



# Wash-Mac - Daily Sales Performance As on 28-04-2026 11:25:52 PM

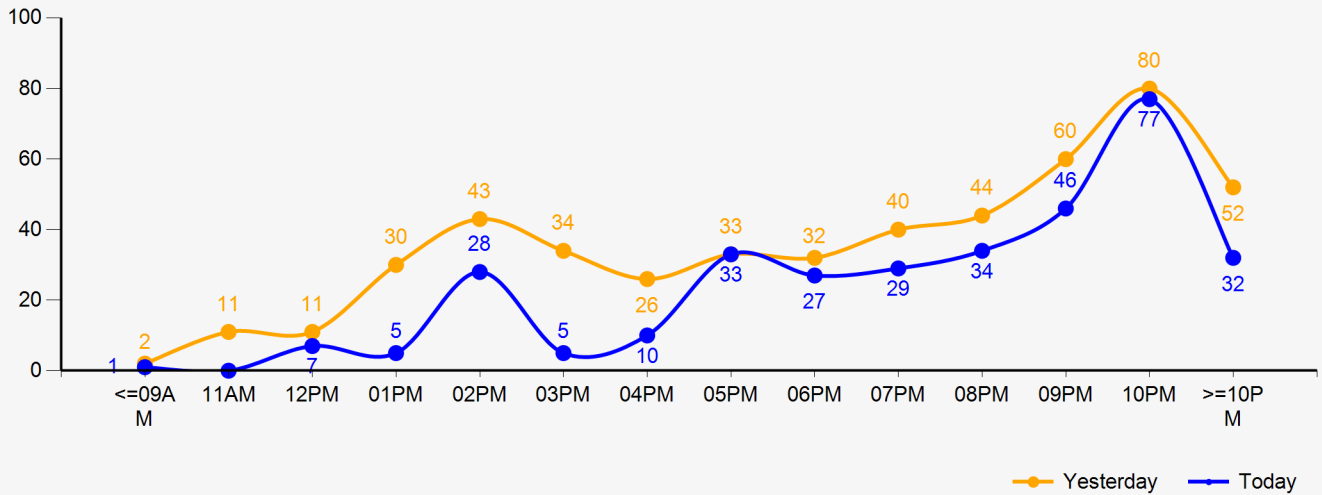
YD Sales : 498

YD GP%: 12.45%

TD Sales : 334

TD GP%: 12.62%

Sales Trend Yesterday Vs Today By Hours



| Sales Zone    | YD Sales   | TD Sales   | TD-YD Sales  | YD GP%        | TD GP%        | TD-YD GP%    |
|---------------|------------|------------|--------------|---------------|---------------|--------------|
| SOUTH-01      | 62         | 74         | 12           | 13.17%        | 12.76%        | -0.41%       |
| SOUTH-03      | 53         | 42         | (11)         | 12.21%        | 13.44%        | 1.23%        |
| CHENNAI-02    | 35         | 38         | 3            | 11.22%        | 11.15%        | -0.07%       |
| CHENNAI-01    | 66         | 26         | (40)         | 13.14%        | 13.73%        | 0.59%        |
| WEST-01       | 36         | 25         | (11)         | 13.24%        | 12.33%        | -0.92%       |
| TRICHY-01     | 53         | 24         | (29)         | 11.86%        | 15.52%        | 3.66%        |
| SOUTH ARCOT   | 49         | 23         | (26)         | 10.96%        | 10.80%        | -0.16%       |
| WEST-02       | 42         | 22         | (20)         | 16.36%        | 15.41%        | -0.95%       |
| TIRUPATI-01   | 24         | 19         | (5)          | 10.99%        | 10.71%        | -0.28%       |
| VIJAYAWADA-01 | 35         | 18         | (17)         | 8.91%         | 10.35%        | 1.44%        |
| KL-NORTH      | 6          | 10         | 4            | 3.59%         | 6.01%         | 2.41%        |
| NORTH ARCOT   | 34         | 9          | (25)         | 13.11%        | 14.82%        | 1.72%        |
| KL-SOUTH      | 3          | 4          | 1            | 17.44%        | 10.60%        | -6.84%       |
| <b>Total</b>  | <b>498</b> | <b>334</b> | <b>(164)</b> | <b>12.45%</b> | <b>12.62%</b> | <b>0.17%</b> |

| Sales Zone | Branch | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP%  | TD-YD GP% |        |
|------------|--------|----------|----------|-------------|--------|---------|-----------|--------|
| SOUTH-01   | TUT1   | 9        | 11       | 2           | 16.08% | 17.64%  | 1.56%     |        |
|            | TVL1   | 5        | 7        | 2           | 8.26%  | 9.64%   | 1.39%     |        |
|            | NGR1   | 2        | 4        | 2           | 9.67%  | 6.46%   | -3.20%    |        |
|            | SNL1   | 1        | 4        | 3           | 12.05% | 13.57%  | 1.52%     |        |
|            | TUT2   | 2        | 4        | 2           | 21.48% | 15.35%  | -6.13%    |        |
|            | APK2   | 1        | 3        | 2           | 13.08% | 10.97%  | -2.11%    |        |
|            | ARM1   | 3        | 3        | 0           | 13.19% | 11.98%  | -1.21%    |        |
|            | MAR1   | 2        | 3        | 1           | 8.97%  | 6.13%   | -2.84%    |        |
|            | MMT1   | 1        | 3        | 2           | 12.05% | 7.72%   | -4.33%    |        |
|            | RPM1   | 2        | 3        | 1           | 17.90% | 4.93%   | -12.96%   |        |
|            | TYI1   |          |          | 3           | 3      | -35.28% | 8.96%     | 44.25% |
|            | UDN1   |          |          | 3           | 3      | #Error  | 7.03%     | #Error |
|            | ASM1   | 3        | 2        | (1)         | 10.70% | 11.25%  | 0.54%     |        |
|            | ERL2   |          |          | 2           | 2      | #Error  | 16.14%    | #Error |

