



# TN-Daily Sales Performance As on 30-04-2026 11:55:29 PM

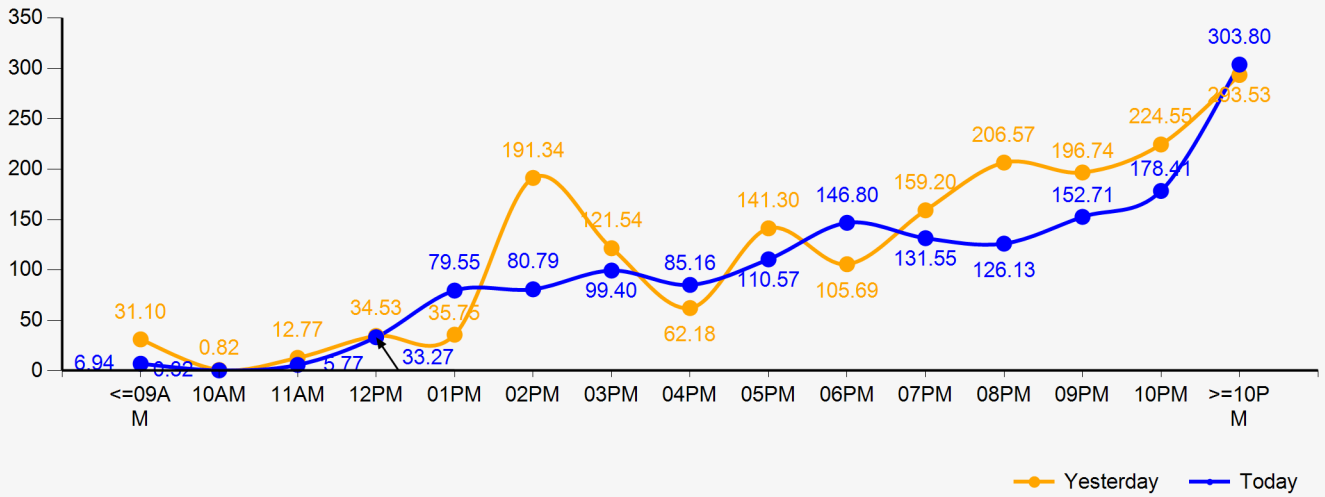
YD Sales : 1817.63 L YD Order: 25.15 L

YD GP%: 7.07%

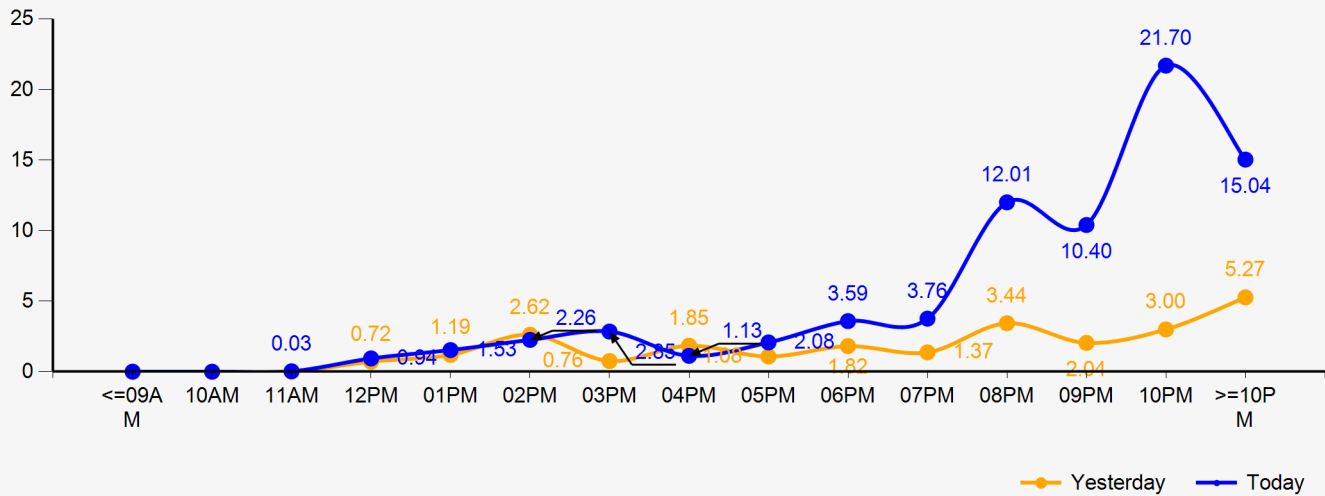
TD Sales : 1541.17 L TD Order: 77.31 L

TD GP%: 6.87%

### Sales Invoice Trend Yesterday Vs Today By Hours



### Sales Order Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CHENNAI-02	212.57	265.17	52.61	5.99%	4.97%	-1.03%	263.10
NORTH ARCOT	173.81	214.59	40.77	6.38%	7.15%	0.78%	161.71
SOUTH-01	285.96	213.15	-72.80	7.79%	7.74%	-0.06%	303.03
CHENNAI-01	164.08	189.96	25.88	9.22%	8.25%	-0.96%	331.59
SOUTH-03	239.10	174.94	-64.17	6.90%	7.72%	0.82%	238.40
SOUTH ARCOT	158.32	163.46	5.14	6.98%	6.50%	-0.48%	169.42
TRICHY-01	247.30	142.07	-105.22	6.44%	10.32%	3.88%	282.61
WEST-02	153.13	119.91	-33.22	9.75%	8.14%	-1.62%	182.66
WEST-01	102.91	65.84	-37.07	10.52%	10.87%	0.35%	132.61
KL-NORTH	53.95	40.32	-13.64	3.04%	4.21%	1.17%	32.24
KL-SOUTH	24.26	5.04	-19.22	3.79%	5.42%	1.64%	20.52
OTHERS	27.40	24.03	-3.37	-10.28%	-30.04%	-19.77%	0.00
<b>Total</b>	<b>1842.78</b>	<b>1618.48</b>	<b>-224.30</b>	<b>7.07%</b>	<b>6.87%</b>	<b>-0.20%</b>	<b>2117.89</b>

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CHENNAI-02	CH15	13.64	39.21	25.57	6.91%	0.67%	-6.23%	25.19
	CH03	21.38	26.12	4.73	7.02%	7.36%	0.34%	25.56

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CHENNAI-02	CH33	14.07	18.28	4.21	4.97%	2.42%	-2.54%	10.59
	MJR1	4.83	16.30	11.47	7.48%	7.64%	0.16%	9.85
	CH41	5.33	14.90	9.57	11.86%	5.04%	-6.82%	9.78
	CH06	14.25	14.58	0.34	-4.21%	5.17%	9.38%	10.44
	CH31	2.57	14.35	11.78	9.45%	-2.35%	-11.80%	3.76
	CH17	8.95	12.45	3.49	8.34%	5.61%	-2.73%	7.96
	CH20	6.29	10.76	4.47	9.03%	4.63%	-4.40%	13.86
	CH44	6.34	10.72	4.38	4.94%	2.28%	-2.66%	8.99
	CH50	6.47	9.65	3.18	11.06%	9.67%	-1.39%	10.33
