



Sales

1,024.56 Lacs

Yest. Sales : 940.89 Lacs

GP%

8.44%

Yest.GP% : 7.85%

EW Pen%

1.32%

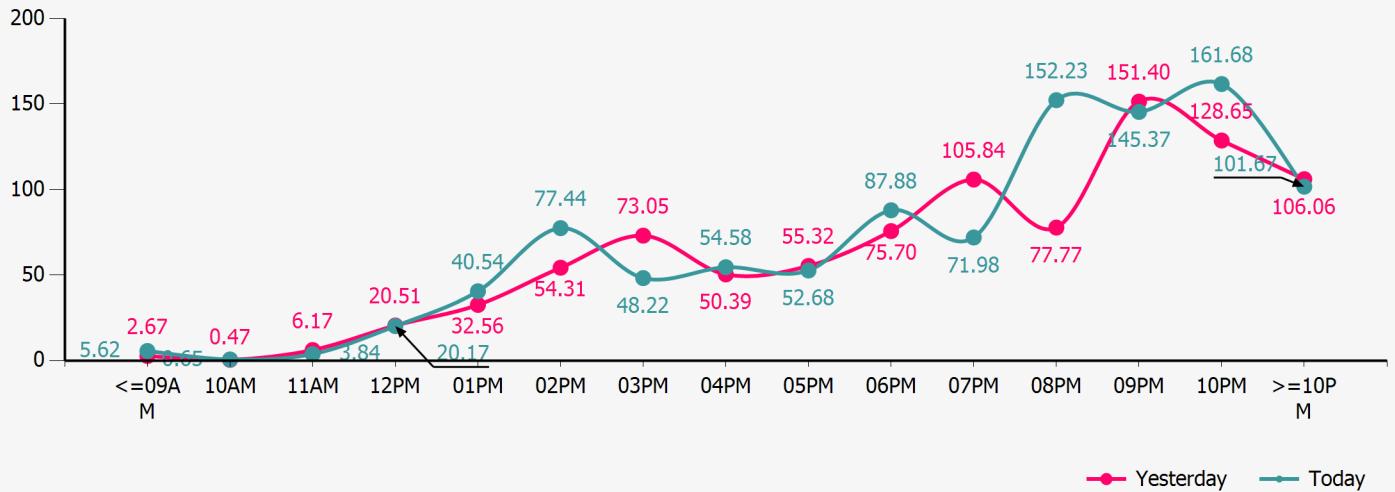
Yest.EW %: 1.44%

Open SO

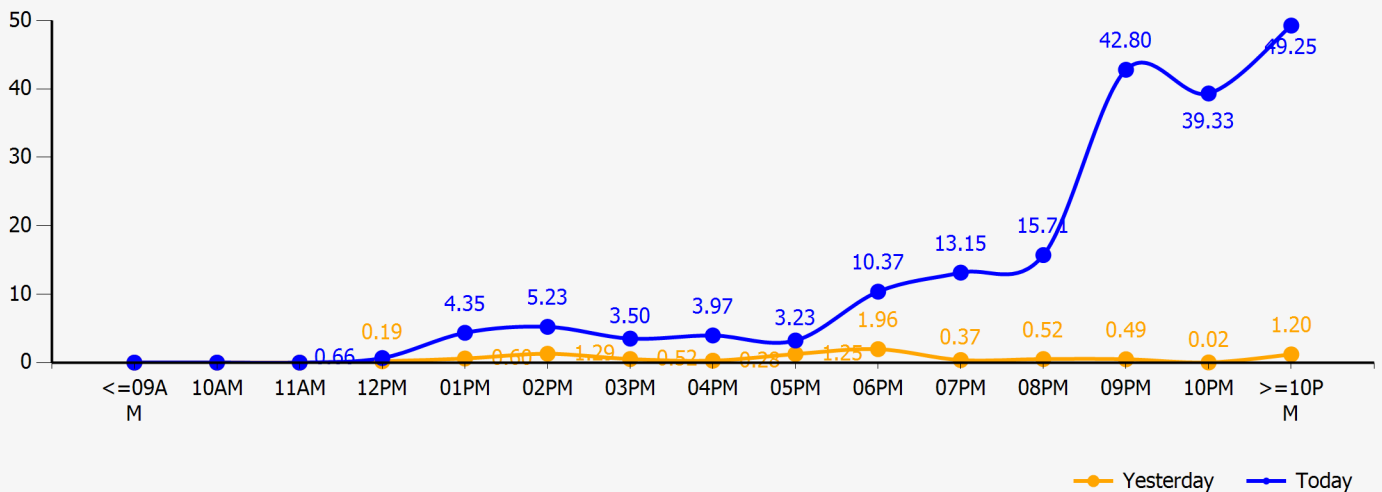
191.54 Lacs

Yest. OSO 8.69 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



Sales Order Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	161.20	209.96	48.76	7.36%	7.54%	0.18%	262.88
CHENNAI-01	124.52	209.78	85.26	8.08%	7.38%	-0.70%	178.65
TRICHY-01	128.01	153.97	25.97	8.40%	8.51%	0.11%	155.76
CHENNAI-02	150.92	153.79	2.87	7.15%	7.76%	0.61%	189.70
SOUTH-03	90.78	129.69	38.92	8.79%	9.05%	0.25%	149.11
NORTH ARCOT	80.08	112.55	32.47	8.02%	7.58%	-0.44%	125.62
SOUTH ARCOT	76.04	86.10	10.06	7.91%	7.32%	-0.59%	105.63
WEST-02	49.04	70.01	20.97	9.75%	10.12%	0.38%	96.36
WEST-03	34.37	62.52	28.15	10.92%	10.81%	-0.11%	55.19
WEST-01	50.83	52.72	1.89	9.33%	8.93%	-0.39%	74.76
OTHERS	3.78	(25.00)	-28.78	-69.86%	-4.70%	65.16%	0.00
Total	949.58	1216.10	266.52	7.85%	8.44%	0.59%	1393.66

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01							
TVL1	22.71	23.17	0.45	3.34%	2.50%	-0.84%	31.24
TUT1	17.58	21.83	4.25	9.94%	10.47%	0.53%	26.39

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
NGR1	11.80	18.29	6.49	3.90%	7.34%	3.44%	16.91
KVT1	7.09	11.60	4.51	9.13%	9.18%	0.04%	15.28
MAR1	4.58	7.99	3.41	11.68%	8.17%	-3.52%	9.16
RND1	4.26	7.78	3.52	10.71%	9.50%	-1.22%	7.91
RPM1	3.77	7.65	3.88	9.69%	3.22%	-6.47%	10.74
TKS2	8.03	7.32	-0.71	6.87%	5.17%	-1.70%	9.17
VLY1	5.95	6.82	0.87	7.73%	7.01%	-0.72%	7.86
TUT2	3.47	6.15	2.68	7.87%	9.14%	1.27%	11.30
VNR2	6.32	5.85	-0.47	10.19%	5.90%	-4.30%	11.30
SVK1	4.65	5.77	1.12	9.07%	7.91%	-1.16%	5.93
RND2	2.45	5.70	3.25	7.13%	11.33%	4.21%	6.65