| Sales Zone | Branch   | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% |        |
|------------|----------|----------|----------|-------------|--------|--------|-----------|--------|
| SOUTH-01   | KSM1     |          | 2        | 2           | #Error | 12.83% | #Error    |        |
|            | KVT1     | 5        | 2        | (3)         | 19.68% | 21.49% | 1.81%     |        |
|            | PDI1     | 2        | 2        |             | 7.04%  | 10.13% | 3.09%     |        |
|            | STU2     | 1        | 2        | 1           | -3.88% | 12.25% | 16.13%    |        |
|            | TKS1     | 2        | 2        |             | 7.45%  | 4.42%  | -3.04%    |        |
|            | VLY1     | 1        | 2        | 1           | 22.18% | 17.72% | -4.46%    |        |
|            | COL1     |          | 1        | 1           | #Error | 22.87% | #Error    |        |
|            | KGL1     | 1        | 1        |             | 10.45% | 21.49% | 11.05%    |        |
|            | PKD1     | 1        | 1        |             | 9.53%  | 10.35% | 0.81%     |        |
|            | RND1     | 4        | 1        | (3)         | 14.25% | 15.28% | 1.02%     |        |
|            | SDI1     | 3        | 1        | (2)         | 8.12%  | 6.04%  | -2.08%    |        |
|            | SKD1     |          | 1        | 1           | #Error | 18.16% | #Error    |        |
|            | SVK1     | 1        | 1        |             | 16.86% | 13.94% | -2.92%    |        |
|            | TKS2     | 2        | 1        | (1)         | 10.28% | 15.73% | 5.45%     |        |
|            | VKM1     | 1        | 1        |             | 16.74% | 16.31% | -0.42%    |        |
|            | VNR1     | 1        | 1        |             | 9.63%  | 15.30% | 5.68%     |        |
|            | APK1     | 1        |          | (1)         | 11.62% | #Error | #Error    |        |
|            | KYR1     |          |          |             | #Error | #Error | #Error    |        |
|            | SGT1     | 2        |          | (2)         | 19.55% | #Error | #Error    |        |
|            | TCN1     | 1        |          | (1)         | 12.99% | #Error | #Error    |        |
|            | TKY1     | 1        |          | (1)         | 10.43% | #Error | #Error    |        |
|            | VNR2     | 1        |          | (1)         | 7.75%  | #Error | #Error    |        |
|            | WHTV     |          |          | (3)         | (3)    | #Error | 11.07%    | #Error |
|            | Total    |          | 62       | 74          | 12     | 13.17% | 12.76%    | -0.41% |
|            | SOUTH-03 | DGL1     | 5        | 6           | 1      | 7.81%  | 9.70%     | 1.89%  |
|            |          | MDU5     | 1        | 4           | 3      | 4.11%  | 11.06%    | 6.95%  |
| MPA1       |          | 2        | 4        | 2           | 14.33% | 20.01% | 5.69%     |        |
| TPT1       |          | 1        | 3        | 2           | 7.85%  | 14.45% | 6.61%     |        |
| ATG1       |          | 1        | 2        | 1           | 15.25% | 12.90% | -2.34%    |        |
| BNR1       |          | 2        | 2        |             | 15.36% | 14.64% | -0.71%    |        |
| CBM1       |          | 4        | 2        | (2)         | 15.51% | 17.24% | 1.72%     |        |
| DGL2       |          | 2        | 2        |             | 14.56% | 20.83% | 6.27%     |        |
| MDU1       |          | 6        | 2        | (4)         | 10.44% | 10.33% | -0.11%    |        |
| MDU7       |          | 1        | 2        | 1           | 17.32% | 15.30% | -2.02%    |        |
| ADP1       |          | 4        | 1        | (3)         | 12.82% | 18.27% | 5.45%     |        |
| DKI1       |          | 2        | 1        | (1)         | 17.09% | 15.36% | -1.73%    |        |
| KRR1       |          |          | 1        | 1           | #Error | 24.68% | #Error    |        |
| MDU2       |          | 4        | 1        | (3)         | 13.05% | 15.73% | 2.68%     |        |
| MDU3       |          | 1        | 1        |             | 11.55% | 0.35%  | -11.20%   |        |
| MNM1       |          | 1        | 1        |             | 17.28% | 8.13%  | -9.15%    |        |
| NTM1       |          | 1        | 1        |             | 18.45% | 20.16% | 1.70%     |        |
| PNI1       |          | 1        | 1        |             | -6.28% | 4.62%  | 10.90%    |        |
| SGP1       |          |          | 1        | 1           | #Error | 15.36% | #Error    |        |
| TDI1       |          |          | 1        | 1           | #Error | 8.35%  | #Error    |        |
| TEN2       |          | 1        | 1        |             | 10.63% | 10.59% | -0.03%    |        |
| TMM1       |          |          | 1        | 1           | #Error | 6.20%  | #Error    |        |
| USL1       |          | 1        | 1        |             | 3.81%  | 6.75%  | 2.94%     |        |
| BTU1       |          | 2        |          | (2)         | 3.17%  | #Error | #Error    |        |