	CH18	9.45	9.15	-0.30	14.00%	10.87%	-3.13%	11.19
	CH12	11.16	8.87	-2.29	6.21%	6.31%	0.10%	16.32
	CH21	12.98	8.25	-4.72	6.29%	5.32%	-0.97%	18.61
	CH24	15.63	6.79	-8.84	5.68%	7.76%	2.08%	11.21
	CH51	13.98	6.77	-7.21	3.27%	9.72%	6.45%	12.14
	CH34	4.78	5.77	0.99	9.22%	6.75%	-2.47%	10.76
	GPD1	5.67	5.09	-0.58	5.61%	3.99%	-1.63%	6.50
	CH32	0.82	4.69	3.87	13.31%	3.02%	-10.29%	1.85
	UKI1	3.04	3.88	0.84	7.18%	10.35%	3.17%	4.94
	CH46	5.38	3.40	-1.98	7.75%	10.71%	2.97%	3.84
	PON1	2.08	3.06	0.97	9.43%	6.43%	-3.00%	4.72
	CH36	1.07	2.94	1.87	12.71%	6.08%	-6.63%	4.47
	CH23	9.12	2.83	-6.29	-0.80%	12.97%	13.76%	4.81
	CH27	1.77	2.24	0.47	7.68%	8.01%	0.33%	2.68
	CH43	4.76	2.04	-2.72	7.20%	5.18%	-2.02%	7.97
	MC05	5.44	1.40	-4.04	1.30%	0.65%	-0.65%	1.75
	MC06	1.30	0.69	-0.62	9.88%	5.87%	-4.01%	2.25
	CH01				#Error	#Error	#Error	0.79
	Total	212.57	265.17	52.61	5.99%	4.97%	-1.03%	263.10
NORTH ARCOT	KPM2	16.74	25.14	8.40	4.21%	3.62%	-0.59%	18.76
	TRL1	11.51	21.27	9.76	7.37%	3.93%	-3.44%	13.37
	SBR1	11.35	17.72	6.37	6.24%	10.08%	3.84%	11.74
	VEL2	15.76	16.47	0.71	7.35%	6.80%	-0.54%	11.79
	VSI1	4.83	15.36	10.53	12.26%	5.88%	-6.39%	7.54
	GDM1	4.77	12.23	7.46	9.01%	4.77%	-4.24%	4.58
	WJP1	3.52	11.13	7.61	6.89%	11.46%	4.57%	5.44
	VEL1	4.90	10.55	5.65	10.17%	9.91%	-0.27%	8.63
	PLR1	3.49	9.03	5.54	7.25%	4.69%	-2.56%	3.91
	KPM1	2.62	8.27	5.65	10.04%	9.67%	-0.37%	5.70
	AKM1	7.00	7.79	0.79	7.51%	9.04%	1.53%	8.09
	TRR1	7.59	6.96	-0.63	9.91%	10.98%	1.07%	8.24
	CYR1	4.34	6.27	1.93	3.60%	6.11%	2.51%	4.78
	TRT1	10.52	5.94	-4.58	2.29%	7.10%	4.81%	5.50
	UGI1	29.72	5.32	-24.40	3.78%	5.01%	1.23%	2.69
	CPT1	2.78	4.38	1.60	11.82%	9.44%	-2.37%	3.79
	BGR1	3.19	4.33	1.14	10.09%	7.34%	-2.75%	2.74
	CGM1	4.46	4.18	-0.28	5.86%	9.33%	3.47%	3.72
	ARC2	6.41	3.85	-2.57	4.78%	11.85%	7.07%	4.75
	PTU1	1.98	3.84	1.86	2.51%	2.28%	-0.23%	2.00