APK2	3.06	4.96	1.90	4.58%	8.01%	3.43%	3.84
APK1	4.64	4.64		3.55%	7.35%	3.80%	3.74
TKS1	3.35	4.57	1.21	8.96%	6.87%	-2.09%	6.55
ASM1	1.40	4.27	2.86	7.34%	4.67%	-2.67%	3.26
MMT1	3.64	4.16	0.52	10.35%	8.89%	-1.46%	3.87
SDI1	2.27	4.03	1.76	8.04%	7.35%	-0.69%	5.65
SKD1	1.84	4.00	2.16	11.89%	6.65%	-5.24%	3.15
ERL2	1.69	3.93	2.24	9.92%	10.35%	0.43%	5.46
PDI1	2.61	3.81	1.20	7.42%	13.27%	5.85%	3.33
KGL1	1.39	3.81	2.42	12.35%	5.39%	-6.96%	3.08
STU2	1.66	3.74	2.08	4.86%	7.35%	2.49%	2.34
SNL1	1.32	3.43	2.10	4.34%	3.87%	-0.46%	4.23
TCN1	6.07	3.27	-2.80	11.29%	11.01%	-0.28%	5.50
VKM1	1.74	3.01	1.27	-5.51%	6.89%	12.40%	2.98
PKD1	2.09	2.70	0.61	12.05%	12.08%	0.03%	4.66
COL1	2.90	2.67	-0.23	6.38%	9.30%	2.91%	1.32
TYI1	3.99	2.66	-1.33	8.49%	10.07%	1.58%	5.08
KYR1	0.68	2.52	1.84	9.94%	12.44%	2.50%	2.80
UDN1	2.44	1.77	-0.67	2.90%	10.32%	7.41%	4.16
TKY1	3.41	1.71	-1.70	6.01%	6.28%	0.27%	3.89
KSM1	2.35	1.34	-1.01	10.20%	6.46%	-3.73%	4.29
SGT1	2.58	1.22	-1.36	3.65%	6.53%	2.87%	3.69
ARM1	0.45	1.11	0.67	18.79%	6.88%	-11.91%	2.40
VNR1	0.96	0.71	-0.25	8.58%	12.00%	3.41%	3.81
SOUTH-01 : Total	161.20	209.96	48.76	7.36%	7.54%	0.18%	262.88
CHENNAI-01							
CH05	8.03	21.11	13.09	6.77%	5.24%	-1.52%	9.06
CH47	8.44	20.18	11.74	7.12%	6.27%	-0.85%	10.48
CH25	3.96	18.64	14.68	8.90%	0.62%	-8.28%	5.94
CH14	7.40	14.27	6.87	6.57%	7.05%	0.47%	13.43
CH48	11.55	13.50	1.95	9.14%	10.24%	1.09%	7.70
CH16	5.58	13.20	7.62	9.45%	8.10%	-1.36%	11.79
CH19	10.30	12.78	2.47	7.81%	7.40%	-0.41%	9.31
CH42	5.52	9.69	4.17	12.10%	10.10%	-2.00%	9.76
KNR1	3.01	9.37	6.36	9.16%	9.23%	0.07%	4.02
CH49	6.66	8.90	2.24	9.73%	9.77%	0.04%	8.39
CH07	4.27	8.31	4.04	5.44%	5.79%	0.36%	8.44
AVD1	5.01	8.07	3.06	2.40%	6.25%	3.85%	6.60

