 % | 428.90 | 0.00 % | | 40.12 % | |
| GTL1 | 2.08 | 0.30 | 0.00 | 14.66 % | 325.00 | 0.00 % | | 40.12 % | |
| ADI1 | 3.38 | 0.45 | 0.00 | 13.21 % | 418.50 | 0.00 % | | 40.12 % | |
| KHT1 | 2.33 | 0.13 | 0.00 | 5.46 % | 53.80 | 0.00 % | | 40.12 % | |

OTHERS

| Branch | Target L | Sales L | MSP Dev % | Achieved % | Branch Spot Com | Incentive (E%) | Incentive (E) | HO Budget+ % | Incentive (Alt) |
|--------|----------|---------|-----------|------------|-----------------|----------------|---------------|--------------|-----------------|
| TPSD | 0.00 | 2.03 | 0.00 | 0.00 % | 0.00 | 0.00 % | | 0.00 % | |