



# Wash-Mac - Daily Sales Performance As on 26-07-2025 11:25:28 PM

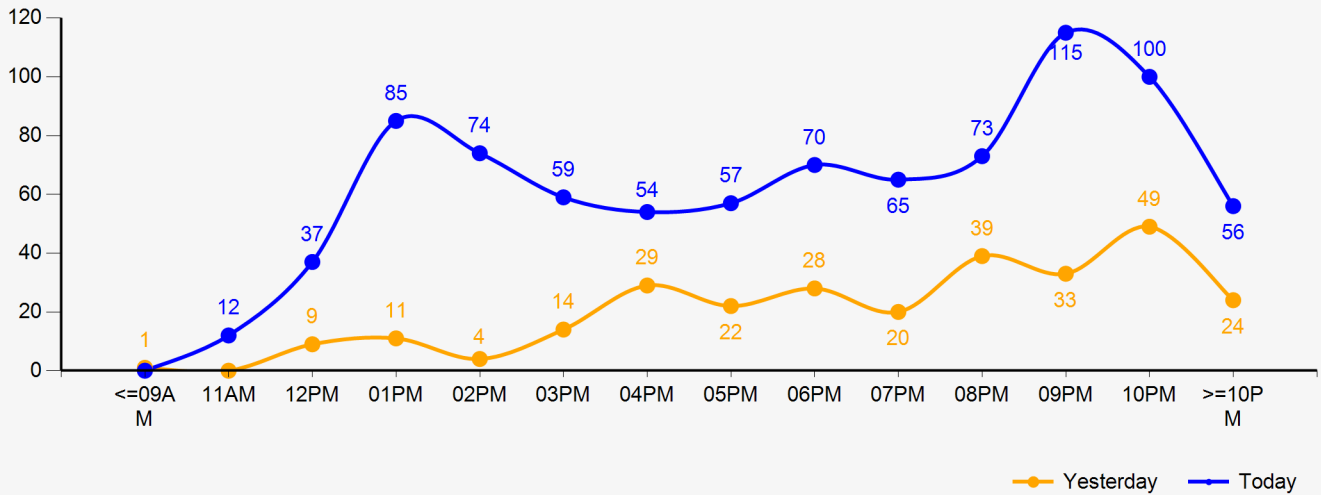
YD Sales : 283

YD GP%: 11.78%

TD Sales : 857

TD GP%: 10.71%

Sales Trend Yesterday Vs Today By Hours



| Sales Zone    | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% |
|---------------|----------|----------|-------------|--------|--------|-----------|
| CHENNAI-02    | 15       | 140      | 125         | 14.16% | 12.09% | -2.06%    |
| WEST-02       | 21       | 124      | 103         | 11.37% | 10.44% | -0.93%    |
| CHENNAI-01    | 34       | 110      | 76          | 13.65% | 10.74% | -2.91%    |
| SOUTH-03      | 37       | 96       | 59          | 10.59% | 9.88%  | -0.71%    |
| SOUTH-01      | 69       | 92       | 23          | 12.12% | 11.02% | -1.09%    |
| TRICHY-01     | 21       | 78       | 57          | 12.86% | 9.49%  | -3.36%    |
| SOUTH ARCOT   | 12       | 60       | 48          | 5.62%  | 10.99% | 5.37%     |
| WEST-01       | 26       | 57       | 31          | 12.91% | 10.98% | -1.92%    |
| TIRUPATI-01   | 21       | 38       | 17          | 8.82%  | 8.72%  | -0.10%    |
| NORTH ARCOT   | 7        | 37       | 30          | 15.51% | 11.25% | -4.27%    |
| VIJAYAWADA-01 | 16       | 24       | 8           | 10.29% | 11.12% | 0.82%     |
| KL-SOUTH      | 4        | 1        | (3)         | 14.34% | 1.83%  | -12.51%   |
| Total         | 283      | 857      | 574         | 11.78% | 10.71% | -1.07%    |

| Sales Zone | Branch | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% |
|------------|--------|----------|----------|-------------|--------|--------|-----------|
| CHENNAI-02 | CH03   |          | 23       | 23          | #Error | 14.30% | #Error    |
|            | CH21   |          | 14       | 14          | #Error | 11.78% | #Error    |
|            | CH15   |          | 13       | 13          | #Error | 13.33% | #Error    |
|            | CH12   |          | 10       | 10          | #Error | 12.49% | #Error    |
|            | CH43   | 1        | 9        | 8           | 21.99% | 14.42% | -7.57%    |
|            | MJR1   |          | 8        | 8           | #Error | 9.00%  | #Error    |
|            | CH41   |          | 7        | 7           | #Error | 10.48% | #Error    |
|            | PON1   | (1)      | 7        | 8           | 18.95% | 9.94%  | -9.01%    |
|            | CH24   | 1        | 6        | 5           | 14.85% | 12.02% | -2.83%    |
|            | CH18   | 2        | 5        | 3           | 12.61% | 13.74% | 1.13%     |
|            | CH33   | 2        | 5        | 3           | 18.02% | 10.17% | -7.85%    |
|            | UKI1   |          | 5        | 5           | #Error | 10.02% | #Error    |
|            | CH06   | 3        | 4        | 1           | 13.69% | 6.27%  | -7.42%    |
|            | CH09   | 2        | 4        | 2           | 20.70% | 11.36% | -9.34%    |
|            | CH20   | 1        | 4        | 3           | 12.91% | 13.92% | 1.01%     |

