



Sales
1,520.53 Lacs

Yest. Sales : 3,121.78 Lacs

GP%
6.43%

Yest.GP% : 5.30%

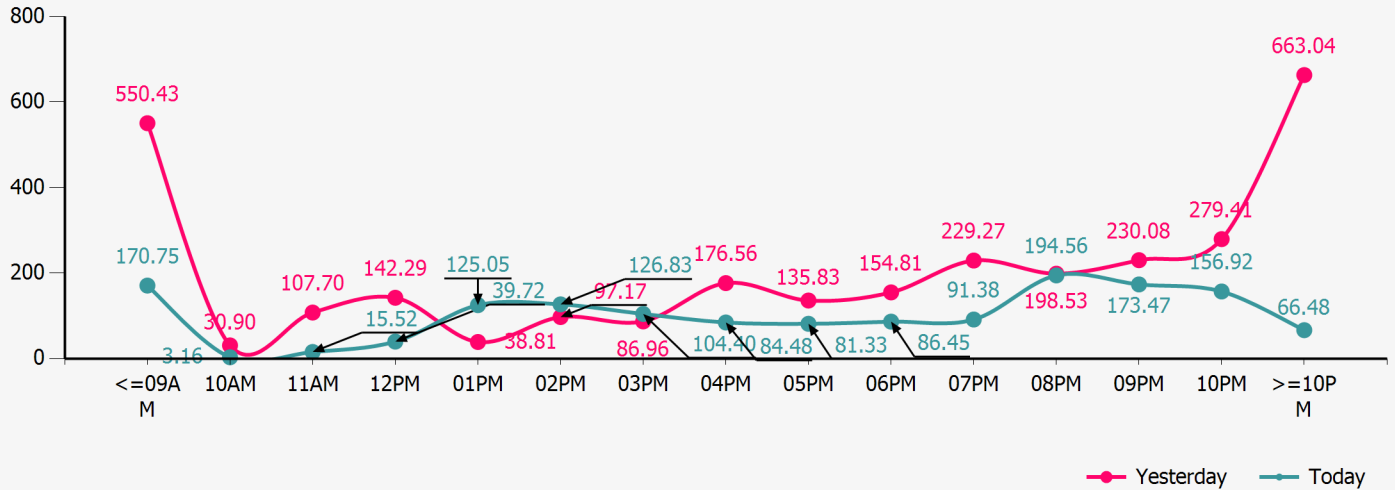
EW Pen%
1.78%

Yest.EW %: 1.63%

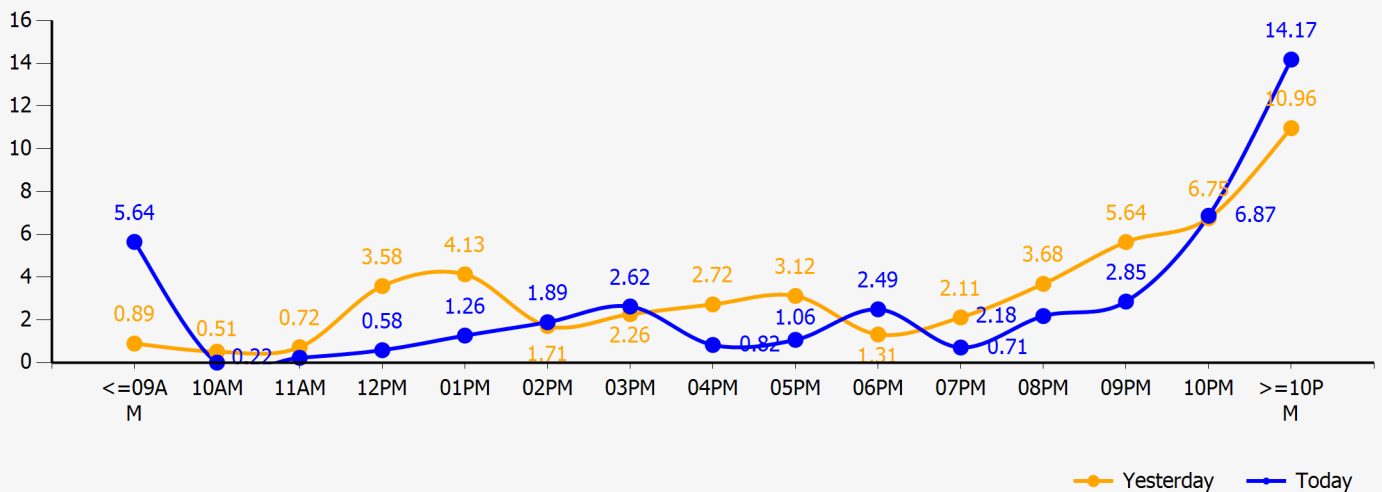
Open SO
43.38 Lacs

Yest. OSO 50.11 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



Sales Order Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	622.80	280.91	-341.89	5.22%	6.25%	1.03%	262.88
CHENNAI-01	377.94	258.82	-119.12	5.35%	6.63%	1.28%	178.65
CHENNAI-02	465.34	233.37	-231.97	4.83%	5.77%	0.94%	189.70
TRICHY-01	439.74	172.45	-267.29	5.18%	6.07%	0.89%	155.76
NORTH ARCOT	236.76	146.45	-90.32	6.03%	6.30%	0.26%	125.62
SOUTH ARCOT	222.10	118.96	-103.13	4.58%	6.19%	1.61%	105.63
SOUTH-03	325.46	113.20	-212.26	4.72%	7.05%	2.33%	149.11
WEST-01	152.78	98.27	-54.51	7.24%	7.51%	0.27%	74.76
WEST-02	212.14	94.08	-118.05	6.88%	7.36%	0.48%	96.36
WEST-03	108.03	59.20	-48.83	6.50%	6.42%	-0.08%	55.19
OTHERS	8.81	(11.81)	-20.62	-26.61%	6.29%	32.90%	0.00
Total	3171.89	1563.91	-1607.99	5.30%	6.43%	1.13%	1393.66

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01							
TVL1	54.32	52.68	-1.65	2.86%	6.99%	4.14%	31.24
TUT1	67.65	49.78	-17.87	4.77%	6.55%	1.78%	26.39

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
NGR1	26.69	25.14	-1.55	6.30%	3.46%	-2.83%	16.91
TUT2	29.49	20.13	-9.36	4.55%	3.62%	-0.93%	11.30
APK2	20.47	12.30	-8.17	-1.12%	5.32%	6.44%	3.84
KVT1	33.41	10.53	-22.88	7.54%	8.48%	0.94%	15.28
TKS2	35.04	9.53	-25.51	4.70%	4.85%	0.16%	9.17
VNR2	27.59	8.53	-19.06	5.07%	7.67%	2.60%	11.30
TCN1	11.87	7.13	-4.74	6.45%	5.63%	-0.82%	5.50
SVK1	16.18	6.93	-9.25	4.49%	11.17%	6.68%	5.93
RND2	27.56	6.26	-21.29	5.18%	8.26%	3.08%	6.65
MAR1	16.92	5.82	-11.10	6.29%	5.45%	-0.85%	9.16
TKS1	20.40	5.63	-14.77	5.57%	7.43%	1.85%	6.55
