



Sales
938.33 Lacs

Yest. Sales : 950.34 Lacs

GP%
7.87%

Yest.GP% : 7.74%

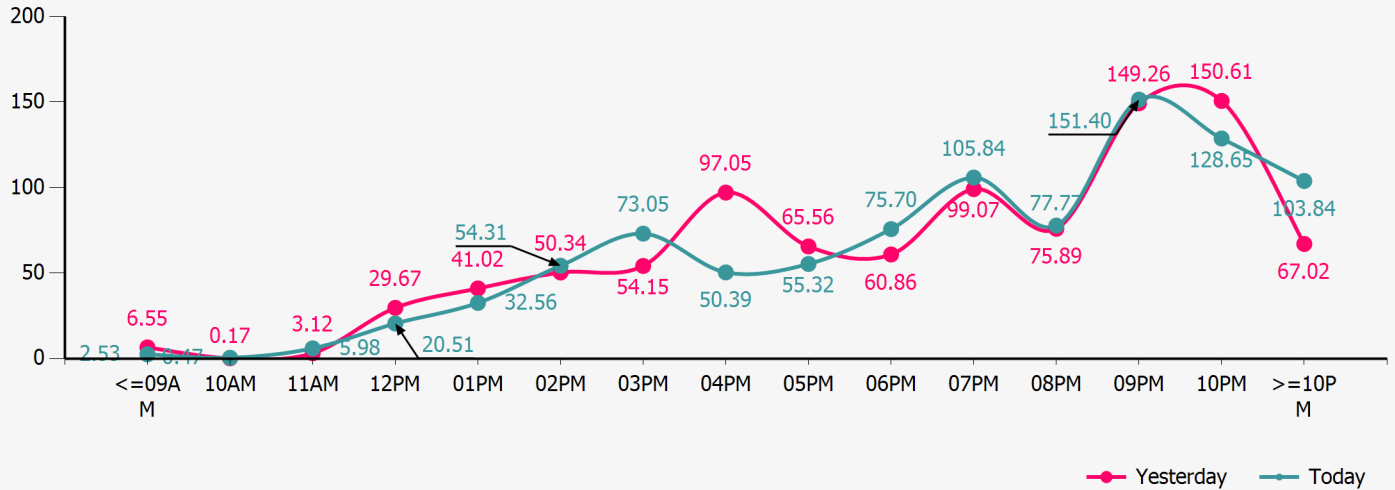
EW Pen%
1.44%

Yest.EW %: 1.47%

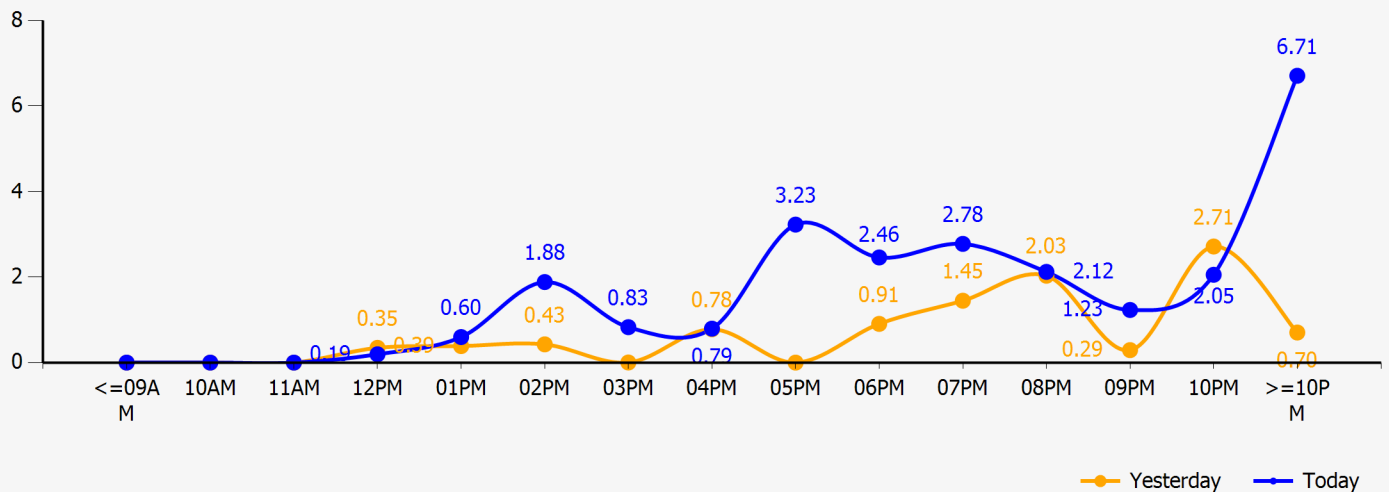
Open SO
24.87 Lacs

Yest. OSO 10.03 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



Sales Order Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	177.38	162.39	-14.99	7.13%	7.39%	0.26%	262.88
CHENNAI-02	137.48	151.36	13.88	7.34%	7.15%	-0.19%	189.70
TRICHY-01	105.95	129.69	23.73	9.20%	8.38%	-0.82%	155.76
CHENNAI-01	113.32	126.26	12.94	8.40%	8.15%	-0.25%	178.65
SOUTH-03	81.97	92.96	10.99	9.26%	8.85%	-0.41%	149.11
NORTH ARCOT	76.58	84.16	7.58	7.90%	7.98%	0.08%	125.62
SOUTH ARCOT	84.95	76.80	-8.15	7.22%	7.98%	0.76%	105.63
WEST-01	43.43	51.33	7.90	9.97%	9.38%	-0.59%	74.76
WEST-02	57.64	49.04	-8.60	10.09%	9.73%	-0.36%	96.36
WEST-03	34.13	35.45	1.32	9.58%	10.84%	1.26%	55.19
OTHERS	47.55	3.78	-43.77	-1.89%	-70.05%	-68.16%	0.00
Total	960.37	963.20	2.83	7.74%	7.87%	0.14%	1393.66

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01							
TVL1	21.02	22.71	1.69	5.19%	3.37%	-1.82%	31.24
TUT1	21.73	17.58	-4.15	5.78%	10.00%	4.22%	26.39

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
NGR1	10.25	11.80	1.55	5.16%	3.90%	-1.25%	16.91
TKS2	6.72	8.03	1.31	2.01%	6.88%	4.87%	9.17
KVT1	8.58	7.09	-1.49	10.62%	9.06%	-1.56%	15.28
VNR2	7.02	6.32	-0.70	10.13%	10.23%	0.09%	11.30
TCN1	6.06	6.07	0.01	9.14%	11.29%	2.16%	5.50
VLY1	5.72	5.95	0.23	5.38%	8.23%	2.86%	7.86
RND1	4.49	5.14	0.65	8.60%	10.36%	1.75%	7.91
SVK1	6.11	4.65	-1.46	7.58%	9.07%	1.49%	5.93
APK1	1.94	4.64	2.70	12.94%	3.55%	-9.39%	3.74
MAR1	4.54	4.58	0.03	12.00%	11.58%	-0.43%	9.16
TYI1	1.97	3.99	2.02	10.35%	8.49%	-1.86%	5.08
