



Wash-Mac - Daily Sales Performance As on 11-04-2026 11:25:42 PM

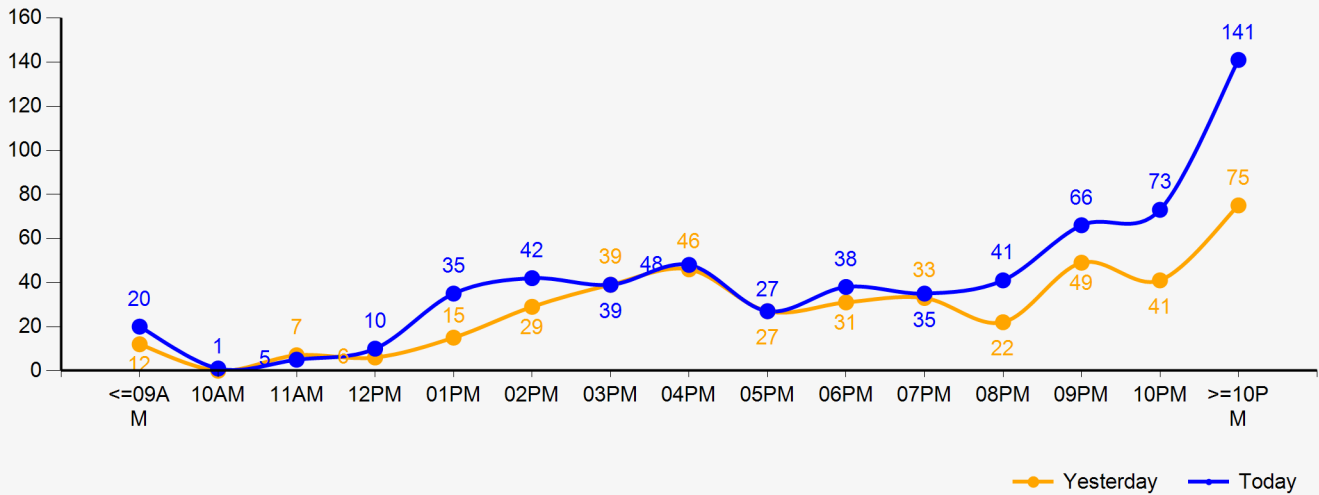
YD Sales : 432

YD GP%: 10.13%

TD Sales : 621

TD GP%: 8.46%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	74	97	23	11.09%	11.27%	0.18%
CHENNAI-01	41	94	53	13.93%	0.55%	-13.38%
SOUTH-03	39	86	47	9.64%	8.09%	-1.55%
CHENNAI-02	32	72	40	13.47%	11.68%	-1.79%
WEST-02	37	46	9	9.25%	6.30%	-2.94%
TRICHY-01	53	43	(10)	11.13%	11.71%	0.58%
NORTH ARCOT	26	36	10	9.29%	12.53%	3.24%
WEST-01	28	36	8	11.56%	7.35%	-4.22%
SOUTH ARCOT	26	34	8	9.74%	12.72%	2.98%
VIJAYAWADA-01	28	29	1	6.66%	7.42%	0.76%
TIRUPATI-01	24	25	1	8.22%	12.37%	4.15%
KL-NORTH	19	12	(7)	-0.77%	0.99%	1.77%
KL-SOUTH	5	11	6	7.73%	-1.48%	-9.21%
Total	432	621	189	10.13%	8.46%	-1.67%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	TUT1	10	11	1	9.99%	10.61%	0.61%
	TVL1	7	8	1	12.72%	9.72%	-3.01%
	TCN1	2	7	5	9.27%	14.13%	4.85%
	TKS1	3	7	4	13.97%	11.28%	-2.68%
	TUT2	5	7	2	15.57%	15.09%	-0.48%
	VLY1	3	5	2	13.96%	13.82%	-0.14%
	PKD1	2	4	2	8.91%	5.73%	-3.19%
	SKD1	1	4	3	15.30%	14.59%	-0.71%
	KYR1	3	3		12.30%	15.95%	3.65%
	MMT1	1	3	2	12.67%	5.41%	-7.26%
	RND1	3	3		9.96%	0.27%	-9.69%
	TYI1	1	3	2	18.66%	16.21%	-2.44%
	APK1			2		#Error	#Error
	ARM1	2	2		8.63%	10.03%	1.40%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
SOUTH-01	ASM1		2	2	#Error	-3.09%	#Error	
	KGL1		2	2	#Error	10.71%	#Error	
	KVT1	4	2	(2)	15.02%	19.95%	4.93%	
	MAR1	4	2	(2)	5.72%	9.39%	3.67%	
	NGR1	2	2		6.22%	13.13%	6.91%	
	PDI1	1	2	1	13.26%	10.95%	-2.32%	
	SDI1		2	2	#Error	2.10%	#Error	
	SVK1	5	2	(3)	11.83%	-1.45%	-13.28%	
	TKS2	3	2	(1)	7.52%	10.35%	2.83%	
	UDN1	2	2		5.82%	15.38%	9.57%	
	VNR2	3	2	(1)	12.78%	23.20%	10.42%	
	ERL2		1	1	#Error	14.74%	#Error	
	KSM1		1	1	#Error	16.29%	#Error	
	RPM1	2	1	(1)	8.92%	20.22%	11.30%	
	SNL1		1	1	#Error	8.51%	#Error	
	STU2		1	1	#Error	14.74%	#Error	
	VKM1	1	1		9.28%	15.34%	6.06%	
	VNR1	1	1		10.81%	9.20%	-1.61%	
	APK2				#Error	#Error	#Error	
	COL1	2		(2)	10.87%	#Error	#Error	
	SGT1	1		(1)	18.91%	#Error	#Error	
	TKY1				#Error	#Error	#Error	
	WHTV			(1)	(1)	#Error	5.30%	#Error
	Total		74	97	23	11.09%	11.27%	0.18%
CHENNAI-01	WHC3		27	27	#Error	-40.37%	#Error	
	CH19	2	10	8	8.61%	9.94%	1.33%	
	CH05	3	6	3	15.53%	12.54%	-2.99%	
