



Sales

945.74 Lacs

Yest. Sales : 1,532.33 Lacs

GP%

7.70%

Yest.GP% : 6.48%

EW Pen%

1.47%

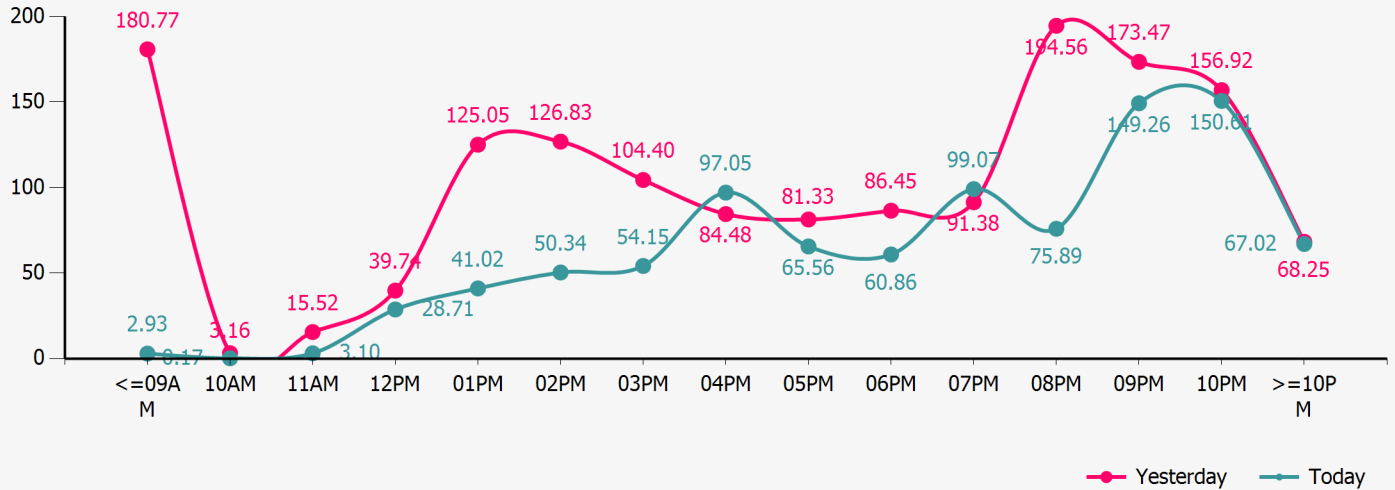
Yest.EW %: 1.77%

Open SO

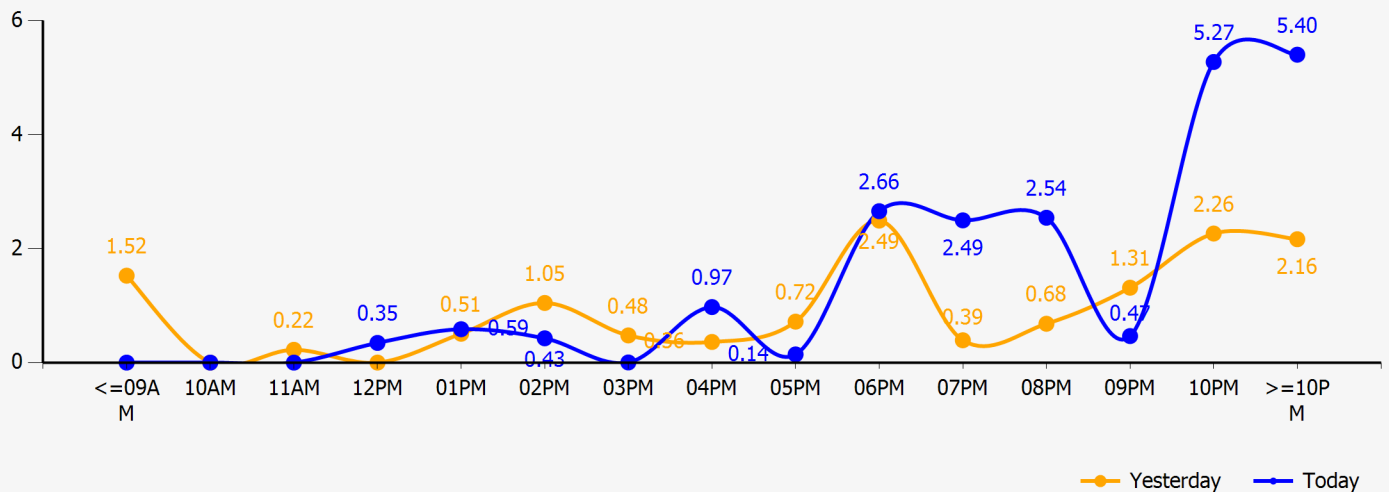
21.30 Lacs

Yest. OSO 14.16 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



Sales Order Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	265.29	179.54	-85.76	6.61%	7.09%	0.48%	262.88
CHENNAI-02	232.92	138.89	-94.03	5.75%	7.23%	1.48%	189.70
CHENNAI-01	258.60	114.94	-143.66	6.58%	8.47%	1.89%	178.65
TRICHY-01	173.70	107.95	-65.75	6.07%	9.14%	3.07%	155.76
SOUTH ARCOT	123.10	82.46	-40.64	6.04%	7.18%	1.14%	105.63
SOUTH-03	112.41	82.40	-30.01	7.05%	9.23%	2.18%	149.11
NORTH ARCOT	146.05	76.94	-69.12	6.39%	7.87%	1.48%	125.62
WEST-02	92.86	57.95	-34.92	7.48%	10.01%	2.53%	96.36
WEST-01	97.92	44.10	-53.81	7.47%	9.83%	2.36%	74.76
WEST-03	57.26	34.33	-22.93	6.52%	9.57%	3.05%	55.19
OTHERS	(13.62)	47.55	61.17	6.90%	-1.86%	-8.77%	0.00
Total	1546.49	967.04	-579.45	6.48%	7.70%	1.22%	1393.66

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01							
TUT1	44.51	21.73	-22.78	7.39%	5.78%	-1.61%	26.39
TVL1	48.62	21.02	-27.60	7.47%	5.06%	-2.41%	31.24

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
NGR1	23.81	10.44	-13.37	3.95%	5.16%	1.21%	16.91
KVT1	10.53	8.58	-1.95	8.48%	10.57%	2.09%	15.28
TUT2	18.96	8.54	-10.42	3.64%	7.10%	3.46%	11.30
VNR2	8.53	7.02	-1.51	7.67%	10.05%	2.37%	11.30
TKS2	8.18	6.72	-1.45	6.17%	1.97%	-4.20%	9.17
TCN1	7.13	6.61	-0.53	5.63%	9.41%	3.78%	5.50
RPM1	3.70	6.24	2.54	7.35%	5.68%	-1.67%	10.74
SVK1	6.93	6.11	-0.82	11.17%	7.54%	-3.63%	5.93
VLY1	3.98	5.72	1.74	8.91%	5.37%	-3.54%	7.86
PKD1	3.51	4.74	1.24	7.59%	10.44%	2.85%	4.66
TKS1	4.62	4.72	0.10	7.56%	6.67%	-0.89%	6.55