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CH30	3.52	7.66	4.14	6.18%	8.36%	2.19%	6.46
CH28	6.47	6.79	0.32	7.93%	12.41%	4.48%	6.69
CH45	5.33	5.00	-0.34	7.15%	5.19%	-1.96%	6.53
GUD1	5.49	4.97	-0.52	10.32%	12.35%	2.03%	5.77
CH39	2.26	4.78	2.52	10.51%	8.78%	-1.73%	3.73
MRM1	4.25	3.82	-0.43	8.36%	9.91%	1.55%	6.91
CH38	2.98	3.37	0.39	10.63%	12.65%	2.02%	4.95
GUD2	2.58	3.27	0.69	12.62%	11.19%	-1.43%	5.18
SKL1	2.08	2.93	0.84	9.77%	6.36%	-3.42%	3.90
CH22	2.66	2.80	0.15	-1.00%	8.58%	9.58%	4.81
CGL1	1.38	2.49	1.11	8.97%	7.14%	-1.83%	3.38
TKM1	2.47	1.74	-0.73	5.45%	9.34%	3.89%	3.34
CH26	1.77	1.34	-0.43	12.92%	8.07%	-4.86%	1.55
MC09	1.05	0.56	-0.49	8.81%	13.88%	5.07%	0.90
CH40	0.22	0.20	-0.02	19.44%	-6.38%	-25.82%	3.50
CH29	0.28	0.06	-0.22	11.10%	7.31%	-3.79%	1.02
CH08				0.00%	0.00%	0.00%	5.14
CHENNAI-01 : Total	124.52	209.78	85.26	8.08%	7.38%	-0.70%	178.65
TRICHY-01							
TRY1	23.18	31.05	7.87	6.91%	8.36%	1.45%	28.12
TNJ1	5.27	13.11	7.83	8.17%	7.60%	-0.57%	7.97
KUM1	4.66	9.12	4.46	10.67%	9.16%	-1.51%	7.79
MVM1	6.96	8.88	1.91	7.50%	10.14%	2.63%	7.29
TNJ2	4.24	8.58	4.34	9.80%	7.11%	-2.69%	6.63
TVR2	3.72	5.75	2.03	12.01%	2.30%	-9.70%	6.50
PTK1	4.09	5.73	1.64	9.87%	4.64%	-5.24%	6.44
JKM1	2.84	5.69	2.85	8.00%	9.45%	1.45%	4.01
AYR1	8.37	5.32	-3.04	4.16%	8.71%	4.55%	3.46
PBR2	4.64	5.25	0.61	11.13%	8.19%	-2.93%	8.21
NGT1	5.22	5.24	0.02	10.35%	11.90%	1.54%	5.81
MDI1	2.78	4.69	1.91	13.42%	8.91%	-4.51%	4.14
TRY3	4.38	4.49	0.10	11.50%	8.71%	-2.79%	3.69
TRY4	4.52	4.21	-0.30	9.91%	8.76%	-1.16%	5.75
PDK2	4.34	4.15	-0.19	8.27%	8.46%	0.19%	4.92
KUM2	2.40	4.08	1.68	3.63%	9.40%	5.78%	4.33
KIK1	4.57	3.88	-0.69	13.79%	7.79%	-6.00%	4.04
MSI1	2.15	3.88	1.73	1.18%	8.81%	7.63%	3.78
TYR1	5.11	3.66	-1.46	8.53%	10.15%	1.62%	5.58
PDK1	2.28	2.92	0.64	9.95%	10.91%	0.97%	2.85
KRN1	1.63	2.82	1.19	10.41%	13.85%	3.44%	2.95
TRY2	2.66	2.12	-0.54	9.76%	10.31%	0.55%	2.23
PBR1	3.98	1.92	-2.06	8.21%	7.32%	-0.89%	2.36
ORU1	3.46	1.87	-1.59	9.22%	5.39%	-3.83%	3.03
TTP1	5.63	1.63	-3.99	7.21%	7.31%	0.10%	4.20
NMM1	2.22	1.52	-0.70	4.34%	11.39%	7.05%	2.90
NCK1	0.64	1.37	0.73	4.07%	12.87%	8.79%	2.19
TVR1	0.73	0.70	-0.03	12.24%	12.90%	0.65%	2.92
APM1	1.32	0.32	-1.00	1.59%	17.92%	16.32%	1.68
TRICHY-01 : Total	128.01	153.97	25.97	8.40%	8.51%	0.11%	155.76