	CH25		6	6	#Error	10.63%	#Error	
	CH47	9	6	(3)	11.06%	10.12%	-0.94%	
	CH08		5	5	#Error	12.26%	#Error	
	CH48	1	4	3	25.47%	12.45%	-13.02%	
	CH35		3	3	#Error	13.00%	#Error	
	CH42	1	3	2	9.84%	8.38%	-1.46%	
	CH45	2	3	1	11.91%	12.08%	0.17%	
	CH07		2	2	#Error	15.51%	#Error	
	CH26		2	2	#Error	11.49%	#Error	
	CH28	4	2	(2)	14.53%	8.29%	-6.24%	
	CH30		2	2	#Error	14.85%	#Error	
	CH49	4	2	(2)	11.30%	14.28%	2.97%	
	GUD2		2	2	#Error	15.41%	#Error	
	SKL1	(1)	2	3	11.27%	13.31%	2.04%	
	AVD1	1	1		8.96%	12.96%	4.01%	
	CH14	3	1	(2)	32.49%	2.79%	-29.70%	
	CH16	3	1	(2)	9.49%	-1.45%	-10.94%	
	CH37		1	1	#Error	5.69%	#Error	
	CH38	1	1		15.31%	15.34%	0.03%	
	CH39		1	1	#Error	-1.45%	#Error	
	GUD1		1	1	#Error	16.96%	#Error	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	CGL1	3		(3)	19.27%	#Error	#Error
	CH22	1		(1)	2.49%	#Error	#Error
	CH29				#Error	#Error	#Error
	CH40				#Error	#Error	#Error
	KNR1	1		(1)	14.05%	#Error	#Error
	MC09				#Error	#Error	#Error
	MC10				#Error	#Error	#Error
	MRM1	2		(2)	8.21%	#Error	#Error
	TKM1	2		(2)	12.98%	#Error	#Error
	WCHN	(1)		1	17.26%	#Error	#Error
	Total	41	94	53	13.93%	0.55%	-13.38%
SOUTH-03	MDU1	7	12	5	7.80%	4.97%	-2.83%
	DGL1	2	11	9	11.87%	7.58%	-4.29%
	TPT1		8	8	#Error	7.05%	#Error
	MDU2		6	6	#Error	9.64%	#Error
	DGL2	1	4	3	11.88%	14.85%	2.97%
	MDU6	2	4	2	9.86%	9.38%	-0.48%
	MLR1		4	4	#Error	5.61%	#Error
	MPA1	3	4	1	11.30%	14.10%	2.81%
	ATG1	2	3	1	5.48%	12.23%	6.75%
	CBM1	3	3		8.40%	6.10%	-2.30%
	TEN1	3	3		7.78%	10.55%	2.77%
	TMM1	1	3	2	1.16%	13.23%	12.07%
	BNR1	1	2	1	5.28%	3.48%	-1.79%
	DKI1		2	2	#Error	24.94%	#Error
	KYK1	1	2	1	19.62%	-1.38%	-21.00%
	MDU3	1	2	1	7.10%	5.78%	-1.32%
	PKM1		2	2	#Error	2.71%	#Error
	USL1		2	2	#Error	5.40%	#Error
	ADP1	3	1	(2)	11.12%	15.34%	4.22%
	CMR1	2	1	(1)	7.10%	9.24%	2.14%
	KPT1		1	1	#Error	-1.45%	#Error
	MDU4		1	1	#Error	4.11%	#Error
	MNM1		1	1	#Error	12.67%	#Error
	PNV2	1	1		1.34%	14.29%	12.95%
	PVI1		1	1	#Error	2.66%	#Error
	SGP1		1	1	#Error	-1.45%	#Error
	SZSD		1	1	#Error	-8.15%	#Error
	BTU1				#Error	#Error	#Error
	KKD3	2		(2)	14.30%	#Error	#Error
	KRR1	1		(1)	18.76%	#Error	#Error
	MDU5	1		(1)	12.67%	#Error	#Error
	MDU7	1		(1)	7.10%	#Error	#Error
	NKI1				#Error	#Error	#Error
	NTM1				#Error	#Error	#Error
ODM1				#Error	#Error	#Error	
