



HITACHI Sales Performance 03/10/2026 11:04 AM

MTD Sales
22.48 L

Brand Share %
2.95 %

Information:
MTD : 01-10-2026 To 02-10-2026
* Branch where in Brand Share % is less than Overall
Company's Brand Share **2.95 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	22.48	2.95 %
Total	22.48	2.95 %

Sales Zone	MTD Sales L	Brand Share %
CHENNAI-02	7.53	9.27 %
CHENNAI-01	4.65	3.63 %
TRICHY-01	2.84	4.03 %
SOUTH-01	1.65	1.67 %
SOUTH-03	1.50	1.34 %
VIJAYAWADA-01	1.06	2.28 %
WEST-01	0.97	4.15 %
WEST-03	0.71	1.83 %
KL-NORTH	0.50	1.64 %
WEST-02	0.39	2.58 %
TIRUPATI-01	0.38	1.25 %
SOUTH ARCOT	0.31	0.79 %
HYDERABAD-01		0.00 %
KL-CENTRAL		0.00 %
KL-SOUTH		0.00 %
NORTH ARCOT		0.00 %
Total	22.48	2.95 %

CHENNAI-02

Property	MTD Sales L	Brand Share %
Air-Cond	7.53	9.27 %
Total	7.53	9.27 %

Branch *	MTD Sales L	Brand Share %
CH01		0.00 %
CH06		0.00 %
CH17		0.00 %
CH18		0.00 %
CH20		0.00 %
CH23		0.00 %
CH24		0.00 %
CH27		0.00 %
CH31		0.00 %
CH32		0.00 %
CH33		0.00 %
CH34		0.00 %
CH35		0.00 %
CH36		0.00 %
CH37		0.00 %
CH41		0.00 %
CH44		0.00 %
CH46		0.00 %
MC06		0.00 %
MJR1		0.00 %
PON1		0.00 %
UKI1		0.00 %
WCHN		0.00 %
WHC3		0.00 %
Total	7.53	9.27 %

CHENNAI-01

Property	MTD Sales L	Brand Share %
Air-Cond	4.65	3.63 %
Total	4.65	3.63 %

Branch *	MTD Sales L	Brand Share %
AVD1		0.00 %
CGL1		0.00 %
CH07		0.00 %
CH08		0.00 %
CH14		0.00 %
CH16		0.00 %
CH22		0.00 %
CH25		0.00 %
CH26		0.00 %
CH29		0.00 %
CH38		0.00 %
CH39		0.00 %
CH40		0.00 %
CH45		0.00 %
CH48		0.00 %
GUD1		0.00 %
GUD2		0.00 %
KNR1		0.00 %
MRM1		0.00 %
TKM1		0.00 %
Total	4.65	3.63 %

TRICHY-01

Property	MTD Sales L	Brand Share %
Air-Cond	2.84	4.03 %
Total	2.84	4.03 %

Branch *	MTD Sales L	Brand Share %
APM1		0.00 %
AYR1		0.00 %
JKM1		0.00 %
KIK1		0.00 %
KRN1		0.00 %
MDI1		0.00 %
MVM1		0.00 %
NCK1		0.00 %
NGT1		0.00 %
NMM1		0.00 %
ORU1		0.00 %
PBR1		0.00 %
PBR2		0.00 %
PDK2		0.00 %
PTK1		0.00 %
TNJ1		0.00 %
TNJ2		0.00 %
TRY1		0.00 %
TRY2		0.00 %
TRY3		0.00 %
TRY4		0.00 %
TTP1		0.00 %
TVR1		0.00 %
TYR1		0.00 %
TZSD		0.00 %
WTRZ		0.00 %
Total	2.84	4.03 %

