



# HITACHI Sales Performance 26/05/2026 11:04 AM

MTD Sales  
448.76 L

Brand Share %  
2.46 %

Information:

MTD : 01-05-2026 To 25-05-2026

\* Branch where in Brand Share % is less than Overall Company's Brand Share **2.46 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	448.76	2.46 %
Total	448.76	2.46 %

Sales Zone	MTD Sales L	Brand Share %
CHENNAI-02	130.87	5.35 %
CHENNAI-01	106.12	3.80 %
TRICHY-01	58.23	2.84 %
SOUTH ARCOT	30.73	2.72 %
SOUTH-03	26.62	1.64 %
SOUTH-01	25.41	1.34 %
VIJAYAWADA-01	17.00	0.73 %
WEST-02	15.36	1.67 %
TIRUPATI-01	14.32	1.29 %
NORTH ARCOT	9.68	0.91 %
WEST-01	8.74	1.51 %
KL-NORTH	5.44	3.22 %
KL-SOUTH	0.23	0.15 %
Total	448.76	2.46 %

## CHENNAI-02

Property	MTD Sales L	Brand Share %
Air-Cond	130.87	5.35 %
Total	130.87	5.35 %

Branch *	MTD Sales L	Brand Share %
CH21	2.33	1.30 %
CH20	1.38	1.37 %
CH41	1.32	1.44 %
CH18	1.25	1.01 %
CH06	1.18	1.22 %
MJR1	0.90	1.05 %
GPD1	0.90	2.01 %
CH31	0.76	1.39 %
CH43	0.58	1.11 %
UKI1	0.58	1.48 %
MC06	0.33	2.36 %
CH32	0.25	1.51 %
CH23		0.00 %
CH27		0.00 %
CH36		0.00 %
CH44		0.00 %
PON1		0.00 %
Total	130.87	5.35 %

### CHENNAI-01

Property	MTD Sales L	Brand Share %
Air-Cond	106.12	3.80 %
<b>Total</b>	<b>106.12</b>	<b>3.80 %</b>

Branch *	MTD Sales L	Brand Share %
CH08	3.05	2.30 %
CH47	1.91	1.25 %
CH22	1.83	2.16 %
CH14	1.81	0.89 %
MRM1	1.25	1.64 %
CH07	1.22	1.02 %
CH38	1.05	1.81 %
KNR1	0.62	0.93 %
CH45	0.56	0.61 %
CH26		0.00 %
CH29		0.00 %
CH35		0.00 %
CH39		0.00 %
CH40		0.00 %
CH48		0.00 %
MC09		0.00 %
MC10		0.00 %
WHC3		0.00 %
<b>Total</b>	<b>106.12</b>	<b>3.80 %</b>

### TRICHY-01

Property	MTD Sales L	Brand Share %
Air-Cond	58.23	2.84 %
<b>Total</b>	<b>58.23</b>	<b>2.84 %</b>

Branch *	MTD Sales L	Brand Share %
TNJ2	2.26	2.12 %
PDK1	1.23	2.08 %
TRY3	0.97	1.63 %
JKM1	0.78	1.46 %
TTP1	0.67	1.52 %
TRY2	0.62	1.34 %
PBR2	0.45	0.34 %
TYR1	0.37	0.78 %
ORU1	0.32	1.44 %
KRN1	0.30	1.10 %
APM1		0.00 %
AYR1		0.00 %
MDI1		0.00 %
MSI1		0.00 %
MVM1		0.00 %
NGT1		0.00 %
NMM1		0.00 %
PBR1		0.00 %
PTK1		0.00 %
TVR1		0.00 %
TZSD		0.00 %
<b>Total</b>	<b>58.23</b>	<b>2.84 %</b>

## SOUTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	30.73	2.72 %
<b>Total</b>	<b>30.73</b>	<b>2.72 %</b>

Branch *	MTD Sales L	Brand Share %
NVL2	1.37	2.28 %
TDM1	0.61	1.49 %
KLM1	0.36	0.57 %
KML1	0.35	0.69 %
MKM1	0.32	1.19 %
SJI2	0.30	0.63 %
KKI2	0.29	0.42 %
STP1		0.00 %
TRK1		0.00 %
TVM1		0.00 %
TVM2		0.00 %
ULP1		0.00 %
VCM1		0.00 %
VCM2		0.00 %
VPM1		0.00 %
VPM2		0.00 %
WHUT		0.00 %
<b>Total</b>	<b>30.73</b>	<b>2.72 %</b>