PNI1				#Error	#Error	#Error	
SVG1	1		(1)	18.16%	#Error	#Error	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
SOUTH-03	TDI1				#Error	#Error	#Error	
	TEN2				#Error	#Error	#Error	
	Total	39	86	47	9.64%	8.09%	-1.55%	
CHENNAI-02	CH15	1	15	14	18.80%	9.81%	-8.99%	
	CH03	2	12	10	17.30%	11.94%	-5.36%	
	CH12	3	5	2	19.40%	20.48%	1.08%	
	CH50	2	5	3	13.63%	-1.99%	-15.62%	
	CH17	2	4	2	18.31%	18.84%	0.53%	
	CH18	1	4	3	18.41%	15.61%	-2.80%	
	CH41	2	3	1	18.64%	14.69%	-3.95%	
	CH51	2	3	1	15.06%	13.51%	-1.56%	
	CH06	2	2		14.55%	15.53%	0.98%	
	CH20	2	2		6.42%	12.01%	5.59%	
	CH21	1	2	1	13.17%	10.09%	-3.08%	
	CH33			2	2	#Error	16.20%	#Error
	CH46			2	2	#Error	14.21%	#Error
	PON1			2	2	#Error	10.14%	#Error
	UKI1	1	2	1	22.36%	-2.07%	-24.44%	
	CH24	1	1			6.80%	6.51%	-0.28%
	CH27	1	1			14.63%	11.77%	-2.86%
	CH31			1	1	#Error	-8.42%	#Error
	CH32			1	1	#Error	16.64%	#Error
	CH43			1	1	#Error	9.56%	#Error
	GPD1	1	1			6.56%	15.73%	9.17%
	MJR1	2	1	(1)		14.22%	3.63%	-10.59%
	CH01					#Error	#Error	#Error
	CH23	2		(2)		8.46%	#Error	#Error
	CH34	1		(1)		10.94%	#Error	#Error
	CH36	2		(2)		4.38%	#Error	#Error
	CH44	1		(1)		4.24%	#Error	#Error
	MC05					#Error	#Error	#Error
	MC06					#Error	#Error	#Error
	Total	32	72	40	13.47%	11.68%	-1.79%	
	WEST-02	SLM3	1	5	4	12.21%	4.92%	-7.29%
		ATU1	1	4	3	7.96%	8.88%	0.93%
SLM1		1	4	3	16.95%	11.25%	-5.70%	
ERD2		4	3	(1)		16.33%	10.81%	-5.53%
PDR1				3	3	#Error	9.27%	#Error
PLC1		3	3			10.30%	11.11%	0.81%
RSP1		2	3	1	2.46%	4.32%	1.87%	
EPI1				2	2	#Error	12.35%	#Error
HSR1		3	2	(1)		11.94%	-1.99%	-13.93%
MCR1		3	2	(1)		3.13%	-1.38%	-4.51%
MTR1				2	2	#Error	12.40%	#Error
PMP1				2	2	#Error	-8.42%	#Error
APN1				1	1	#Error	16.43%	#Error
BMD1		2	1	(1)		7.69%	-8.42%	-16.11%
CMI1				1	1	#Error	15.28%	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
WEST-02	HSR2	1	1		10.47%	13.90%	3.43%	
	OML1	1	1		7.10%	12.27%	5.17%	
	SGI1		1	1	#Error	-8.42%	#Error	
	SLM2	2	1	(1)	8.50%	6.05%	-2.45%	
	TCG1	1	1		4.58%	-8.42%	-13.00%	
	TRM1		1	1	#Error	10.98%	#Error	
	VPD1	1	1		7.10%	15.28%	8.18%	
	WZWH		1	1	#Error	-9.19%	#Error	
	DPR1	1		(1)	21.62%	#Error	#Error	
	DPR2	1		(1)	6.80%	#Error	#Error	
	EDP1				#Error	#Error	#Error	
	ERD1	2		(2)	6.18%	#Error	#Error	
	HRR1				#Error	#Error	#Error	