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
NORTH ARCOT	VNB1	4.40	3.45	-0.95	5.70%	12.37%	6.67%	3.69
	WJD1	1.98	3.07	1.08	13.07%	10.85%	-2.22%	5.74
	ANI1	2.54	3.06	0.52	6.65%	7.13%	0.48%	4.17
	ABR1	3.39	3.01	-0.38	7.19%	9.28%	2.09%	6.68
	SLG1	4.01	1.97	-2.05	9.77%	10.50%	0.73%	3.67
	Total	173.81	214.59	40.77	6.38%	7.15%	0.78%	161.71
SOUTH-01	TUT1	31.20	25.63	-5.57	8.87%	7.68%	-1.19%	35.23
	TVL1	25.14	21.06	-4.08	6.73%	6.05%	-0.68%	29.44
	VNR2	11.20	14.95	3.75	7.83%	4.57%	-3.26%	15.92
	KVT1	13.63	13.00	-0.63	10.90%	7.94%	-2.97%	17.22
	NGR1	11.56	11.00	-0.56	8.00%	6.99%	-1.01%	17.07
	MAR1	4.45	10.43	5.97	6.18%	4.80%	-1.38%	8.84
	RND1	12.33	8.75	-3.58	10.42%	11.40%	0.98%	13.09
	TUT2	10.78	8.31	-2.47	8.13%	5.98%	-2.15%	14.13
	VLY1	16.94	6.85	-10.09	-0.52%	10.95%	11.47%	9.95
	PKD1	10.45	6.79	-3.67	7.85%	9.78%	1.93%	9.09
	SVK1	8.09	6.67	-1.42	7.85%	8.66%	0.81%	8.76
	KGL1	5.66	6.52	0.86	9.32%	5.98%	-3.33%	3.39
	TKS1	10.44	6.49	-3.95	8.31%	9.05%	0.74%	9.50
	TKS2	10.33	6.38	-3.96	7.02%	9.48%	2.46%	12.39
	SNL1	4.13	6.16	2.03	6.24%	6.42%	0.18%	4.73
	RPM1	11.04	5.10	-5.94	6.16%	7.49%	1.33%	10.08
	ERL2	7.75	4.72	-3.03	10.30%	10.95%	0.64%	4.59
	TYI1	5.70	3.59	-2.10	8.29%	7.91%	-0.38%	5.13
	KYR1	3.67	3.27	-0.39	10.27%	10.07%	-0.20%	3.63
	SDI1	5.00	3.11	-1.88	6.24%	7.88%	1.64%	4.25
	ARM1	5.41	3.01	-2.40	8.20%	5.13%	-3.07%	3.17
	PDI1	2.89	3.00	0.11	9.44%	9.64%	0.19%	3.86
	SGT1	3.26	2.94	-0.33	3.85%	1.73%	-2.12%	3.06
	STU2	1.94	2.91	0.97	11.29%	6.82%	-4.47%	3.38
	APK1	6.84	2.65	-4.19	9.50%	10.47%	0.97%	6.87
	TCN1	6.03	2.63	-3.41	12.40%	13.52%	1.12%	7.12
	VKM1	1.82	2.40	0.58	12.30%	11.88%	-0.42%	3.76
	VNR1	4.58	2.40	-2.18	9.01%	6.88%	-2.12%	4.02
	APK2	7.77	2.30	-5.47	7.29%	9.13%	1.84%	5.52
	MMT1	2.39	2.25	-0.14	9.47%	10.40%	0.93%	3.94
	SKD1	4.72	1.62	-3.10	8.57%	14.06%	5.48%	4.23
	UDN1	3.95	1.56	-2.39	9.47%	7.68%	-1.78%	4.43
COL1	2.00	1.46	-0.54	7.26%	10.34%	3.08%	2.58	
KSM1	2.73	1.30	-1.44	3.76%	11.92%	8.16%	2.06	
ASM1	8.75	0.98	-7.77	8.42%	12.35%	3.93%	3.90	
TKY1	1.38	0.97	-0.41	4.20%	4.66%	0.46%	4.69	
Total	285.96	213.15	-72.80	7.79%	7.74%	-0.06%	303.03	
CHENNAI-01	CH05	7.64	15.58	7.93	8.84%	-1.00%	-9.84%	20.16
	GUD1	9.18	14.09	4.91	7.29%	7.11%	-0.19%	9.76
	CH19	8.58	12.94	4.36	9.81%	7.62%	-2.20%	12.60
	CH14	9.95	11.53	1.59	7.58%	8.12%	0.54%	20.09
	SKL1	5.62	10.38	4.76	9.55%	2.12%	-7.43%	8.72