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CHENNAI-02							
CH03	11.63	14.92	3.29	6.14%	5.76%	-0.39%	15.60
CH15	11.12	13.31	2.19	9.53%	7.29%	-2.25%	15.68
CH21	12.04	12.50	0.46	2.47%	6.49%	4.02%	11.52
CH18	7.30	11.73	4.43	11.02%	8.58%	-2.44%	8.28
CH20	10.17	11.35	1.19	4.37%	7.45%	3.09%	8.12
CH12	4.65	8.01	3.36	9.57%	9.67%	0.09%	9.82
CH50	8.74	7.69	-1.05	6.80%	11.23%	4.43%	11.35
CH51	6.01	7.42	1.41	8.09%	5.91%	-2.18%	9.89
CH41	9.60	6.52	-3.07	4.37%	8.10%	3.73%	5.40
CH24	4.91	6.45	1.54	9.79%	10.70%	0.91%	6.74
CH34	4.72	5.64	0.92	8.89%	8.29%	-0.60%	8.81
MJR1	6.91	4.78	-2.13	9.39%	9.81%	0.42%	7.17
PON1	4.67	4.68		9.10%	6.57%	-2.53%	4.39
CH33	6.23	4.09	-2.14	2.60%	9.54%	6.94%	6.64
CH17	3.22	3.91	0.69	11.79%	13.63%	1.84%	6.04
CH06	4.32	3.72	-0.60	13.21%	5.67%	-7.54%	6.12
CH35	7.52	3.71	-3.80	4.32%	6.92%	2.60%	5.28
CH44	5.16	3.46	-1.69	6.67%	7.40%	0.73%	5.38
CH36	1.26	2.88	1.63	8.46%	4.96%	-3.49%	2.91
CH46	1.35	2.67	1.31	7.79%	8.38%	0.58%	3.33
CH43	3.13	2.26	-0.87	12.90%	8.56%	-4.34%	4.93
CH27	1.27	2.07	0.80	11.60%	1.41%	-10.19%	2.34
GPD1	2.62	1.82	-0.80	7.65%	9.30%	1.65%	5.07
CH23	0.87	1.72	0.86	7.53%	-0.52%	-8.05%	3.13
CH37	1.83	1.56	-0.27	8.43%	5.82%	-2.61%	2.00
CH31	1.69	1.36	-0.33	4.34%	7.84%	3.50%	3.16
UKI1	4.13	1.01	-3.12	5.10%	11.27%	6.17%	5.14
CH32	2.58	1.00	-1.58	8.17%	9.08%	0.91%	0.90
CH01	0.14	0.67	0.53	7.01%	10.43%	3.42%	0.18
MC05	0.35	0.63	0.28	9.85%	7.59%	-2.26%	2.03
MC06	0.79	0.24	-0.54	6.52%	-3.89%	-10.41%	2.37
CHENNAI-02 : Total	150.92	153.79	2.87	7.15%	7.76%	0.61%	189.70
SOUTH-03							
MDU1	10.80	13.50	2.69	8.40%	3.07%	-5.33%	15.87
DGL1	5.12	11.71	6.58	10.27%	10.25%	-0.02%	8.07
KKD3	6.39	9.72	3.33	4.52%	11.47%	6.95%	7.06
MPA1	1.70	9.30	7.60	9.79%	9.00%	-0.80%	4.28
MDU2	5.12	6.30	1.18	11.40%	8.22%	-3.18%	8.12
ATG1	3.56	5.56	2.00	8.13%	6.94%	-1.18%	5.49
TPT1	3.18	4.53	1.35	7.85%	11.84%	3.99%	3.78
PKM1	1.79	3.90	2.11	1.97%	7.49%	5.52%	1.85
MDU6	2.05	3.86	1.81	7.94%	6.54%	-1.40%	5.60
CBM1	2.68	3.83	1.15	9.82%	9.40%	-0.42%	3.76
NKI1	1.53	3.56	2.02	8.81%	9.28%	0.47%	3.12
TMM1	1.71	3.55	1.84	11.15%	9.71%	-1.44%	4.55
PVI1	2.20	3.51	1.30	8.07%	12.88%	4.80%	4.96
DKI1	1.72	3.39	1.67	10.35%	6.38%	-3.97%	4.32
MDU3	1.32	3.28	1.96	12.26%	7.53%	-4.73%	4.00

