



Sales

2,557.26 Lacs

Yest. Sales : 458.80 Lacs

GP%

5.34%

Yest.GP% : 7.49%

EW Pen%

1.61%

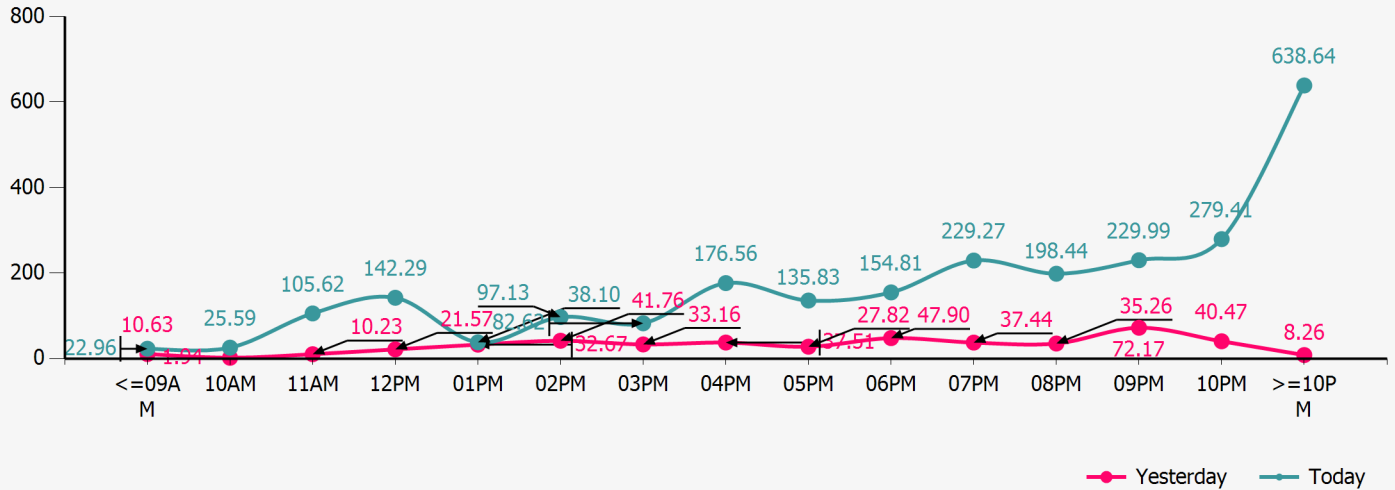
Yest.EW %: 1.73%

Open SO

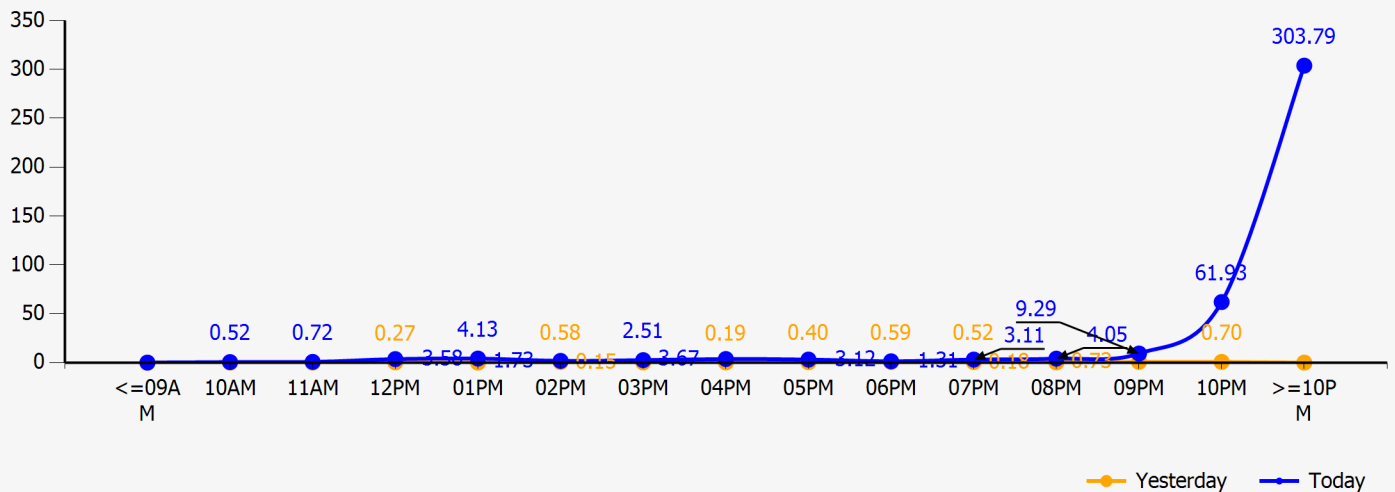
403.48 Lacs

Yest. OSO 4.28 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



Sales Order Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	68.09	558.27	490.18	8.35%	5.36%	-2.99%	262.88
CHENNAI-02	52.04	437.97	385.94	6.86%	4.89%	-1.96%	189.70
TRICHY-01	47.21	425.80	378.59	9.29%	5.11%	-4.18%	155.76
CHENNAI-01	51.23	353.32	302.09	8.66%	5.35%	-3.31%	178.65
SOUTH-03	47.50	306.60	259.10	9.59%	4.71%	-4.87%	149.11
NORTH ARCOT	101.97	226.16	124.19	5.73%	5.99%	0.26%	125.62
SOUTH ARCOT	29.08	204.82	175.74	7.26%	4.49%	-2.77%	105.63
WEST-02	19.96	197.57	177.62	9.55%	7.04%	-2.50%	96.36
WEST-01	20.77	138.71	117.94	10.10%	7.37%	-2.73%	74.76
WEST-03	17.90	101.76	83.86	10.28%	6.84%	-3.43%	55.19
OTHERS	7.35	9.75	2.40	-23.56%	-23.94%	-0.38%	0.00
Total	463.09	2960.74	2497.65	7.49%	5.34%	-2.16%	1393.66

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01							
TUT1	11.48	62.03	50.55	9.74%	4.87%	-4.87%	26.39
TVL1	5.90	48.92	43.02	11.13%	2.79%	-8.34%	31.24

