

MTD Sales
195.30 L

Brand Share %
3.59 %

Information:

MTD : 01-09-2026 To 21-09-2026

* Branch where in Brand Share % is less than Overall Company's Brand Share **3.59 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	195.30	3.59 %
Total	195.30	3.59 %

Sales Zone	MTD Sales L	Brand Share %
CHENNAI-02	49.50	7.52 %
CHENNAI-01	41.81	5.10 %
TRICHY-01	25.39	3.77 %
SOUTH-01	18.48	2.19 %
SOUTH-03	17.44	3.47 %
SOUTH ARCOT	14.62	4.68 %
TIRUPATI-01	5.78	1.99 %
VIJAYAWADA-01	5.41	1.91 %
WEST-01	4.31	4.29 %
KL-NORTH	4.26	2.21 %
WEST-03	3.24	2.13 %
NORTH ARCOT	2.97	0.89 %
WEST-02	2.10	1.38 %
HYDERABAD-01		0.00 %
KL-CENTRAL		0.00 %
KL-SOUTH		0.00 %
Total	195.30	3.59 %

CHENNAI-02

Property	MTD Sales L	Brand Share %
Air-Cond	49.50	7.52 %
Total	49.50	7.52 %

Branch *	MTD Sales L	Brand Share %
CH27	0.39	3.17 %
CH06	0.32	1.32 %
CH20	0.31	1.11 %
GPD1	0.29	2.32 %
CH01		0.00 %
CH21		0.00 %
CH23		0.00 %
CH32		0.00 %
CH35		0.00 %
CH36		0.00 %
CH37		0.00 %
CH41		0.00 %
CH44		0.00 %
UKI1		0.00 %
WHC3	-0.39	-2.12 %
WCHN	-0.74	3.10 %
Total	49.50	7.52 %

CHENNAI-01

Property	MTD Sales L	Brand Share %
Air-Cond	41.81	5.10 %
Total	41.81	5.10 %

Branch *	MTD Sales L	Brand Share %
CH14	0.74	1.72 %
CH45	0.59	2.16 %
CH16	0.44	0.74 %
GUD2	0.39	2.42 %
CH07	0.36	0.89 %
MRM1	0.28	1.68 %
CH08		0.00 %
CH29		0.00 %
CH38		0.00 %
CH39		0.00 %
KNR1		0.00 %
MC09		0.00 %
Total	41.81	5.10 %

TRICHY-01

Property	MTD Sales L	Brand Share %
Air-Cond	25.39	3.77 %
Total	25.39	3.77 %

Branch *	MTD Sales L	Brand Share %
TRY1	4.35	2.89 %
NGT1	0.76	3.22 %
PBR1	0.37	2.28 %
TVR1	0.37	2.02 %
TTP1	0.36	3.35 %
TRY4	0.33	1.19 %
MVM1	0.30	0.74 %
AYR1		0.00 %
JKM1		0.00 %
KRN1		0.00 %
MDI1		0.00 %
MSI1		0.00 %
NMM1		0.00 %
PBR2		0.00 %
PDK1		0.00 %
PDK2		0.00 %
PTK1		0.00 %
TNJ1		0.00 %
TNJ2		0.00 %
TRY2		0.00 %
TRY3		0.00 %
TYR1		0.00 %
TZSD		0.00 %
WTRZ		0.00 %
Total	25.39	3.77 %

SOUTH-01

Property	MTD Sales L	Brand Share %
Air-Cond	18.48	2.19 %
Total	18.48	2.19 %

Branch *	MTD Sales L	Brand Share %
TVL1	2.25	1.92 %
KVT1	1.58	3.01 %
TUT1	1.34	1.29 %
TKS2	0.88	2.89 %
PKD1	0.37	2.07 %
S2SD	0.35	3.16 %
UDN1	0.31	1.93 %
SVK1	0.31	1.39 %
TYI1	0.30	1.74 %
APK1	0.30	3.08 %
APK2		0.00 %
ARM1		0.00 %
ASM1		0.00 %
COL1		0.00 %
ERL2		0.00 %
KGL1		0.00 %
KSM1		0.00 %
MAR1		0.00 %
MMT1		0.00 %
PDI1		0.00 %
RPM1		0.00 %
SDI1		0.00 %
SGT1		0.00 %
SKD1		0.00 %
STU2		0.00 %
TCN1		0.00 %
TKY1		0.00 %
VLY1		0.00 %
VNR2		0.00 %
WHTV		0.00 %
Total	18.48	2.19 %