| Sales Zone | Branch     | YD Sales | TD Sales | TD-YD Sales | YD GP%  | TD GP%  | TD-YD GP% |        |
|------------|------------|----------|----------|-------------|---------|---------|-----------|--------|
| SOUTH-03   | CMR1       |          |          |             | #Error  | #Error  | #Error    |        |
|            | KKD3       | 4        |          | (4)         | 15.34%  | #Error  | #Error    |        |
|            | KPT1       | 1        |          | (1)         | 23.00%  | #Error  | #Error    |        |
|            | KYK1       |          |          |             | #Error  | #Error  | #Error    |        |
|            | MDU4       |          |          |             | #Error  | #Error  | #Error    |        |
|            | MDU6       | 3        |          | (3)         | 8.69%   | #Error  | #Error    |        |
|            | MLR1       |          |          |             | #Error  | #Error  | #Error    |        |
|            | NKI1       |          |          |             | #Error  | #Error  | #Error    |        |
|            | ODM1       |          |          |             | #Error  | #Error  | #Error    |        |
|            | PKM1       | 2        |          | (2)         | 14.77%  | #Error  | #Error    |        |
|            | PNV2       | 1        |          | (1)         | 13.53%  | #Error  | #Error    |        |
|            | PVI1       |          |          |             | 100.00% | #Error  | #Error    |        |
|            | SVG1       | 1        |          | (1)         | 14.37%  | #Error  | #Error    |        |
|            | TEN1       |          |          |             | #Error  | #Error  | #Error    |        |
|            | WHMD       | (2)      |          | 2           | 10.72%  | #Error  | #Error    |        |
|            | Total      | 53       | 42       | (11)        | 12.21%  | 13.44%  | 1.23%     |        |
|            | CHENNAI-02 | CH33     | 1        | 7           | 6       | 18.83%  | 12.51%    | -6.32% |
|            |            | CH03     | 2        | 4           | 2       | 14.70%  | 13.55%    | -1.15% |
| CH24       |            | 2        | 4        | 2           | 2.49%   | 11.06%  | 8.57%     |        |
| CH12       |            | 4        | 3        | (1)         | 9.53%   | 11.10%  | 1.57%     |        |
| CH06       |            | 1        | 2        | 1           | 13.03%  | 11.82%  | -1.20%    |        |
| CH15       |            | 5        | 2        | (3)         | 18.05%  | 9.81%   | -8.24%    |        |
| CH20       |            | 2        | 2        |             | 12.94%  | 16.14%  | 3.20%     |        |
| CH21       |            | 3        | 2        | (1)         | 6.81%   | 15.03%  | 8.22%     |        |
| CH41       |            | 1        | 2        | 1           | 6.67%   | 12.56%  | 5.89%     |        |
| CH46       |            | 1        | 2        | 1           | -0.22%  | -4.46%  | -4.24%    |        |
| CH50       |            |          | 2        | 2           | #Error  | 13.19%  | #Error    |        |
| CH17       |            |          | 1        | 1           | #Error  | 22.18%  | #Error    |        |
| CH32       |            |          | 1        | 1           | #Error  | 5.92%   | #Error    |        |
| CH34       |            | 1        | 1        |             | 18.05%  | 5.75%   | -12.31%   |        |
| CH43       |            | 1        | 1        |             | 2.94%   | 22.86%  | 19.93%    |        |
| CH44       |            | 2        | 1        | (1)         | 6.32%   | 5.85%   | -0.47%    |        |
| CH51       |            | 3        | 1        | (2)         | 14.68%  | 15.73%  | 1.05%     |        |
| CH01       |            |          |          |             | #Error  | #Error  | #Error    |        |
| CH18       |            | 2        |          | (2)         | 13.36%  | #Error  | #Error    |        |
| CH23       |            |          |          |             | #Error  | #Error  | #Error    |        |
| CH27       |            |          |          |             | #Error  | #Error  | #Error    |        |
| CH31       |            |          |          |             | #Error  | #Error  | #Error    |        |
| CH36       |            |          |          |             | #Error  | #Error  | #Error    |        |
| GPD1       |            |          |          |             | #Error  | #Error  | #Error    |        |
| MC05       |            |          |          |             | #Error  | #Error  | #Error    |        |
| MC06       |            |          |          |             | #Error  | #Error  | #Error    |        |
| MJR1       |            | 1        |          | (1)         | -0.86%  | #Error  | #Error    |        |
| PON1       |            |          |          |             | #Error  | #Error  | #Error    |        |
| UKI1       |            | 3        |          | (3)         | 14.01%  | 100.00% | 85.99%    |        |
| Total      |            | 35       | 38       | 3           | 11.22%  | 11.15%  | -0.07%    |        |
| CHENNAI-01 |            | MRM1     | 4        | 7           | 3       | 10.16%  | 8.37%     | -1.80% |
|            |            | CH48     | 1        | 5           | 4       | 23.95%  | 14.97%    | -8.98% |

