



Wash-Mac - Daily Sales Performance As on 19-03-2026 11:25:09 PM

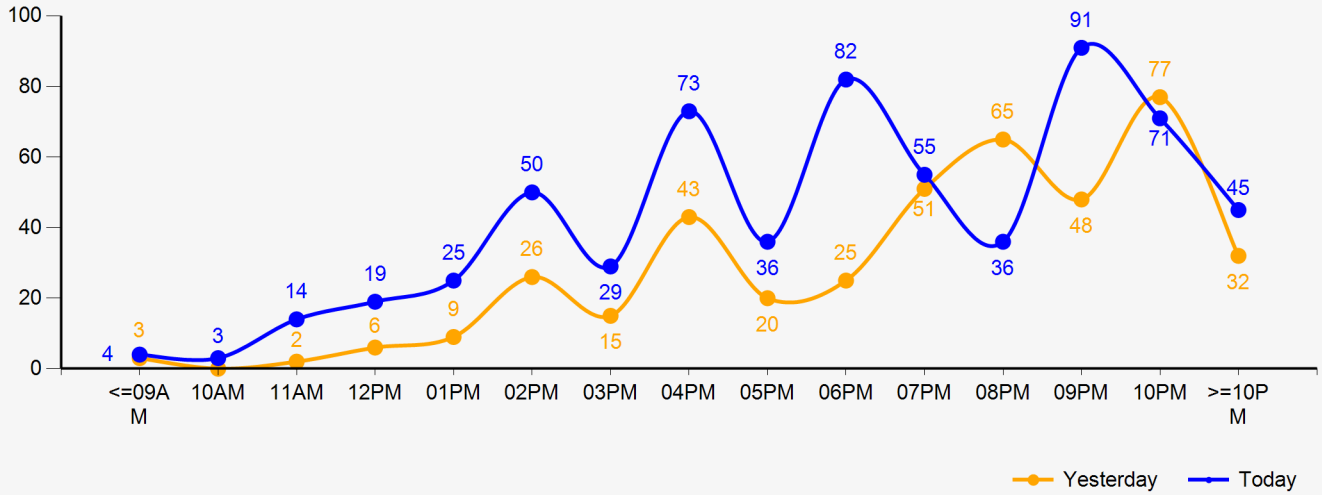
YD Sales : 422

YD GP%: 11.22%

TD Sales : 633

TD GP%: 9.02%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	35	98	63	4.44%	6.49%	2.04%
TIRUPATI-01	14	92	78	7.77%	10.29%	2.52%
SOUTH-01	64	86	22	11.19%	9.08%	-2.12%
CHENNAI-01	45	71	26	11.11%	8.70%	-2.41%
SOUTH-03	49	64	15	11.62%	9.92%	-1.70%
CHENNAI-02	55	53	(2)	13.20%	12.16%	-1.04%
WEST-02	33	53	20	12.75%	9.21%	-3.54%
TRICHY-01	36	41	5	12.11%	8.63%	-3.48%
WEST-01	32	34	2	11.12%	8.74%	-2.38%
NORTH ARCOT	31	19	(12)	13.14%	10.27%	-2.86%
SOUTH ARCOT	18	15	(3)	14.19%	11.80%	-2.39%
KL-NORTH	4	6	2	-2.40%	0.55%	2.95%
KL-SOUTH	6	1	(5)	10.91%	4.83%	-6.08%
Total	422	633	211	11.22%	9.02%	-2.20%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	TNK1		8	8	#Error	3.82%	#Error
	BVR1		7	7	#Error	3.30%	#Error
	ELU1		6	6	#Error	0.30%	#Error
	PAP1	2	6	4	10.45%	-0.48%	-10.92%
	GNT2		5	5	#Error	12.71%	#Error
	DPE1		4	4	#Error	5.98%	#Error
	OGL1		4	4	#Error	3.91%	#Error
	PPM1		4	4	#Error	14.94%	#Error
	RAL1	1	4	3	14.80%	3.80%	-11.00%
	TNI1	1	4	3	8.37%	8.00%	-0.36%
	VJW3		4	4	#Error	9.13%	#Error
	VJW4		4	4	#Error	8.26%	#Error
	GVM1		3	3	#Error	13.86%	#Error
	JPT1	1	3	2	7.22%	7.47%	0.25%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
VIJAYAWADA-01	KND1	1	3	2	11.96%	14.29%	2.33%	
	NPR1		3	3	#Error	4.68%	#Error	
	NRT1	1	3	2	11.70%	11.65%	-0.05%	
	VKN1		3	3	#Error	11.12%	#Error	
	AMP1		2	2	#Error	1.80%	#Error	
	GNT1		2	2	#Error	5.29%	#Error	
	MTM1		2	2	#Error	10.94%	#Error	
	TDD1	1	2	1	0.52%	4.31%	3.80%	
	TVU1		2	2	#Error	4.79%	#Error	
	VJW1		2	2	#Error	11.42%	#Error	
	BPP1		1	1	#Error	0.60%	#Error	
	CKT1		1	1	#Error	6.30%	#Error	
	GDV1		1	1	#Error	-0.89%	#Error	
	JGG1		1	1	#Error	8.79%	#Error	
	PRL1		1	1	#Error	13.77%	#Error	
	RMV1	1	1	1	1.07%	5.93%	4.86%	
	TEL1		1	1	#Error	3.07%	#Error	
	VJW5		1	1	#Error	2.54%	#Error	
	CRL1				#Error	#Error	#Error	
	GTSD	25		(25)	2.93%	#Error	#Error	
	PNR1	1		(1)	11.70%	#Error	#Error	
	VJW2				#Error	#Error	#Error	
	VUY1				#Error	#Error	#Error	
	Total	35	98	63	4.44%	6.49%	2.04%	
	TIRUPATI-01	KAR1		8	8	#Error	10.89%	#Error
		CTO1	2	7	5	10.04%	12.52%	2.48%
		NYP1		6	6	#Error	12.91%	#Error
PUT1			6	6	#Error	10.63%	#Error	