RPM1	6.24	3.77	-2.47	5.70%	9.69%	3.99%	10.74
MMT1	1.51	3.64	2.13	9.46%	10.37%	0.91%	3.87
TUT2	8.54	3.47	-5.07	7.11%	7.87%	0.76%	11.30
TKY1	2.31	3.41	1.10	3.90%	6.01%	2.11%	3.89
TKS1	4.44	3.35	-1.09	6.65%	8.96%	2.31%	6.55
APK2	4.03	3.06	-0.97	2.95%	4.45%	1.50%	3.84
COL1	1.10	2.90	1.80	7.61%	6.22%	-1.39%	1.32
PDI1	2.00	2.61	0.61	4.21%	7.42%	3.21%	3.33
SGT1	1.10	2.58	1.48	3.83%	3.65%	-0.18%	3.69
RND2	4.60	2.45	-2.14	10.59%	7.14%	-3.45%	6.65
UDN1	3.60	2.44	-1.16	8.67%	2.92%	-5.75%	4.16
KSM1	3.22	2.35	-0.87	7.31%	10.20%	2.88%	4.29
SDI1	2.03	2.27	0.24	10.32%	8.06%	-2.26%	5.65
PKD1	4.74	2.09	-2.66	10.46%	12.05%	1.58%	4.66
SKD1	3.85	1.84	-2.01	6.46%	11.89%	5.42%	3.15
VKM1	0.68	1.74	1.05	8.71%	-5.51%	-14.22%	2.98
ASM1	2.06	1.71	-0.35	5.74%	7.95%	2.21%	3.26
ERL2	2.95	1.69	-1.25	10.84%	9.92%	-0.92%	5.46
STU2	1.87	1.66	-0.21	2.16%	4.86%	2.70%	2.34
KGL1	3.24	1.39	-1.85	9.41%	12.35%	2.93%	3.08
SNL1	1.44	1.32	-0.12	9.88%	4.34%	-5.55%	4.23
VNR1	2.23	0.96	-1.28	8.25%	8.58%	0.34%	3.81
KYR1	1.87	0.68	-1.18	13.27%	9.94%	-3.32%	2.80
ARM1	1.57	0.45	-1.12	5.32%	18.79%	13.47%	2.40
SOUTH-01 : Total	177.38	162.39	-14.99	7.13%	7.39%	0.26%	262.88
CHENNAI-02							
CH21	8.61	12.04	3.43	4.21%	2.55%	-1.66%	11.52
CH03	15.54	11.63	-3.91	10.39%	6.06%	-4.33%	15.60
CH15	11.29	11.12	-0.17	8.82%	9.54%	0.72%	15.68
CH20	7.07	10.17	3.10	5.94%	4.37%	-1.57%	8.12
CH41	3.89	9.60	5.70	9.20%	4.37%	-4.83%	5.40
CH50	6.10	8.74	2.64	9.02%	6.82%	-2.20%	11.35
CH35	4.43	7.52	3.08	10.47%	4.26%	-6.21%	5.28
CH18	4.50	7.50	3.00	10.69%	11.14%	0.45%	8.28
MJR1	5.87	6.76	0.90	5.79%	9.70%	3.90%	7.17
CH33	4.57	6.23	1.65	6.58%	2.60%	-3.98%	6.64
CH51	10.22	6.01	-4.21	-1.57%	8.02%	9.59%	9.89
CH44	6.03	5.16	-0.87	10.81%	6.67%	-4.15%	5.38