| Sales Zone | Branch | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% |
|------------|--------|----------|----------|-------------|--------|--------|-----------|
| CHENNAI-02 | CH27   |          | 3        | 3           | #Error | 8.42%  | #Error    |
|            | CH44   |          | 3        | 3           | #Error | 14.89% | #Error    |
|            | CH46   |          | 3        | 3           | #Error | 8.75%  | #Error    |
|            | CH23   |          | 2        | 2           | #Error | 17.23% | #Error    |
|            | CH31   |          | 2        | 2           | #Error | 13.09% | #Error    |
|            | CH34   | 1        | 1        |             | 15.04% | 12.30% | -2.74%    |
|            | CH36   | 1        | 1        |             | 6.80%  | 10.30% | 3.50%     |
|            | MC06   |          | 1        | 1           | #Error | 6.90%  | #Error    |
|            | CH01   |          |          |             | #Error | #Error | #Error    |
|            | CH17   | 1        |          | (1)         | 16.28% | #Error | #Error    |
|            | CH32   |          |          |             | #Error | #Error | #Error    |
|            | GPD1   | 1        |          | (1)         | 8.54%  | #Error | #Error    |
|            | MC05   |          |          |             | #Error | #Error | #Error    |
|            | MC08   |          |          |             | #Error | #Error | #Error    |
|            | Total  | 15       | 140      | 125         | 14.16% | 12.09% | -2.06%    |
|            |        |          |          |             |        |        |           |
| WEST-02    | SLM2   | 1        | 31       | 30          | 12.70% | 10.15% | -2.55%    |
|            | SLM1   | 4        | 13       | 9           | 4.41%  | 11.04% | 6.63%     |
|            | ERD1   | 1        | 6        | 5           | 13.66% | 8.87%  | -4.78%    |
|            | ERD2   | 3        | 6        | 3           | 10.40% | 4.64%  | -5.75%    |
|            | KRI1   |          | 6        | 6           | #Error | 13.70% | #Error    |
|            | BMD1   | 1        | 5        | 4           | 13.91% | 6.84%  | -7.07%    |
|            | HSR2   | 1        | 5        | 4           | 7.99%  | 7.37%  | -0.62%    |
|            | MCR1   | 1        | 5        | 4           | 8.19%  | 14.80% | 6.61%     |
|            | APN1   | 1        | 4        | 3           | 10.86% | 13.79% | 2.94%     |
|            | HRR1   |          | 4        | 4           | #Error | 7.81%  | #Error    |
|            | HSR1   | 2        | 4        | 2           | 14.39% | 7.65%  | -6.74%    |
|            | VPD1   |          | 4        | 4           | #Error | 11.05% | #Error    |
|            | DPR1   |          | 3        | 3           | #Error | 17.06% | #Error    |
|            | SGG1   |          | 3        | 3           | #Error | 12.54% | #Error    |
|            | ATU1   |          | 2        | 2           | #Error | 14.45% | #Error    |
|            | EDP1   |          | 2        | 2           | #Error | 5.89%  | #Error    |
|            | EPI1   |          | 2        | 2           | #Error | 10.22% | #Error    |
|            | MTR1   | 1        | 2        | 1           | 25.18% | 17.38% | -7.81%    |
|            | NKL2   | 2        | 2        |             | 19.45% | 6.85%  | -12.60%   |
|            | OML1   |          | 2        | 2           | #Error | 6.87%  | #Error    |
|            | PMP1   |          | 2        | 2           | #Error | 16.00% | #Error    |
|            | TCG1   | 2        | 2        |             | 18.13% | 10.69% | -7.44%    |
|            | TRM1   |          | 2        | 2           | #Error | 17.01% | #Error    |
|            | DPR2   |          | 1        | 1           | #Error | 8.84%  | #Error    |
|            | KVP1   |          | 1        | 1           | #Error | 20.94% | #Error    |
|            | PDR1   |          | 1        | 1           | #Error | 7.96%  | #Error    |
|            | PLC1   |          | 1        | 1           | #Error | 19.15% | #Error    |
|            | RSP1   | 1        | 1        |             | 13.90% | 11.84% | -2.06%    |
|            | SGI1   |          | 1        | 1           | #Error | 9.00%  | #Error    |
|            | VKL1   |          | 1        | 1           | #Error | 12.83% | #Error    |
|            | CMI1   |          |          |             | #Error | 32.83% | #Error    |
|            | KMM1   |          |          |             | #Error | #Error | #Error    |