**SOUTH-03**

Property	MTD Sales L	Brand Share %
Air-Cond	26.62	1.64 %
<b>Total</b>	<b>26.62</b>	<b>1.64 %</b>

Branch *	MTD Sales L	Brand Share %
KKD3	1.71	1.69 %
MDU7	1.08	1.77 %
MDU3	0.54	1.04 %
KYK1	0.35	1.45 %
SVG1	0.34	0.69 %
TPT1	0.32	0.93 %
MPA1	0.30	0.75 %
MDU2	0.29	0.30 %
TMM1	0.29	0.82 %
ATG1		0.00 %
BNR1		0.00 %
BTU1		0.00 %
CMR1		0.00 %
DGL2		0.00 %
DKI1		0.00 %
KPT1		0.00 %
KRR1		0.00 %
MDU4		0.00 %
MDU5		0.00 %
MLR1		0.00 %
MNM1		0.00 %
NKI1		0.00 %
ODM1		0.00 %
PKM1		0.00 %
PNI1		0.00 %
PNV2		0.00 %
PVI1		0.00 %
SZSD		0.00 %
TDI1		0.00 %
TEN1		0.00 %
USL1		0.00 %
WHMD	-0.35	2.11 %
<b>Total</b>	<b>26.62</b>	<b>1.64 %</b>

**SOUTH-01**

Property	MTD Sales L	Brand Share %
Air-Cond	25.41	1.34 %
Total	25.41	1.34 %

Branch *	MTD Sales L	Brand Share %
TUT1	4.38	2.16 %
TVL1	3.16	1.36 %
NGR1	2.30	2.16 %
MAR1	0.73	1.65 %
ASM1	0.65	2.27 %
RPM1	0.63	1.16 %
ERL2	0.61	1.85 %
VNR1	0.61	1.94 %
TUT2	0.40	0.37 %
VNR2	0.33	0.49 %
MMT1	0.32	1.14 %
SVK1	0.29	0.46 %
APK1		0.00 %
APK2		0.00 %
ARM1		0.00 %
COL1		0.00 %
KGL1		0.00 %
KSM1		0.00 %
KYR1		0.00 %
PDI1		0.00 %
S2SD		0.00 %
SDI1		0.00 %
SGT1		0.00 %
SKD1		0.00 %
SNL1		0.00 %
TCN1		0.00 %
TKS1		0.00 %
TKS2		0.00 %
TKY1		0.00 %
TYI1		0.00 %
UDN1		0.00 %
VKM1		0.00 %
VLY1		0.00 %
PKD1	-0.36	-0.69 %
Total	25.41	1.34 %

**VIJAYAWADA-01**

Property	MTD Sales L	Brand Share %
Air-Cond	17.00	0.73 %
Total	17.00	0.73 %

Branch *	MTD Sales L	Brand Share %
TEL1	1.45	2.27 %
TDD1	1.22	1.47 %
PPM1	0.75	1.96 %
CKT1	0.37	0.89 %
VJW3	0.37	0.36 %
RAL1	0.37	0.63 %
GVM1	0.36	0.80 %
NPR1	0.30	0.42 %
AMP1		0.00 %
BPP1		0.00 %
BVR1		0.00 %
CRL1		0.00 %
DPE1		0.00 %
ELU1		0.00 %
GDV1		0.00 %
GNT1		0.00 %
GNT2		0.00 %
JGG1		0.00 %
JPT1		0.00 %
MTM1		0.00 %
NRT1		0.00 %
NZV1		0.00 %
OGL1		0.00 %
PAP1		0.00 %
PNR1		0.00 %
RMV1		0.00 %
TNI1		0.00 %
TNK1		0.00 %
TVU1		0.00 %
VJW4		0.00 %
VJW5		0.00 %
VKN1		0.00 %
VUY1		0.00 %
WHGT		0.00 %
WHRM		0.00 %
WHVJ		0.00 %
Total	17.00	0.73 %