| Sales Zone | Branch | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% |
|------------|--------|----------|----------|-------------|--------|--------|-----------|
| CHENNAI-01 | CH05   | 5        | 4        | (1)         | 9.00%  | 5.33%  | -3.67%    |
|            | CH49   | 4        | 4        |             | 11.96% | 6.54%  | -5.41%    |
|            | CH07   | 1        | 3        | 2           | 15.73% | 15.80% | 0.07%     |
|            | CH22   | 6        | 3        | (3)         | 11.51% | 7.79%  | -3.72%    |
|            | CH25   |          | 3        | 3           | #Error | 20.57% | #Error    |
|            | CH47   | 3        | 3        |             | 17.10% | 11.19% | -5.91%    |
|            | CZWH   |          | 3        | 3           | #Error | -7.09% | #Error    |
|            | GUD1   | 3        | 3        |             | 14.52% | 14.83% | 0.30%     |
|            | CH28   | 1        | 2        | 1           | 14.32% | 21.41% | 7.09%     |
|            | CH30   | 4        | 2        | (2)         | 9.55%  | 9.01%  | -0.54%    |
|            | CH38   | 4        | 2        | (2)         | 14.62% | 17.07% | 2.46%     |
|            | CH42   | 4        | 2        | (2)         | 11.78% | 13.59% | 1.81%     |
|            | CH45   | 4        | 2        | (2)         | 16.06% | 18.42% | 2.36%     |
|            | AVD1   | 2        | 1        | (1)         | 8.71%  | 16.89% | 8.18%     |
|            | CH08   | 3        | 1        | (2)         | 7.42%  | 7.27%  | -0.16%    |
|            | CH16   | 4        | 1        | (3)         | 17.23% | 22.85% | 5.63%     |
|            | CH35   | 1        | 1        |             | 6.51%  | 14.63% | 8.12%     |
|            | TKM1   | 2        | 1        | (1)         | 16.10% | 19.82% | 3.71%     |
|            | CGL1   | 2        |          | (2)         | 12.35% | #Error | #Error    |
|            | CH14   | 1        |          | (1)         | 2.98%  | #Error | #Error    |
|            | CH19   | 4        |          | (4)         | 13.83% | #Error | #Error    |
|            | CH26   |          |          |             | #Error | #Error | #Error    |
|            | CH29   | 1        |          | (1)         | 16.44% | #Error | #Error    |
|            | CH37   |          |          |             | #Error | #Error | #Error    |
|            | CH39   |          |          |             | #Error | #Error | #Error    |
|            | CH40   |          |          |             | #Error | #Error | #Error    |
|            | GUD2   | 1        |          | (1)         | 18.41% | #Error | #Error    |
|            | KNR1   | 1        |          | (1)         | 22.47% | #Error | #Error    |
|            | MC09   |          |          |             | #Error | #Error | #Error    |
|            | MC10   |          |          |             | #Error | #Error | #Error    |
|            | SKL1   | 3        |          | (3)         | 18.78% | #Error | #Error    |
|            | WCHN   | (3)      | (27)     | (24)        | 10.89% | 3.28%  | -7.61%    |
|            | Total  |          | 66       | 26          | (40)   | 13.14% | 13.73%    |
| WEST-01    | CBE2   | 2        | 4        | 2           | 14.71% | 14.34% | -0.36%    |
|            | SNR1   | 4        | 3        | (1)         | 11.78% | 13.09% | 1.31%     |
|            | CBE4   | 1        | 2        | 1           | 13.33% | 8.04%  | -5.29%    |
|            | CBE6   | 6        | 2        | (4)         | 12.26% | 15.60% | 3.34%     |
|            | DPM2   |          | 2        | 2           | #Error | 11.79% | #Error    |
|            | PLI1   | 1        | 2        | 1           | 16.35% | 7.91%  | -8.44%    |
|            | TPR2   |          | 2        | 2           | #Error | 19.11% | #Error    |
|            | CBE3   |          | 1        | 1           | #Error | 10.63% | #Error    |
|            | CBE5   | 3        | 1        | (2)         | 13.87% | 12.03% | -1.84%    |
|            | KGI1   | 1        | 1        |             | -4.39% | 1.07%  | 5.46%     |
|            | KMR1   | 2        | 1        | (1)         | 16.56% | 15.69% | -0.87%    |
|            | MPM1   |          | 1        | 1           | #Error | 15.72% | #Error    |
|            | SUL1   | 2        | 1        | (1)         | 9.02%  | 8.38%  | -0.65%    |
|            | UAM1   | 3        | 1        | (2)         | 9.39%  | 15.36% | 5.97%     |
|            | UMP1   | 3        | 1        | (2)         | 10.99% | 18.02% | 7.03%     |