| Sales Zone | Branch | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% |
|------------|--------|----------|----------|-------------|--------|--------|-----------|
| WEST-02    | SLM3   |          |          |             | #Error | 74.14% | #Error    |
|            | Total  | 21       | 124      | 103         | 11.37% | 10.44% | -0.93%    |
| CHENNAI-01 |        |          |          |             |        |        |           |
|            | CH05   | 5        | 12       | 7           | 11.99% | 9.84%  | -2.14%    |
|            | CH14   |          | 12       | 12          | #Error | 11.88% | #Error    |
|            | CH19   | 3        | 7        | 4           | 9.22%  | 12.42% | 3.20%     |
|            | CH42   | 2        | 7        | 5           | 10.55% | 14.52% | 3.97%     |
|            | CH45   | 1        | 7        | 6           | 7.74%  | 11.64% | 3.90%     |
|            | CH16   | 2        | 6        | 4           | 18.16% | 7.91%  | -10.25%   |
|            | CH35   | 2        | 6        | 4           | 16.00% | 10.33% | -5.67%    |
|            | CH28   | 2        | 5        | 3           | 11.61% | 10.76% | -0.85%    |
|            | CH08   | 1        | 4        | 3           | 13.01% | 10.79% | -2.22%    |
|            | CH11   | 1        | 4        | 3           | 17.30% | 13.00% | -4.30%    |
|            | CH29   |          | 4        | 4           | #Error | 8.62%  | #Error    |
|            | CH30   | 1        | 4        | 3           | 11.61% | 9.62%  | -1.99%    |
|            | GUD1   |          | 4        | 4           | #Error | 11.43% | #Error    |
|            | MRM1   | 1        | 4        | 3           | 16.77% | 8.08%  | -8.69%    |
|            | AVD1   | 2        | 3        | 1           | 10.42% | 10.25% | -0.16%    |
|            | CGL1   |          | 3        | 3           | #Error | 8.07%  | #Error    |
|            | CH07   |          | 3        | 3           | 44.92% | 11.22% | -33.70%   |
|            | CH22   | 3        | 3        |             | 14.98% | 12.98% | -2.00%    |
|            | CH48   | 1        | 3        | 2           | 8.44%  | 9.29%  | 0.85%     |
|            | SKL1   | 1        | 3        | 2           | 15.52% | 9.55%  | -5.97%    |
|            | GUD2   | 1        | 2        | 1           | 16.77% | 8.03%  | -8.74%    |
|            | CH26   | 1        | 1        |             | 13.73% | 7.96%  | -5.77%    |
|            | CH37   | 1        | 1        |             | 24.79% | 12.83% | -11.96%   |
|            | CH38   | 1        | 1        |             | 15.18% | 16.05% | 0.87%     |
|            | KNR1   | 1        | 1        |             | 16.05% | 5.97%  | -10.08%   |
|            | CH39   | 1        |          | (1)         | 14.97% | #Error | #Error    |
|            | CH40   |          |          |             | #Error | #Error | #Error    |
|            | MC02   |          |          |             | #Error | #Error | #Error    |
|            | MC09   |          |          |             | #Error | #Error | #Error    |
|            | MC10   |          |          |             | #Error | #Error | #Error    |
|            | TKM1   |          |          |             | #Error | #Error | #Error    |
|            | Total  | 34       | 110      | 76          | 13.65% | 10.74% | -2.91%    |
| SOUTH-03   |        |          |          |             |        |        |           |
|            | MDU1   | 2        | 18       | 16          | 8.74%  | 9.88%  | 1.14%     |
|            | TMM1   | 2        | 12       | 10          | 11.23% | 7.17%  | -4.06%    |
|            | DGL1   | 3        | 7        | 4           | 5.85%  | 9.92%  | 4.07%     |
|            | TEN2   | 2        | 6        | 4           | 4.46%  | 9.12%  | 4.66%     |
|            | ATG1   | 1        | 5        | 4           | 8.07%  | 11.59% | 3.52%     |
|            | MDU2   |          | 4        | 4           | #Error | 12.56% | #Error    |
|            | MDU5   |          | 4        | 4           | #Error | 10.67% | #Error    |
|            | BNR1   |          | 3        | 3           | #Error | 15.31% | #Error    |
|            | KPT1   |          | 3        | 3           | #Error | 14.40% | #Error    |
|            | KRR1   | 1        | 3        | 2           | 13.26% | 9.28%  | -3.97%    |
|            | ADP1   | 1        | 2        | 1           | 11.87% | 7.19%  | -4.69%    |
|            | CMR1   |          | 2        | 2           | #Error | -0.20% | #Error    |