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CH24	2.76	4.91	2.16	10.21%	9.70%	-0.51%	6.74
CH34	6.33	4.72	-1.60	4.87%	8.90%	4.03%	8.81
CH06	4.37	4.70	0.33	11.29%	12.18%	0.90%	6.12
PON1	2.98	4.67	1.70	7.09%	9.10%	2.01%	4.39
CH12	6.19	4.65	-1.54	5.92%	9.59%	3.67%	9.82
UKI1	2.52	4.13	1.60	5.56%	5.10%	-0.46%	5.14
CH17	4.31	3.22	-1.09	9.22%	11.79%	2.58%	6.04
CH43	0.93	3.13	2.20	7.07%	12.90%	5.83%	4.93
GPD1	5.30	2.62	-2.67	7.61%	7.65%	0.05%	5.07
CH32	0.08	2.58	2.49	2.96%	8.17%	5.21%	0.90
CH37	3.15	1.83	-1.32	5.01%	8.43%	3.42%	2.00
CH31	1.55	1.69	0.14	12.70%	4.35%	-8.34%	3.16
CH46	4.19	1.35	-2.83	9.69%	7.79%	-1.89%	3.33
CH27	0.58	1.27	0.69	12.98%	11.60%	-1.39%	2.34
CH36	2.01	1.26	-0.75	4.27%	8.46%	4.19%	2.91
CH23	0.76	0.87	0.11	10.58%	7.53%	-3.05%	3.13
MC06	0.44	0.79	0.35	3.31%	6.52%	3.20%	2.37
MC05	0.87	0.35	-0.51	2.10%	9.85%	7.75%	2.03
CH01	0.06	0.14	0.08	21.52%	7.01%	-14.51%	0.18
CHENNAI-02 : Total	137.48	151.36	13.88	7.34%	7.15%	-0.19%	189.70
TRICHY-01							
TRY1	18.13	23.18	5.05	8.32%	6.89%	-1.43%	28.12
AYR1	1.87	8.37	6.50	8.63%	4.17%	-4.47%	3.46
MVM1	4.48	6.96	2.48	7.18%	7.58%	0.40%	7.29
TTP1	4.47	5.63	1.16	5.81%	7.22%	1.41%	4.20
NGT1	4.59	5.53	0.93	11.47%	10.95%	-0.52%	5.81
TNJ1	7.16	5.27	-1.89	8.69%	8.37%	-0.32%	7.97
TYR1	2.49	5.11	2.63	6.65%	8.55%	1.89%	5.58
KUM1	4.11	4.85	0.74	9.92%	10.77%	0.86%	7.79
PBR2	5.23	4.64	-0.59	10.57%	11.03%	0.46%	8.21
KIK1	2.58	4.57	1.99	14.70%	13.58%	-1.12%	4.04
TRY4	3.75	4.52	0.76	12.81%	9.92%	-2.88%	5.75
TNJ2	4.59	4.46	-0.14	7.33%	10.09%	2.76%	6.63
TRY3	1.75	4.38	2.63	6.56%	11.29%	4.73%	3.69
PDK2	5.38	4.34	-1.04	10.10%	8.29%	-1.81%	4.92
PTK1	5.02	4.09	-0.93	9.06%	9.87%	0.81%	6.44
PBR1	0.80	3.98	3.18	8.07%	8.24%	0.18%	2.36
MDI1	4.86	3.75	-1.12	3.27%	9.83%	6.56%	4.14
TVR2	4.98	3.72	-1.26	13.18%	12.01%	-1.17%	6.50
ORU1	1.91	3.46	1.55	9.97%	9.22%	-0.74%	3.03
JKM1	1.47	2.84	1.37	12.71%	8.00%	-4.71%	4.01
TRY2	0.96	2.66	1.70	11.52%	9.57%	-1.95%	2.23
KUM2	1.46	2.40	0.93	18.42%	3.63%	-14.80%	4.33
PDK1	3.38	2.28	-1.10	10.41%	9.95%	-0.47%	2.85
NMM1	1.50	2.22	0.73	13.86%	4.34%	-9.52%	2.90
MSI1	4.11	2.15	-1.96	4.84%	1.19%	-3.65%	3.78
KRN1	1.14	1.63	0.49	15.69%	10.41%	-5.29%	2.95
APM1	0.32	1.32	0.99	14.45%	2.35%	-12.10%	1.68
TVR1	2.86	0.73	-2.12	7.03%	12.24%	5.22%	2.92