	KAM1				#Error	#Error	#Error	
	KMM1				#Error	#Error	#Error	
	KRI1	5		(5)	11.12%	#Error	#Error	
	KVP1				#Error	#Error	#Error	
	NKL2	2		(2)	7.77%	#Error	#Error	
	SGG1				#Error	#Error	#Error	
	VKL1	1		(1)	8.20%	#Error	#Error	
	WHKP	(1)		1	12.62%	#Error	#Error	
	Total	37	46	9	9.25%	6.30%	-2.94%	
	TRICHY-01	TRY1	6	5	(1)	11.21%	11.40%	0.19%
		MDI1	1	4	3	17.50%	13.25%	-4.25%
TNJ1		4	3	(1)	8.79%	17.28%	8.49%	
TRY3		4	3	(1)	15.43%	9.89%	-5.54%	
TVR2		2	3	1	7.79%	12.28%	4.48%	
TZSD			3	3	#Error	-9.07%	#Error	
KIK1		5	2	(3)	9.26%	15.10%	5.83%	
MVM1		5	2	(3)	13.56%	19.73%	6.17%	
NGT1		1	2	1	19.86%	13.19%	-6.67%	
PBR1		1	2	1	24.17%	2.17%	-22.00%	
PBR2		4	2	(2)	14.40%	6.75%	-7.64%	
PTK1			2	2	#Error	12.03%	#Error	
TNJ2		2	2		6.58%	9.74%	3.16%	
TVR1			2	2	#Error	7.57%	#Error	
JKM1		2	1	(1)	11.56%	9.20%	-2.37%	
KUM1		3	1	(2)	10.02%	15.10%	5.08%	
NCK1		1	1		7.10%	24.04%	16.94%	
ORU1		2	1	(1)	15.53%	15.69%	0.16%	
PDK1		1	1		15.73%	15.28%	-0.46%	
TRY2		1	1		15.28%	15.36%	0.08%	
TRY4		2	1	(1)	1.94%	15.73%	13.79%	
TYR1		4	1	(3)	9.62%	18.06%	8.44%	
APM1					#Error	#Error	#Error	
AYR1					#Error	#Error	#Error	
KRN1		1		(1)	11.89%	#Error	#Error	
MSI1		1		(1)	10.07%	#Error	#Error	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TRICHY-01	NMM1	1		(1)	13.60%	#Error	#Error
	TTP1				#Error	#Error	#Error
	WTRZ	(1)	(2)	(1)	19.81%	17.13%	-2.68%
	Total	53	43	(10)	11.13%	11.71%	0.58%
NORTH ARCOT	GDM1	1	5	4	2.79%	12.39%	9.60%
	TRR1	2	5	3	13.46%	20.10%	6.64%
	ABR1	1	4	3	15.10%	11.32%	-3.78%
	AKM1	1	3	2	13.84%	13.88%	0.04%
	KPM2	2	3	1	14.07%	1.76%	-12.31%
	SBR1	1	3	2	12.27%	12.63%	0.36%
	TRL1	1	3	2	15.69%	13.68%	-2.01%
	BGR1	2	2		7.27%	18.59%	11.33%
	ARC2		1	1	#Error	8.88%	#Error
	KPM1		1	1	#Error	10.33%	#Error
	TRT1	1	1		15.10%	11.21%	-3.88%
	VEL1	5	1	(4)	13.28%	-8.42%	-21.70%
	VEL2	2	1	(1)	7.59%	13.91%	6.32%
	VSI1	1	1		12.11%	-1.45%	-13.55%
	WJD1	1	1		15.30%	22.00%	6.70%
	WJP1	1	1		6.80%	16.74%	9.94%
	ANI1				#Error	#Error	#Error
	CGM1				#Error	#Error	#Error
	CPT1				#Error	#Error	#Error
	CYR1	1		(1)	15.30%	#Error	#Error
	PLR1	1		(1)	7.10%	#Error	#Error
	PTU1				#Error	#Error	#Error
	SLG1	1		(1)	0.52%	#Error	#Error
	UGI1	1		(1)	-17.88%	#Error	#Error
	VNB1				#Error	#Error	#Error