| Sales Zone | Branch | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% |
|------------|--------|----------|----------|-------------|--------|--------|-----------|
| SOUTH-03   | DGL2   | 2        | 2        |             | 9.34%  | 12.01% | 2.68%     |
|            | MDU3   | 3        | 2        | (1)         | 7.91%  | 6.61%  | -1.30%    |
|            | MDU4   |          | 2        | 2           | #Error | 6.33%  | #Error    |
|            | MDU6   | 2        | 2        |             | 13.30% | 12.98% | -0.32%    |
|            | MPA1   |          | 2        | 2           | #Error | 13.33% | #Error    |
|            | PNI1   | 3        | 2        | (1)         | 6.83%  | 9.69%  | 2.85%     |
|            | SVG1   |          | 2        | 2           | #Error | 13.15% | #Error    |
|            | BTU1   |          | 1        | 1           | #Error | 6.78%  | #Error    |
|            | CBM1   | 2        | 1        | (1)         | 10.16% | 10.01% | -0.15%    |
|            | DKI1   | 1        | 1        |             | 10.47% | 9.40%  | -1.08%    |
|            | KKD2   | 1        | 1        |             | 20.09% | 8.84%  | -11.25%   |
|            | MLR1   | 1        | 1        |             | 16.90% | 6.24%  | -10.67%   |
|            | NKI1   |          | 1        | 1           | #Error | 13.77% | #Error    |
|            | NTM1   |          | 1        | 1           | #Error | 13.02% | #Error    |
|            | PKM1   | 3        | 1        | (2)         | 8.52%  | 5.97%  | -2.55%    |
|            | PNV1   |          | 1        | 1           | #Error | 8.84%  | #Error    |
|            | PVI1   | 2        | 1        | (1)         | 15.24% | 10.25% | -4.99%    |
|            | TEN1   | 1        | 1        |             | 12.79% | 11.95% | -0.84%    |
|            | TPT1   | 1        | 1        |             | 13.33% | 6.62%  | -6.71%    |
|            | USL1   | 3        | 1        | (2)         | 15.33% | 13.33% | -2.00%    |
|            | MNM1   |          |          |             | #Error | #Error | #Error    |
|            | ODM1   |          |          |             | #Error | #Error | #Error    |
|            | SGP1   |          |          |             | #Error | #Error | #Error    |
|            | TDI1   |          |          |             | #Error | #Error | #Error    |
|            | Total  | 37       | 96       | 59          | 10.59% | 9.88%  | -0.71%    |
|            |        |          |          |             |        |        |           |
| SOUTH-01   | MAR1   | 5        | 25       | 20          | 11.98% | 7.87%  | -4.11%    |
|            | TUT1   | 5        | 10       | 5           | 12.65% | 8.48%  | -4.17%    |
|            | TVL1   | 14       | 10       | (4)         | 9.94%  | 10.60% | 0.66%     |
|            | NGR1   | 10       | 8        | (2)         | 11.37% | 7.38%  | -3.99%    |
|            | KVT1   | 3        | 5        | 2           | 20.12% | 19.90% | -0.22%    |
|            | RPM1   | 1        | 4        | 3           | 6.90%  | 14.46% | 7.56%     |
|            | TKS1   | 4        | 3        | (1)         | 14.94% | 20.16% | 5.21%     |
|            | TKS2   | 1        | 3        | 2           | 17.69% | 12.76% | -4.92%    |
|            | ARM1   |          | 2        | 2           | #Error | 21.54% | #Error    |
|            | ERL1   | 2        | 2        |             | 14.79% | 14.17% | -0.62%    |
|            | KGL1   | 1        | 2        | 1           | 2.15%  | 8.35%  | 6.20%     |
|            | PKD1   |          | 2        | 2           | #Error | 14.90% | #Error    |
|            | SNL1   |          | 2        | 2           | #Error | 9.35%  | #Error    |
|            | TUT2   |          | 2        | 2           | #Error | 13.87% | #Error    |
|            | UDN1   | 1        | 2        | 1           | 12.32% | 10.07% | -2.25%    |
|            | VLY1   | 1        | 2        | 1           | 10.01% | 12.20% | 2.19%     |
|            | APK1   | 1        | 1        |             | 7.81%  | 17.81% | 10.00%    |
|            | MMT1   |          | 1        | 1           | #Error | 12.75% | #Error    |
|            | RND1   | 3        | 1        | (2)         | 18.73% | 8.99%  | -9.74%    |
|            | SDI1   | 3        | 1        | (2)         | 6.32%  | 9.71%  | 3.39%     |
|            | STU2   | 1        | 1        |             | 14.28% | 9.71%  | -4.57%    |
|            | TYI1   |          | 1        | 1           | #Error | 3.34%  | #Error    |
|            | VNR1   |          | 1        | 1           | #Error | 10.47% | #Error    |