**WEST-02**

Property	MTD Sales L	Brand Share %
Air-Cond	15.36	1.67 %
Total	15.36	1.67 %

Branch *	MTD Sales L	Brand Share %
ERD1	1.22	1.17 %
SLM2	0.38	0.62 %
TCG1	0.36	1.21 %
NKL2	0.30	0.55 %
ATU1	0.29	0.79 %
TRM1	0.29	1.69 %
VPD1	0.29	1.41 %
APN1		0.00 %
BMD1		0.00 %
CMI1		0.00 %
DPR1		0.00 %
DPR2		0.00 %
EDP1		0.00 %
EPI1		0.00 %
HRR1		0.00 %
HSR2		0.00 %
KAM1		0.00 %
KMM1		0.00 %
KRI1		0.00 %
KVP1		0.00 %
MCR1		0.00 %
MTR1		0.00 %
OML1		0.00 %
PDR1		0.00 %
PLC1		0.00 %
RSP1		0.00 %
SGG1		0.00 %
SGI1		0.00 %
VKL1		0.00 %
WHKP		0.00 %
WZWH		0.00 %
Total	15.36	1.67 %

**TIRUPATI-01**

Property	MTD Sales L	Brand Share %
Air-Cond	14.32	1.29 %
Total	14.32	1.29 %

Branch *	MTD Sales L	Brand Share %
KHT1	0.40	1.26 %
NYP1	0.37	0.99 %
TPY1	0.37	0.44 %
KDA1	0.31	0.55 %
ADI1		0.00 %
ATP1		0.00 %
BVL1		0.00 %
CTO1		0.00 %
DHN1		0.00 %
GTL1		0.00 %
KAR1		0.00 %
KDR1		0.00 %
KNL1		0.00 %
KNL2		0.00 %
KVL1		0.00 %
MPL1		0.00 %
NDL1		0.00 %
PDT1		0.00 %
PGR1		0.00 %
PIL1		0.00 %
PMR1		0.00 %
PUT1		0.00 %
RCY1		0.00 %
RJP1		0.00 %
TPI1		0.00 %
WHKD		0.00 %
WHKN		0.00 %
Total	14.32	1.29 %

## NORTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	9.68	0.91 %
Total	9.68	0.91 %

Branch *	MTD Sales L	Brand Share %
VEL1	1.61	2.42 %
SBR1	0.65	0.67 %
TRL1	0.59	0.57 %
ARC2	0.31	0.96 %
TRT1	0.30	0.60 %
ANI1	0.29	1.17 %
WJP1	0.29	0.93 %
CPT1	0.26	0.90 %
ABR1		0.00 %
BGR1		0.00 %
CGM1		0.00 %
CYR1		0.00 %
GDM1		0.00 %
KPM1		0.00 %
KPM2		0.00 %
PLR1		0.00 %
PTU1		0.00 %
SLG1		0.00 %
TRR1		0.00 %
UGI1		0.00 %
VNB1		0.00 %
VSI1		0.00 %
WJD1		0.00 %
Total	9.68	0.91 %

**WEST-01**

Property	MTD Sales L	Brand Share %
Air-Cond	8.74	1.51 %
Total	8.74	1.51 %

Branch *	MTD Sales L	Brand Share %
SNR1	0.30	1.19 %
TPR2	0.29	0.82 %
CBE2	0.28	0.23 %
ANR1		0.00 %
AVI1		0.00 %
CBE1		0.00 %
CBE3		0.00 %
CBE5		0.00 %
CNR1		0.00 %
DPM2		0.00 %
GBM1		0.00 %
GDR1		0.00 %
KGI1		0.00 %
KGM1		0.00 %
KMD1		0.00 %
MPM1		0.00 %
PDM1		0.00 %
PLI1		0.00 %
PPI1		0.00 %
SUL1		0.00 %
SYM2		0.00 %
TPR4		0.00 %
UAM1		0.00 %
UMP1		0.00 %
WZSD		0.00 %
WHCB	-0.28	0.93 %
Total	8.74	1.51 %

**KL-NORTH**

Property	MTD Sales L	Brand Share %
Air-Cond	5.44	3.22 %
Total	5.44	3.22 %

Branch *	MTD Sales L	Brand Share %
Total	5.44	3.22 %

**KL-SOUTH**

Property	MTD Sales L	Brand Share %
Air-Cond	0.23	0.15 %
Total	0.23	0.15 %

Branch *	MTD Sales L	Brand Share %
TVP1	0.23	0.21 %
KLR1		0.00 %
PAS1		0.00 %
PNL1		0.00 %
WHTM		0.00 %
Total	0.23	0.15 %