



HITACHI Sales Performance 23/05/2026 11:04 AM

MTD Sales
378.93 L

Brand Share %
2.40 %

Information:

MTD : 01-05-2026 To 22-05-2026

* Branch where in Brand Share % is less than Overall Company's Brand Share **2.40 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	378.93	2.40 %
Total	378.93	2.40 %

Sales Zone	MTD Sales L	Brand Share %
CHENNAI-02	106.01	5.29 %
CHENNAI-01	92.29	4.01 %
TRICHY-01	48.73	2.64 %
SOUTH ARCOT	25.74	2.61 %
SOUTH-03	23.97	1.62 %
SOUTH-01	21.89	1.28 %
WEST-02	14.84	1.73 %
VIJAYAWADA-01	13.90	0.76 %
TIRUPATI-01	10.97	1.09 %
WEST-01	7.86	1.44 %
NORTH ARCOT	7.29	0.81 %
KL-NORTH	5.21	3.34 %
KL-SOUTH	0.23	0.17 %
Total	378.93	2.40 %

CHENNAI-02

Property	MTD Sales L	Brand Share %
Air-Cond	106.01	5.29 %
Total	106.01	5.29 %

Branch *	MTD Sales L	Brand Share %
CH21	1.70	1.20 %
CH20	1.38	1.75 %
CH41	1.32	1.88 %
CH18	1.25	1.32 %
CH06	1.18	1.55 %
CH31	0.76	1.66 %
MJR1	0.61	0.84 %
CH43	0.58	1.34 %
UKI1	0.58	1.70 %
CH32	0.25	1.79 %
CH23		0.00 %
CH27		0.00 %
CH36		0.00 %
CH44		0.00 %
MC06		0.00 %
PON1		0.00 %
Total	106.01	5.29 %

CHENNAI-01

Property	MTD Sales L	Brand Share %
Air-Cond	92.29	4.01 %
Total	92.29	4.01 %

Branch *	MTD Sales L	Brand Share %
CH47	1.62	1.34 %
MRM1	1.25	2.02 %
CH14	1.24	0.75 %
CH07	1.22	1.18 %
CH38	1.05	2.12 %
KNR1	0.62	1.16 %
TKM1	0.32	1.69 %
CH45	0.28	0.36 %
CH26		0.00 %
CH29		0.00 %
CH35		0.00 %
CH39		0.00 %
CH40		0.00 %
CH48		0.00 %
MC09		0.00 %
MC10		0.00 %
WHC3		0.00 %
Total	92.29	4.01 %

TRICHY-01

Property	MTD Sales L	Brand Share %
Air-Cond	48.73	2.64 %
Total	48.73	2.64 %

Branch *	MTD Sales L	Brand Share %
TNJ2	1.61	1.79 %
PDK1	1.23	2.33 %
TRY2	0.62	1.63 %
PBR2	0.45	0.37 %
TTP1	0.38	0.97 %
TYR1	0.37	0.81 %
TRY3	0.33	0.59 %
ORU1	0.32	1.59 %
KRN1	0.30	1.23 %
JKM1	0.30	0.65 %
APM1		0.00 %
AYR1		0.00 %
MDI1		0.00 %
MSI1		0.00 %
MVM1		0.00 %
NGT1		0.00 %
NMM1		0.00 %
PBR1		0.00 %
PTK1		0.00 %
TVR1		0.00 %
TZSD		0.00 %
Total	48.73	2.64 %

SOUTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	25.74	2.61 %
Total	25.74	2.61 %

Branch *	MTD Sales L	Brand Share %
NVL2	0.76	1.42 %
TDM1	0.61	1.87 %
KML1	0.35	0.82 %
MKM1	0.32	1.34 %
SJI2	0.30	0.75 %
KKI2	0.29	0.47 %
KLM1		0.00 %
STP1		0.00 %
TRK1		0.00 %
TVM1		0.00 %
TVM2		0.00 %
ULP1		0.00 %
VCM1		0.00 %
VCM2		0.00 %
VPM1		0.00 %
VPM2		0.00 %
WHUT		0.00 %
Total	25.74	2.61 %