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
KVT1	7.43	29.62	22.19	7.89%	8.02%	0.13%	15.28
TKS2	1.31	29.45	28.14	10.45%	5.50%	-4.95%	9.17
TUT2	1.59	26.84	25.25	5.44%	4.51%	-0.93%	11.30
VNR2	2.45	26.04	23.59	8.20%	4.67%	-3.53%	11.30
RND2	1.91	24.56	22.65	10.61%	4.68%	-5.93%	6.65
NGR1	3.35	22.03	18.69	9.02%	6.76%	-2.26%	16.91
RND1	3.03	21.56	18.52	10.10%	6.22%	-3.88%	7.91
APK2	2.25	17.97	15.72	7.13%	-1.78%	-8.91%	3.84
TKS1	0.88	17.30	16.42	9.47%	5.42%	-4.05%	6.55
VLY1	1.74	15.06	13.31	1.61%	6.66%	5.05%	7.86
MAR1	2.32	14.28	11.96	6.69%	7.02%	0.33%	9.16
SVK1	0.98	14.05	13.07	2.83%	4.78%	1.96%	5.93
RPM1	0.90	13.75	12.85	10.55%	7.98%	-2.57%	10.74
PKD1	0.70	13.72	13.01	5.31%	9.68%	4.37%	4.66
KGL1	0.51	12.94	12.42	15.00%	4.84%	-10.16%	3.08
SNL1	0.79	11.75	10.97	1.78%	6.06%	4.28%	4.23
TCN1	2.30	11.29	8.99	8.86%	6.35%	-2.52%	5.50
ERL2	0.48	10.14	9.67	16.69%	8.12%	-8.57%	5.46
APK1	1.17	9.70	8.53	9.38%	5.55%	-3.83%	3.74
ASM1	1.10	8.73	7.63	8.51%	4.64%	-3.87%	3.26
MMT1	2.82	8.70	5.88	5.38%	4.82%	-0.56%	3.87
TYI1	0.72	8.32	7.60	9.11%	5.35%	-3.77%	5.08
SDI1	1.03	7.99	6.97	4.35%	3.91%	-0.44%	5.65
UDN1	0.28	7.48	7.20	10.34%	4.64%	-5.70%	4.16
SKD1	1.09	7.28	6.19	13.42%	9.19%	-4.24%	3.15
TKY1	1.75	7.00	5.25	8.21%	6.66%	-1.55%	3.89
KYR1	0.63	6.79	6.17	12.88%	6.62%	-6.26%	2.80
PDI1	0.56	6.57	6.01	6.39%	10.74%	4.35%	3.33
KSM1	1.66	6.54	4.88	7.98%	1.71%	-6.28%	4.29
VNR1	1.40	6.37	4.98	0.22%	5.62%	5.40%	3.81
VKM1	0.22	5.97	5.75	4.91%	4.04%	-0.87%	2.98
ARM1	0.30	5.97	5.67	3.54%	5.87%	2.33%	2.40
STU2	0.81	4.47	3.66	6.06%	5.56%	-0.49%	2.34
SGT1	0.06	4.27	4.21	11.91%	6.37%	-5.55%	3.69
COL1	0.20	2.81	2.61	7.70%	6.43%	-1.27%	1.32
SOUTH-01 : Total	68.09	558.27	490.18	8.35%	5.36%	-2.99%	262.88
CHENNAI-02							
CH03	4.36	38.56	34.20	8.98%	4.30%	-4.68%	15.60
CH15	5.74	36.98	31.24	8.19%	5.85%	-2.34%	15.68
CH12	1.24	28.63	27.39	4.60%	5.66%	1.06%	9.82
CH20	2.55	27.25	24.70	7.99%	4.32%	-3.67%	8.12
CH21	5.38	21.30	15.92	-1.22%	5.82%	7.04%	11.52
CH18	3.04	20.65	17.60	7.92%	5.22%	-2.70%	8.28
CH06	0.75	20.51	19.76	7.99%	5.10%	-2.90%	6.12
CH51	1.00	20.11	19.11	11.99%	3.21%	-8.78%	9.89
CH41	0.96	19.42	18.46	5.19%	1.55%	-3.64%	5.40
CH17	1.34	18.15	16.82	12.75%	6.32%	-6.43%	6.04
CH33	3.17	17.49	14.32	6.48%	2.70%	-3.77%	6.64
CH50	2.08	17.03	14.95	10.64%	7.15%	-3.48%	11.35