SNL1	13.24	5.25	-7.99	4.29%	4.48%	0.19%	4.23
RND1	23.67	5.20	-18.47	6.10%	4.80%	-1.30%	7.91
ERL2	11.76	4.03	-7.73	7.82%	7.29%	-0.54%	5.46
VLY1	17.11	3.98	-13.13	6.67%	8.91%	2.24%	7.86
VNR1	7.53	3.79	-3.74	5.51%	2.32%	-3.19%	3.81
RPM1	14.16	3.70	-10.46	8.02%	7.35%	-0.67%	10.74
STU2	5.54	3.57	-1.97	5.91%	4.77%	-1.14%	2.34
ASM1	8.78	3.51	-5.27	4.50%	5.22%	0.72%	3.26
PKD1	15.78	3.51	-12.28	9.61%	7.59%	-2.01%	4.66
APK1	10.42	2.84	-7.58	5.71%	7.27%	1.56%	3.74
UDN1	9.26	2.37	-6.90	3.83%	10.95%	7.12%	4.16
SKD1	8.20	2.11	-6.09	7.86%	8.72%	0.86%	3.15
SDI1	8.98	2.07	-6.91	3.80%	5.45%	1.65%	5.65
MMT1	9.30	1.95	-7.35	4.69%	7.55%	2.86%	3.87
VKM1	6.68	1.77	-4.91	3.69%	2.75%	-0.94%	2.98
PDI1	7.31	1.60	-5.71	10.32%	7.87%	-2.45%	3.33
TKY1	7.23	1.55	-5.69	6.52%	5.32%	-1.20%	3.89
ARM1	7.02	1.53	-5.50	5.95%	3.03%	-2.92%	2.40
TYI1	8.68	1.48	-7.20	4.82%	13.77%	8.95%	5.08
KGL1	13.20	1.44	-11.77	4.85%	9.06%	4.21%	3.08
SGT1	4.73	1.06	-3.66	5.68%	9.15%	3.47%	3.69
KSM1	6.97	0.88	-6.09	2.09%	8.46%	6.37%	4.29
KYR1	6.81	0.87	-5.94	6.59%	7.79%	1.19%	2.80
COL1	2.81	0.45	-2.36	6.43%	1.65%	-4.77%	1.32
SOUTH-01 : Total	622.80	280.91	-341.89	5.22%	6.25%	1.03%	262.88
CHENNAI-01							
CH47	22.19	22.28	0.08	5.72%	6.33%	0.61%	10.48
CH16	27.52	21.71	-5.80	3.74%	4.29%	0.54%	11.79
CH14	29.80	19.98	-9.82	4.12%	6.31%	2.19%	13.43
CH07	20.16	17.65	-2.51	7.18%	6.60%	-0.59%	8.44
CH49	16.79	17.41	0.63	5.58%	7.84%	2.26%	8.39
CH48	16.30	16.95	0.66	7.64%	6.65%	-0.99%	7.70
CH25	10.56	15.14	4.58	6.03%	5.51%	-0.52%	5.94
CH28	14.95	14.89	-0.06	6.26%	9.50%	3.24%	6.69
CH05	26.11	14.13	-11.98	3.18%	5.53%	2.35%	9.06
CH19	15.38	13.57	-1.81	6.69%	6.87%	0.18%	9.31
AVD1	18.99	11.51	-7.48	6.16%	3.48%	-2.68%	6.60
GUD1	17.53	8.76	-8.77	7.80%	8.54%	0.74%	5.77