SPE1			6	6	#Error	8.72%	#Error	
RJP1			5	5	#Error	11.25%	#Error	
TPY2		4	5	1	8.07%	6.77%	-1.30%	
KHT1		1	4	3	3.79%	16.07%	12.28%	
PMR1		1	4	3	11.21%	9.76%	-1.45%	
ADI1		1	3	2	7.15%	8.68%	1.54%	
ATP1			3	3	#Error	9.49%	#Error	
DHN1		1	3	2	10.64%	13.83%	3.19%	
KNL1			3	3	#Error	11.74%	#Error	
KOU1			3	3	#Error	-5.84%	#Error	
KVL1			3	3	#Error	9.51%	#Error	
MPL1			3	3	#Error	6.41%	#Error	
PIL1			3	3	#Error	6.63%	#Error	
TPI1			3	3	#Error	13.32%	#Error	
BVL1		1	2	1	3.89%	12.32%	8.44%	
KNL2			2	2	#Error	10.12%	#Error	
NDL1			2	2	#Error	9.10%	#Error	
RCY1			2	2	#Error	13.17%	#Error	
TPY1			2	2	#Error	13.88%	#Error	
VKI1			2	2	#Error	7.88%	#Error	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TIRUPATI-01	NLR1	2	1	(1)	2.34%	13.27%	10.93%
	PDT1	1	1		13.90%	15.57%	1.67%
	GTL1				#Error	#Error	#Error
	KDA1				#Error	#Error	#Error
	KDR1				#Error	#Error	#Error
	PGR1				#Error	#Error	#Error
	Total	14	92	78	7.77%	10.29%	2.52%
SOUTH-01	RPM1	1	11	10	14.35%	7.13%	-7.22%
	TVL1		8	8	#Error	11.38%	#Error
	KVT1	4	7	3	9.85%	9.19%	-0.66%
	RND1		6	6	#Error	17.37%	#Error
	TUT1	15	6	(9)	11.60%	6.33%	-5.28%
	TCN1	4	4		8.68%	7.54%	-1.14%
	NGR1	2	3	1	9.94%	8.19%	-1.75%
	SDI1		3	3	#Error	5.19%	#Error
	SKD1	2	3	1	13.27%	13.40%	0.13%
	SVK1	4	3	(1)	8.88%	7.05%	-1.83%
	TUT2	5	3	(2)	10.77%	9.09%	-1.68%
	UDN1	1	3	2	1.71%	8.93%	7.23%
	VL1	3	3		14.62%	11.65%	-2.97%
	APK2		2	2	#Error	4.51%	#Error
	KYR1		2	2	#Error	3.84%	#Error
	MAR1	1	2	1	8.52%	7.30%	-1.22%
	PDI1	1	2	1	12.13%	6.16%	-5.97%
	PKD1	2	2		12.95%	13.13%	0.19%
	S2SD		2	2	#Error	1.54%	#Error
	VNR2	1	2	1	12.04%	10.79%	-1.26%
	APK1	3	1	(2)	8.10%	18.26%	10.16%
	ARM1		1	1	#Error	12.04%	#Error
	ASM1		1	1	#Error	12.96%	#Error
	ERL2	5	1	(4)	14.21%	12.96%	-1.25%
	STU2		1	1	#Error	10.80%	#Error
	TKS1	5	1	(4)	14.42%	20.97%	6.56%
	TKS2	2	1	(1)	15.77%	10.47%	-5.30%
	TYI1	1	1		8.14%	7.17%	-0.97%
	VNR1	1	1		12.13%	4.80%	-7.33%
	COL1				#Error	#Error	#Error
	KGL1				#Error	#Error	#Error
	KSM1				#Error	#Error	#Error
	MMT1				#Error	#Error	#Error
SGT1				#Error	#Error	#Error	
SNL1				#Error	#Error	#Error	
TKY1	1		(1)	4.80%	#Error	#Error	
VKM1				#Error	#Error	#Error	
Total	64	86	22	11.19%	9.08%	-2.12%	
CHENNAI-01	WHC3		26	26	#Error	2.23%	#Error