RND2	6.26	4.60	-1.67	8.21%	10.59%	2.38%	6.65
APK2	11.98	4.55	-7.43	5.64%	3.31%	-2.33%	3.84
MAR1	5.82	4.54	-1.28	5.45%	11.96%	6.51%	9.16
RND1	4.82	4.49	-0.33	5.07%	8.58%	3.51%	7.91
SKD1	2.11	3.85	1.74	8.72%	5.68%	-3.05%	3.15
UDN1	2.37	3.78	1.41	10.95%	8.43%	-2.52%	4.16
KGL1	1.44	3.24	1.80	9.06%	9.36%	0.30%	3.08
KSM1	0.88	3.22	2.34	8.46%	7.30%	-1.15%	4.29
ERL2	4.03	2.95	-1.08	7.29%	10.81%	3.52%	5.46
SDI1	2.07	2.47	0.40	5.45%	9.77%	4.32%	5.65
TKY1	1.55	2.31	0.76	5.32%	3.85%	-1.47%	3.89
VNR1	3.79	2.23	-1.56	2.32%	8.25%	5.92%	3.81
ASM1	2.78	2.06	-0.73	6.73%	5.72%	-1.00%	3.26
PDI1	1.60	2.00	0.39	7.87%	4.12%	-3.76%	3.33
TYI1	1.48	1.97	0.49	13.77%	10.35%	-3.42%	5.08
APK1	2.84	1.94	-0.90	7.27%	12.84%	5.57%	3.74
STU2	3.57	1.87	-1.70	4.77%	2.03%	-2.73%	2.34
KYR1	0.87	1.87	1.00	7.79%	13.20%	5.42%	2.80
ARM1	1.53	1.57	0.04	3.03%	5.26%	2.23%	2.40
MMT1	1.95	1.51	-0.44	7.55%	9.46%	1.90%	3.87
SNL1	5.25	1.44	-3.81	4.48%	9.87%	5.39%	4.23
SGT1	1.06	1.10	0.04	9.15%	3.83%	-5.31%	3.69
COL1	0.45	1.10	0.64	1.65%	7.61%	5.96%	1.32
VKM1	1.77	0.68	-1.09	2.75%	8.71%	5.96%	2.98
SOUTH-01 : Total	265.29	179.54	-85.76	6.61%	7.09%	0.48%	262.88
CHENNAI-02							
CH03	19.76	15.54	-4.22	5.92%	10.12%	4.20%	15.60
CH15	28.70	11.29	-17.40	5.65%	8.49%	2.84%	15.68
CH51	5.33	10.22	4.89	5.80%	-1.58%	-7.38%	9.89
CH21	23.09	8.94	-14.15	3.67%	4.06%	0.39%	11.52
CH20	8.18	7.07	-1.11	5.75%	5.92%	0.17%	8.12
CH34	7.41	6.33	-1.08	7.60%	4.87%	-2.73%	8.81
CH12	11.24	6.19	-5.05	6.03%	5.88%	-0.15%	9.82
CH50	12.80	6.10	-6.70	6.55%	9.02%	2.46%	11.35
CH44	5.46	6.02	0.56	6.79%	10.84%	4.05%	5.38
MJR1	6.84	5.87	-0.97	7.96%	5.78%	-2.18%	7.17
GPD1	4.43	5.30	0.87	6.38%	7.61%	1.22%	5.07
CH41	7.47	4.79	-2.68	4.41%	7.70%	3.29%	5.40