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CH42	15.96	8.39	-7.57	4.78%	7.02%	2.24%	9.76
CH30	22.63	7.77	-14.86	5.41%	5.55%	0.14%	6.46
CH38	11.31	7.06	-4.25	8.45%	5.45%	-3.00%	4.95
KNR1	13.78	6.35	-7.43	5.09%	10.31%	5.22%	4.02
GUD2	7.32	5.96	-1.36	8.24%	11.51%	3.27%	5.18
SKL1	7.38	5.29	-2.09	9.09%	9.27%	0.18%	3.90
CH22	10.98	5.09	-5.89	6.78%	6.75%	-0.04%	4.81
CH45	16.60	4.05	-12.55	3.91%	7.72%	3.82%	6.53
MRM1	11.18	3.73	-7.45	4.76%	6.27%	1.51%	6.91
CH39	4.32	2.75	-1.57	7.72%	3.75%	-3.96%	3.73
MC09	2.82	2.49	-0.33	2.43%	5.01%	2.58%	0.90
CH26	6.53	2.27	-4.26	-9.05%	5.22%	14.27%	1.55
TKM1	4.06	2.22	-1.84	8.29%	9.98%	1.69%	3.34
CH29	1.41	1.39	-0.03	6.77%	6.71%	-0.07%	1.02
CH40	4.68	0.04	-4.64	-0.21%	15.44%	15.65%	3.50
CGL1	0.71		-0.71	0.44%	0.00%	-0.44%	3.38
CH08				0.00%	0.00%	0.00%	5.14
CHENNAI-01 : Total	377.94	258.82	-119.12	5.35%	6.63%	1.28%	178.65
CHENNAI-02							
CH15	41.15	28.70	-12.45	5.82%	5.65%	-0.17%	15.68
CH21	24.04	23.35	-0.70	5.71%	3.52%	-2.20%	11.52
CH03	41.03	19.76	-21.27	4.33%	5.92%	1.58%	15.60
CH50	17.82	12.80	-5.02	6.91%	6.55%	-0.36%	11.35
CH12	30.17	11.24	-18.93	5.59%	6.03%	0.44%	9.82
CH18	21.61	10.16	-11.45	5.22%	10.00%	4.78%	8.28
CH24	15.45	9.80	-5.64	3.79%	4.40%	0.60%	6.74
CH43	17.12	9.79	-7.34	5.62%	6.39%	0.77%	4.93
CH33	17.80	8.91	-8.88	2.70%	7.55%	4.85%	6.64
CH17	19.30	8.55	-10.75	6.26%	7.15%	0.89%	6.04
CH20	28.62	8.51	-20.11	4.57%	5.86%	1.29%	8.12
CH41	20.85	7.47	-13.38	1.72%	4.41%	2.69%	5.40
CH34	11.55	7.41	-4.14	5.41%	7.60%	2.20%	8.81
MJR1	12.68	7.20	-5.48	5.60%	8.05%	2.46%	7.17
CH06	22.99	7.13	-15.87	3.62%	4.02%	0.39%	6.12
CH35	15.41	6.59	-8.82	7.28%	4.56%	-2.72%	5.28
CH44	9.56	5.46	-4.10	3.40%	6.79%	3.39%	5.38
CH51	20.53	5.33	-15.20	3.32%	5.80%	2.48%	9.89
CH46	7.77	4.59	-3.19	4.88%	5.36%	0.48%	3.33
GPD1	8.36	4.43	-3.93	7.45%	6.38%	-1.07%	5.07
PON1	6.96	4.17	-2.79	7.49%	9.02%	1.53%	4.39
MC06	4.63	3.49	-1.15	-0.97%	4.95%	5.92%	2.37
CH37	9.58	3.30	-6.28	2.56%	1.15%	-1.41%	2.00
CH27	8.13	3.28	-4.86	4.60%	3.21%	-1.39%	2.34
CH31	6.60	2.60	-4.00	2.67%	3.73%	1.05%	3.16
CH23	5.03	2.56	-2.48	7.75%	5.69%	-2.05%	3.13
CH36	7.83	2.36	-5.47	3.47%	4.48%	1.01%	2.91
UKI1	8.37	2.34	-6.02	4.62%	3.12%	-1.50%	5.14
CH32	3.12	1.09	-2.03	9.28%	3.48%	-5.80%	0.90
MC05	1.23	0.65	-0.58	4.76%	4.90%	0.14%	2.03