	CH05	4	7	3	8.61%	5.96%	-2.65%
	CH25	2	4	2	7.67%	13.11%	5.44%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	AVD1		3	3	#Error	8.68%	#Error
	CH19	3	3		11.00%	12.58%	1.58%
	CH45		3	3	#Error	11.61%	#Error
	MRM1		3	3	#Error	9.16%	#Error
	CH08	3	2	(1)	12.32%	11.58%	-0.75%
	CH14	2	2		13.33%	4.40%	-8.92%
	CH35		2	2	#Error	13.42%	#Error
	CH39	1	2	1	4.65%	7.23%	2.58%
	CH47	1	2	1	10.04%	20.97%	10.93%
	CH48	4	2	(2)	14.60%	15.81%	1.21%
	GUD1		2	2	#Error	10.50%	#Error
	CGL1	1	1		2.33%	15.14%	12.80%
	CH16	2	1	(1)	13.65%	13.47%	-0.18%
	CH28	4	1	(3)	16.26%	11.69%	-4.57%
	CH29		1	1	#Error	20.77%	#Error
	CH38	1	1		12.51%	12.13%	-0.39%
	CH40		1	1	#Error	17.11%	#Error
	CH49	1	1		8.81%	7.10%	-1.71%
	GUD2	1	1		8.43%	13.47%	5.04%
	SKL1		1	1	#Error	13.80%	#Error
	CH07	4		(4)	14.94%	#Error	#Error
	CH22	2		(2)	-10.89%	#Error	#Error
	CH26				#Error	#Error	#Error
	CH30	4		(4)	11.25%	#Error	#Error
	CH37				#Error	#Error	#Error
	CH42	5		(5)	15.15%	#Error	#Error
	KNR1	1		(1)	15.45%	#Error	#Error
	MC09				#Error	#Error	#Error
	MC10				#Error	#Error	#Error
	TKM1	1		(1)	11.36%	#Error	#Error
WCHN	(2)	(1)	1	10.30%	9.05%	-1.25%	
Total	45	71	26	11.11%	8.70%	-2.41%	
SOUTH-03	DKI1	3	5	2	11.92%	14.75%	2.82%
	MDU7	2	5	3	10.66%	12.99%	2.33%
	SZSD		5	5	#Error	2.08%	#Error
	DGL1	5	4	(1)	9.61%	10.14%	0.53%
	CMR1	2	3	1	11.71%	6.65%	-5.06%
	MDU1	8	3	(5)	13.52%	11.27%	-2.25%
	MDU3		3	3	#Error	10.40%	#Error
	MDU6	4	3	(1)	11.28%	11.71%	0.43%
	NTM1		3	3	#Error	3.01%	#Error
	TEN2		3	3	#Error	9.92%	#Error
	TMM1	2	3	1	11.64%	10.26%	-1.38%
	ATG1		2	2	#Error	15.15%	#Error
	CBM1	4	2	(2)	9.20%	9.13%	-0.07%
	KKD3	2	2		11.14%	10.89%	-0.24%
	KRR1		2	2	#Error	8.69%	#Error
	MDU2	3	2	(1)	10.58%	12.47%	1.89%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
SOUTH-03	MPA1	1	2	1	13.47%	8.93%	-4.54%	
	PKM1		2	2	#Error	5.61%	#Error	
	PNV2		2	2	#Error	12.33%	#Error	
	TPT1		2	2	#Error	9.53%	#Error	
	USL1		2	2	#Error	11.23%	#Error	
	MDU5	1	1		15.11%	4.37%	-10.74%	
	NKI1	1	1		4.72%	7.10%	2.38%	
	PNI1	1	1		4.61%	4.41%	-0.20%	
	TDI1	1	1		8.99%	11.02%	2.03%	
	ADP1				#Error	#Error	#Error	
	BNR1	1		(1)	11.21%	#Error	#Error	
	BTU1				#Error	#Error	#Error	
	DGL2	1		(1)	18.02%	26.78%	8.76%	
	KPT1	1		(1)	11.20%	#Error	#Error	
	KYK1	1		(1)	13.80%	#Error	#Error	