SOUTH-03

Property	MTD Sales L	Brand Share %
Air-Cond	17.44	3.47 %
Total	17.44	3.47 %

Branch *	MTD Sales L	Brand Share %
SVG1	0.36	2.79 %
ATG1	0.30	1.54 %
MDU4	0.30	2.05 %
ADP1		0.00 %
BNR1		0.00 %
BTU1		0.00 %
CBM1		0.00 %
CMR1		0.00 %
DGL2		0.00 %
DKI1		0.00 %
KPT1		0.00 %
KRR1		0.00 %
KYK1		0.00 %
MDU3		0.00 %
MDU5		0.00 %
MNM1		0.00 %
MPA1		0.00 %
NKI1		0.00 %
NTM1		0.00 %
ODM1		0.00 %
PKM1		0.00 %
PNI1		0.00 %
PNV2		0.00 %
PVI1		0.00 %
SGP1		0.00 %
TEN1		0.00 %
TEN2		0.00 %
TMM1		0.00 %
TPT1		0.00 %
USL1		0.00 %
WHMD		0.00 %
Total	17.44	3.47 %

SOUTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	14.62	4.68 %
Total	14.62	4.68 %

Branch *	MTD Sales L	Brand Share %
VPM2	0.65	3.46 %
POY1	0.29	0.86 %
KKI2		0.00 %
KLM1		0.00 %
KML1		0.00 %
SJI2		0.00 %
STP1		0.00 %
TDM1		0.00 %
TRK1		0.00 %
TVM1		0.00 %
TVM2		0.00 %
ULP1		0.00 %
VCM1		0.00 %
VCM2		0.00 %
WHNV		0.00 %
Total	14.62	4.68 %

TIRUPATI-01

Property	MTD Sales L	Brand Share %
Air-Cond	5.78	1.99 %
Total	5.78	1.99 %

Branch *	MTD Sales L	Brand Share %
KNL2	0.38	2.93 %
TPY2	0.36	0.85 %
ADI1		0.00 %
ATP1		0.00 %
BVL1		0.00 %
CTO1		0.00 %
DHN1		0.00 %
GTL1		0.00 %
KAR1		0.00 %
KDA1		0.00 %
KHT1		0.00 %
KNL1		0.00 %
KOU1		0.00 %
KVL1		0.00 %
MPL1		0.00 %
NDL1		0.00 %
NYP1		0.00 %
PDT1		0.00 %
PGR1		0.00 %
PIL1		0.00 %
PMR1		0.00 %
PUT1		0.00 %
RCY1		0.00 %
RJP1		0.00 %
TPI1		0.00 %
TPY1		0.00 %
WHRN		0.00 %
Total	5.78	1.99 %

VIJAYAWADA-01

Property	MTD Sales L	Brand Share %
Air-Cond	5.41	1.91 %
Total	5.41	1.91 %

Branch *	MTD Sales L	Brand Share %
AMP1		0.00 %
BPP1		0.00 %
BVR1		0.00 %
CKT1		0.00 %
CRL1		0.00 %
DPE1		0.00 %
ELU1		0.00 %
GDV1		0.00 %
GNT1		0.00 %
GNT2		0.00 %
GTSD		0.00 %
JPT1		0.00 %
KND1		0.00 %
MTM1		0.00 %
NRT1		0.00 %
NZV1		0.00 %
OGL1		0.00 %
PAP1		0.00 %
PNR1		0.00 %
PPM1		0.00 %
PRL1		0.00 %
RAL1		0.00 %
RMV1		0.00 %
TDD1		0.00 %
TEL1		0.00 %
TNI1		0.00 %
TNK1		0.00 %
TVU1		0.00 %
VJW4		0.00 %
VJW5		0.00 %
VKN1		0.00 %
VSK1		0.00 %
VUY1		0.00 %
WHRM		0.00 %
Total	5.41	1.91 %