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CH33	8.01	4.57	-3.44	7.07%	6.58%	-0.49%	6.64
CH18	10.16	4.50	-5.67	10.00%	10.67%	0.67%	8.28
CH35	6.59	4.43	-2.15	4.56%	10.42%	5.86%	5.28
CH06	8.52	4.37	-4.15	4.20%	11.21%	7.01%	6.12
CH17	8.55	4.31	-4.24	7.15%	9.19%	2.04%	6.04
CH46	4.59	4.19	-0.40	5.36%	9.66%	4.30%	3.33
CH37	3.30	3.15	-0.15	1.15%	5.01%	3.86%	2.00
PON1	4.17	2.98	-1.20	9.02%	7.08%	-1.94%	4.39
CH24	9.80	2.76	-7.05	4.40%	10.21%	5.81%	6.74
UKI1	2.34	2.52	0.18	3.12%	5.56%	2.44%	5.14
CH36	2.36	2.01	-0.35	4.48%	4.27%	-0.21%	2.91
CH31	2.60	1.55	-1.05	3.73%	12.66%	8.94%	3.16
CH43	9.79	0.93	-8.86	6.39%	7.07%	0.68%	4.93
MC05	0.65	0.87	0.21	4.90%	2.10%	-2.80%	2.03
CH27	3.28	0.77	-2.51	3.21%	13.04%	9.83%	2.34
CH23	2.56	0.76	-1.79	5.69%	10.58%	4.89%	3.13
MC06	3.49	0.44	-3.05	4.95%	3.31%	-1.63%	2.37
CH32	1.09	0.08	-1.01	3.48%	2.96%	-0.52%	0.90
CH01	0.36	0.06	-0.29	5.01%	21.52%	16.51%	0.18
CHENNAI-02 : Total	232.92	138.89	-94.03	5.75%	7.23%	1.48%	189.70
CHENNAI-01							
CH16	21.71	13.71	-8.00	4.29%	3.60%	-0.69%	11.79
CH05	14.13	11.15	-2.98	5.53%	7.33%	1.80%	9.06
CH14	19.64	11.14	-8.50	6.21%	8.21%	2.00%	13.43
CH47	22.00	6.30	-15.70	6.39%	11.63%	5.25%	10.48
CH49	17.41	6.30	-11.12	7.84%	7.81%	-0.03%	8.39
CH48	16.95	5.66	-11.30	6.65%	12.30%	5.65%	7.70
CH25	14.93	5.51	-9.42	5.22%	7.65%	2.44%	5.94
AVD1	11.51	5.38	-6.13	3.48%	9.44%	5.97%	6.60
CH28	14.89	5.17	-9.72	9.50%	11.22%	1.72%	6.69
CH30	7.77	4.91	-2.86	5.55%	7.89%	2.34%	6.46
CH07	17.65	4.87	-12.78	6.60%	7.66%	1.06%	8.44
CH19	13.53	4.77	-8.76	6.68%	10.59%	3.91%	9.31
CH42	8.39	4.57	-3.82	7.02%	8.47%	1.45%	9.76
CH45	4.05	4.56	0.51	7.72%	9.75%	2.03%	6.53
CH38	7.06	3.09	-3.97	5.45%	10.53%	5.08%	4.95
MRM1	3.73	2.84	-0.90	6.27%	9.38%	3.10%	6.91
GUD1	9.40	2.24	-7.17	7.73%	12.93%	5.19%	5.77
SKL1	5.29	1.84	-3.45	9.27%	6.43%	-2.83%	3.90
CH26	2.27	1.56	-0.71	5.22%	12.39%	7.17%	1.55
CH22	5.09	1.56	-3.53	6.75%	7.57%	0.82%	4.81
TKM1	2.22	1.55	-0.67	9.98%	8.05%	-1.93%	3.34
GUD2	5.96	1.52	-4.44	11.51%	7.21%	-4.30%	5.18
KNR1	6.35	1.35	-5.00	10.31%	8.13%	-2.18%	4.02
MC09	2.49	1.28	-1.20	5.01%	8.22%	3.22%	0.90
CH29	1.39	0.77	-0.61	6.71%	10.88%	4.17%	1.02
CH39	2.75	0.67	-2.08	3.75%	10.90%	7.15%	3.73
CH40	0.04	0.39	0.35	15.44%	9.83%	-5.61%	3.50
CGL1		0.31	0.31	0.00%	9.64%	9.64%	3.38