SOUTH-01

Property	MTD Sales L	Brand Share %
Air-Cond	1.65	1.67 %
Total	1.65	1.67 %

Branch *	MTD Sales L	Brand Share %
APK1		0.00 %
APK2		0.00 %
ARM1		0.00 %
ASM1		0.00 %
ERL2		0.00 %
KGL1		0.00 %
KYR1		0.00 %
MAR1		0.00 %
MMT1		0.00 %
NGR1		0.00 %
PDI1		0.00 %
PKD1		0.00 %
RND1		0.00 %
RPM1		0.00 %
S2SD		0.00 %
SDI1		0.00 %
SKD1		0.00 %
SNL1		0.00 %
STU2		0.00 %
SVK1		0.00 %
TCN1		0.00 %
TKS1		0.00 %
TKS2		0.00 %
TKY1		0.00 %
TUT1		0.00 %
TUT2		0.00 %
TYI1		0.00 %
UDN1		0.00 %
VLY1		0.00 %
VNR1		0.00 %
VNR2		0.00 %
WHTV		0.00 %
Total	1.65	1.67 %

SOUTH-03

Property	MTD Sales L	Brand Share %
Air-Cond	1.50	1.34 %
Total	1.50	1.34 %

Branch *	MTD Sales L	Brand Share %
MDU8	0.89	1.42 %
ADP1		0.00 %
ATG1		0.00 %
BNR1		0.00 %
BTU1		0.00 %
CBM1		0.00 %
CMR1		0.00 %
DGL1		0.00 %
DGL2		0.00 %
DKI1		0.00 %
KKD3		0.00 %
KPT1		0.00 %
KRR1		0.00 %
KYK1		0.00 %
MDU1		0.00 %
MDU2		0.00 %
MDU3		0.00 %
MDU5		0.00 %
MDU6		0.00 %
MLR1		0.00 %
MPA1		0.00 %
NKI1		0.00 %
NTM1		0.00 %
ODM1		0.00 %
PKM1		0.00 %
PNI1		0.00 %
PNV2		0.00 %
PVI1		0.00 %
SGP1		0.00 %
SVG1		0.00 %
SZSD		0.00 %
TDI1		0.00 %
TEN1		0.00 %
TEN2		0.00 %
TPT1		0.00 %
USL1		0.00 %
WHMD		0.00 %
Total	1.50	1.34 %

VIJAYAWADA-01

Property	MTD Sales L	Brand Share %
Air-Cond	1.06	2.28 %
Total	1.06	2.28 %

Branch *	MTD Sales L	Brand Share %
AMP1		0.00 %
BVR1		0.00 %
CKT1		0.00 %
CRL1		0.00 %
ELU1		0.00 %
GDV1		0.00 %
GNT1		0.00 %
GNT2		0.00 %
JGG1		0.00 %
JPT1		0.00 %
MTM1		0.00 %
NPR1		0.00 %
OGL1		0.00 %
PAP1		0.00 %
PRL1		0.00 %
RAL1		0.00 %
RMV1		0.00 %
TDD1		0.00 %
TEL1		0.00 %
TNK1		0.00 %
TVU1		0.00 %
VJW2		0.00 %
VJW4		0.00 %
VKN1		0.00 %
VSK1		0.00 %
Total	1.06	2.28 %

WEST-01

Property	MTD Sales L	Brand Share %
Air-Cond	0.97	4.15 %
Total	0.97	4.15 %

Branch *	MTD Sales L	Brand Share %
ANR1		0.00 %
CBE1		0.00 %
CBE3		0.00 %
CBE4		0.00 %
CBE5		0.00 %
CBE6		0.00 %
DPM2		0.00 %
MPM1		0.00 %
PDM1		0.00 %
PLI1		0.00 %
PPI1		0.00 %
SNR1		0.00 %
SUL1		0.00 %
UMP1		0.00 %
WHCB		0.00 %
Total	0.97	4.15 %

WEST-03

Property	MTD Sales L	Brand Share %
Air-Cond	0.71	1.83 %
Total	0.71	1.83 %

Branch *	MTD Sales L	Brand Share %
AVI1		0.00 %
CMI1		0.00 %
ERD1		0.00 %
GBM1		0.00 %
KGM1		0.00 %
KMM1		0.00 %
NKL2		0.00 %
PDR1		0.00 %
RSP1		0.00 %
SGG1		0.00 %
SYM2		0.00 %
TPR1		0.00 %
TPR2		0.00 %
TPR3		0.00 %
VKL1		0.00 %
Total	0.71	1.83 %