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CHENNAI-01	CH48	6.85	10.20	3.35	9.61%	11.24%	1.63%	12.36
	CH07	4.78	9.48	4.70	9.42%	9.64%	0.22%	16.33
	CH42	4.38	7.55	3.17	12.58%	12.42%	-0.16%	14.76
	CH49	7.71	7.19	-0.52	9.44%	9.48%	0.04%	15.04
	CH30	7.49	7.12	-0.37	7.94%	9.22%	1.29%	9.99
	CH47	4.83	7.10	2.27	7.59%	11.87%	4.28%	9.49
	CH38	4.28	6.58	2.31	9.23%	10.52%	1.29%	8.13
	MRM1	5.26	6.50	1.24	9.92%	9.10%	-0.83%	9.54
	CH25	5.88	6.27	0.39	6.89%	7.51%	0.62%	10.17
	CH08	8.12	6.22	-1.91	11.04%	11.85%	0.81%	23.77
	TKM1	4.55	5.91	1.36	10.35%	6.61%	-3.75%	4.93
	CH39	3.94	5.80	1.87	9.33%	9.03%	-0.30%	5.54
	CH35	6.72	5.41	-1.30	11.69%	8.39%	-3.30%	8.41
	CH22	7.58	4.74	-2.84	8.28%	8.32%	0.04%	13.49
	CH28	7.52	4.43	-3.09	12.93%	14.45%	1.52%	16.37
	CH16	11.08	4.28	-6.80	8.95%	10.99%	2.04%	23.05
	AVD1	2.16	3.35	1.18	10.75%	7.54%	-3.21%	10.80
	CGL1	2.54	3.23	0.69	12.20%	12.29%	0.08%	6.77
	KNR1	2.92	3.19	0.27	6.55%	10.31%	3.76%	6.63
	CH45	3.75	2.64	-1.11	10.36%	10.84%	0.48%	10.07
	CH37	2.67	2.50	-0.17	6.87%	13.84%	6.98%	5.07
	GUD2	0.88	2.20	1.32	17.99%	13.76%	-4.23%	8.29
	CH40	4.35	1.35	-3.00	0.14%	1.03%	0.89%	2.88
	CH26	1.97	0.95	-1.03	13.45%	10.46%	-2.99%	4.03
	CH29	0.74	0.92	0.18	15.53%	12.49%	-3.04%	1.94
	MC10	0.15	0.34	0.18	6.46%	2.01%	-4.45%	1.47
	MC09				#Error	#Error	#Error	0.92
	Total		164.08	189.96	25.88	9.22%	8.25%	-0.96%
SOUTH-03	DGL1	13.85	12.24	-1.60	4.97%	7.74%	2.77%	11.81
	MDU3	8.57	11.99	3.42	5.51%	4.08%	-1.43%	7.98
	MDU7	19.25	9.84	-9.41	0.88%	4.98%	4.10%	8.44
	KRR1	5.89	9.62	3.73	4.69%	6.30%	1.61%	7.96
	USL1	5.76	8.62	2.87	5.55%	5.57%	0.02%	4.45
	MDU1	15.09	8.03	-7.06	6.11%	9.61%	3.50%	24.47
	MDU2	12.73	7.95	-4.78	11.56%	10.38%	-1.19%	14.80
	TEN1	4.62	7.84	3.22	10.43%	3.75%	-6.69%	4.64
	DKI1	10.42	7.39	-3.03	3.73%	4.66%	0.93%	7.53
	MNM1	5.87	6.19	0.32	4.35%	9.10%	4.75%	3.49
	MDU6	6.05	6.14	0.09	8.26%	8.97%	0.71%	11.74
	ODM1	2.12	5.89	3.77	15.56%	4.95%	-10.61%	2.53
	KKD3	7.26	5.87	-1.39	13.18%	11.90%	-1.28%	8.12
	TEN2	4.62	5.60	0.98	9.17%	7.65%	-1.52%	6.88
	MLR1	5.57	5.51	-0.06	8.49%	10.21%	1.72%	4.91
	ATG1	16.69	5.39	-11.30	3.47%	8.16%	4.69%	9.73
	TDI1	2.72	5.21	2.48	13.66%	11.08%	-2.59%	4.87
	MDU5	4.55	4.58	0.03	11.39%	9.71%	-1.68%	5.14
	SVG1	6.09	4.56	-1.53	7.15%	8.25%	1.10%	7.51
	CBM1	6.45	4.03	-2.42	8.43%	11.41%	2.99%	5.06