	MDU4	2		(2)	16.75%	#Error	#Error	
	MLR1	1		(1)	11.35%	#Error	#Error	
	MNM1				#Error	#Error	#Error	
	ODM1	1		(1)	14.70%	#Error	#Error	
	PVI1	(1)		1	16.35%	#Error	#Error	
	SGP1	1		(1)	11.26%	#Error	#Error	
	SVG1				#Error	#Error	#Error	
	TEN1	1		(1)	4.85%	#Error	#Error	
	Total		49	64	15	11.62%	9.92%	-1.70%
	CHENNAI-02	CH03	4	7	3	16.91%	11.60%	-5.31%
		CH15	8	6	(2)	11.48%	15.40%	3.92%
CH17		2	6	4	25.08%	12.71%	-12.37%	
CH12		2	4	2	12.82%	9.82%	-3.00%	
PON1		4	4		13.64%	12.70%	-0.94%	
CH27			3	3	#Error	8.78%	#Error	
CH43		3	3		11.95%	16.59%	4.65%	
CH44		4	3	(1)	10.15%	14.17%	4.02%	
CH50		2	3	1	11.10%	11.00%	-0.10%	
MJR1		1	3	2	12.51%	11.32%	-1.19%	
CH34		6	2	(4)	10.45%	12.42%	1.96%	
CH41		3	2	(1)	14.03%	6.19%	-7.84%	
GPD1			2	2	#Error	2.49%	#Error	
CH06		1	1		16.01%	12.04%	-3.97%	
CH33		4	1	(3)	14.09%	3.55%	-10.54%	
CH36		2	1	(1)	11.30%	11.47%	0.17%	
CH51		1	1		14.57%	13.80%	-0.76%	
UKI1		2	1	(1)	12.69%	12.04%	-0.65%	
CH01					#Error	#Error	#Error	
CH18					#Error	#Error	#Error	
CH20					#Error	#Error	#Error	
CH21		3		(3)	8.29%	#Error	#Error	
CH23					#Error	#Error	#Error	
CH24		3		(3)	13.57%	#Error	#Error	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	CH31				#Error	#Error	#Error
	CH32				#Error	#Error	#Error
	CH46				#Error	#Error	#Error
	MC05				#Error	#Error	#Error
	MC06				#Error	#Error	#Error
	Total	55	53	(2)	13.20%	12.16%	-1.04%
WEST-02	WZWH		7	7	#Error	2.41%	#Error
	HSR2	4	5	1	13.45%	5.08%	-8.38%
	ERD2	4	4		16.61%	13.69%	-2.92%
	SLM1	1	4	3	13.64%	9.52%	-4.11%
	VPD1		3	3	#Error	10.64%	#Error
	ATU1	1	2	1	9.13%	9.47%	0.34%
	ERD1		2	2	#Error	14.25%	#Error
	HRR1		2	2	#Error	9.49%	#Error
	KRI1		2	2	#Error	12.65%	#Error
	OML1		2	2	#Error	7.26%	#Error
	PLC1	1	2	1	12.04%	9.16%	-2.88%
	SLM2		2	2	#Error	7.09%	#Error
	SLM3	1	2	1	12.95%	5.35%	-7.60%
	VKL1	1	2	1	12.47%	13.17%	0.69%
	APN1	4	1	(3)	12.07%	6.54%	-5.53%
	BMD1		1	1	#Error	4.80%	#Error
	DPR2	1	1		12.81%	13.30%	0.48%
	EDP1		1	1	#Error	2.49%	#Error
	EPI1	2	1	(1)	13.05%	15.45%	2.40%
	KMM1	2	1	(1)	12.80%	12.13%	-0.67%
	MCR1	1	1		12.95%	12.98%	0.04%
	MTR1		1	1	#Error	11.47%	#Error
	NKL2	1	1		11.85%	13.53%	1.67%
	RSP1	1	1		10.23%	2.49%	-7.73%
	TCG1	1	1		17.50%	8.40%	-9.10%
	TRM1	1	1		13.84%	12.36%	-1.48%
	CMI1	1		(1)	14.97%	#Error	#Error