KL-NORTH

Property	MTD Sales L	Brand Share %
Air-Cond	0.50	1.64 %
Total	0.50	1.64 %

Branch *	MTD Sales L	Brand Share %
BSY1		0.00 %
KZD1		0.00 %
KZSD		0.00 %
VLC1		0.00 %
WHKZ		0.00 %
Total	0.50	1.64 %

WEST-02

Property	MTD Sales L	Brand Share %
Air-Cond	0.39	2.58 %
Total	0.39	2.58 %

Branch *	MTD Sales L	Brand Share %
APN1		0.00 %
ATU1		0.00 %
BMD1		0.00 %
DPR2		0.00 %
EDP1		0.00 %
HSR1		0.00 %
KRI1		0.00 %
KVP1		0.00 %
MCR1		0.00 %
MTR1		0.00 %
OML1		0.00 %
PNG1		0.00 %
SLM2		0.00 %
SLM3		0.00 %
TRM1		0.00 %
Total	0.39	2.58 %

TIRUPATI-01

Property	MTD Sales L	Brand Share %
Air-Cond	0.38	1.25 %
Total	0.38	1.25 %

Branch *	MTD Sales L	Brand Share %
ADI1		0.00 %
ATP1		0.00 %
BVL1		0.00 %
CTO1		0.00 %
DHN1		0.00 %
GTL1		0.00 %
KDA1		0.00 %
KDR1		0.00 %
KHT1		0.00 %
KNL1		0.00 %
KVL1		0.00 %
NDL1		0.00 %
NLR1		0.00 %
NYP1		0.00 %
PDT1		0.00 %
PUT1		0.00 %
RCY1		0.00 %
RJP1		0.00 %
SPE1		0.00 %
TPY1		0.00 %
TPY2		0.00 %
VKI1		0.00 %
Total	0.38	1.25 %

SOUTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	0.31	0.79 %
Total	0.31	0.79 %

Branch *	MTD Sales L	Brand Share %
CDM1		0.00 %
CUD1		0.00 %
KKI2		0.00 %
KLM1		0.00 %
KML1		0.00 %
MKM1		0.00 %
NVL2		0.00 %
POY1		0.00 %
PRT1		0.00 %
SJI2		0.00 %
STP1		0.00 %
TDM1		0.00 %
TRK1		0.00 %
TVM1		0.00 %
TVM2		0.00 %
ULP1		0.00 %
VCM1		0.00 %
VCM2		0.00 %
VPM1		0.00 %
VPM2		0.00 %
Total	0.31	0.79 %

HYDERABAD-01

Property	MTD Sales L	Brand Share %
Total		0.00 %

Branch *	MTD Sales L	Brand Share %
HYD1		0.00 %
Total		0.00 %

KL-CENTRAL

Property	MTD Sales L	Brand Share %
Total		0.00 %

Branch *	MTD Sales L	Brand Share %
KOC1		0.00 %
Total		0.00 %

KL-SOUTH

Property	MTD Sales L	Brand Share %
Total		0.00 %

Branch *	MTD Sales L	Brand Share %
KLR1		0.00 %
KOM1		0.00 %
PAS1		0.00 %
PNL1		0.00 %
TVP1		0.00 %
TVSD		0.00 %
WHTM		0.00 %
Total		0.00 %

NORTH ARCOT

Property	MTD Sales L	Brand Share %
Total		0.00 %

Branch *	MTD Sales L	Brand Share %
ABR1		0.00 %
AKM1		0.00 %
ANI1		0.00 %
ARC2		0.00 %
BGR1		0.00 %
CGM1		0.00 %
CPT1		0.00 %
CYR1		0.00 %
GDM1		0.00 %
KPM1		0.00 %
KPM2		0.00 %
PLR1		0.00 %
PTU1		0.00 %
SBR1		0.00 %
SLG1		0.00 %
TRL1		0.00 %
TRR1		0.00 %
TRT1		0.00 %
UGI1		0.00 %
VEL1		0.00 %
VEL2		0.00 %
VEL3		0.00 %
VEL4		0.00 %
VNB1		0.00 %
VSI1		0.00 %
WHVL		0.00 %
WJD1		0.00 %
WJP1		0.00 %
Total		0.00 %