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CH08				0.00%	0.00%	0.00%	5.14
CHENNAI-01 : Total	258.60	114.94	-143.66	6.58%	8.47%	1.89%	178.65
TRICHY-01							
TRY1	36.35	18.65	-17.70	5.35%	8.42%	3.08%	28.12
TNJ1	10.27	7.16	-3.11	5.78%	8.67%	2.89%	7.97
PBR2	16.83	5.93	-10.91	5.31%	10.49%	5.18%	8.21
PDK2	4.85	5.38	0.53	6.57%	10.09%	3.53%	4.92
PTK1	2.98	5.02	2.05	6.61%	9.03%	2.43%	6.44
TVR2	10.32	4.98	-5.34	7.44%	13.15%	5.71%	6.50
MDI1	3.23	4.86	1.64	6.20%	3.17%	-3.03%	4.14
TNJ2	6.13	4.73	-1.41	7.60%	7.96%	0.37%	6.63
NGT1	4.22	4.59	0.37	6.89%	11.40%	4.51%	5.81
MVM1	15.68	4.48	-11.20	5.56%	7.13%	1.57%	7.29
TTP1	2.87	4.47	1.60	4.84%	4.95%	0.11%	4.20
KUM1	5.39	4.42	-0.97	8.23%	9.98%	1.75%	7.79
TRY4	3.18	4.16	0.99	8.88%	12.27%	3.39%	5.75
MSI1	3.76	4.11	0.35	1.13%	4.84%	3.71%	3.78
PDK1	2.22	3.38	1.16	9.36%	10.39%	1.03%	2.85
TVR1	6.84	2.86	-3.98	5.27%	7.03%	1.75%	2.92
TRY3	4.22	2.51	-1.71	5.46%	7.48%	2.02%	3.69
TYR1	3.45	2.49	-0.96	9.03%	6.63%	-2.40%	5.58
ORU1	0.79	1.91	1.12	4.93%	9.97%	5.04%	3.03
AYR1	3.61	1.87	-1.74	6.23%	8.63%	2.40%	3.46
KIK1	6.17	1.55	-4.63	6.35%	13.58%	7.23%	4.04
NMM1	1.11	1.50	0.39	3.06%	13.77%	10.71%	2.90
JKM1	5.94	1.47	-4.47	4.66%	12.66%	8.00%	4.01
KUM2	2.90	1.46	-1.44	10.28%	18.42%	8.15%	4.33
KRN1	2.15	1.14	-1.01	3.23%	15.63%	12.40%	2.95
PBR1	3.05	1.00	-2.06	6.67%	10.05%	3.38%	2.36
TRY2	2.13	0.96	-1.17	8.16%	11.52%	3.36%	2.23
NCK1	1.32	0.58	-0.74	10.14%	15.42%	5.27%	2.19
APM1	1.74	0.32	-1.41	8.15%	14.17%	6.02%	1.68
TRICHY-01 : Total	173.70	107.95	-65.75	6.07%	9.14%	3.07%	155.76
SOUTH ARCOT							
POY1	15.29	9.43	-5.86	6.50%	8.52%	2.02%	9.17
CUD1	22.69	9.24	-13.45	6.95%	7.61%	0.65%	11.40
POY2	7.53	8.48	0.95	4.20%	8.25%	4.04%	7.43
SJI2	6.74	7.59	0.86	3.10%	4.04%	0.94%	6.64
CDM1	4.87	5.84	0.96	4.52%	7.26%	2.74%	5.94
TRK1	11.80	5.83	-5.97	5.60%	5.29%	-0.32%	9.21
KLM1	12.41	4.29	-8.12	5.65%	12.00%	6.35%	6.05
VCM2	7.85	3.90	-3.95	5.71%	0.97%	-4.74%	3.20
ULP1	4.92	3.59	-1.33	6.65%	5.36%	-1.29%	6.36
TVM2	1.32	3.45	2.13	9.72%	8.41%	-1.31%	3.68
VPM2	4.94	3.19	-1.75	4.54%	7.98%	3.44%	5.53
KKI2	3.35	2.63	-0.72	5.65%	11.52%	5.88%	5.08
PRT1	3.09	2.54	-0.55	3.16%	5.03%	1.87%	3.60
KML1	1.84	2.52	0.67	3.87%	7.32%	3.45%	2.73