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
NCK1	0.58	0.64	0.05	15.42%	4.07%	-11.34%	2.19
TRICHY-01 : Total	105.95	129.69	23.73	9.20%	8.38%	-0.82%	155.76
CHENNAI-01							
CH48	5.47	11.87	6.41	12.11%	9.12%	-2.99%	7.70
CH19	4.77	10.30	5.53	10.59%	7.82%	-2.77%	9.31
CH47	6.30	8.83	2.53	11.72%	7.35%	-4.37%	10.48
CH05	10.94	8.46	-2.48	7.28%	7.13%	-0.15%	9.06
CH14	11.14	7.67	-3.47	8.16%	6.82%	-1.34%	13.43
CH49	6.30	6.66	0.37	7.83%	9.73%	1.91%	8.39
CH28	5.17	6.47	1.30	10.99%	7.94%	-3.05%	6.69
CH45	4.56	5.64	1.08	9.77%	7.24%	-2.53%	6.53
CH16	13.71	5.58	-8.13	3.60%	9.45%	5.85%	11.79
CH42	4.57	5.52	0.95	8.49%	12.19%	3.70%	9.76
GUD1	2.24	5.49	3.26	12.95%	10.32%	-2.63%	5.77
AVD1	5.38	5.01	-0.37	9.51%	2.40%	-7.11%	6.60
CH07	4.87	4.27	-0.60	7.66%	5.45%	-2.21%	8.44
MRM1	2.84	4.25	1.41	9.39%	8.36%	-1.03%	6.91
CH25	5.51	4.17	-1.34	7.65%	9.63%	1.97%	5.94
CH30	4.91	3.52	-1.39	7.89%	6.19%	-1.70%	6.46
KNR1	1.35	3.01	1.66	8.13%	9.50%	1.36%	4.02
CH38	1.65	2.98	1.33	9.76%	10.63%	0.87%	4.95
GUD2	1.52	2.58	1.06	7.21%	12.62%	5.41%	5.18
TKM1	1.55	2.47	0.92	8.05%	5.47%	-2.59%	3.34
CH22	1.78	2.46	0.69	6.89%	-2.57%	-9.46%	4.81
CH39	0.67	2.26	1.59	10.90%	10.51%	-0.39%	3.73
SKL1	1.84	2.08	0.25	6.43%	9.77%	3.34%	3.90
CH26	1.56	1.77	0.21	12.42%	12.92%	0.50%	1.55
CGL1	0.31	1.38	1.07	9.64%	8.97%	-0.67%	3.38
MC09	1.28	1.05	-0.23	8.22%	8.81%	0.58%	0.90
CH29	0.77	0.28	-0.49	10.88%	11.10%	0.22%	1.02
CH40	0.39	0.22	-0.16	9.83%	19.44%	9.61%	3.50
CH08				0.00%	0.00%	0.00%	5.14
CHENNAI-01 : Total	113.32	126.26	12.94	8.40%	8.15%	-0.25%	178.65
SOUTH-03							
MDU1	7.68	10.80	3.13	6.28%	8.31%	2.02%	15.87
KKD3	6.22	6.39	0.17	9.84%	4.52%	-5.32%	7.06
DGL1	8.05	5.12	-2.93	7.55%	10.28%	2.73%	8.07
MDU2	2.56	5.12	2.56	13.15%	11.40%	-1.75%	8.12
MDU7	3.63	4.76	1.13	9.52%	10.48%	0.96%	5.66
ATG1	1.64	4.29	2.65	10.97%	8.76%	-2.22%	5.49
TEN1	3.69	3.74	0.05	7.23%	10.19%	2.97%	3.59
TEN2	1.58	3.25	1.66	12.16%	7.97%	-4.19%	4.00
TPT1	2.85	3.18	0.33	11.96%	7.85%	-4.10%	3.78
CBM1	1.08	2.68	1.60	5.36%	9.83%	4.47%	3.76
KPT1	1.54	2.66	1.12	11.56%	7.43%	-4.13%	2.61
PVI1	1.83	2.49	0.66	14.40%	9.90%	-4.50%	4.96
KRR1	1.71	2.47	0.76	7.80%	6.09%	-1.71%	2.33
TDI1	2.37	2.43	0.05	10.59%	13.29%	2.70%	2.63