SOUTH-03

Property	MTD Sales L	Brand Share %
Air-Cond	23.97	1.62 %
Total	23.97	1.62 %

Branch *	MTD Sales L	Brand Share %
KKD3	1.71	1.90 %
MDU6	1.24	1.99 %
MDU7	0.79	1.39 %
MDU3	0.54	1.11 %
KYK1	0.35	1.53 %
SVG1	0.34	0.80 %
TPT1	0.32	1.08 %
MPA1	0.30	0.79 %
MDU2	0.29	0.32 %
TMM1	0.29	0.90 %
ADP1		0.00 %
ATG1		0.00 %
BNR1		0.00 %
BTU1		0.00 %
CMR1		0.00 %
DGL2		0.00 %
DKI1		0.00 %
KPT1		0.00 %
KRR1		0.00 %
MDU4		0.00 %
MDU5		0.00 %
MLR1		0.00 %
MNM1		0.00 %
NKI1		0.00 %
ODM1		0.00 %
PKM1		0.00 %
PNI1		0.00 %
PNV2		0.00 %
PVI1		0.00 %
SZSD		0.00 %
TDI1		0.00 %
TEN1		0.00 %
USL1		0.00 %
WHMD	-0.35	2.27 %
Total	23.97	1.62 %

SOUTH-01

Property	MTD Sales L	Brand Share %
Air-Cond	21.89	1.28 %
Total	21.89	1.28 %

Branch *	MTD Sales L	Brand Share %
TUT1	4.09	2.25 %
TVL1	3.16	1.51 %
NGR1	2.01	1.99 %
MAR1	0.73	1.70 %
RPM1	0.63	1.30 %
VNR1	0.61	2.10 %
TUT2	0.40	0.41 %
VNR2	0.33	0.54 %
MMT1	0.32	1.18 %
ERL2	0.32	1.07 %
SVK1	0.29	0.51 %
APK1		0.00 %
APK2		0.00 %
ARM1		0.00 %
COL1		0.00 %
KGL1		0.00 %
KSM1		0.00 %
KYR1		0.00 %
PDI1		0.00 %
S2SD		0.00 %
SDI1		0.00 %
SGT1		0.00 %
SKD1		0.00 %
SNL1		0.00 %
TCN1		0.00 %
TKS1		0.00 %
TKS2		0.00 %
TKY1		0.00 %
TYI1		0.00 %
UDN1		0.00 %
VKM1		0.00 %
VLY1		0.00 %
PKD1	-0.36	-0.80 %
Total	21.89	1.28 %

WEST-02

Property	MTD Sales L	Brand Share %
Air-Cond	14.84	1.73 %
Total	14.84	1.73 %

Branch *	MTD Sales L	Brand Share %
ERD1	1.22	1.27 %
TCG1	0.36	1.34 %
NKL2	0.30	0.63 %
TRM1	0.29	1.84 %
VPD1	0.29	1.58 %
APN1		0.00 %
ATU1		0.00 %
BMD1		0.00 %
CMI1		0.00 %
DPR1		0.00 %
DPR2		0.00 %
EDP1		0.00 %
EPI1		0.00 %
HRR1		0.00 %
HSR2		0.00 %
KAM1		0.00 %
KMM1		0.00 %
KRI1		0.00 %
KVP1		0.00 %
MCR1		0.00 %
MTR1		0.00 %
OML1		0.00 %
PDR1		0.00 %
PLC1		0.00 %
RSP1		0.00 %
SGG1		0.00 %
SGI1		0.00 %
SLM2		0.00 %
VKL1		0.00 %
WHKP		0.00 %
WHPD		0.00 %
WZWH		0.00 %
Total	14.84	1.73 %

VIJAYAWADA-01

Property	MTD Sales L	Brand Share %
Air-Cond	13.90	0.76 %
Total	13.90	0.76 %

Branch *	MTD Sales L	Brand Share %
TDD1	1.22	1.89 %
TEL1	1.09	2.05 %
CKT1	0.37	1.06 %
RAL1	0.37	0.69 %
GVM1	0.36	1.02 %
NPR1	0.30	0.57 %
AMP1		0.00 %
BPP1		0.00 %
BVR1		0.00 %
CRL1		0.00 %
DPE1		0.00 %
ELU1		0.00 %
GDV1		0.00 %
GNT1		0.00 %
GNT2		0.00 %
JGG1		0.00 %
JPT1		0.00 %
MTM1		0.00 %
NRT1		0.00 %
NZV1		0.00 %
OGL1		0.00 %
PAP1		0.00 %
PNR1		0.00 %
PPM1		0.00 %
RMV1		0.00 %
TNI1		0.00 %
TNK1		0.00 %
TVU1		0.00 %
VJW3		0.00 %
VJW4		0.00 %
VJW5		0.00 %
VKN1		0.00 %
VUY1		0.00 %
WHGT		0.00 %
WHVJ		0.00 %
Total	13.90	0.76 %