	DPR1	1		(1)	13.30%	#Error	#Error
	HSR1	2		(2)	8.66%	#Error	#Error
	KAM1	1		(1)	16.01%	#Error	#Error
	KVP1	1		(1)	11.45%	#Error	#Error
	PDR1	1		(1)	12.27%	#Error	#Error
	PMP1				#Error	#Error	#Error
	SGG1				#Error	#Error	#Error
SGI1				#Error	#Error	#Error	
WHPD	(1)		1	16.31%	#Error	#Error	
Total	33	53	20	12.75%	9.21%	-3.54%	
TRICHY-01	TRY1	4	11	7	11.60%	9.78%	-1.82%
	MDI1	2	4	2	9.10%	12.46%	3.36%
	MVM1	3	3		14.83%	7.37%	-7.47%
	TNJ2	1	3	2	14.89%	9.81%	-5.08%
	KUM1	2	2		9.61%	10.10%	0.49%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
TRICHY-01	NGT1	1	2	1	11.36%	9.68%	-1.68%	
	TNJ1		2	2	#Error	6.61%	#Error	
	TVR1		2	2	#Error	4.94%	#Error	
	TZSD		2	2	#Error	2.07%	#Error	
	AYR1		1	1	#Error	13.53%	#Error	
	NCK1	2	1	(1)	11.85%	3.12%	-8.73%	
	ORU1	2	1	(1)	13.34%	4.80%	-8.54%	
	PBR1	1	1		11.99%	12.19%	0.20%	
	PBR2		1	1	#Error	12.13%	#Error	
	PDK1	2	1	(1)	15.43%	12.96%	-2.47%	
	TRY2	1	1		12.96%	2.49%	-10.47%	
	TRY4	2	1	(1)	12.51%	11.36%	-1.15%	
	TTP1		1	1	#Error	4.80%	#Error	
	TVR2	1	1		8.52%	7.94%	-0.58%	
	TYR1	2	1	(1)	13.97%	-9.99%	-23.96%	
	APM1	3		(3)	14.46%	#Error	#Error	
	JKM1	1		(1)	11.85%	#Error	#Error	
	KIK1	3		(3)	10.41%	#Error	#Error	
	KRN1	1		(1)	11.99%	#Error	#Error	
	MSI1				#Error	#Error	#Error	
	NMM1	1		(1)	10.06%	#Error	#Error	
	PTK1	1		(1)	12.13%	#Error	#Error	
	TRY3				#Error	#Error	#Error	
	WTRZ			(1)	(1)	#Error	11.75%	#Error
	Total	36	41	5	12.11%	8.63%	-3.48%	
	WEST-01	CBE2	1	6	5	17.11%	9.76%	-7.35%
PLI1		3	4	1	12.55%	7.58%	-4.97%	
KMR1		1	3	2	12.95%	13.63%	0.68%	
WZSD			3	3	#Error	4.56%	#Error	
TPR2		5	2	(3)	8.90%	7.58%	-1.32%	
ANR1			1	1	#Error	5.03%	#Error	
AVI1			1	1	#Error	6.91%	#Error	
CBE3			1	1	#Error	17.63%	#Error	
CBE4		2	1	(1)	6.85%	12.95%	6.09%	
CBE6		2	1	(1)	12.79%	18.96%	6.17%	
CNR1			1	1	#Error	13.53%	#Error	
DPM2		1	1		12.91%	2.49%	-10.42%	
GBM1		3	1	(2)	10.76%	-8.11%	-18.87%	
KMD1		2	1	(1)	6.77%	8.26%	1.49%	
MPM1			1	1	#Error	6.53%	#Error	
SNR1		2	1	(1)	15.59%	4.26%	-11.32%	
SUL1			1	1	26.95%	11.21%	-15.75%	
SYM2		1	1		7.56%	15.11%	7.55%	
TPR1		1	1		8.67%	8.77%	0.11%	
UAM1		2	1	(1)	12.88%	2.49%	-10.38%	
UMP1			1	1	#Error	4.80%	#Error	
CBE1		2		(2)	11.73%	#Error	#Error	
CBE5					#Error	#Error	#Error	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