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CH01	0.04	0.36	0.32	-9.76%	5.01%	14.77%	0.18
CHENNAI-02 : Total	465.34	233.37	-231.97	4.83%	5.77%	0.94%	189.70
TRICHY-01							
TRY1	47.77	36.60	-11.17	4.26%	5.35%	1.09%	28.12
PBR2	33.40	16.85	-16.55	6.63%	5.19%	-1.44%	8.21
MVM1	26.02	15.17	-10.85	4.20%	5.57%	1.38%	7.29
TNJ1	24.32	10.43	-13.89	5.19%	5.69%	0.50%	7.97
TVR2	20.90	10.32	-10.58	5.73%	7.44%	1.71%	6.50
TVR1	14.61	6.84	-7.77	2.75%	5.27%	2.52%	2.92
TNJ2	21.83	6.13	-15.70	4.96%	7.60%	2.63%	6.63
JKM1	20.53	5.90	-14.63	4.84%	4.71%	-0.14%	4.01
KUM1	23.70	5.39	-18.31	5.02%	8.23%	3.20%	7.79
PDK2	8.91	5.08	-3.83	7.02%	7.01%	0.00%	4.92
KIK1	8.96	4.43	-4.52	5.29%	6.29%	0.99%	4.04
NGT1	20.17	4.22	-15.94	7.80%	6.89%	-0.91%	5.81
TRY3	10.67	4.22	-6.45	7.13%	5.46%	-1.67%	3.69
MSI1	7.68	3.76	-3.92	4.42%	1.13%	-3.29%	3.78
AYR1	12.76	3.61	-9.15	4.79%	6.23%	1.44%	3.46
TYR1	14.74	3.45	-11.30	5.43%	9.03%	3.60%	5.58
PTK1	13.33	3.36	-9.97	6.27%	6.59%	0.32%	6.44
MDI1	11.45	3.23	-8.22	5.23%	6.20%	0.97%	4.14
TRY4	20.93	3.18	-17.75	3.17%	8.88%	5.70%	5.75
PBR1	10.86	3.05	-7.80	3.20%	6.67%	3.47%	2.36
KUM2	12.46	2.90	-9.56	4.69%	10.39%	5.70%	4.33
TTP1	11.05	2.87	-8.18	7.71%	4.84%	-2.87%	4.20
PDK1	7.52	2.22	-5.30	5.87%	9.36%	3.50%	2.85
KRN1	8.22	2.15	-6.07	6.04%	3.23%	-2.82%	2.95
TRY2	2.18	2.13	-0.05	7.73%	8.16%	0.43%	2.23
APM1	6.29	1.74	-4.56	-1.73%	8.15%	9.88%	1.68
NCK1	6.44	1.32	-5.12	5.89%	10.14%	4.25%	2.19
NMM1	4.87	1.11	-3.77	8.75%	3.06%	-5.69%	2.90
ORU1	7.17	0.79	-6.38	6.32%	4.93%	-1.39%	3.03
TRICHY-01 : Total	439.74	172.45	-267.29	5.18%	6.07%	0.89%	155.76
NORTH ARCOT							
KPM2	17.58	22.51	4.93	6.42%	5.51%	-0.91%	13.52
VEL2	10.74	16.28	5.54	5.72%	6.67%	0.96%	7.17
TRR1	12.58	10.50	-2.07	7.19%	5.84%	-1.35%	6.49
TRL1	13.68	9.60	-4.08	5.59%	5.47%	-0.12%	6.95
VSI1	4.00	9.24	5.24	6.11%	4.22%	-1.89%	4.36
CGM1	15.50	8.87	-6.63	4.06%	4.22%	0.16%	6.46
VEL4	9.37	7.27	-2.10	6.27%	6.00%	-0.27%	6.67
SBR1	10.80	6.97	-3.82	6.68%	5.47%	-1.20%	6.48
CYR1	6.70	5.57	-1.13	3.93%	6.72%	2.79%	2.64
AKM1	12.08	5.04	-7.04	6.93%	8.14%	1.21%	4.79
WJD1	7.58	4.48	-3.10	6.58%	7.84%	1.26%	5.12
WJP1	6.62	4.17	-2.45	8.33%	8.81%	0.48%	3.80
TRT1	12.26	3.69	-8.57	3.04%	10.59%	7.56%	2.78
KPM1	6.37	3.56	-2.81	4.11%	6.47%	2.36%	4.23