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CH43	1.81	16.65	14.84	8.90%	5.80%	-3.09%	4.93
CH35	0.70	15.41	14.71	-8.66%	7.28%	15.93%	5.28
CH24	1.59	13.75	12.15	13.46%	4.24%	-9.22%	6.74
MJR1	1.02	11.98	10.95	12.26%	5.50%	-6.76%	7.17
CH34	2.82	11.55	8.73	2.21%	5.40%	3.19%	8.81
CH37	0.56	9.58	9.01	9.35%	2.56%	-6.79%	2.00
CH44	1.22	9.50	8.29	7.05%	3.46%	-3.59%	5.38
GPD1	1.91	8.36	6.45	9.84%	7.45%	-2.39%	5.07
UKI1	1.51	8.14	6.63	9.96%	4.65%	-5.31%	5.14
CH36	0.58	7.64	7.06	7.07%	3.49%	-3.58%	2.91
CH27	1.76	7.31	5.55	4.48%	5.09%	0.61%	2.34
PON1	1.84	6.96	5.12	11.19%	7.49%	-3.70%	4.39
CH46	0.73	6.94	6.21	6.29%	5.19%	-1.11%	3.33
CH31	0.66	6.60	5.93	7.41%	2.65%	-4.76%	3.16
CH23	0.67	3.95	3.28	3.30%	4.08%	0.78%	3.13
MC06	0.14	3.30	3.16	-6.90%	-1.76%	5.14%	2.37
CH32	0.01	2.98	2.98	25.61%	9.32%	-16.29%	0.90
MC05	0.42	1.23	0.81	7.10%	4.76%	-2.34%	2.03
CH01	0.46	0.04	-0.42	-0.46%	-9.76%	-9.30%	0.18
CHENNAI-02 : Total	52.04	437.97	385.94	6.86%	4.89%	-1.96%	189.70
TRICHY-01							
TRY1	7.28	47.44	40.16	6.65%	4.21%	-2.44%	28.12
PBR2	1.50	31.60	30.11	9.45%	6.60%	-2.84%	8.21
MVM1	2.38	26.18	23.80	12.04%	4.23%	-7.81%	7.29
TNJ1	0.96	22.88	21.93	8.90%	4.86%	-4.04%	7.97
TNJ2	3.11	21.80	18.68	8.09%	4.95%	-3.14%	6.63
KUM1	2.31	21.53	19.22	9.67%	5.29%	-4.37%	7.79
TRY4	1.60	20.92	19.32	13.98%	3.20%	-10.78%	5.75
JKM1	2.17	20.04	17.87	7.10%	4.57%	-2.53%	4.01
TVR2	2.04	19.25	17.21	13.43%	5.60%	-7.82%	6.50
NGT1	1.49	19.22	17.74	7.59%	7.79%	0.19%	5.81
TVR1	0.24	15.21	14.96	5.11%	2.66%	-2.45%	2.92
TYR1	1.73	14.27	12.54	7.14%	5.60%	-1.54%	5.58
AYR1	1.34	12.59	11.25	9.82%	4.67%	-5.14%	3.46
PTK1	2.44	12.58	10.14	6.88%	6.17%	-0.70%	6.44
KUM2	1.72	12.17	10.45	5.67%	4.80%	-0.87%	4.33
MDI1	3.00	11.45	8.45	12.20%	5.23%	-6.97%	4.14
TTP1	2.31	11.27	8.95	6.26%	7.86%	1.60%	4.20
PBR1	0.35	10.59	10.25	4.53%	3.31%	-1.22%	2.36
TRY3	1.10	10.42	9.33	14.82%	6.96%	-7.86%	3.69
PDK2	1.01	9.44	8.43	17.70%	6.66%	-11.04%	4.92
MSI1	0.72	7.99	7.27	13.18%	3.97%	-9.21%	3.78
KRN1	0.85	7.82	6.97	5.26%	5.08%	-0.18%	2.95
ORU1	0.14	7.17	7.03	11.15%	6.32%	-4.83%	3.03
PDK1	0.49	7.04	6.55	13.54%	5.90%	-7.64%	2.85
NCK1	0.97	6.44	5.47	8.39%	5.89%	-2.49%	2.19
APM1	0.41	6.29	5.88	19.42%	-1.73%	-21.15%	1.68
KIK1	2.13	5.43	3.30	10.28%	5.62%	-4.66%	4.04
NMM1	1.27	4.71	3.44	9.75%	8.96%	-0.79%	2.90