WEST-01	GDR1				#Error	#Error	#Error	
	KGI1				#Error	#Error	#Error	
	KGM1				#Error	#Error	#Error	
	PDM1	1		(1)	12.03%	#Error	#Error	
	PPI1	2		(2)	14.40%	#Error	#Error	
	TPR3				#Error	#Error	#Error	
	TPR4	1		(1)	12.95%	#Error	#Error	
	Total	32	34	2	11.12%	8.74%	-2.38%	
NORTH ARCOT	GDM1		2	2	#Error	5.44%	#Error	
	KPM2	2	2		13.04%	3.77%	-9.27%	
	TRL1	1	2	1	12.96%	11.54%	-1.41%	
	TRR1	4	2	(2)	11.76%	6.07%	-5.69%	
	VNB1	2	2		11.85%	10.75%	-1.09%	
	ANI1	2	1	(1)	12.85%	5.03%	-7.82%	
	ARC2	1	1		18.09%	18.40%	0.31%	
	BGR1		1	1	#Error	16.37%	#Error	
	CGM1		1	1	#Error	9.01%	#Error	
	SBR1	2	1	(1)	11.07%	1.50%	-9.57%	
	VEL1	1	1		3.23%	21.83%	18.61%	
	VEL2	3	1	(2)	10.21%	13.80%	3.59%	
	WJD1	2	1	(1)	18.55%	17.63%	-0.92%	
	WJP1	3	1	(2)	16.76%	8.92%	-7.83%	
	ABR1				#Error	#Error	#Error	
	AKM1	4		(4)	14.25%	#Error	#Error	
	CPT1				#Error	#Error	#Error	
	CYR1	1		(1)	16.31%	#Error	#Error	
	KPM1	1		(1)	13.80%	#Error	#Error	
	PLR1	1		(1)	13.47%	#Error	#Error	
	PTU1				#Error	#Error	#Error	
	SLG1				#Error	#Error	#Error	
	TRT1	1		(1)	9.61%	#Error	#Error	
	UGI1				#Error	#Error	#Error	
	VSI1				#Error	#Error	#Error	
	Total	31	19	(12)	13.14%	10.27%	-2.86%	
	SOUTH ARCOT	CUD1	2	2		11.33%	13.56%	2.23%
		TVM1		2	2	#Error	9.73%	#Error
VPM2		2	2		12.16%	10.12%	-2.04%	
KML1		1	1		11.99%	11.85%	-0.13%	
NVL2			1	1	#Error	16.31%	#Error	
POY2		2	1	(1)	19.02%	16.06%	-2.96%	
PRT1		1	1		13.80%	11.93%	-1.87%	
SJI2			1	1	#Error	13.75%	#Error	
STP1		2	1	(1)	11.98%	13.53%	1.55%	
TDM1		2	1	(1)	14.47%	18.09%	3.62%	
TRK1			1	1	#Error	3.12%	#Error	
VCM1			1	1	#Error	9.33%	#Error	
CDM1		1		(1)	16.31%	#Error	#Error	
KKI2					#Error	#Error	#Error	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH ARCOT	KLM1	2		(2)	11.32%	#Error	#Error
	MKM1				#Error	#Error	#Error
	POY1	4		(4)	15.76%	#Error	#Error
	TVM2				#Error	#Error	#Error
	ULP1				#Error	#Error	#Error
	VPM1				#Error	#Error	#Error
	WHUT	(1)		1	11.89%	#Error	#Error
	Total	18	15	(3)	14.19%	11.80%	-2.39%
KL-NORTH	KZD1	4	6	2	-2.40%	0.55%	2.95%
	Total	4	6	2	-2.40%	0.55%	2.95%
KL-SOUTH	KLR1	1	1		12.81%	4.83%	-7.98%
	PAS1				#Error	#Error	#Error
	PNL1				#Error	#Error	#Error
	TVP1	5		(5)	10.33%	#Error	#Error
	Total	6	1	(5)	10.91%	4.83%	-6.08%
	Total	422	633	211	11.22%	9.02%	-2.20%