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
KYK1	0.88	2.36	1.48	11.09%	10.67%	-0.42%	3.19
DGL2	0.43	2.24	1.80	12.56%	8.58%	-3.98%	3.05
MDU6	3.52	2.05	-1.47	10.14%	7.95%	-2.19%	5.60
NTM1	1.35	1.95	0.60	10.87%	6.54%	-4.33%	2.64
PNI1	1.17	1.94	0.77	5.77%	9.96%	4.19%	1.82
PKM1	0.21	1.79	1.58	11.17%	2.00%	-9.18%	1.85
USL1	1.18	1.77	0.59	5.45%	7.67%	2.22%	2.99
DKI1	2.43	1.72	-0.72	13.06%	10.35%	-2.71%	4.32
TMM1	2.95	1.71	-1.23	13.44%	11.15%	-2.29%	4.55
MPA1	3.04	1.70	-1.34	7.41%	9.83%	2.42%	4.28
MDU4	0.34	1.60	1.26	15.56%	3.99%	-11.58%	3.29
NKI1	1.92	1.53	-0.39	4.63%	8.82%	4.20%	3.12
MDU3	3.43	1.52	-1.91	7.35%	12.53%	5.19%	4.00
SVG1	0.70	1.48	0.78	7.85%	7.93%	0.07%	3.13
MDU5	1.19	1.08	-0.11	10.06%	14.10%	4.04%	2.55
ODM1	0.25	1.05	0.80	5.25%	7.31%	2.06%	2.48
SGP1	2.40	1.01	-1.39	10.29%	12.90%	2.60%	1.77
ADP1	1.25	1.01	-0.25	10.22%	13.80%	3.58%	2.92
MNM1	0.80	0.97	0.18	15.25%	10.93%	-4.32%	1.75
BNR1	1.22	0.94	-0.27	5.41%	9.10%	3.69%	2.63
BTU1	0.87	0.61	-0.26	10.89%	-0.80%	-11.69%	1.88
CMR1	1.24	0.55	-0.69	6.79%	8.24%	1.45%	2.11
MLR1	1.54	0.52	-1.03	10.05%	9.43%	-0.61%	2.76
PNV2	1.19	0.47	-0.72	9.47%	13.35%	3.87%	2.51
SOUTH-03 : Total	81.97	92.96	10.99	9.26%	8.85%	-0.41%	149.11
NORTH ARCOT							
VEL3	3.46	9.58	6.12	12.41%	6.62%	-5.79%	6.45
KPM2	7.70	7.80	0.10	8.89%	6.01%	-2.88%	13.52
TRR1	6.33	7.74	1.41	6.50%	5.93%	-0.57%	6.49
SBR1	5.17	7.17	2.01	6.44%	8.90%	2.45%	6.48
VEL4	2.85	5.28	2.43	9.03%	10.86%	1.83%	6.67
VEL2	7.20	5.21	-1.99	7.53%	8.94%	1.41%	7.17
TRL1	5.58	4.98	-0.60	7.95%	8.22%	0.27%	6.95
WJD1	3.15	3.19	0.04	11.54%	10.54%	-1.00%	5.12
ABR1	1.99	3.17	1.18	8.21%	4.82%	-3.39%	4.81
PLR1	2.53	3.12	0.59	-0.46%	5.64%	6.11%	3.30
TRT1	1.52	3.08	1.56	5.24%	3.75%	-1.50%	2.78
CGM1	3.75	2.95	-0.80	9.21%	11.89%	2.68%	6.46
GDM1	1.94	2.93	0.99	10.81%	9.72%	-1.09%	3.56
BGR1	0.49	2.18	1.69	12.02%	7.96%	-4.06%	3.09
AKM1	1.42	2.15	0.73	6.72%	7.07%	0.34%	4.79
WJP1	2.14	1.88	-0.26	10.96%	10.99%	0.03%	3.80
VNB1	3.04	1.73	-1.31	7.66%	11.62%	3.96%	4.12
CYR1	0.68	1.42	0.74	11.44%	9.46%	-1.98%	2.64
VEL1	3.08	1.31	-1.77	2.26%	13.45%	11.20%	3.43
SLG1	1.46	1.31	-0.15	7.45%	6.66%	-0.80%	2.45
ARC2	1.71	1.25	-0.46	6.39%	9.81%	3.42%	4.19
PTU1	1.19	1.17	-0.02	4.96%	3.52%	-1.43%	1.72
UGI1	2.98	0.98	-2.01	10.03%	8.43%	-1.59%	2.48