| Sales Zone  | Branch | YD Sales | TD Sales | TD-YD Sales | YD GP%  | TD GP% | TD-YD GP% |
|-------------|--------|----------|----------|-------------|---------|--------|-----------|
| SOUTH-01    | VNR2   | 5        | 1        | (4)         | 9.59%   | 18.84% | 9.25%     |
|             | ASM1   |          |          |             | #Error  | #Error | #Error    |
|             | COL1   |          |          |             | #Error  | #Error | #Error    |
|             | KSM1   |          |          |             | #Error  | #Error | #Error    |
|             | KYR1   | 1        |          | (1)         | 13.33%  | #Error | #Error    |
|             | PDI1   | 1        |          | (1)         | 20.09%  | #Error | #Error    |
|             | SGT1   | 1        |          | (1)         | 18.73%  | #Error | #Error    |
|             | SVK1   | 2        |          | (2)         | 18.14%  | #Error | #Error    |
|             | TCN1   | 2        |          | (2)         | 16.35%  | #Error | #Error    |
|             | TKY1   | 1        |          | (1)         | 7.78%   | #Error | #Error    |
|             | TVL2   |          |          |             | #Error  | #Error | #Error    |
|             | VKM1   |          |          |             | #Error  | #Error | #Error    |
|             | Total  | 69       | 92       | 23          | 12.12%  | 11.02% | -1.09%    |
|             |        |          |          |             |         |        |           |
| TRICHY-01   | TRY1   | 5        | 16       | 11          | 11.29%  | 8.84%  | -2.44%    |
|             | TNJ1   | 4        | 7        | 3           | 11.33%  | 7.91%  | -3.42%    |
|             | PBR2   | 1        | 6        | 5           | 6.90%   | 12.58% | 5.68%     |
|             | TVR2   |          | 5        | 5           | #Error  | 10.00% | #Error    |
|             | JKM1   | 1        | 4        | 3           | 20.85%  | 10.08% | -10.76%   |
|             | MDI1   | 3        | 4        | 1           | 15.61%  | 11.19% | -4.42%    |
|             | NGT1   |          | 4        | 4           | 14.23%  | 13.09% | -1.14%    |
|             | AYR1   |          | 3        | 3           | #Error  | 11.20% | #Error    |
|             | KUM1   |          | 3        | 3           | #Error  | 10.26% | #Error    |
|             | MVM1   | 1        | 3        | 2           | 16.38%  | 7.62%  | -8.76%    |
|             | TNJ2   | 2        | 3        | 1           | 15.25%  | 9.41%  | -5.84%    |
|             | TYR1   |          | 3        | 3           | #Error  | 6.83%  | #Error    |
|             | KIK1   |          | 2        | 2           | #Error  | 8.45%  | #Error    |
|             | PDK1   |          | 2        | 2           | #Error  | 7.97%  | #Error    |
|             | PTK1   |          | 2        | 2           | #Error  | 9.28%  | #Error    |
|             | TRY2   | 1        | 2        | 1           | 13.33%  | 7.96%  | -5.37%    |
|             | TRY3   | 1        | 2        | 1           | 11.87%  | 6.93%  | -4.94%    |
|             | TVR1   | 1        | 2        | 1           | 16.88%  | 9.79%  | -7.09%    |
|             | APM1   |          | 1        | 1           | #Error  | 5.97%  | #Error    |
|             | MSI1   |          | 1        | 1           | #Error  | 16.05% | #Error    |
|             | ORU1   |          | 1        | 1           | #Error  | 7.96%  | #Error    |
|             | TTP1   |          | 1        | 1           | #Error  | 7.87%  | #Error    |
|             | TZSD   |          | 1        | 1           | #Error  | 6.85%  | #Error    |
|             | KRN1   |          |          |             | #Error  | #Error | #Error    |
|             | NCK1   |          |          |             | #Error  | #Error | #Error    |
|             | NMM1   | 1        |          | (1)         | 14.98%  | #Error | #Error    |
|             | PBR1   |          |          |             | #Error  | #Error | #Error    |
|             | Total  | 21       | 78       | 57          | 12.86%  | 9.49%  | -3.36%    |
|             |        |          |          |             |         |        |           |
| SOUTH ARCOT | POY2   |          | 9        | 9           | #Error  | 11.78% | #Error    |
|             | KKI2   |          | 8        | 8           | #Error  | 10.06% | #Error    |
|             | POY1   | 1        | 7        | 6           | -79.63% | 11.80% | 91.43%    |
|             | CUD1   | 4        | 5        | 1           | 12.37%  | 12.30% | -0.07%    |
|             | TRK1   | 1        | 5        | 4           | 10.32%  | 9.31%  | -1.01%    |
|             | CDM1   | 1        | 4        | 3           | 11.84%  | 15.48% | 3.64%     |
|             | VPM1   |          | 4        | 4           | #Error  | 9.74%  | #Error    |