	Total	26	36	10	9.29%	12.53%	3.24%
	WEST-01	CBE2	4	5	1	11.04%	8.27%
SNR1		1	4	3	5.70%	4.38%	-1.32%
CBE3			3	3	#Error	11.03%	#Error
KMR1		3	3		10.62%	12.67%	2.04%
TPR1		1	3	2	5.91%	8.53%	2.61%
TPR2		3	3		15.82%	6.41%	-9.41%
PDM1			2	2	#Error	0.57%	#Error
SUL1		1	2	1	11.70%	13.05%	1.35%
UMP1		1	2	1	9.13%	-1.99%	-11.12%
CBE1		1	1		15.28%	6.54%	-8.74%
CBE4		2	1	(1)	4.27%	14.14%	9.87%
CBE5			1	1	#Error	13.12%	#Error
CBE6			1	1	#Error	7.10%	#Error
CNR1		1	1		6.80%	3.96%	-2.84%
MPM1		2	1	(1)	18.52%	9.82%	-8.69%
PPI1			1	1	#Error	13.60%	#Error
SYM2			1	1	#Error	7.25%	#Error
UAM1		1	1		15.36%	-1.11%	-16.47%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-01	ANR1	1		(1)	15.28%	#Error	#Error
	AVI1	3		(3)	13.27%	#Error	#Error
	DPM2				#Error	#Error	#Error
	GBM1	1		(1)	6.80%	#Error	#Error
	GDR1				#Error	#Error	#Error
	KGI1				#Error	#Error	#Error
	KGM1				#Error	#Error	#Error
	KMD1				#Error	#Error	#Error
	PLI1	1		(1)	12.19%	#Error	#Error
	TPR3	2		(2)	5.07%	#Error	#Error
	TPR4				#Error	#Error	#Error
	WHCB	(1)		1	8.37%	#Error	#Error
	Total	28	36	8	11.56%	7.35%	-4.22%
	SOUTH ARCOT	KLM1	1	5	4	12.67%	14.76%
CDM1		(1)	4	5	6.25%	14.16%	7.91%
NVL2		1	4	3	19.90%	13.26%	-6.64%
POY1		6	4	(2)	8.05%	13.77%	5.73%
KKI2			3	3	#Error	16.93%	#Error
POY2		4	3	(1)	4.17%	4.47%	0.30%
PRT1			3	3	#Error	11.10%	#Error
KML1		1	2	1	17.88%	16.52%	-1.35%
CUD1		3	1	(2)	13.10%	12.67%	-0.43%
SJI2			1	1	#Error	18.80%	#Error
TDM1		3	1	(2)	15.76%	9.56%	-6.20%
TVM1		1	1		-1.16%	13.34%	14.50%
ULP1		4	1	(3)	9.45%	16.24%	6.79%
VCM1			1	1	#Error	-8.42%	#Error
VPM2		2	1	(1)	3.69%	12.97%	9.29%
MKM1					#Error	#Error	#Error
STP1					#Error	#Error	#Error
TRK1		1		(1)	5.68%	#Error	#Error
TVM2					#Error	#Error	#Error
VPM1					#Error	#Error	#Error
WHUT			(1)	(1)	#Error	7.72%	#Error
Total	26	34	8	9.74%	12.72%	2.98%	
VIJAYAWADA-01	OGL1	2	4	2	9.58%	8.24%	-1.34%
	BPP1	1	3	2	6.42%	8.71%	2.29%
	CRL1		3	3	#Error	7.84%	#Error
	BVR1	2	2		10.12%	11.15%	1.03%
	NRT1		2	2	#Error	9.35%	#Error
	TVU1	1	2	1	12.46%	4.47%	-7.99%
	ELU1	2	1	(1)	-10.30%	0.99%	11.28%
	GNT1	2	1	(1)	8.47%	1.95%	-6.52%
	JGG1		1	1	#Error	10.29%	#Error
	KND1		1	1	#Error	5.98%	#Error
	MTM1		1	1	#Error	6.11%	#Error
	PAP1	1	1		11.21%	-1.11%	-12.32%
	RAL1	1	1		0.55%	6.69%	6.14%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