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
VNB1	10.75	3.49	-7.26	6.93%	8.62%	1.69%	4.12
VEL1	9.86	3.49	-6.37	4.67%	5.36%	0.69%	3.43
VEL3	12.65	3.41	-9.24	8.23%	5.08%	-3.15%	6.45
ARC2	5.41	2.99	-2.42	8.01%	8.92%	0.91%	4.19
PLR1	12.03	2.68	-9.36	4.36%	6.99%	2.63%	3.30
ANI1	4.32	2.24	-2.08	9.32%	3.88%	-5.45%	2.53
BGR1	3.06	2.11	-0.95	5.23%	8.66%	3.43%	3.09
ABR1	7.26	2.04	-5.21	6.28%	9.60%	3.31%	4.81
GDM1	7.85	1.96	-5.89	6.22%	9.74%	3.51%	3.56
CPT1	6.61	1.53	-5.08	7.54%	7.58%	0.05%	2.02
SLG1	3.47	1.34	-2.13	4.24%	6.30%	2.06%	2.45
PTU1	2.71	0.80	-1.91	7.07%	4.31%	-2.75%	1.72
UGI1	4.94	0.60	-4.33	7.12%	6.69%	-0.44%	2.48
NORTH ARCOT : Total	236.76	146.45	-90.32	6.03%	6.30%	0.26%	125.62
SOUTH ARCOT							
CUD1	13.09	22.58	9.49	3.02%	6.91%	3.89%	11.40
POY1	20.46	13.01	-7.45	6.26%	7.34%	1.07%	9.17
KLM1	9.56	12.41	2.85	2.89%	5.65%	2.76%	6.05
TRK1	14.99	11.80	-3.19	3.48%	5.60%	2.12%	9.21
VCM2	7.41	7.85	0.44	-0.69%	5.71%	6.40%	3.20
SJI2	13.79	6.74	-7.06	5.47%	3.10%	-2.37%	6.64
POY2	17.28	5.79	-11.49	5.57%	5.17%	-0.40%	7.43
VPM2	12.07	4.94	-7.13	5.09%	4.54%	-0.55%	5.53
ULP1	12.97	4.92	-8.05	3.61%	6.65%	3.04%	6.36
CDM1	13.31	4.87	-8.44	6.79%	4.52%	-2.27%	5.94
TDM1	10.89	4.55	-6.34	4.11%	8.27%	4.16%	5.36
NVL2	10.51	4.35	-6.16	6.66%	10.67%	4.01%	4.72
KKI2	12.93	3.35	-9.58	6.93%	5.65%	-1.28%	5.08
PRT1	11.55	3.09	-8.46	4.12%	3.16%	-0.96%	3.60
MKM1	5.50	1.93	-3.57	7.62%	9.83%	2.21%	2.09
KML1	10.69	1.84	-8.85	4.60%	3.87%	-0.73%	2.73
TVM1	5.28	1.59	-3.68	0.85%	4.89%	4.04%	2.59
TVM2	8.50	1.32	-7.18	0.53%	9.72%	9.19%	3.68
STP1	2.78	0.81	-1.97	5.84%	9.50%	3.66%	1.84
VPM1	5.39	0.69	-4.70	5.18%	5.73%	0.55%	2.00
VCM1	3.15	0.54	-2.61	2.39%	9.33%	6.94%	1.00
SOUTH ARCOT : Total	222.10	118.96	-103.13	4.58%	6.19%	1.61%	105.63
SOUTH-03							
KKD3	77.65	13.74	-63.90	0.81%	6.89%	6.08%	7.06
MDU1	27.21	11.71	-15.50	2.05%	7.85%	5.79%	15.87
DGL1	19.95	7.33	-12.62	7.48%	3.22%	-4.27%	8.07
MPA1	6.19	5.92	-0.26	6.84%	0.60%	-6.24%	4.28
MDU2	21.89	4.69	-17.20	4.64%	7.28%	2.64%	8.12
TEN2	11.61	4.19	-7.42	5.74%	2.64%	-3.10%	4.00
PVI1	4.27	4.01	-0.26	6.36%	9.45%	3.09%	4.96
MDU6	7.27	3.89	-3.38	6.41%	8.16%	1.75%	5.60
MDU7	8.56	3.72	-4.84	7.72%	8.91%	1.20%	5.66
DKI1	8.86	3.31	-5.55	7.56%	9.24%	1.68%	4.32
TEN1	11.33	3.01	-8.31	6.48%	10.38%	3.89%	3.59