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-03	MPA1	6.31	3.38	-2.93	10.07%	11.04%	0.97%	7.36
	PKM1	1.35	3.18	1.83	10.79%	4.18%	-6.60%	2.47
	MDU4	6.02	2.82	-3.20	9.44%	10.25%	0.82%	6.71
	BNR1	1.90	2.68	0.77	12.28%	8.31%	-3.97%	3.26
	DGL2	6.26	2.46	-3.79	9.17%	11.57%	2.41%	5.30
	ADP1	3.98	2.42	-1.56	11.47%	9.19%	-2.28%	3.27
	NKI1	2.75	2.21	-0.54	11.03%	11.68%	0.64%	3.43
	SGP1	2.52	2.16	-0.35	7.65%	6.93%	-0.72%	2.99
	CMR1	2.81	2.09	-0.72	2.67%	0.82%	-1.86%	2.98
	TPT1	5.50	1.90	-3.60	9.16%	11.34%	2.18%	7.01
	NTM1	1.46	1.66	0.19	12.70%	4.45%	-8.25%	2.74
	PVI1	4.19	1.39	-2.79	12.30%	6.65%	-5.65%	5.20
	PNV2	8.21	0.80	-7.41	-3.13%	10.16%	13.29%	3.04
	PNI1	4.16	0.76	-3.40	8.49%	13.74%	5.26%	3.18
	TMM1	8.08	0.74	-7.33	6.45%	12.86%	6.41%	8.09
	KPT1	3.30	0.74	-2.55	10.07%	16.47%	6.39%	3.36
	BTU1	1.04	0.57	-0.47	12.76%	3.91%	-8.85%	2.13
	KYK1	5.07	0.47	-4.61	8.74%	21.30%	12.56%	3.81
	Total	239.10	174.94	-64.17	6.90%	7.72%	0.82%	238.40
	SOUTH ARCOT	CUD1	27.87	26.31	-1.57	6.73%	8.24%	1.50%
POY2		11.16	17.46	6.29	7.55%	5.58%	-1.98%	13.80
POY1		11.59	13.89	2.30	7.67%	6.64%	-1.03%	17.98
NVL2		11.14	11.26	0.12	5.08%	6.79%	1.71%	10.21
TRK1		10.73	10.89	0.16	4.78%	4.02%	-0.75%	9.29
CDM1		8.27	10.28	2.01	6.12%	11.04%	4.92%	10.38
KKI2		10.70	8.37	-2.34	7.29%	5.26%	-2.03%	8.81
SJI2		6.66	7.82	1.16	8.01%	4.33%	-3.68%	7.78
ULP1		5.84	7.72	1.88	6.34%	6.73%	0.39%	9.34
TVM1		2.24	7.63	5.39	4.22%	4.01%	-0.21%	4.60
TVM2		3.93	6.82	2.89	6.84%	-0.35%	-7.19%	4.84
KLM1		3.76	6.77	3.00	9.14%	9.56%	0.42%	7.46
VPM2		7.95	6.37	-1.58	7.72%	7.59%	-0.13%	9.45
TDM1		6.40	6.27	-0.13	6.29%	6.91%	0.62%	6.76
PRT1		5.95	5.79	-0.16	9.11%	7.13%	-1.98%	6.61
STP1		4.56	3.23	-1.33	7.46%	9.12%	1.67%	3.63
VPM1		1.94	3.01	1.07	8.01%	2.66%	-5.35%	3.40
KML1		5.89	2.48	-3.41	11.66%	7.39%	-4.26%	4.86
VCM1		4.37	2.03	-2.34	6.84%	7.10%	0.26%	5.28
MKM1		6.16	1.00	-5.16	4.24%	12.77%	8.53%	3.66
VCM2	1.19	(1.92)	-3.12	14.00%	8.37%	-5.63%	2.66	
Total	158.32	163.46	5.14	6.98%	6.50%	-0.48%	169.42	
TRICHY-01	TRY1	77.31	25.76	-51.54	-0.84%	11.66%	12.49%	50.33
	TNJ2	8.15	13.03	4.87	11.32%	7.75%	-3.57%	13.70
	TNJ1	14.25	10.12	-4.13	8.68%	8.11%	-0.57%	18.73
	MVM1	13.05	9.38	-3.67	10.85%	11.82%	0.96%	12.89
	PTK1	9.60	8.94	-0.66	9.71%	10.01%	0.31%	10.64
	KUM1	6.93	7.65	0.72	9.04%	8.37%	-0.68%	17.10
	AYR1	4.40	7.34	2.94	10.01%	9.09%	-0.92%	7.62