| Sales Zone  | Branch | YD Sales | TD Sales | TD-YD Sales | YD GP%  | TD GP% | TD-YD GP% |
|-------------|--------|----------|----------|-------------|---------|--------|-----------|
| SOUTH ARCOT | TVM1   |          | 3        | 3           | #Error  | 6.24%  | #Error    |
|             | KLM1   | 1        | 2        | 1           | 15.82%  | 9.35%  | -6.47%    |
|             | KML1   |          | 2        | 2           | #Error  | 6.09%  | #Error    |
|             | MKM1   |          | 2        | 2           | #Error  | 9.22%  | #Error    |
|             | TVM2   |          | 2        | 2           | #Error  | 15.76% | #Error    |
|             | ULP1   | 1        | 2        | 1           | 11.85%  | 7.93%  | -3.92%    |
|             | VCM1   | 1        | 2        | 1           | 3.32%   | 17.73% | 14.41%    |
|             | VPM2   |          | 2        | 2           | #Error  | 8.28%  | #Error    |
|             | PRT1   |          | 1        | 1           | #Error  | 13.22% | #Error    |
|             | NVL2   | 1        |          | (1)         | 13.42%  | #Error | #Error    |
|             | SJI1   |          |          |             | #Error  | #Error | #Error    |
|             | STP1   |          |          |             | #Error  | #Error | #Error    |
|             | TDM1   | 1        |          | (1)         | 9.54%   | #Error | #Error    |
|             | Total  | 12       | 60       | 48          | 5.62%   | 10.99% | 5.37%     |
|             |        |          |          |             |         |        |           |
| WEST-01     | CBE2   | 3        | 15       | 12          | 12.60%  | 11.05% | -1.55%    |
|             | CBE4   |          | 7        | 7           | #Error  | 11.26% | #Error    |
|             | UAM1   | 2        | 5        | 3           | 11.63%  | 9.92%  | -1.71%    |
|             | PDM1   | 1        | 4        | 3           | 17.00%  | 10.61% | -6.39%    |
|             | TPR2   |          | 4        | 4           | #Error  | 9.21%  | #Error    |
|             | CBE1   |          | 3        | 3           | #Error  | 15.97% | #Error    |
|             | PLI1   | 2        | 3        | 1           | 7.98%   | 6.90%  | -1.08%    |
|             | AVI1   |          | 2        | 2           | #Error  | 7.65%  | #Error    |
|             | GDR1   | 1        | 2        | 1           | 11.67%  | 11.72% | 0.05%     |
|             | TPR1   | 2        | 2        |             | 15.38%  | 12.23% | -3.15%    |
|             | CBE3   |          | 1        | 1           | #Error  | 15.98% | #Error    |
|             | CNR1   | 1        | 1        |             | 13.49%  | 18.79% | 5.30%     |
|             | DPM2   |          | 1        | 1           | #Error  | 7.25%  | #Error    |
|             | GBM1   | 1        | 1        |             | 9.65%   | 13.16% | 3.51%     |
|             | KGM1   | 2        | 1        | (1)         | 18.78%  | 16.05% | -2.73%    |
|             | KMD1   |          | 1        | 1           | #Error  | 6.90%  | #Error    |
|             | SNR1   | 2        | 1        | (1)         | 3.36%   | 13.22% | 9.86%     |
|             | SUL1   |          | 1        | 1           | #Error  | 16.38% | #Error    |
|             | SYM2   |          | 1        | 1           | #Error  | 16.44% | #Error    |
|             | TPR4   | 2        | 1        | (1)         | 16.77%  | 6.18%  | -10.59%   |
|             | ANR1   | 2        |          | (2)         | 13.10%  | #Error | #Error    |
|             | CBE6   | 2        |          | (2)         | 13.81%  | #Error | #Error    |
|             | KGI1   | 1        |          | (1)         | 22.57%  | #Error | #Error    |
|             | KMR1   |          |          |             | #Error  | #Error | #Error    |
|             | MPM1   | 1        |          | (1)         | 14.80%  | #Error | #Error    |
|             | PPI1   |          |          |             | #Error  | #Error | #Error    |
|             | TPR3   | 1        |          | (1)         | 12.75%  | #Error | #Error    |
|             | UMP1   |          |          |             | #Error  | #Error | #Error    |
|             | Total  | 26       | 57       | 31          | 12.91%  | 10.98% | -1.92%    |
|             |        |          |          |             |         |        |           |
| TIRUPATI-01 | CTO1   | 1        | 5        | 4           | 0.78%   | 14.37% | 13.60%    |
|             | PIL1   |          | 4        | 4           | 100.00% | 7.37%  | -92.63%   |
|             | ATP1   |          | 3        | 3           | #Error  | 8.30%  | #Error    |
|             | KDA1   | 1        | 2        | 1           | 6.48%   | 6.07%  | -0.41%    |
|             | KNL1   |          | 2        | 2           | #Error  | 4.97%  | #Error    |