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
DGL2	2.24	3.18	0.94	8.58%	23.39%	14.81%	3.05
TEN1	3.74	2.99	-0.75	10.19%	11.76%	1.57%	3.59
KRR1	2.47	2.87	0.40	6.09%	12.65%	6.56%	2.33
NTM1	1.95	2.72	0.77	6.54%	7.64%	1.10%	2.64
PNV2	0.47	2.62	2.15	13.35%	8.49%	-4.86%	2.51
SGP1	1.01	2.44	1.43	12.90%	6.45%	-6.45%	1.77
BNR1	0.94	2.33	1.38	9.10%	2.49%	-6.61%	2.63
SVG1	1.48	2.32	0.84	7.93%	4.06%	-3.87%	3.13
MDU7	4.76	2.09	-2.67	10.48%	10.13%	-0.35%	5.66
MLR1	0.52	2.06	1.54	9.43%	13.09%	3.66%	2.76
MDU5	1.08	2.02	0.94	14.10%	11.07%	-3.03%	2.55
TDI1	2.43	2.02	-0.41	13.49%	11.77%	-1.72%	2.63
CMR1	0.55	1.59	1.04	8.24%	9.66%	1.42%	2.11
ODM1	1.05	1.51	0.46	7.31%	6.62%	-0.68%	2.48
USL1	1.17	1.38	0.21	3.65%	11.81%	8.16%	2.99
TEN2	3.25	1.00	-2.25	8.13%	18.44%	10.32%	4.00
ADP1	1.01	0.92	-0.09	13.80%	14.23%	0.43%	2.92
PNI1	1.94	0.83	-1.11	9.96%	9.54%	-0.42%	1.82
MDU8		0.83	0.83	0.00%	6.22%	6.22%	0.00
MNM1	0.97	0.78	-0.20	11.44%	10.83%	-0.62%	1.75
KYK1	2.36	0.70	-1.66	10.66%	11.81%	1.15%	3.19
MDU4	1.23	0.42	-0.81	5.94%	-0.04%	-5.97%	3.29
KPT1	2.66	0.38	-2.28	7.43%	12.05%	4.61%	2.61
BTU1	0.61	0.22	-0.39	-0.80%	7.07%	7.87%	1.88
SOUTH-03 : Total	90.78	129.69	38.92	8.79%	9.05%	0.25%	149.11
NORTH ARCOT							
VEL3	8.85	11.73	2.87	7.01%	6.43%	-0.58%	6.45
KPM2	6.86	9.91	3.06	6.34%	6.83%	0.49%	13.52
SBR1	7.17	9.46	2.29	8.97%	6.22%	-2.75%	6.48
TRL1	4.98	8.70	3.73	8.22%	7.81%	-0.41%	6.95
VEL4	4.85	6.68	1.83	10.92%	5.35%	-5.57%	6.67
TRR1	7.74	5.45	-2.29	6.00%	8.55%	2.56%	6.49
ABR1	2.81	5.31	2.50	4.74%	6.19%	1.45%	4.81
VEL2	4.96	5.26	0.30	8.83%	7.26%	-1.57%	7.17
VEL1	1.31	5.02	3.71	13.45%	4.93%	-8.52%	3.43
AKM1	2.15	4.55	2.40	7.05%	8.98%	1.93%	4.79
CYR1	1.42	4.22	2.80	9.46%	6.71%	-2.75%	2.64
GDM1	2.93	4.16	1.23	9.72%	7.32%	-2.39%	3.56
VNB1	1.35	3.68	2.33	13.11%	10.14%	-2.97%	4.12
CGM1	2.25	3.09	0.85	10.80%	8.67%	-2.13%	6.46
KPM1	0.75	2.87	2.12	9.80%	5.99%	-3.81%	4.23
CPT1	0.60	2.79	2.19	16.61%	12.02%	-4.59%	2.02
WJD1	2.90	2.76	-0.15	10.34%	10.62%	0.28%	5.12
VSI1	0.89	2.75	1.86	8.02%	9.96%	1.94%	4.36
ARC2	1.25	2.23	0.98	9.81%	9.54%	-0.27%	4.19
ANI1	0.35	1.94	1.59	9.59%	9.96%	0.36%	2.53
WJP1	1.88	1.81	-0.07	10.99%	12.92%	1.93%	3.80
PLR1	3.12	1.81	-1.32	5.61%	10.69%	5.08%	3.30
BGR1	2.18	1.71	-0.47	7.96%	7.31%	-0.66%	3.09