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
TRICHY-01	PBR2	14.60	6.93	-7.68	8.45%	6.65%	-1.80%	19.44
	NGT1	6.94	5.65	-1.30	9.02%	10.73%	1.71%	8.53
	TVR2	6.86	4.08	-2.78	9.53%	12.05%	2.52%	12.90
	PBR1	5.37	3.87	-1.50	7.62%	8.15%	0.53%	8.13
	TYR1	6.05	3.82	-2.23	9.82%	15.67%	5.85%	7.58
	TRY4	7.29	3.74	-3.55	12.19%	12.13%	-0.06%	12.06
	TTP1	5.16	3.51	-1.65	8.06%	11.31%	3.25%	6.67
	MDI1	6.67	3.17	-3.51	10.06%	12.74%	2.68%	9.68
	PDK1	3.82	2.66	-1.16	13.15%	8.02%	-5.13%	5.15
	KRN1	2.89	2.47	-0.43	9.83%	8.01%	-1.82%	5.51
	TRY2	4.71	2.46	-2.25	3.62%	9.74%	6.12%	4.71
	JKM1	3.87	2.45	-1.42	8.63%	9.06%	0.42%	8.02
	MSI1	4.41	2.24	-2.17	10.35%	9.99%	-0.36%	6.33
	ORU1	5.68	2.15	-3.54	12.43%	13.43%	1.00%	4.43
	TRY3	8.21	2.06	-6.15	8.59%	13.83%	5.24%	8.06
	KUM2	3.97	2.04	-1.93	9.72%	11.15%	1.43%	2.90
	KIK1	8.58	1.74	-6.83	12.11%	12.18%	0.07%	5.98
	APM1	2.29	1.40	-0.90	11.92%	9.94%	-1.98%	4.09
	TVR1	2.94	1.26	-1.68	8.12%	16.46%	8.35%	4.83
	NCK1	1.03	1.10	0.07	12.81%	13.33%	0.52%	2.82
	NMM1	2.27	1.08	-1.19	12.45%	17.71%	5.25%	3.80
	Total	247.30	142.07	-105.22	6.44%	10.32%	3.88%	282.61
WEST-02	SLM1	12.22	12.47	0.25	10.12%	11.14%	1.02%	16.37
	ERD2	12.75	9.92	-2.82	13.53%	14.05%	0.51%	12.79
	OML1	7.18	9.79	2.62	4.44%	4.99%	0.55%	5.24
	HRR1	5.97	8.90	2.93	2.60%	1.16%	-1.44%	3.57
	HSR2	8.46	8.51	0.05	8.90%	3.18%	-5.72%	9.09
	SLM2	4.03	8.20	4.17	12.23%	2.78%	-9.45%	6.57
	SLM3	10.29	5.70	-4.59	11.53%	10.80%	-0.73%	8.02
	APN1	4.81	5.11	0.30	9.94%	2.41%	-7.53%	3.97
	KAM1	2.54	4.93	2.40	11.25%	10.38%	-0.87%	3.19
	HSR1	5.50	4.86	-0.64	10.92%	10.42%	-0.50%	5.23
	ATU1	4.30	4.86	0.56	-0.09%	10.53%	10.62%	7.81
	MTR1	5.21	4.83	-0.38	8.95%	-0.74%	-9.69%	5.46
	ERD1	10.18	4.61	-5.57	13.10%	10.79%	-2.31%	12.40
	PMP1	4.63	3.23	-1.40	5.38%	8.00%	2.62%	4.06
	MCR1	7.65	3.07	-4.58	4.65%	8.42%	3.77%	4.99
	PLC1	2.24	2.45	0.20	14.24%	12.78%	-1.46%	3.28
	TRM1	3.81	2.44	-1.37	14.87%	10.72%	-4.15%	5.85
	EPI1	3.33	2.27	-1.05	11.95%	14.73%	2.77%	4.84
	VPD1	3.52	2.01	-1.51	13.19%	9.95%	-3.24%	5.37
	DPR2	3.37	1.94	-1.43	8.30%	13.05%	4.76%	3.51
	RSP1	2.19	1.38	-0.80	12.82%	11.12%	-1.70%	5.48
	KVP1	0.93	1.06	0.14	14.85%	12.40%	-2.45%	3.10
	BMD1	1.98	1.03	-0.95	13.49%	11.04%	-2.45%	3.41
	VKL1	1.37	0.95	-0.42	9.38%	13.47%	4.08%	3.19
	TCG1	2.35	0.95	-1.40	8.08%	18.41%	10.32%	3.73
	NKL2	5.71	0.78	-4.92	9.65%	16.52%	6.87%	8.02