| Sales Zone  | Branch | YD Sales | TD Sales | TD-YD Sales | YD GP%  | TD GP% | TD-YD GP% |
|-------------|--------|----------|----------|-------------|---------|--------|-----------|
| TIRUPATI-01 | KOU1   | 1        | 2        | 1           | 11.78%  | 6.31%  | -5.46%    |
|             | NDL1   |          | 2        | 2           | #Error  | 5.28%  | #Error    |
|             | NYP1   | 1        | 2        | 1           | 13.13%  | 7.70%  | -5.43%    |
|             | PGR1   |          | 2        | 2           | #Error  | 7.79%  | #Error    |
|             | PMR1   | 2        | 2        |             | 16.58%  | 3.35%  | -13.24%   |
|             | TPY1   |          | 2        | 2           | 100.00% | 9.23%  | -90.77%   |
|             | TPY2   | 3        | 2        | (1)         | 9.35%   | 10.04% | 0.69%     |
|             | VKI1   |          | 2        | 2           | #Error  | 3.67%  | #Error    |
|             | KHT1   |          | 1        | 1           | #Error  | 6.12%  | #Error    |
|             | KNL2   | 2        | 1        | (1)         | 6.13%   | 13.22% | 7.09%     |
|             | PUT1   |          | 1        | 1           | #Error  | 8.52%  | #Error    |
|             | RCY1   | 1        | 1        |             | 3.09%   | 15.02% | 11.93%    |
|             | RJP1   | 1        | 1        |             | 18.84%  | 12.18% | -6.66%    |
|             | TPI1   |          | 1        | 1           | #Error  | 15.02% | #Error    |
|             | ADI1   | 1        |          | (1)         | 17.12%  | #Error | #Error    |
|             | BVL1   | 2        |          | (2)         | 16.55%  | #Error | #Error    |
|             | DHN1   | 2        |          | (2)         | -3.47%  | #Error | #Error    |
|             | GTL1   |          |          |             | #Error  | #Error | #Error    |
|             | MPL1   | 1        |          | (1)         | 18.03%  | #Error | #Error    |
|             | NLR1   | 1        |          | (1)         | 3.09%   | #Error | #Error    |
|             | PDT1   |          |          |             | #Error  | #Error | #Error    |
|             | SPE1   | 1        |          | (1)         | 7.68%   | #Error | #Error    |
|             | Total  | 21       | 38       | 17          | 8.82%   | 8.72%  | -0.10%    |
|             |        |          |          |             |         |        |           |
| NORTH ARCOT | SBR1   |          | 5        | 5           | #Error  | 10.47% | #Error    |
|             | KPM2   | 3        | 4        | 1           | 12.39%  | 11.12% | -1.27%    |
|             | VEL2   | 1        | 4        | 3           | 21.47%  | 15.75% | -5.72%    |
|             | ARC2   | 1        | 3        | 2           | 21.47%  | 15.87% | -5.60%    |
|             | GDM1   |          | 3        | 3           | #Error  | 9.97%  | #Error    |
|             | TRL1   |          | 3        | 3           | #Error  | 15.32% | #Error    |
|             | AKM1   |          | 2        | 2           | #Error  | 9.02%  | #Error    |
|             | PLR1   |          | 2        | 2           | #Error  | 11.60% | #Error    |
|             | VNB1   | 2        | 2        |             | 7.75%   | 9.12%  | 1.36%     |
|             | ANI1   |          | 1        | 1           | #Error  | 8.78%  | #Error    |
|             | CPT1   |          | 1        | 1           | #Error  | 6.53%  | #Error    |
|             | CYR1   | 1        | 1        |             | 18.79%  | 7.96%  | -10.83%   |
|             | TRR1   |          | 1        | 1           | #Error  | 12.83% | #Error    |
|             | TRT1   | (1)      | 1        | 2           | 10.29%  | 0.66%  | -9.63%    |
|             | VEL1   |          | 1        | 1           | #Error  | 12.83% | #Error    |
|             | VSI1   |          | 1        | 1           | #Error  | 10.89% | #Error    |
|             | WJD1   |          | 1        | 1           | #Error  | 13.55% | #Error    |
|             | WJP1   |          | 1        | 1           | #Error  | 6.24%  | #Error    |
|             | ABR1   |          |          |             | #Error  | #Error | #Error    |
|             | BGR1   |          |          |             | #Error  | #Error | #Error    |
|             | CGM1   |          |          |             | #Error  | #Error | #Error    |
|             | KPM1   |          |          |             | #Error  | #Error | #Error    |
|             | PTU1   |          |          |             | #Error  | #Error | #Error    |
|             | SLG1   |          |          |             | #Error  | #Error | #Error    |