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
UGI1	0.98	1.59	0.61	8.43%	5.33%	-3.10%	2.48
SLG1	1.31	1.26	-0.05	7.04%	2.11%	-4.93%	2.45
PTU1	1.17	1.23	0.06	3.52%	7.40%	3.87%	1.72
TRT1	3.08	0.58	-2.50	3.70%	30.57%	26.87%	2.78
NORTH ARCOT : Total	80.08	112.55	32.47	8.02%	7.58%	-0.44%	125.62
SOUTH ARCOT							
CUD1	10.35	15.37	5.01	8.41%	7.14%	-1.27%	11.40
VPM2	3.35	8.77	5.42	8.09%	3.19%	-4.89%	5.53
KLM1	4.50	7.75	3.24	9.73%	5.64%	-4.09%	6.05
PRT1	4.95	6.72	1.77	6.13%	9.95%	3.81%	3.60
POY1	7.59	5.23	-2.36	10.59%	6.02%	-4.56%	9.17
NVL2	4.91	4.87	-0.05	6.33%	9.87%	3.53%	4.72
TRK1	3.11	4.83	1.72	3.36%	7.30%	3.94%	9.21
TDM1	3.05	4.48	1.43	4.41%	6.73%	2.31%	5.36
SJI2	3.91	4.04	0.13	9.82%	8.11%	-1.71%	6.64
KKI2	3.80	4.01	0.21	10.20%	9.07%	-1.13%	5.08
ULP1	2.98	3.82	0.84	6.72%	8.42%	1.71%	6.36
TVM1	4.50	2.94	-1.57	6.73%	5.94%	-0.79%	2.59
KML1	2.01	2.38	0.38	5.77%	10.44%	4.67%	2.73
TVM2	1.70	2.12	0.43	7.49%	11.17%	3.68%	3.68
VCM2	4.72	1.84	-2.88	5.59%	0.96%	-4.63%	3.20
CDM1	3.02	1.62	-1.40	10.71%	7.41%	-3.30%	5.94
MKM1	1.61	1.47	-0.14	9.18%	14.03%	4.85%	2.09
POY2	3.31	1.14	-2.17	7.91%	8.52%	0.62%	7.43
VCM1	0.51	1.12	0.61	9.06%	8.53%	-0.53%	1.00
VPM1	0.94	0.98	0.04	7.96%	12.85%	4.89%	2.00
STP1	1.22	0.62	-0.60	12.01%	6.35%	-5.66%	1.84
SOUTH ARCOT : Total	76.04	86.10	10.06	7.91%	7.32%	-0.59%	105.63
WEST-02							
SLM1	4.75	13.49	8.75	6.91%	9.66%	2.75%	9.45
HSR2	0.31	9.41	9.11	11.19%	5.64%	-5.54%	8.31
SLM3	2.50	7.78	5.28	11.25%	8.72%	-2.52%	4.86
HSR1		5.41	5.41	0.00%	10.39%	10.39%	4.90
PMP1		3.50	3.50	0.00%	10.60%	10.60%	3.70
KRI1	3.48	2.87	-0.61	10.95%	12.17%	1.21%	2.49
ATU1	3.65	2.84	-0.81	3.22%	9.40%	6.19%	4.12
MCR1	3.08	2.68	-0.40	10.97%	13.66%	2.69%	4.40
SLM2	5.35	2.53	-2.82	9.37%	13.21%	3.85%	3.42
HRR1	1.26	2.47	1.21	9.08%	13.89%	4.81%	3.11
EPI1	3.96	2.38	-1.59	10.77%	13.31%	2.54%	3.58
TRM1	2.25	2.18	-0.07	8.24%	9.00%	0.76%	6.15
KVP1	0.75	1.91	1.16	12.44%	-2.84%	-15.28%	2.69
APN1	1.57	1.82	0.25	6.39%	14.82%	8.43%	2.87
PLC1	0.58	1.56	0.98	14.91%	15.75%	0.83%	2.32
VPD1	3.09	1.47	-1.62	11.02%	15.42%	4.40%	4.71
OML1	2.35	1.33	-1.02	11.53%	14.34%	2.81%	4.46
MTR1	2.29	1.16	-1.13	9.20%	16.07%	6.87%	3.75
DPR1	0.76	0.88	0.12	12.21%	9.02%	-3.19%	2.06
DPR2	4.81	0.57	-4.24	11.68%	6.99%	-4.69%	2.27