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
WEST-02	CMI1	2.52	0.75	-1.77	12.55%	12.32%	-0.22%	2.78
	PDR1	2.11	0.71	-1.40	12.23%	11.10%	-1.13%	2.68
	EDP1	1.46	0.64	-0.82	6.69%	6.27%	-0.43%	1.93
	KMM1	2.47	0.40	-2.07	9.48%	14.89%	5.41%	5.06
	KRI1	2.33	0.37	-1.95	11.05%	14.38%	3.33%	3.90
	DPR1	2.63	0.37	-2.25	10.65%	7.73%	-2.93%	2.70
	SGG1	1.25	0.25	-0.99	4.76%	18.01%	13.25%	2.28
	SGI1	1.86	0.15	-1.71	11.54%	29.25%	17.71%	2.81
	Total	153.13	119.91	-33.22	9.75%	8.14%	-1.62%	182.66
WEST-01	CBE2	13.18	12.20	-0.99	12.00%	11.80%	-0.20%	22.34
	TPR2	7.20	5.99	-1.21	13.21%	8.16%	-5.05%	6.42
	PLI1	5.66	3.82	-1.84	7.63%	10.04%	2.40%	6.64
	TPR4	2.88	3.77	0.89	12.49%	9.88%	-2.61%	3.38
	SYM2	1.86	3.76	1.90	12.90%	7.68%	-5.22%	3.44
	UMP1	4.40	3.35	-1.05	1.76%	3.14%	1.38%	3.24
	CNR1	2.40	3.21	0.81	5.45%	7.62%	2.17%	2.53
	CBE6	4.96	3.15	-1.81	12.56%	12.29%	-0.27%	5.29
	CBE4	2.76	2.88	0.12	12.21%	14.44%	2.22%	5.82
	AVI1	4.88	2.82	-2.06	10.12%	12.62%	2.50%	2.70
	SUL1	4.13	2.64	-1.50	11.47%	12.90%	1.43%	3.28
	GBM1	0.77	2.59	1.82	9.39%	5.99%	-3.39%	3.70
	KGM1	2.37	2.50	0.13	13.33%	14.10%	0.77%	3.03
	SNR1	1.87	2.38	0.51	8.66%	21.89%	13.23%	4.67
	DPM2	2.98	2.35	-0.63	6.76%	9.23%	2.47%	3.80
	MPM1	7.11	1.16	-5.95	10.19%	8.03%	-2.16%	4.54
	UAM1	1.74	1.06	-0.68	12.20%	11.33%	-0.87%	5.47
	PPI1	2.18	1.00	-1.18	10.15%	21.77%	11.62%	2.30
	KMR1	3.52	0.97	-2.55	13.23%	14.52%	1.28%	8.01
	CBE3	0.92	0.96	0.05	10.88%	8.45%	-2.43%	1.53
	TPR3	10.13	0.86	-9.27	7.97%	16.85%	8.88%	4.59
	ANR1	2.12	0.62	-1.50	10.01%	17.70%	7.69%	0.98
	CBE1	3.05	0.55	-2.50	12.23%	9.29%	-2.94%	3.63
	KMD1	2.60	0.41	-2.19	10.07%	5.99%	-4.08%	3.37
	TPR1	3.88	0.28	-3.60	14.57%	19.88%	5.31%	5.76
	KGI1	0.34	0.20	-0.14	13.64%	3.47%	-10.17%	3.45
	GDR1	0.93	0.16	-0.77	4.00%	5.03%	1.03%	3.03
	CBE5	1.19	0.11	-1.08	16.49%	19.93%	3.44%	3.09
	PDM1	0.89	0.09	-0.81	16.72%	17.79%	1.07%	2.57
Total	102.91	65.84	-37.07	10.52%	10.87%	0.35%	132.61	
KL-NORTH	KZD1	53.95	40.32	-13.64	3.04%	4.21%	1.17%	32.24
	Total	53.95	40.32	-13.64	3.04%	4.21%	1.17%	32.24
KL-SOUTH	TVP1	13.90	2.02	-11.88	3.66%	4.89%	1.23%	9.10
	KLR1	5.27	1.21	-4.06	1.15%	5.14%	3.99%	3.63
	PAS1	2.10	1.09	-1.01	1.81%	6.95%	5.14%	4.55
	PNL1	2.99	0.72	-2.27	10.42%	5.08%	-5.33%	3.24
	Total	24.26	5.04	-19.22	3.79%	5.42%	1.64%	20.52
OTHERS	CZWH	15.24	27.36	12.11	-11.63%	-13.41%	-1.78%	0.00