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
MKM1	1.93	2.48	0.56	9.83%	12.35%	2.52%	2.09
TDM1	4.55	2.18	-2.36	8.27%	4.34%	-3.93%	5.36
NVL2	4.35	1.70	-2.65	10.67%	10.88%	0.21%	4.72
STP1	0.81	1.67	0.86	9.50%	6.71%	-2.79%	1.84
TVM1	1.59	1.29	-0.30	4.89%	3.60%	-1.29%	2.59
VPM1	0.69	0.40	-0.29	5.73%	2.02%	-3.71%	2.00
VCM1	0.54	0.23	-0.31	9.33%	9.08%	-0.25%	1.00
SOUTH ARCOT : Total	123.10	82.46	-40.64	6.04%	7.18%	1.14%	105.63
SOUTH-03							
DGL1	7.33	8.05	0.72	3.22%	7.49%	4.28%	8.07
MDU1	11.71	7.68	-4.03	7.85%	6.26%	-1.58%	15.87
KKD3	13.23	6.22	-7.01	6.99%	9.84%	2.85%	7.06
TEN1	3.01	3.69	0.68	10.38%	7.20%	-3.18%	3.59
MDU7	3.72	3.63	-0.09	8.91%	9.45%	0.54%	5.66
MDU6	3.89	3.52	-0.38	8.16%	10.11%	1.95%	5.60
MDU3	2.49	3.43	0.94	5.96%	7.35%	1.38%	4.00
MPA1	5.92	3.04	-2.88	0.60%	7.41%	6.81%	4.28
TMM1	2.53	2.95	0.41	10.38%	13.38%	3.00%	4.55
TPT1	1.65	2.85	1.20	15.61%	11.93%	-3.68%	3.78
MDU2	4.41	2.56	-1.85	7.04%	13.11%	6.06%	8.12
SGP1	1.74	2.55	0.81	10.20%	10.45%	0.25%	1.77
DKI1	3.31	2.43	-0.87	9.24%	13.06%	3.82%	4.32
TDI1	2.35	2.37	0.03	8.11%	10.59%	2.48%	2.63
NKI1	1.97	1.92	-0.05	9.88%	4.63%	-5.26%	3.12
PVI1	4.01	1.83	-2.18	9.45%	14.38%	4.93%	4.96
KRR1	1.78	1.71	-0.07	1.44%	7.78%	6.35%	2.33
ATG1	2.65	1.64	-1.01	6.18%	10.88%	4.70%	5.49
TEN2	4.19	1.58	-2.61	2.64%	12.16%	9.53%	4.00
KPT1	0.95	1.54	0.59	8.69%	11.50%	2.81%	2.61
MLR1	1.76	1.54	-0.22	8.57%	10.05%	1.48%	2.76
CBM1	2.24	1.36	-0.87	10.49%	5.22%	-5.27%	3.76
NTM1	2.06	1.35	-0.71	9.25%	10.79%	1.54%	2.64
ADP1	1.41	1.25	-0.16	12.06%	10.22%	-1.84%	2.92
CMR1	1.77	1.24	-0.52	7.99%	6.76%	-1.23%	2.11
BNR1	2.22	1.22	-1.01	5.05%	5.41%	0.36%	2.63
MDU5	1.33	1.19	-0.13	10.58%	9.95%	-0.62%	2.55
PNV2	1.49	1.19	-0.30	7.82%	9.46%	1.64%	2.51
USL1	1.81	1.18	-0.63	4.16%	5.45%	1.28%	2.99
PNI1	0.76	1.17	0.41	10.52%	5.77%	-4.75%	1.82
KYK1	2.00	0.88	-1.11	5.28%	11.13%	5.85%	3.19
BTU1	1.37	0.87	-0.50	8.48%	10.85%	2.38%	1.88
MNM1	1.25	0.80	-0.45	14.07%	15.19%	1.12%	1.75
SVG1	1.72	0.70	-1.02	8.94%	7.79%	-1.15%	3.13
DGL2	1.28	0.43	-0.84	6.89%	12.56%	5.67%	3.05
MDU4	0.62	0.34	-0.27	9.38%	15.40%	6.03%	3.29
ODM1	1.78	0.25	-1.53	9.00%	5.25%	-3.75%	2.48
PKM1	2.71	0.21	-2.50	-1.14%	11.17%	12.31%	1.85
SOUTH-03 : Total	112.41	82.40	-30.01	7.05%	9.23%	2.18%	149.11