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
KAM1	0.74	0.39	-0.35	15.31%	18.23%	2.92%	2.53
PNG1	0.27	0.38	0.11	12.79%	17.07%	4.27%	2.44
EDP1	0.74	0.38	-0.36	9.80%	18.66%	8.86%	1.86
SGI1		0.34	0.34	0.00%	17.62%	17.62%	3.26
BMD1	0.50	0.28	-0.22	18.71%	6.73%	-11.98%	2.64
WEST-02 : Total	49.04	70.01	20.97	9.75%	10.12%	0.38%	96.36
WEST-03							
ERD2	5.08	13.28	8.20	11.29%	11.34%	0.05%	5.79
TPR2	1.22	8.66	7.44	14.03%	8.28%	-5.75%	5.16
ERD1	5.22	8.27	3.05	10.11%	10.08%	-0.03%	4.65
NKL2	3.67	4.54	0.86	9.85%	10.37%	0.52%	7.56
TCG1	2.26	4.39	2.12	13.39%	13.54%	0.15%	2.44
RSP1	1.73	3.04	1.31	10.73%	11.82%	1.10%	2.59
GBM1	1.21	2.61	1.40	16.45%	10.27%	-6.19%	3.31
TPR3	0.97	2.42	1.45	12.64%	13.88%	1.24%	2.81
SGG1	1.23	2.15	0.92	6.59%	9.07%	2.48%	0.97
PDR1	1.79	1.75	-0.04	13.84%	11.81%	-2.03%	1.65
KGM1	1.91	1.73	-0.18	9.64%	10.06%	0.43%	2.07
VKL1	0.97	1.72	0.75	11.51%	12.96%	1.45%	1.92
TPR4	0.17	1.65	1.47	-2.79%	14.03%	16.82%	1.76
SYM2	0.92	1.64	0.72	6.25%	8.93%	2.68%	2.56
TPR1	1.17	1.44	0.27	8.88%	9.33%	0.46%	4.60
KMM1	0.69	1.40	0.72	11.76%	11.16%	-0.59%	1.66
CMI1	0.91	1.39	0.48	15.34%	13.59%	-1.75%	1.55
AVI1	3.25	0.45	-2.80	9.45%	3.42%	-6.04%	2.15
WEST-03 : Total	34.37	62.52	28.15	10.92%	10.81%	-0.11%	55.19
WEST-01							
CBE2	10.68	12.75	2.07	5.40%	4.61%	-0.80%	15.26
PLI1	2.99	4.73	1.74	11.61%	1.46%	-10.15%	3.57
KMR1	1.34	4.54	3.20	17.53%	13.60%	-3.93%	5.87
SNR1	3.61	4.28	0.68	10.82%	11.22%	0.40%	3.42
CBE6	4.61	3.62	-0.98	11.19%	10.92%	-0.27%	3.50
MPM1	1.89	3.56	1.67	9.28%	9.99%	0.71%	3.14
SUL1	1.75	3.33	1.58	8.59%	9.01%	0.42%	2.18
UAM1	3.08	2.83	-0.24	4.16%	10.03%	5.87%	5.94
CBE4	1.94	2.14	0.19	10.37%	14.91%	4.54%	4.38
CBE1	3.62	1.82	-1.80	11.63%	12.27%	0.63%	2.41
CBE3	1.16	1.52	0.37	20.72%	16.01%	-4.71%	1.51
PPI1	1.90	1.38	-0.52	13.39%	13.42%	0.03%	2.54
ANR1	1.06	1.35	0.28	12.39%	12.78%	0.39%	0.98
UMP1	1.56	1.28	-0.28	9.44%	16.23%	6.79%	2.36
CNR1	1.51	0.83	-0.67	9.52%	5.12%	-4.40%	3.18
GDR1	1.24	0.76	-0.48	5.03%	5.67%	0.64%	2.25
PDM1	0.62	0.71	0.09	8.05%	13.04%	4.99%	1.72
CBE5	1.23	0.67	-0.57	12.27%	6.21%	-6.06%	1.69
KMD1	0.44	0.31	-0.12	22.99%	10.83%	-12.16%	2.55
DPM2	2.00	0.15	-1.85	8.07%	17.70%	9.63%	2.96
KGI1	2.61	0.15	-2.46	6.04%	-7.58%	-13.62%	3.36
WEST-01 : Total	50.83	52.72	1.89	9.33%	8.93%	-0.39%	74.76