WEST-01

Property	MTD Sales L	Brand Share %
Air-Cond	4.31	4.29 %
Total	4.31	4.29 %

Branch *	MTD Sales L	Brand Share %
CBE2	0.84	3.24 %
ANR1		0.00 %
CBE1		0.00 %
CBE3		0.00 %
CBE4		0.00 %
CBE5		0.00 %
CBE6		0.00 %
DPM2		0.00 %
GDR1		0.00 %
KMD1		0.00 %
MPM1		0.00 %
PDM1		0.00 %
PLI1		0.00 %
PPI1		0.00 %
SNR1		0.00 %
SUL1		0.00 %
UMP1		0.00 %
WHCB		0.00 %
WZSD		0.00 %
Total	4.31	4.29 %

KL-NORTH

Property	MTD Sales L	Brand Share %
Air-Cond	4.26	2.21 %
Total	4.26	2.21 %

Branch *	MTD Sales L	Brand Share %
KZD1	3.49	2.55 %
BSY1	0.30	1.04 %
VLC1	0.25	1.49 %
KNU1	0.22	1.68 %
KZSD		0.00 %
WHKZ		0.00 %
Total	4.26	2.21 %

WEST-03

Property	MTD Sales L	Brand Share %
Air-Cond	3.24	2.13 %
Total	3.24	2.13 %

Branch *	MTD Sales L	Brand Share %
ERD1	0.37	1.20 %
AVI1		0.00 %
CMI1		0.00 %
GBM1		0.00 %
KGM1		0.00 %
KMM1		0.00 %
NKL2		0.00 %
PDR1		0.00 %
RSP1		0.00 %
SGG1		0.00 %
SYM2		0.00 %
TCG1		0.00 %
TPR1		0.00 %
TPR2		0.00 %
TPR3		0.00 %
TPR4		0.00 %
VKL1		0.00 %
W3SD		0.00 %
WHPD		0.00 %
Total	3.24	2.13 %

NORTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	2.97	0.89 %
Total	2.97	0.89 %

Branch *	MTD Sales L	Brand Share %
KPM1	0.33	2.59 %
VEL3	0.27	1.02 %
ABR1		0.00 %
ANI1		0.00 %
ARC2		0.00 %
BGR1		0.00 %
CGM1		0.00 %
CPT1		0.00 %
CYR1		0.00 %
GDM1		0.00 %
KPM2		0.00 %
NASD		0.00 %
PLR1		0.00 %
PTU1		0.00 %
SBR1		0.00 %
SLG1		0.00 %
TRR1		0.00 %
TRT1		0.00 %
UGI1		0.00 %
VEL1		0.00 %
VEL2		0.00 %
VEL4		0.00 %
VNB1		0.00 %
VSI1		0.00 %
WHVL		0.00 %
WJP1		0.00 %
Total	2.97	0.89 %

WEST-02

Property	MTD Sales L	Brand Share %
Air-Cond	2.10	1.38 %
Total	2.10	1.38 %

Branch *	MTD Sales L	Brand Share %
APN1		0.00 %
ATU1		0.00 %
BMD1		0.00 %
DPR1		0.00 %
DPR2		0.00 %
EDP1		0.00 %
EPI1		0.00 %
HRR1		0.00 %
HSR1		0.00 %
HSR2		0.00 %
KAM1		0.00 %
KRI1		0.00 %
KVP1		0.00 %
MCR1		0.00 %
MTR1		0.00 %
OML1		0.00 %
PLC1		0.00 %
PMP1		0.00 %
PNG1		0.00 %
SGI1		0.00 %
SLM2		0.00 %
SLM3		0.00 %
TRM1		0.00 %
VPD1		0.00 %
WHKP		0.00 %
WZWH		0.00 %
Total	2.10	1.38 %

HYDERABAD-01

Property	MTD Sales L	Brand Share %
Total		0.00 %

Branch *	MTD Sales L	Brand Share %
HYD1		0.00 %
Total		0.00 %

KL-CENTRAL

Property	MTD Sales L	Brand Share %
Total		0.00 %

Branch *	MTD Sales L	Brand Share %
KOC1		0.00 %
Total		0.00 %

KL-SOUTH

Property	MTD Sales L	Brand Share %
Total		0.00 %

Branch *	MTD Sales L	Brand Share %
KLR1		0.00 %
KOM1		0.00 %
PAS1		0.00 %
PNL1		0.00 %
TVP1		0.00 %
TVSD		0.00 %
WHTM		0.00 %
Total		0.00 %