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
VSI1	0.79	0.89	0.11	8.81%	8.02%	-0.79%	4.36
KPM1	2.62	0.75	-1.87	8.63%	9.80%	1.17%	4.23
CPT1	1.37	0.60	-0.77	8.82%	16.61%	7.78%	2.02
ANI1	0.44	0.35	-0.10	8.86%	9.59%	0.73%	2.53
NORTH ARCOT : Total	76.58	84.16	7.58	7.90%	7.98%	0.08%	125.62
SOUTH ARCOT							
CUD1	9.04	10.35	1.32	7.46%	8.46%	1.00%	11.40
POY1	10.83	7.59	-3.24	8.67%	11.12%	2.46%	9.17
PRT1	2.54	4.95	2.42	5.03%	6.04%	1.01%	3.60
NVL2	1.70	4.91	3.22	10.97%	6.24%	-4.73%	4.72
VCM2	3.90	4.72	0.82	1.04%	5.59%	4.55%	3.20
KLM1	4.29	4.50	0.21	12.00%	9.74%	-2.25%	6.05
TVM1	1.29	4.50	3.21	3.60%	6.50%	2.91%	2.59
SJI2	7.59	3.91	-3.69	4.06%	9.82%	5.77%	6.64
KKI2	2.63	3.80	1.17	11.57%	10.21%	-1.37%	5.08
TDM1	2.18	3.61	1.43	4.38%	4.51%	0.13%	5.36
VPM2	2.99	3.35	0.35	7.42%	8.38%	0.96%	5.53
POY2	10.28	3.31	-6.97	8.28%	7.92%	-0.36%	7.43
ULP1	3.59	3.18	-0.41	5.37%	7.11%	1.74%	6.36
TRK1	5.83	3.11	-2.72	5.32%	3.37%	-1.95%	9.21
CDM1	5.53	3.02	-2.52	7.17%	10.72%	3.55%	5.94
KML1	2.52	2.01	-0.51	7.32%	6.76%	-0.55%	2.73
TVM2	3.45	1.70	-1.75	8.41%	7.49%	-0.91%	3.68
MKM1	2.48	1.61	-0.88	12.37%	9.18%	-3.19%	2.09
STP1	1.67	1.22	-0.45	6.74%	11.60%	4.86%	1.84
VPM1	0.40	0.94	0.54	2.02%	7.96%	5.94%	2.00
VCM1	0.23	0.51	0.28	9.32%	9.11%	-0.20%	1.00
SOUTH ARCOT : Total	84.95	76.80	-8.15	7.22%	7.98%	0.76%	105.63
WEST-01							
CBE2	7.49	10.68	3.19	7.19%	5.41%	-1.79%	15.26
CBE6	4.05	4.61	0.56	8.73%	11.19%	2.46%	3.50
CBE1	2.07	3.62	1.55	11.06%	11.63%	0.57%	2.41
SNR1	0.59	3.61	3.01	9.34%	11.11%	1.77%	3.42
UAM1	3.37	3.08	-0.29	7.47%	4.16%	-3.31%	5.94
PLI1	1.88	2.99	1.11	10.18%	11.61%	1.43%	3.57
KGI1	1.32	2.61	1.28	11.58%	6.04%	-5.54%	3.36
DPM2	1.90	2.00	0.10	10.69%	8.08%	-2.61%	2.96
CBE4	3.49	1.94	-1.55	12.36%	10.38%	-1.98%	4.38
PPI1	0.82	1.90	1.08	11.70%	13.39%	1.69%	2.54
MPM1	1.80	1.89	0.09	12.83%	9.28%	-3.55%	3.14
SUL1	1.48	1.75	0.27	15.43%	8.62%	-6.81%	2.18
UMP1	1.42	1.56	0.14	11.00%	9.12%	-1.88%	2.36
KMR1	3.81	1.55	-2.27	7.86%	16.96%	9.10%	5.87
CNR1	1.38	1.51	0.13	14.17%	9.52%	-4.65%	3.18
GDR1	1.26	1.24	-0.02	8.47%	5.03%	-3.44%	2.25
CBE5	0.63	1.23	0.60	9.72%	12.27%	2.55%	1.69
CBE3	0.69	1.16	0.47	17.57%	20.72%	3.16%	1.51
ANR1	0.93	1.06	0.14	10.53%	12.39%	1.86%	0.98
PDM1	1.59	0.91	-0.68	13.35%	9.69%	-3.67%	1.72