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
OTHERS							
CZWH	15.76	25.84	10.08	-11.45%	-11.85%	-0.40%	0.00
MSWH	0.08		-0.08	0.00%	0.00%	0.00%	0.00
WHKP	(0.49)		0.49	19.77%	0.00%	-19.77%	0.00
W3SD	0.49	(0.19)	-0.68	11.84%	6.08%	-5.75%	0.00
WHCB		(0.32)	-0.32	0.00%	13.52%	13.52%	0.00
WHPD	(1.72)	(0.35)	1.37	16.62%	16.27%	-0.34%	0.00
WHNV	(0.99)	(0.39)	0.60	17.88%	3.46%	-14.41%	0.00
WHTV	(2.57)	(0.39)	2.17	1.28%	15.12%	13.84%	0.00
WHMD	(0.51)	(0.43)	0.08	10.62%	16.39%	5.78%	0.00
WHUT		(0.45)	-0.45	0.00%	6.08%	6.08%	0.00
WZWH	0.20	(0.55)	-0.75	55.43%	20.47%	-34.96%	0.00
SZSD	(0.31)	(0.60)	-0.29	7.31%	7.69%	0.38%	0.00
TZSD	(1.74)	(0.63)	1.11	25.84%	20.19%	-5.66%	0.00
WTRZ	(0.77)	(0.76)		16.65%	9.61%	-7.04%	0.00
S2SD	0.62	(0.80)	-1.42	-28.77%	10.88%	39.66%	0.00
WHVL	(0.23)	(1.22)	-0.99	18.49%	8.95%	-9.54%	0.00
WZSD		(4.71)	-4.71	0.00%	-11.64%	-11.64%	0.00
WCHN	(7.34)	(5.77)	1.58	6.21%	8.15%	1.94%	0.00
WHC3	3.29	(33.29)	-36.59	27.91%	-15.00%	-42.91%	0.00
OTHERS : Total	3.78	(25.00)	-28.78	-69.86%	-4.70%	65.16%	0.00
Grand Total	949.58	1216.10	266.52	7.85%	8.44%	0.59%	1393.66