| Sales Zone  | Branch    | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% |        |
|-------------|-----------|----------|----------|-------------|--------|--------|-----------|--------|
| WEST-01     | ANR1      |          |          |             | #Error | #Error | #Error    |        |
|             | AVI1      | 3        |          | (3)         | 14.72% | #Error | #Error    |        |
|             | CBE1      | 4        |          | (4)         | 16.99% | #Error | #Error    |        |
|             | CNR1      |          |          |             | #Error | #Error | #Error    |        |
|             | GBM1      |          |          |             | #Error | #Error | #Error    |        |
|             | GDR1      |          |          |             | #Error | #Error | #Error    |        |
|             | KGM1      |          |          |             | #Error | #Error | #Error    |        |
|             | KMD1      | 3        |          | (3)         | 14.30% | #Error | #Error    |        |
|             | PDM1      | 1        |          | (1)         | 8.09%  | #Error | #Error    |        |
|             | PPI1      |          |          |             | #Error | #Error | #Error    |        |
|             | SYM2      | 1        |          | (1)         | 22.86% | #Error | #Error    |        |
|             | TPR1      |          |          |             | #Error | #Error | #Error    |        |
|             | TPR3      | 1        |          | (1)         | 16.78% | #Error | #Error    |        |
|             | TPR4      |          |          |             | #Error | #Error | #Error    |        |
|             | WHCB      | (5)      |          | 5           | 11.93% | #Error | #Error    |        |
|             | Total     | 36       | 25       | (11)        | 13.24% | 12.33% | -0.92%    |        |
|             | TRICHY-01 | AYR1     | 1        | 4           | 3      | 5.87%  | 12.49%    | 6.62%  |
| TNJ1        |           | 2        | 3        | 1           | 12.15% | 16.46% | 4.31%     |        |
| KUM1        |           | 2        | 2        |             | 13.02% | 15.30% | 2.27%     |        |
| NMM1        |           | 1        | 2        | 1           | 15.30% | 16.08% | 0.78%     |        |
| ORU1        |           |          | 2        | 2           | #Error | 17.52% | #Error    |        |
| PBR1        |           | 3        | 2        | (1)         | 10.35% | 17.32% | 6.98%     |        |
| TRY1        |           | 6        | 2        | (4)         | 15.66% | 15.49% | -0.17%    |        |
| TRY4        |           | 1        | 2        | 1           | 24.07% | 19.73% | -4.34%    |        |
| TVR2        |           |          | 2        | 2           | #Error | 13.63% | #Error    |        |
| JKM1        |           | 2        | 1        | (1)         | 15.35% | 7.25%  | -8.10%    |        |
| PDK1        |           | 1        | 1        |             | 14.65% | 15.69% | 1.04%     |        |
| TRY2        |           | 1        | 1        |             | 14.54% | 15.36% | 0.82%     |        |
| TTP1        |           | 4        | 1        | (3)         | 11.25% | 16.50% | 5.24%     |        |
| APM1        |           | 1        |          | (1)         | 8.70%  | #Error | #Error    |        |
| KIK1        |           | 3        |          | (3)         | 14.09% | #Error | #Error    |        |
| KRN1        |           | 1        |          | (1)         | 15.61% | #Error | #Error    |        |
| KUM2        |           | 3        |          | (3)         | 5.80%  | #Error | #Error    |        |
| MDI1        |           | 2        |          | (2)         | 7.56%  | #Error | #Error    |        |
| MSI1        |           |          |          |             | #Error | #Error | #Error    |        |
| MVM1        |           | 1        |          | (1)         | 5.03%  | #Error | #Error    |        |
| NCK1        |           |          |          |             | #Error | #Error | #Error    |        |
| NGT1        |           | 5        |          | (5)         | 13.62% | #Error | #Error    |        |
| PBR2        |           | 5        |          | (5)         | 10.21% | #Error | #Error    |        |
| PTK1        |           | 4        |          | (4)         | 12.37% | #Error | #Error    |        |
| TNJ2        |           | 2        |          | (2)         | 10.04% | #Error | #Error    |        |
| TRY3        |           | 1        |          | (1)         | 12.23% | #Error | #Error    |        |
| TVR1        |           | 1        |          | (1)         | 10.57% | #Error | #Error    |        |
| TYR1        |           | 2        |          | (2)         | 9.62%  | #Error | #Error    |        |
| WTRZ        |           | (2)      | (1)      | 1           | 9.36%  | 6.22%  | -3.14%    |        |
| Total       |           | 53       | 24       | (29)        | 11.86% | 15.52% | 3.66%     |        |
| SOUTH ARCOT |           | CUD1     | 11       | 12          | 1      | 10.08% | 10.19%    | 0.10%  |
|             |           | NVL2     | 2        | 4           | 2      | 13.56% | 7.79%     | -5.77% |