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
NORTH ARCOT							
KPM2	22.51	7.83	-14.68	5.66%	9.04%	3.38%	13.52
VEL2	15.88	7.43	-8.45	6.69%	7.44%	0.74%	7.17
TRR1	10.50	6.33	-4.17	6.39%	6.48%	0.09%	6.49
TRL1	9.60	5.58	-4.02	5.47%	7.91%	2.44%	6.95
SBR1	6.97	5.17	-1.81	5.47%	6.44%	0.97%	6.48
CGM1	8.87	3.75	-5.12	4.41%	9.19%	4.78%	6.46
VEL3	3.41	3.46	0.05	5.08%	12.33%	7.25%	6.45
WJD1	4.48	3.15	-1.33	7.84%	11.52%	3.68%	5.12
VEL1	3.49	3.08	-0.41	5.36%	2.26%	-3.10%	3.43
VNB1	3.49	3.04	-0.45	8.62%	7.66%	-0.96%	4.12
UGI1	0.60	2.98	2.38	6.69%	10.00%	3.31%	2.48
VEL4	7.27	2.85	-4.42	6.35%	8.32%	1.97%	6.67
KPM1	3.56	2.62	-0.95	6.47%	8.63%	2.15%	4.23
PLR1	2.68	2.53	-0.14	6.99%	-0.46%	-7.45%	3.30
WJP1	4.17	2.14	-2.04	8.81%	10.94%	2.13%	3.80
ABR1	2.04	1.99	-0.06	9.60%	8.19%	-1.41%	4.81
GDM1	1.96	1.94	-0.03	9.74%	10.79%	1.05%	3.56
ARC2	2.99	1.71	-1.29	8.92%	6.39%	-2.53%	4.19
TRT1	3.69	1.52	-2.17	10.59%	5.22%	-5.37%	2.78
SLG1	1.34	1.46	0.12	6.30%	7.45%	1.15%	2.45
AKM1	5.04	1.42	-3.62	8.14%	6.67%	-1.47%	4.79
CPT1	1.53	1.37	-0.17	7.58%	8.74%	1.16%	2.02
PTU1	0.80	1.19	0.39	4.31%	4.93%	0.62%	1.72
VSI1	9.24	0.79	-8.46	4.22%	8.81%	4.59%	4.36
CYR1	5.57	0.68	-4.89	6.72%	11.44%	4.72%	2.64
BGR1	2.11	0.49	-1.62	8.66%	11.78%	3.12%	3.09
ANI1	2.24	0.44	-1.80	3.88%	8.86%	4.98%	2.53
NORTH ARCOT : Total	146.05	76.94	-69.12	6.39%	7.87%	1.48%	125.62
WEST-02							
SLM1	8.71	5.79	-2.92	5.07%	10.36%	5.29%	9.45
HSR1	4.88	4.65	-0.23	10.88%	12.27%	1.39%	4.90
HSR2	8.83	3.54	-5.29	6.73%	8.84%	2.11%	8.31
ATU1	8.97	3.15	-5.82	8.70%	11.84%	3.14%	4.12
MCR1	2.31	3.01	0.70	7.92%	7.62%	-0.30%	4.40
MTR1	3.81	2.89	-0.93	7.47%	11.12%	3.65%	3.75
TRM1	3.26	2.81	-0.45	8.51%	4.68%	-3.82%	6.15
HRR1	1.57	2.60	1.03	8.82%	13.11%	4.29%	3.11
PLC1	2.39	2.39		2.86%	7.45%	4.58%	2.32
PMP1	4.67	2.38	-2.29	7.61%	6.21%	-1.40%	3.70
KRI1	2.93	2.31	-0.62	6.58%	9.33%	2.75%	2.49
SLM2	5.09	2.27	-2.82	8.74%	2.47%	-6.27%	3.42
SGI1	3.83	2.25	-1.57	9.60%	11.99%	2.39%	3.26
VPD1	0.77	2.25	1.48	3.58%	9.59%	6.02%	4.71
EPI1	5.68	2.03	-3.65	8.04%	8.19%	0.14%	3.58
KVP1		2.01	2.01	0.00%	13.06%	13.06%	2.69
KAM1	2.59	1.84	-0.74	5.99%	12.64%	6.65%	2.53
SLM3	3.56	1.84	-1.72	9.11%	12.38%	3.26%	4.86
OML1	4.95	1.61	-3.34	4.13%	13.36%	9.23%	4.46