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
PKM1	2.52	2.71	0.19	5.16%	-1.14%	-6.29%	1.85
ATG1	7.99	2.65	-5.34	3.73%	6.18%	2.45%	5.49
TMM1	8.71	2.53	-6.18	4.97%	10.38%	5.41%	4.55
MDU3	3.47	2.49	-0.98	-2.77%	5.96%	8.73%	4.00
TDI1	9.06	2.35	-6.72	9.13%	8.11%	-1.03%	2.63
CBM1	6.16	2.24	-3.92	7.42%	10.49%	3.07%	3.76
BNR1	4.58	2.22	-2.35	6.52%	5.05%	-1.47%	2.63
NTM1	3.19	2.06	-1.12	3.43%	9.25%	5.82%	2.64
KYK1	1.48	2.00	0.51	6.45%	5.28%	-1.17%	3.19
NKI1	4.45	1.97	-2.48	8.10%	9.88%	1.78%	3.12
USL1	3.04	1.81	-1.23	4.21%	4.16%	-0.05%	2.99
KRR1	9.70	1.78	-7.92	6.59%	1.44%	-5.15%	2.33
ODM1	2.34	1.78	-0.57	3.11%	9.00%	5.89%	2.48
CMR1	1.88	1.77	-0.11	9.32%	7.99%	-1.33%	2.11
MLR1	6.72	1.76	-4.96	8.54%	8.57%	0.02%	2.76
SGP1	2.91	1.74	-1.17	12.94%	10.20%	-2.74%	1.77
SVG1	1.67	1.72	0.04	5.13%	8.94%	3.81%	3.13
TPT1	6.65	1.65	-5.00	9.07%	15.61%	6.53%	3.78
PNV2	4.55	1.49	-3.07	7.77%	7.82%	0.05%	2.51
ADP1	3.79	1.41	-2.38	6.53%	12.06%	5.53%	2.92
BTU1	3.09	1.37	-1.72	7.27%	8.48%	1.20%	1.88
MDU5	5.52	1.33	-4.19	6.19%	10.58%	4.39%	2.55
DGL2	5.99	1.28	-4.71	4.75%	6.89%	2.14%	3.05
MNM1	1.94	1.25	-0.69	5.80%	14.07%	8.27%	1.75
KPT1	3.57	0.95	-2.62	8.83%	8.69%	-0.14%	2.61
PNI1	4.28	0.76	-3.52	4.58%	10.52%	5.94%	1.82
MDU4	1.42	0.62	-0.81	8.42%	9.38%	0.96%	3.29
SOUTH-03 : Total	325.46	113.20	-212.26	4.72%	7.05%	2.33%	149.11
WEST-01							
CBE2	16.55	33.57	17.03	7.32%	5.62%	-1.69%	15.26
CBE4	6.47	10.19	3.72	8.86%	9.65%	0.79%	4.38
KMR1	15.61	9.13	-6.48	8.27%	6.89%	-1.37%	5.87
CBE6	10.36	6.67	-3.69	9.38%	9.94%	0.56%	3.50
UAM1	9.38	4.51	-4.86	5.39%	9.08%	3.68%	5.94
CBE1	7.49	4.47	-3.03	6.64%	11.23%	4.59%	2.41
SUL1	5.26	4.25	-1.02	10.86%	8.32%	-2.55%	2.18
SNR1	5.71	3.60	-2.11	6.96%	4.81%	-2.15%	3.42
PLI1	10.42	3.40	-7.03	5.54%	6.92%	1.37%	3.57
UMP1	8.85	2.72	-6.13	4.43%	7.54%	3.11%	2.36
KGI1	11.19	2.01	-9.18	6.42%	9.95%	3.53%	3.36
KMD1	3.05	1.95	-1.10	7.92%	5.53%	-2.39%	2.55
DPM2	8.14	1.92	-6.23	6.15%	4.33%	-1.82%	2.96
MPM1	9.29	1.71	-7.59	8.67%	8.35%	-0.32%	3.14
CNR1	3.36	1.66	-1.70	10.58%	12.90%	2.32%	3.18
ANR1	1.88	1.42	-0.47	9.40%	7.53%	-1.87%	0.98
GDR1	4.53	1.08	-3.45	-2.77%	7.05%	9.83%	2.25
CBE5	4.93	1.08	-3.85	12.51%	13.24%	0.73%	1.69
CBE3	2.86	1.02	-1.83	8.79%	10.22%	1.43%	1.51
PPI1	4.02	1.01	-3.01	6.62%	4.69%	-1.93%	2.54