VIJAYAWADA-01	RMV1	1	1		13.07%	13.70%	0.63%	
	TNI1		1	1	#Error	12.52%	#Error	
	VJW1	4	1	(3)	4.26%	1.49%	-2.77%	
	VJW5	1	1		15.38%	19.30%	3.92%	
	VKN1		1	1	#Error	3.50%	#Error	
	VUY1		1	1	#Error	5.26%	#Error	
	AMP1				#Error	#Error	#Error	
	CKT1				#Error	#Error	#Error	
	DPE1				#Error	#Error	#Error	
	GDV1				#Error	#Error	#Error	
	GNT2				#Error	#Error	#Error	
	GVM1				#Error	#Error	#Error	
	JPT1	2		(2)	5.82%	#Error	#Error	
	NPR1				#Error	#Error	#Error	
	PNR1				#Error	#Error	#Error	
	PPM1	1		(1)	18.73%	#Error	#Error	
	PRL1	3		(3)	3.47%	#Error	#Error	
	TDD1				#Error	#Error	#Error	
	TEL1				#Error	#Error	#Error	
	TNK1	3		(3)	6.21%	#Error	#Error	
	VJW2				#Error	#Error	#Error	
	VJW3	1		(1)	14.88%	#Error	#Error	
	VJW4				#Error	#Error	#Error	
	Total	28	29	1	6.66%	7.42%	0.76%	
	TIRUPATI-01	SPE1	4	4		10.98%	14.02%	3.04%
		KNL1		2	2	#Error	15.68%	#Error
		KOU1		2	2	#Error	11.00%	#Error
		MPL1	1	2	1	15.34%	11.22%	-4.11%
NLR1			2	2	#Error	7.46%	#Error	
ADI1			1	1	#Error	6.07%	#Error	
BVL1		1	1		-15.47%	2.09%	17.56%	
GTL1		1	1		5.81%	6.09%	0.29%	
KAR1			1	1	-28.11%	17.60%	45.71%	
KDA1			1	1	#Error	14.53%	#Error	
KVL1		1	1		7.01%	14.13%	7.11%	
NYP1		2	1	(1)	8.01%	7.62%	-0.39%	
PGR1			1	1	#Error	16.74%	#Error	
PMR1		1	1		17.85%	13.33%	-4.52%	
PUT1			1	1	#Error	19.15%	#Error	
RJP1			1	1	#Error	12.58%	#Error	
TPI1		1	1		5.70%	19.06%	13.37%	
TPY2		4	1	(3)	8.58%	2.42%	-6.16%	
ATP1					#Error	#Error	#Error	
CTO1					#Error	#Error	#Error	
DHN1		1		(1)	11.73%	#Error	#Error	
KDR1		1		(1)	5.06%	#Error	#Error	
KHT1					#Error	#Error	#Error	
KNL2					#Error	#Error	#Error	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TIRUPATI-01	NDL1				#Error	#Error	#Error
	PDT1				#Error	#Error	#Error
	PIL1	2		(2)	9.83%	#Error	#Error
	RCY1				#Error	#Error	#Error
	TPY1	3		(3)	15.32%	#Error	#Error
	VKI1	1		(1)	7.58%	#Error	#Error
	Total	24	25	1	8.22%	12.37%	4.15%
KL-NORTH	KZD1	19	12	(7)	-0.77%	0.99%	1.77%
	Total	19	12	(7)	-0.77%	0.99%	1.77%
KL-SOUTH	TVP1	3	6	3	3.25%	4.99%	1.74%
	KLR1		2	2	#Error	-2.07%	#Error
	TVSD		2	2	#Error	-46.06%	#Error
	PAS1		1	1	61.08%	9.13%	-51.95%
	PNL1	2		(2)	3.85%	#Error	#Error
	Total	5	11	6	7.73%	-1.48%	-9.21%
	Total	432	621	189	10.13%	8.46%	-1.67%