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
APN1	3.48	1.45	-2.03	9.22%	17.61%	8.38%	2.87
EDP1	3.01	1.27	-1.74	4.95%	7.61%	2.66%	1.86
PNG1		1.19	1.19	0.00%	13.42%	13.42%	2.44
DPR1	2.84	0.88	-1.96	7.93%	6.06%	-1.87%	2.06
BMD1	2.29	0.77	-1.53	10.75%	9.36%	-1.39%	2.64
DPR2	2.43	0.77	-1.67	7.38%	12.64%	5.26%	2.27
WEST-02 : Total	92.86	57.95	-34.92	7.48%	10.01%	2.53%	96.36
WEST-01							
CBE2	33.57	7.49	-26.09	5.62%	7.13%	1.51%	15.26
CBE6	6.67	4.05	-2.62	9.94%	8.73%	-1.21%	3.50
KMR1	9.13	3.81	-5.32	6.89%	7.79%	0.90%	5.87
CBE4	10.19	3.49	-6.69	9.65%	12.33%	2.69%	4.38
UAM1	4.51	3.37	-1.15	9.08%	7.41%	-1.66%	5.94
CBE1	4.12	2.07	-2.05	10.80%	11.06%	0.26%	2.41
MPM1	1.71	2.00	0.29	8.35%	13.23%	4.88%	3.14
DPM2	1.92	1.90	-0.02	4.33%	10.68%	6.34%	2.96
PLI1	3.40	1.88	-1.52	6.92%	10.18%	3.26%	3.57
GDR1	1.08	1.74	0.66	7.05%	5.41%	-1.64%	2.25
PDM1	0.89	1.59	0.69	12.09%	13.31%	1.22%	1.72
SUL1	4.25	1.48	-2.77	8.32%	15.36%	7.04%	2.18
KMD1	1.95	1.46	-0.48	5.53%	7.98%	2.45%	2.55
UMP1	2.72	1.42	-1.31	7.54%	11.00%	3.46%	2.36
CNR1	1.66	1.38	-0.29	12.90%	14.17%	1.27%	3.18
KGI1	2.01	1.32	-0.69	9.95%	11.58%	1.63%	3.36
ANR1	1.42	0.93	-0.49	7.53%	10.53%	3.00%	0.98
PPI1	1.01	0.82	-0.19	4.69%	11.66%	6.97%	2.54
CBE3	1.02	0.69	-0.33	10.22%	17.57%	7.35%	1.51
CBE5	1.08	0.63	-0.45	13.24%	9.72%	-3.51%	1.69
SNR1	3.60	0.59	-3.01	4.81%	9.22%	4.41%	3.42
WEST-01 : Total	97.92	44.10	-53.81	7.47%	9.83%	2.36%	74.76
WEST-03							
ERD1	6.26	6.66	0.40	7.82%	7.23%	-0.59%	4.65
ERD2	7.08	3.99	-3.09	9.54%	11.82%	2.28%	5.79
TCG1	1.19	3.81	2.62	10.26%	12.02%	1.75%	2.44
TPR2	6.42	3.07	-3.35	6.71%	9.20%	2.49%	5.16
GBM1	1.16	2.25	1.09	10.04%	4.10%	-5.94%	3.31
NKL2	7.86	2.01	-5.85	-1.61%	9.62%	11.23%	7.56
TPR1	4.13	1.99	-2.15	6.33%	10.90%	4.58%	4.60
SYM2	4.02	1.84	-2.18	5.99%	8.70%	2.71%	2.56
PDR1	2.13	1.47	-0.65	7.98%	9.63%	1.65%	1.65
KMM1	1.16	1.02	-0.13	10.83%	14.23%	3.40%	1.66
TPR3	1.79	1.01	-0.78	5.05%	6.20%	1.15%	2.81
RSP1	1.61	0.95	-0.66	10.41%	12.90%	2.50%	2.59
TPR4	1.58	0.95	-0.63	9.60%	16.09%	6.50%	1.76
KGM1	2.52	0.91	-1.62	8.42%	10.12%	1.69%	2.07
CMI1	0.59	0.77	0.18	10.87%	6.15%	-4.73%	1.55
AVI1	3.43	0.72	-2.71	8.10%	3.25%	-4.85%	2.15
SGG1	2.62	0.58	-2.04	2.84%	14.20%	11.36%	0.97