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
PDM1	3.41	0.89	-2.52	7.56%	12.09%	4.53%	1.72
WEST-01 : Total	152.78	98.27	-54.51	7.24%	7.51%	0.27%	74.76
WEST-02							
ATU1	15.52	8.97	-6.55	7.41%	8.70%	1.29%	4.12
HSR2	11.58	8.83	-2.74	11.67%	6.73%	-4.94%	8.31
SLM1	23.49	8.71	-14.77	5.56%	5.07%	-0.49%	9.45
SLM2	10.93	6.31	-4.62	7.51%	6.59%	-0.93%	3.42
EPI1	8.18	5.68	-2.50	7.31%	8.04%	0.73%	3.58
OML1	6.32	4.95	-1.37	8.78%	4.13%	-4.65%	4.46
HSR1	11.05	4.88	-6.17	5.32%	10.88%	5.56%	4.90
PMP1	6.17	4.67	-1.50	7.17%	7.61%	0.44%	3.70
SGI1	3.27	3.83	0.55	8.46%	9.60%	1.15%	3.26
MTR1	6.91	3.81	-3.10	7.39%	7.47%	0.07%	3.75
SLM3	12.59	3.56	-9.03	1.91%	9.11%	7.21%	4.86
APN1	5.17	3.48	-1.69	6.98%	9.22%	2.24%	2.87
TRM1	7.64	3.26	-4.38	8.90%	8.51%	-0.39%	6.15
EDP1	3.78	3.01	-0.77	3.15%	4.95%	1.80%	1.86
KRI1	6.09	2.93	-3.16	7.38%	6.58%	-0.79%	2.49
DPR1	8.27	2.84	-5.43	8.09%	7.93%	-0.16%	2.06
KAM1	6.55	2.59	-3.96	7.13%	5.99%	-1.15%	2.53
DPR2	9.98	2.43	-7.55	5.77%	7.38%	1.61%	2.27
PLC1	5.84	2.39	-3.45	7.14%	2.86%	-4.28%	2.32
MCR1	9.11	2.31	-6.80	7.93%	7.92%	-0.01%	4.40
BMD1	4.90	2.29	-2.61	6.97%	10.75%	3.78%	2.64
HRR1	3.53	1.57	-1.96	7.01%	8.82%	1.81%	3.11
VPD1	10.57	0.77	-9.81	6.06%	3.58%	-2.48%	4.71
KVP1	9.61		-9.61	7.00%	0.00%	-7.00%	2.69
PNG1	5.09		-5.09	7.53%	0.00%	-7.53%	2.44
WEST-02 : Total	212.14	94.08	-118.05	6.88%	7.36%	0.48%	96.36
WEST-03							
NKL2	13.17	7.86	-5.31	8.20%	-1.61%	-9.80%	7.56
ERD2	16.73	7.08	-9.65	5.83%	9.54%	3.71%	5.79
ERD1	13.93	6.92	-7.02	3.00%	8.31%	5.31%	4.65
TPR2	6.89	6.42	-0.46	5.07%	6.71%	1.65%	5.16
SYM2	6.24	4.32	-1.93	7.59%	5.92%	-1.67%	2.56
TPR1	9.39	4.13	-5.26	8.26%	6.33%	-1.93%	4.60
AVI1	3.18	3.43	0.25	9.10%	8.10%	-1.00%	2.15
SGG1	1.63	2.62	0.99	-1.56%	2.84%	4.40%	0.97
KGM1	3.18	2.52	-0.66	6.63%	8.42%	1.79%	2.07
GBM1	4.21	2.15	-2.05	8.15%	3.75%	-4.40%	3.31
PDR1	4.11	2.13	-1.99	6.85%	7.98%	1.13%	1.65
TPR3	1.99	1.79	-0.20	6.80%	5.05%	-1.75%	2.81
VKL1	3.24	1.70	-1.54	8.67%	11.08%	2.41%	1.92
RSP1	6.68	1.61	-5.07	9.57%	10.41%	0.83%	2.59
TPR4	3.92	1.58	-2.34	5.56%	9.60%	4.04%	1.76
TCG1	3.03	1.19	-1.84	11.16%	10.26%	-0.89%	2.44
KMM1	2.73	1.16	-1.58	4.18%	10.83%	6.65%	1.66