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
KMD1	1.46	0.44	-1.03	7.95%	22.99%	15.04%	2.55
WEST-01 : Total	43.43	51.33	7.90	9.97%	9.38%	-0.59%	74.76
WEST-02							
SLM2	2.27	5.35	3.08	2.47%	9.37%	6.89%	3.42
DPR2	0.77	4.81	4.04	12.64%	11.58%	-1.06%	2.27
SLM1	5.79	4.75	-1.05	10.40%	6.92%	-3.48%	9.45
EPI1	2.03	3.96	1.94	8.23%	10.77%	2.54%	3.58
ATU1	3.15	3.65	0.50	11.87%	3.22%	-8.65%	4.12
KRI1	2.31	3.48	1.17	9.33%	10.95%	1.62%	2.49
VPD1	2.25	3.09	0.84	9.60%	11.05%	1.45%	4.71
MCR1	3.01	3.08	0.07	7.67%	10.97%	3.30%	4.40
SLM3	1.84	2.50	0.66	12.39%	11.25%	-1.14%	4.86
OML1	1.61	2.35	0.74	13.40%	11.53%	-1.87%	4.46
MTR1	2.89	2.29	-0.59	11.26%	9.20%	-2.06%	3.75
TRM1	2.81	2.25	-0.56	4.72%	8.24%	3.52%	6.15
APN1	1.45	1.57	0.12	17.61%	6.39%	-11.21%	2.87
HRR1	2.60	1.26	-1.34	13.11%	9.08%	-4.04%	3.11
DPR1	0.88	0.76	-0.12	6.10%	12.21%	6.11%	2.06
KVP1	2.01	0.75	-1.26	13.06%	12.44%	-0.62%	2.69
KAM1	1.84	0.74	-1.10	12.69%	14.64%	1.95%	2.53
EDP1	1.27	0.74	-0.53	7.61%	9.80%	2.19%	1.86
PLC1	2.39	0.58	-1.82	7.45%	14.91%	7.47%	2.32
BMD1	0.77	0.50	-0.27	9.36%	18.71%	9.35%	2.64
HSR2	3.24	0.31	-2.93	8.65%	11.19%	2.54%	8.31
PNG1	1.19	0.27	-0.92	13.48%	12.79%	-0.68%	2.44
HSR1	4.65		-4.65	12.32%	0.00%	-12.32%	4.90
PMP1	2.38		-2.38	7.47%	0.00%	-7.47%	3.70
SGI1	2.25		-2.25	12.01%	0.00%	-12.01%	3.26
WEST-02 : Total	57.64	49.04	-8.60	10.09%	9.73%	-0.36%	96.36
WEST-03							
ERD2	3.99	5.36	1.38	11.84%	11.45%	-0.39%	5.79
ERD1	6.66	5.31	-1.35	7.26%	10.23%	2.97%	4.65
NKL2	2.01	3.67	1.66	9.64%	9.85%	0.21%	7.56
AVI1	0.72	3.25	2.53	3.25%	9.31%	6.07%	2.15
TCG1	3.81	2.26	-1.55	12.03%	13.17%	1.14%	2.44
KGM1	0.91	1.93	1.02	10.12%	9.73%	-0.39%	2.07
PDR1	1.28	1.79	0.51	9.27%	13.57%	4.31%	1.65
RSP1	0.95	1.73	0.78	12.90%	10.74%	-2.17%	2.59
SGG1	0.58	1.60	1.02	14.20%	6.53%	-7.68%	0.97
TPR2	3.07	1.22	-1.85	9.20%	14.06%	4.85%	5.16
GBM1	2.25	1.21	-1.04	4.16%	16.04%	11.88%	3.31
TPR1	1.99	1.17	-0.82	11.00%	8.88%	-2.12%	4.60
VKL1	0.32	0.97	0.65	18.55%	11.51%	-7.05%	1.92
TPR3	1.01	0.97	-0.04	6.20%	12.64%	6.45%	2.81
SYM2	1.84	0.92	-0.92	8.73%	6.25%	-2.49%	2.56
CMI1	0.77	0.91	0.14	6.15%	14.79%	8.64%	1.55
KMM1	1.02	0.69	-0.33	14.23%	11.76%	-2.47%	1.66