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
VKL1	1.70	0.32	-1.38	11.08%	18.45%	7.37%	1.92
WEST-03 : Total	57.26	34.33	-22.93	6.52%	9.57%	3.05%	55.19
OTHERS							
GHUB		49.34	49.34	0.00%	-0.99%	-0.99%	0.00
CZWH		5.70	5.70	0.00%	-12.47%	-12.47%	0.00
S2SD		3.57	3.57	0.00%	8.53%	8.53%	0.00
WZSD		0.29	0.29	0.00%	51.34%	51.34%	0.00
W3SD		0.16	0.16	0.00%	88.48%	88.48%	0.00
TZSD		0.13	0.13	0.00%	211.59%	211.59%	0.00
SZSD		0.12	0.12	0.00%	109.79%	109.79%	0.00
WZWH		0.04	0.04	0.00%	363.68%	363.68%	0.00
WCHN	(7.28)		7.28	6.45%	0.00%	-6.45%	0.00
WHPD	(1.45)		1.45	1.14%	0.00%	-1.14%	0.00
WHTZ	0.01		-0.01	5.40%	0.00%	-5.40%	0.00
WHVL	(0.13)		0.13	19.56%	0.00%	-19.56%	0.00
WHMD	(0.24)	(0.01)	0.23	7.94%	29.33%	21.39%	0.00
WHKP	(0.33)	(0.27)	0.06	12.66%	10.31%	-2.35%	0.00
WTRZ	(0.47)	(0.48)	-0.01	-0.90%	7.51%	8.41%	0.00
WHTV	(0.77)	(0.65)	0.12	-2.66%	6.73%	9.40%	0.00
WHUT	(0.78)	(0.80)	-0.01	12.23%	-0.08%	-12.30%	0.00
WHCB	(2.17)	(0.90)	1.27	13.67%	17.82%	4.16%	0.00
NASD		(1.99)	-1.99	0.00%	18.25%	18.25%	0.00
WHC3		(6.70)	-6.70	0.00%	3.13%	3.13%	0.00
OTHERS : Total	(13.62)	47.55	61.17	6.90%	-1.86%	-8.77%	0.00
Grand Total	1546.49	967.04	-579.45	6.48%	7.70%	1.22%	1393.66