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CMI1	3.78	0.59	-3.19	3.31%	10.87%	7.57%	1.55
WEST-03 : Total	108.03	59.20	-48.83	6.50%	6.42%	-0.08%	55.19
OTHERS							
WHTZ		0.01	0.01	0.00%	5.40%	5.40%	0.00
CZWH	8.45		-8.45	-10.84%	0.00%	10.84%	0.00
GHUB	1.17		-1.17	-0.99%	0.00%	0.99%	0.00
SZSD	(3.39)		3.39	20.53%	0.00%	-20.53%	0.00
TZSD	(1.82)		1.82	18.94%	0.00%	-18.94%	0.00
WHC3	19.49		-19.49	4.50%	0.00%	-4.50%	0.00
WZWH	0.24		-0.24	-5.17%	0.00%	5.17%	0.00
WHVL	(1.02)	(0.13)	0.89	6.14%	19.56%	13.42%	0.00
WHMD	(0.88)	(0.24)	0.63	11.28%	7.94%	-3.34%	0.00
WHKP		(0.33)	-0.33	0.00%	12.66%	12.66%	0.00
WTRZ	(0.78)	(0.47)	0.30	7.02%	-0.90%	-7.92%	0.00
WHTV	(0.73)	(0.77)	-0.04	12.57%	-2.66%	-15.23%	0.00
WHUT	(1.82)	(0.78)	1.04	6.69%	12.23%	5.54%	0.00
WHPD	(0.99)	(1.45)	-0.46	9.41%	1.14%	-8.27%	0.00
WHCB	(2.06)	(2.17)	-0.11	8.83%	13.67%	4.84%	0.00
WCHN	(7.04)	(5.46)	1.57	7.62%	4.98%	-2.64%	0.00
OTHERS : Total	8.81	(11.81)	-20.62	-26.61%	6.29%	32.90%	0.00
Grand Total	3171.89	1563.91	-1607.99	5.30%	6.43%	1.13%	1393.66