| Sales Zone  | Branch  | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% |        |
|-------------|---------|----------|----------|-------------|--------|--------|-----------|--------|
| SOUTH ARCOT | POY1    | 7        | 4        | (3)         | 8.75%  | 6.88%  | -1.86%    |        |
|             | POY2    | 3        | 3        |             | 6.44%  | 11.98% | 5.53%     |        |
|             | KLM1    | 5        | 2        | (3)         | 12.78% | 13.08% | 0.31%     |        |
|             | STP1    | 2        | 2        |             | 18.97% | 14.86% | -4.11%    |        |
|             | TRK1    | 4        | 2        | (2)         | 10.22% | 9.90%  | -0.32%    |        |
|             | CDM1    | 1        | 1        |             | 12.83% | 5.18%  | -7.64%    |        |
|             | KML1    | 1        | 1        |             | 4.88%  | 10.35% | 5.47%     |        |
|             | MKM1    |          | 1        | 1           | #Error | 15.73% | #Error    |        |
|             | TDM1    | 3        | 1        | (2)         | 13.29% | 11.53% | -1.76%    |        |
|             | VCM1    | 1        | 1        |             | 21.01% | 11.44% | -9.58%    |        |
|             | VCM2    | 1        | 1        |             | 12.04% | 8.54%  | -3.50%    |        |
|             | VPM2    | 1        | 1        |             | 14.32% | 7.19%  | -7.13%    |        |
|             | KKI2    |          |          |             | #Error | #Error | #Error    |        |
|             | SJI2    | 2        |          | (2)         | 14.79% | #Error | #Error    |        |
|             | TVM1    | 1        |          | (1)         | 15.69% | #Error | #Error    |        |
|             | TVM2    |          |          |             | #Error | #Error | #Error    |        |
|             | ULP1    | 3        |          | (3)         | 13.03% | #Error | #Error    |        |
|             | VPM1    |          |          |             | #Error | #Error | #Error    |        |
|             | PRT1    | 1        | (1)      | (2)         | 12.24% | 13.60% | 1.36%     |        |
|             | WHUT    |          |          | (12)        | (12)   | #Error | 3.10%     | #Error |
|             | Total   |          | 49       | 23          | (26)   | 10.96% | 10.80%    | -0.16% |
|             | WEST-02 | OML1     |          | 3           | 3      | #Error | 17.63%    | #Error |
|             |         | ATU1     | 2        | 2           |        | 18.07% | 12.35%    | -5.72% |
| DPR2        |         |          | 2        | 2           | #Error | 18.96% | #Error    |        |
| PLC1        |         | 1        | 2        | 1           | 10.35% | 17.59% | 7.25%     |        |
| SLM1        |         | 3        | 2        | (1)         | 24.76% | 17.48% | -7.28%    |        |
| CMI1        |         |          | 1        | 1           | #Error | 14.32% | #Error    |        |
| EPI1        |         |          | 1        | 1           | #Error | 18.22% | #Error    |        |
| ERD1        |         | 4        | 1        | (3)         | 13.58% | 13.69% | 0.10%     |        |
| ERD2        |         | 9        | 1        | (8)         | 16.94% | 11.54% | -5.39%    |        |
| HSR2        |         | 2        | 1        | (1)         | 14.05% | 10.35% | -3.70%    |        |
| KRI1        |         | 2        | 1        | (1)         | 8.29%  | 11.54% | 3.26%     |        |
| KVP1        |         | 2        | 1        | (1)         | 15.82% | 6.09%  | -9.72%    |        |
| PDR1        |         |          | 1        | 1           | #Error | 18.21% | #Error    |        |
| SLM2        |         | 3        | 1        | (2)         | 12.35% | 18.21% | 5.86%     |        |
| TRM1        |         | 2        | 1        | (1)         | 20.67% | 15.53% | -5.15%    |        |
| VKL1        |         |          | 1        | 1           | #Error | 22.86% | #Error    |        |
| APN1        |         |          |          |             | #Error | #Error | #Error    |        |
| BMD1        |         | 1        |          | (1)         | 15.34% | #Error | #Error    |        |
| DPR1        |         |          |          |             | #Error | #Error | #Error    |        |
| EDP1        |         |          |          |             | #Error | #Error | #Error    |        |
| HRR1        |         | 1        |          | (1)         | 13.53% | #Error | #Error    |        |
| HSR1        |         | 1        |          | (1)         | 11.79% | #Error | #Error    |        |
| KAM1        |         | 1        |          | (1)         | 20.22% | #Error | #Error    |        |
| KMM1        |         |          |          |             | #Error | #Error | #Error    |        |
| MCR1        |         |          |          |             | #Error | #Error | #Error    |        |
| MTR1        |         | 1        |          | (1)         | 18.80% | #Error | #Error    |        |
| NKL2        |         | 1        |          | (1)         | 23.98% | #Error | #Error    |        |