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target	
OTHERS	SZSD	0.01	8.22	8.21	0.00%	-13.86%	-13.86%	0.00	
	S2SD		0.93	0.93	#Error	-85.08%	#Error	0.00	
	TZSD	1.91	0.81	-1.09	0.14%	-73.80%	-73.94%	0.00	
	WZSD	0.05	0.68	0.63	0.94%	-74.96%	-75.90%	0.00	
	MSWH		0.04	0.04	#Error	-6.92%	#Error	0.00	
	GHUB	19.34		-19.34	-0.99%	#Error	#Error	0.00	
	WZWH	0.24		-0.24	0.76%	#Error	#Error	0.00	
	WHVL		(0.29)	-0.29	#Error	7.86%	#Error	0.00	
	WHUT	(1.23)	(0.29)	0.94	11.17%	11.71%	0.54%	0.00	
	WTRZ	(2.77)	(0.37)	2.40	10.38%	7.14%	-3.25%	0.00	
	WCHN	(1.66)	(0.39)	1.27	12.00%	8.73%	-3.27%	0.00	
	WHMD	(0.91)	(0.70)	0.21	3.00%	1.43%	-1.57%	0.00	
	WHTV	(0.18)	(0.71)	-0.53	23.87%	16.42%	-7.45%	0.00	
	WHTM	(0.80)	(0.72)	0.08	1.51%	2.12%	0.61%	0.00	
	WHKZ	(0.24)	(0.88)	-0.64	0.50%	-2.93%	-3.43%	0.00	
	WHC3		(0.90)	-0.90	#Error	-35.97%	#Error	0.00	
	WHPD	(1.22)	(1.66)	-0.44	8.88%	14.68%	5.80%	0.00	
	WHCB	(0.36)	(7.09)	-6.73	10.47%	5.01%	-5.46%	0.00	
	Total		27.40	24.03	-3.37	-10.28%	-30.04%	-19.77%	0.00
	Total		1842.78	1618.48	-224.30	7.07%	6.87%	-0.20%	2117.89