TIRUPATI-01

Property	MTD Sales L	Brand Share %
Air-Cond	10.97	1.09 %
Total	10.97	1.09 %

Branch *	MTD Sales L	Brand Share %
NLR1	1.75	2.40 %
KHT1	0.40	1.37 %
NYP1	0.37	1.06 %
TPY1	0.37	0.49 %
KDA1	0.31	0.68 %
ADI1		0.00 %
ATP1		0.00 %
BVL1		0.00 %
CTO1		0.00 %
DHN1		0.00 %
GTL1		0.00 %
KAR1		0.00 %
KDR1		0.00 %
KNL1		0.00 %
KNL2		0.00 %
KVL1		0.00 %
MPL1		0.00 %
NDL1		0.00 %
PDT1		0.00 %
PGR1		0.00 %
PIL1		0.00 %
PMR1		0.00 %
PUT1		0.00 %
RCY1		0.00 %
RJP1		0.00 %
TPI1		0.00 %
WHKD		0.00 %
WHKN		0.00 %
Total	10.97	1.09 %

WEST-01

Property	MTD Sales L	Brand Share %
Air-Cond	7.86	1.44 %
Total	7.86	1.44 %

Branch *	MTD Sales L	Brand Share %
SNR1	0.30	1.23 %
CBE6	0.30	1.35 %
TPR2	0.29	0.91 %
CBE2	0.28	0.24 %
ANR1		0.00 %
AVI1		0.00 %
CBE1		0.00 %
CBE3		0.00 %
CBE5		0.00 %
CNR1		0.00 %
DPM2		0.00 %
GBM1		0.00 %
GDR1		0.00 %
KGI1		0.00 %
KGM1		0.00 %
KMD1		0.00 %
MPM1		0.00 %
PDM1		0.00 %
PLI1		0.00 %
PPI1		0.00 %
SUL1		0.00 %
SYM2		0.00 %
TPR4		0.00 %
UAM1		0.00 %
UMP1		0.00 %
WZSD		0.00 %
WHCB	-0.28	0.98 %
Total	7.86	1.44 %

NORTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	7.29	0.81 %
Total	7.29	0.81 %

Branch *	MTD Sales L	Brand Share %
VEL1	1.36	2.26 %
AKM1	0.99	1.93 %
SBR1	0.65	0.77 %
ARC2	0.31	1.14 %
TRT1	0.30	0.71 %
ANI1	0.29	1.35 %
WJP1	0.29	0.97 %
TRL1	0.28	0.33 %
CPT1	0.26	1.22 %
ABR1		0.00 %
BGR1		0.00 %
CGM1		0.00 %
CYR1		0.00 %
GDM1		0.00 %
KPM1		0.00 %
KPM2		0.00 %
PLR1		0.00 %
PTU1		0.00 %
SLG1		0.00 %
TRR1		0.00 %
UGI1		0.00 %
VNB1		0.00 %
VSI1		0.00 %
WJD1		0.00 %
WHVL	-0.44	1.48 %
Total	7.29	0.81 %

KL-NORTH

Property	MTD Sales L	Brand Share %
Air-Cond	5.21	3.34 %
Total	5.21	3.34 %

Branch *	MTD Sales L	Brand Share %
Total	5.21	3.34 %

KL-SOUTH

Property	MTD Sales L	Brand Share %
Air-Cond	0.23	0.17 %
Total	0.23	0.17 %

Branch *	MTD Sales L	Brand Share %
TVP1	0.23	0.23 %
KLR1		0.00 %
PAS1		0.00 %
PNL1		0.00 %
WHTM		0.00 %
Total	0.23	0.17 %