| Sales Zone    | Branch | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% |
|---------------|--------|----------|----------|-------------|--------|--------|-----------|
| WEST-02       | PMP1   | 2        |          | (2)         | 20.75% | #Error | #Error    |
|               | RSP1   | 1        |          | (1)         | 15.69% | #Error | #Error    |
|               | SGG1   |          |          |             | #Error | #Error | #Error    |
|               | SGI1   |          |          |             | #Error | #Error | #Error    |
|               | SLM3   |          |          |             | #Error | #Error | #Error    |
|               | TCG1   | 1        |          | (1)         | 15.34% | #Error | #Error    |
|               | VPD1   | 2        |          | (2)         | 10.27% | #Error | #Error    |
|               | Total  | 42       | 22       | (20)        | 16.36% | 15.41% | -0.95%    |
| TIRUPATI-01   | ATP1   |          | 2        | 2           | #Error | 13.33% | #Error    |
|               | CTO1   | 1        | 2        | 1           | 11.44% | 9.03%  | -2.41%    |
|               | DHN1   |          | 2        | 2           | #Error | 13.56% | #Error    |
|               | KAR1   | 1        | 2        | 1           | 14.63% | 14.95% | 0.32%     |
|               | KHT1   |          | 2        | 2           | #Error | 5.39%  | #Error    |
|               | NLR1   | 2        | 2        |             | 12.94% | 16.51% | 3.57%     |
|               | PDT1   |          | 2        | 2           | #Error | 10.25% | #Error    |
|               | GTL1   |          | 1        | 1           | #Error | -6.28% | #Error    |
|               | KVL1   |          | 1        | 1           | #Error | 11.96% | #Error    |
|               | PMR1   | 1        | 1        |             | 9.57%  | 8.86%  | -0.70%    |
|               | TPI1   | 1        | 1        |             | 14.48% | 11.42% | -3.06%    |
|               | TPY2   | 2        | 1        | (1)         | 9.01%  | 1.59%  | -7.42%    |
|               | ADI1   |          |          |             | #Error | #Error | #Error    |
|               | BVL1   |          |          |             | #Error | #Error | #Error    |
|               | KDA1   | 1        |          | (1)         | 17.81% | #Error | #Error    |
|               | KDR1   | 1        |          | (1)         | 2.72%  | #Error | #Error    |
|               | KNL1   | 2        |          | (2)         | 12.14% | #Error | #Error    |
|               | KNL2   | 1        |          | (1)         | 4.77%  | #Error | #Error    |
|               | KOU1   |          |          |             | #Error | #Error | #Error    |
|               | MPL1   | 1        |          | (1)         | 18.60% | #Error | #Error    |
|               | NDL1   | 1        |          | (1)         | 14.46% | #Error | #Error    |
|               | NYP1   | 1        |          | (1)         | 22.08% | #Error | #Error    |
|               | PGR1   |          |          |             | #Error | #Error | #Error    |
|               | PIL1   |          |          |             | #Error | #Error | #Error    |
|               | PUT1   | 1        |          | (1)         | 2.74%  | #Error | #Error    |
|               | RCY1   | 1        |          | (1)         | 14.35% | #Error | #Error    |
|               | RJP1   | 3        |          | (3)         | 11.27% | #Error | #Error    |
|               | SPE1   |          |          |             | #Error | #Error | #Error    |
|               | TPY1   |          |          |             | #Error | #Error | #Error    |
|               | VKI1   | 3        |          | (3)         | 8.59%  | #Error | #Error    |
| Total         | 24     | 19       | (5)      | 10.99%      | 10.71% | -0.28% |           |
| VIJAYAWADA-01 | OGL1   | 2        | 3        | 1           | 11.70% | 14.95% | 3.25%     |
|               | BVR1   | 1        | 2        | 1           | 7.59%  | 2.12%  | -5.46%    |
|               | TNK1   | 2        | 2        |             | 7.99%  | 7.77%  | -0.22%    |
|               | AMP1   |          | 1        | 1           | #Error | 13.26% | #Error    |
|               | CRL1   | 1        | 1        |             | 18.41% | 11.62% | -6.79%    |
|               | DPE1   |          | 1        | 1           | #Error | 13.29% | #Error    |
|               | GDV1   |          | 1        | 1           | #Error | 4.32%  | #Error    |
|               | GNT1   | 3        | 1        | (2)         | 3.83%  | -1.81% | -5.64%    |
|               | NZV1   |          | 1        | 1           | #Error | 16.60% | #Error    |