| Sales Zone    | Branch | YD Sales | TD Sales | TD-YD Sales | YD GP%  | TD GP% | TD-YD GP% |
|---------------|--------|----------|----------|-------------|---------|--------|-----------|
| NORTH ARCOT   | UGI1   |          |          |             | #Error  | #Error | #Error    |
|               | Total  | 7        | 37       | 30          | 15.51%  | 11.25% | -4.27%    |
| VIJAYAWADA-01 |        |          |          |             |         |        |           |
|               | CRL1   |          | 3        | 3           | #Error  | 12.61% | #Error    |
|               | BVR1   | 1        | 2        | 1           | 15.85%  | 8.42%  | -7.43%    |
|               | GNT1   |          | 2        | 2           | #Error  | 1.36%  | #Error    |
|               | GVM1   |          | 2        | 2           | #Error  | 17.27% | #Error    |
|               | BPP1   |          | 1        | 1           | #Error  | 6.24%  | #Error    |
|               | CKT1   | 1        | 1        |             | 14.35%  | 10.25% | -4.11%    |
|               | ELU1   |          | 1        | 1           | #Error  | 5.26%  | #Error    |
|               | GDV1   |          | 1        | 1           | -13.97% | 6.85%  | 20.82%    |
|               | JGG1   |          | 1        | 1           | #Error  | 15.02% | #Error    |
|               | KND1   |          | 1        | 1           | #Error  | 15.30% | #Error    |
|               | NRT1   |          | 1        | 1           | #Error  | 20.77% | #Error    |
|               | PAP1   |          | 1        | 1           | #Error  | 8.45%  | #Error    |
|               | PPM1   |          | 1        | 1           | #Error  | 9.94%  | #Error    |
|               | RAL1   |          | 1        | 1           | #Error  | 15.85% | #Error    |
|               | TDD1   | 1        | 1        |             | 11.12%  | 13.92% | 2.80%     |
|               | TVU1   | 2        | 1        | (1)         | 11.79%  | 15.13% | 3.35%     |
|               | VJW2   |          | 1        | 1           | #Error  | 16.93% | #Error    |
|               | VJW4   | 1        | 1        |             | 11.10%  | 19.84% | 8.74%     |
|               | VJW5   |          | 1        | 1           | #Error  | 12.26% | #Error    |
|               | VKN1   |          | 1        | 1           | #Error  | 10.34% | #Error    |
|               | AMP1   |          |          |             | #Error  | #Error | #Error    |
|               | DPE1   |          |          |             | #Error  | #Error | #Error    |
|               | GNT2   |          |          |             | #Error  | #Error | #Error    |
|               | JPT1   | 2        |          | (2)         | 2.08%   | #Error | #Error    |
|               | KDR1   |          |          |             | #Error  | #Error | #Error    |
|               | MTM1   |          |          |             | #Error  | #Error | #Error    |
|               | PNR1   |          |          |             | #Error  | #Error | #Error    |
|               | PRL1   | 1        |          | (1)         | 6.24%   | #Error | #Error    |
|               | RMV1   |          |          |             | #Error  | #Error | #Error    |
|               | TEL1   | 1        |          | (1)         | 10.34%  | #Error | #Error    |
|               | TNK1   | 2        |          | (2)         | 11.02%  | #Error | #Error    |
|               | VJW1   | 1        |          | (1)         | 15.02%  | #Error | #Error    |
|               | VJW3   | 1        |          | (1)         | 10.34%  | #Error | #Error    |
|               | VUY1   |          |          |             | #Error  | #Error | #Error    |
|               | OGL1   | 2        | (1)      | (3)         | 12.10%  | 24.02% | 11.93%    |
|               | Total  | 16       | 24       | 8           | 10.29%  | 11.12% | 0.82%     |
| KL-SOUTH      |        |          |          |             |         |        |           |
|               | TVP1   | 1        | 1        |             | 18.67%  | 1.83%  | -16.83%   |
|               | PAS1   | 3        |          | (3)         | 12.52%  | #Error | #Error    |
|               | Total  | 4        | 1        | (3)         | 14.34%  | 1.83%  | -12.51%   |
|               | Total  | 283      | 857      | 574         | 11.78%  | 10.71% | -1.07%    |