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
TPR4	0.95	0.48	-0.47	16.04%	5.16%	-10.88%	1.76
WEST-03 : Total	34.13	35.45	1.32	9.58%	10.84%	1.26%	55.19
OTHERS							
CZWH	5.70	15.76	10.06	-12.47%	-11.45%	1.02%	0.00
WHC3	(6.70)	3.29	10.00	3.28%	27.91%	24.63%	0.00
S2SD	3.57	0.62	-2.95	8.53%	-28.77%	-37.30%	0.00
W3SD	0.16	0.49	0.33	88.48%	11.84%	-76.64%	0.00
WZWH	0.04	0.20	0.16	363.68%	55.43%	-308.25%	0.00
MSWH		0.08	0.08	0.00%	0.00%	0.00%	0.00
GHUB	49.34		-49.34	-0.99%	0.00%	0.99%	0.00
NASD	(1.99)		1.99	18.25%	0.00%	-18.25%	0.00
WHCB	(0.90)		0.90	17.94%	0.00%	-17.94%	0.00
WHUT	(0.80)		0.80	-0.08%	0.00%	0.08%	0.00
WZSD	0.29		-0.29	51.34%	0.00%	-51.34%	0.00
WHVL		(0.23)	-0.23	0.00%	18.49%	18.49%	0.00
SZSD	0.12	(0.31)	-0.43	109.79%	7.46%	-102.33%	0.00
WHKP	(0.27)	(0.49)	-0.22	10.31%	19.77%	9.46%	0.00
WHMD	(0.01)	(0.51)	-0.50	29.33%	10.62%	-18.72%	0.00
WTRZ	(0.48)	(0.77)	-0.28	7.51%	16.65%	9.14%	0.00
WHNV		(0.99)	-0.99	0.00%	17.88%	17.88%	0.00
WHPD		(1.72)	-1.72	0.00%	16.35%	16.35%	0.00
TZSD	0.13	(1.74)	-1.87	211.59%	25.84%	-185.74%	0.00
WHTV	(0.65)	(2.57)	-1.92	6.73%	1.28%	-5.45%	0.00
WCHN		(7.34)	-7.34	0.00%	6.36%	6.36%	0.00
OTHERS : Total	47.55	3.78	-43.77	-1.89%	-70.05%	-68.16%	0.00
Grand Total	960.37	963.20	2.83	7.74%	7.87%	0.14%	1393.66