| Sales Zone    | Branch   | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% |        |
|---------------|----------|----------|----------|-------------|--------|--------|-----------|--------|
| VIJAYAWADA-01 | PAP1     | 1        | 1        |             | 14.71% | 12.49% | -2.22%    |        |
|               | PRL1     | 1        | 1        |             | -6.28% | 2.61%  | 8.89%     |        |
|               | RMV1     | 3        | 1        | (2)         | 7.37%  | 10.64% | 3.28%     |        |
|               | TEL1     | 1        | 1        |             | 10.68% | 13.29% | 2.62%     |        |
|               | VJW1     | 3        | 1        | (2)         | 9.82%  | 9.25%  | -0.57%    |        |
|               | VJW2     |          | 1        | 1           | #Error | 2.71%  | #Error    |        |
|               | BPP1     |          |          |             | #Error | #Error | #Error    |        |
|               | CKT1     | 1        |          | (1)         | 13.26% | #Error | #Error    |        |
|               | ELU1     | 3        |          | (3)         | 7.43%  | #Error | #Error    |        |
|               | GNT2     |          |          |             | #Error | #Error | #Error    |        |
|               | GVM1     |          |          |             | #Error | #Error | #Error    |        |
|               | JGG1     |          |          |             | #Error | #Error | #Error    |        |
|               | JPT1     |          |          |             | #Error | #Error | #Error    |        |
|               | KND1     | 1        |          | (1)         | 14.48% | #Error | #Error    |        |
|               | MTM1     |          |          |             | #Error | #Error | #Error    |        |
|               | NPR1     | 3        |          | (3)         | 9.86%  | #Error | #Error    |        |
|               | NRT1     | 1        |          | (1)         | 22.13% | #Error | #Error    |        |
|               | PNR1     |          |          |             | #Error | #Error | #Error    |        |
|               | PPM1     | 1        |          | (1)         | 19.52% | #Error | #Error    |        |
|               | RAL1     | 1        |          | (1)         | 11.04% | #Error | #Error    |        |
|               | TDD1     |          |          |             | #Error | #Error | #Error    |        |
|               | TNI1     | 2        |          | (2)         | 15.18% | #Error | #Error    |        |
|               | VJW3     | 2        |          | (2)         | 4.73%  | #Error | #Error    |        |
|               | VJW4     | 1        |          | (1)         | -2.54% | #Error | #Error    |        |
|               | VJW5     |          |          |             | #Error | #Error | #Error    |        |
|               | VKN1     |          |          |             | #Error | #Error | #Error    |        |
|               | VUY1     | 1        |          | (1)         | 4.25%  | #Error | #Error    |        |
|               | TVU1     |          |          | (1)         | (1)    | #Error | -15.47%   | #Error |
|               | Total    | 35       | 18       | (17)        | 8.91%  | 10.35% | 1.44%     |        |
|               | KL-NORTH | KZD1     | 6        | 10          | 4      | 3.59%  | 6.01%     | 2.41%  |
| Total         |          | 6        | 10       | 4           | 3.59%  | 6.01%  | 2.41%     |        |
| NORTH ARCOT   | TRR1     | (1)      | 3        | 4           | 23.89% | 12.36% | -11.53%   |        |
|               | AKM1     | 1        | 2        | 1           | 15.73% | 13.46% | -2.27%    |        |
|               | ARC2     |          | 2        | 2           | #Error | 16.13% | #Error    |        |
|               | GDM1     | 2        | 2        |             | 16.01% | 20.09% | 4.08%     |        |
|               | KPM2     | 3        | 2        | (1)         | 19.23% | 9.70%  | -9.52%    |        |
|               | SBR1     | 5        | 2        | (3)         | 9.31%  | 12.78% | 3.47%     |        |
|               | TRL1     | 3        | 2        | (1)         | 9.46%  | 10.30% | 0.84%     |        |
|               | TRT1     | 1        | 2        | 1           | 9.35%  | 6.98%  | -2.37%    |        |
|               | VSI1     | 1        | 2        | 1           | 16.31% | 10.90% | -5.42%    |        |
|               | ABR1     | 2        | 1        | (1)         | 18.41% | 9.51%  | -8.90%    |        |
|               | CPT1     | 1        | 1        |             | 15.69% | -6.28% | -21.97%   |        |
|               | VEL1     | 2        | 1        | (1)         | 18.43% | 12.67% | -5.76%    |        |
|               | VEL2     | 3        | 1        | (2)         | 16.87% | 8.02%  | -8.86%    |        |
|               | ANI1     | 1        |          | (1)         | 20.68% | #Error | #Error    |        |
|               | BGR1     | 1        |          | (1)         | 21.33% | #Error | #Error    |        |
|               | CGM1     |          |          |             | #Error | #Error | #Error    |        |
|               | CYR1     |          |          |             | #Error | #Error | #Error    |        |

| Sales Zone  | Branch | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% |
|-------------|--------|----------|----------|-------------|--------|--------|-----------|
| NORTH ARCOT | KPM1   | 1        |          | (1)         | 9.41%  | #Error | #Error    |
|             | PLR1   | 1        |          | (1)         | 0.47%  | #Error | #Error    |
|             | PTU1   |          |          |             | #Error | #Error | #Error    |
|             | SLG1   | 2        |          | (2)         | 8.12%  | #Error | #Error    |
|             | UGI1   |          |          |             | #Error | #Error | #Error    |
|             | VNB1   | 1        |          | (1)         | 6.05%  | #Error | #Error    |
|             | WJD1   | 1        |          | (1)         | 17.50% | #Error | #Error    |
|             | WJP1   | 3        |          | (3)         | 11.43% | #Error | #Error    |
|             | WHVL   |          | (14)     | (14)        | #Error | 2.04%  | #Error    |
|             | Total  | 34       | 9        | (25)        | 13.11% | 14.82% | 1.72%     |
| KL-SOUTH    | TVP1   | 3        | 2        | (1)         | 15.65% | 15.22% | -0.44%    |
|             | KLR1   |          | 1        | 1           | #Error | -2.61% | #Error    |
|             | PAS1   | 1        | 1        |             | 17.13% | 11.37% | -5.76%    |
|             | PNL1   |          |          |             | #Error | #Error | #Error    |
|             | WHTM   | (1)      |          | 1           | 9.97%  | #Error | #Error    |
|             | Total  | 3        | 4        | 1           | 17.44% | 10.60% | -6.84%    |
| Total       | 498    | 334      | (164)    | 12.45%      | 12.62% | 0.17%  |           |