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
TRY2	0.15	2.05	1.90	14.78%	7.65%	-7.13%	2.23
TRICHY-01 : Total	47.21	425.80	378.59	9.29%	5.11%	-4.18%	155.76
CHENNAI-01							
CH16	4.40	26.67	22.27	9.00%	3.76%	-5.24%	11.79
CH14	2.51	26.47	23.96	7.61%	4.54%	-3.08%	13.43
CH05	2.44	24.38	21.94	4.16%	2.96%	-1.19%	9.06
CH30	1.36	22.22	20.86	11.07%	5.39%	-5.68%	6.46
CH47	3.14	21.51	18.37	10.70%	5.83%	-4.87%	10.48
CH07	1.46	18.86	17.40	7.63%	7.35%	-0.28%	8.44
AVD1	2.01	16.96	14.95	12.30%	6.67%	-5.63%	6.60
GUD1	2.48	16.93	14.45	13.15%	7.82%	-5.34%	5.77
CH48	3.06	16.30	13.24	11.85%	7.64%	-4.21%	7.70
CH45	0.70	15.70	15.00	8.47%	3.53%	-4.94%	6.53
CH28	1.96	14.95	12.98	8.15%	6.26%	-1.89%	6.69
CH42	3.09	14.30	11.21	9.40%	4.47%	-4.93%	9.76
CH19	5.03	13.93	8.90	6.27%	7.01%	0.74%	9.31
KNR1	0.62	12.55	11.94	7.05%	4.82%	-2.23%	4.02
CH49	3.47	11.83	8.36	10.27%	5.35%	-4.92%	8.39
MRM1	1.86	11.18	9.32	10.62%	4.76%	-5.86%	6.91
CH38	2.29	10.48	8.19	10.71%	8.44%	-2.27%	4.95
CH25	4.22	10.14	5.92	3.36%	5.71%	2.35%	5.94
CH22	1.08	9.83	8.74	1.44%	6.37%	4.93%	4.81
SKL1	1.22	7.36	6.14	13.75%	9.10%	-4.65%	3.90
GUD2	0.96	7.25	6.29	7.99%	8.44%	0.46%	5.18
CH26	0.36	6.24	5.88	4.48%	-9.25%	-13.72%	1.55
CH40	0.18	4.68	4.50	7.00%	-0.21%	-7.22%	3.50
TKM1	0.48	4.06	3.58	11.77%	8.29%	-3.48%	3.34
CH39	0.20	3.83	3.63	12.93%	7.99%	-4.94%	3.73
MC09	0.33	2.59	2.25	-1.59%	2.14%	3.73%	0.90
CH29	0.33	1.41	1.08	12.66%	6.77%	-5.89%	1.02
CGL1		0.71	0.71	0.00%	0.44%	0.44%	3.38
CH08				0.00%	0.00%	0.00%	5.14
CHENNAI-01 : Total	51.23	353.32	302.09	8.66%	5.35%	-3.31%	178.65
SOUTH-03							
KKD3	0.07	75.18	75.10	85.93%	0.51%	-85.42%	7.06
MDU1	5.73	24.47	18.74	5.05%	1.91%	-3.14%	15.87
MDU2	2.00	21.61	19.62	6.56%	4.63%	-1.93%	8.12
DGL1	3.42	19.11	15.69	11.59%	7.52%	-4.07%	8.07
TEN2	1.66	10.99	9.33	10.97%	5.83%	-5.14%	4.00
TEN1	1.28	10.39	9.11	13.00%	6.70%	-6.31%	3.59
TDI1	1.06	9.02	7.96	9.25%	9.20%	-0.05%	2.63
KRR1	1.56	8.96	7.40	12.69%	6.79%	-5.90%	2.33
ATG1	1.19	7.89	6.70	8.36%	3.71%	-4.66%	5.49
MDU7	3.47	7.52	4.05	1.08%	8.09%	7.01%	5.66
TMM1	0.89	6.93	6.04	10.70%	5.49%	-5.20%	4.55
MLR1	0.86	6.74	5.88	7.92%	8.57%	0.64%	2.76
MDU6	0.74	6.52	5.78	7.10%	6.74%	-0.36%	5.60
DKI1	0.75	6.51	5.76	10.72%	9.17%	-1.55%	4.32

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
MPA1	1.71	6.19	4.48	15.42%	6.84%	-8.58%	4.28
CBM1	1.04	6.01	4.98	11.69%	7.73%	-3.96%	3.76
TPT1	1.46	5.94	4.48	12.54%	9.29%	-3.25%	3.78
DGL2	0.47	5.93	5.46	12.45%	4.58%	-7.87%	3.05
MDU5	0.65	4.81	4.16	8.71%	7.15%	-1.56%	2.55
PNV2	1.13	4.55	3.42	7.73%	7.77%	0.04%	2.51
NKI1	1.23	4.45	3.23	12.06%	8.10%	-3.96%	3.12
PVI1	0.83	4.23	3.41	16.56%	6.31%	-10.25%	4.96
BNR1	0.68	3.93	3.25	10.54%	6.86%	-3.68%	2.63
MDU3	0.46	3.47	3.00	12.22%	-2.77%	-14.99%	4.00
NTM1	1.06	3.46	2.40	10.36%	4.28%	-6.08%	2.64
PNI1	0.58	3.41	2.82	5.51%	3.72%	-1.79%	1.82
KPT1	1.63	3.37	1.73	14.75%	8.92%	-5.82%	2.61
ADP1	1.24	3.11	1.87	12.40%	6.88%	-5.52%	2.92
BTU1	0.54	3.09	2.55	6.79%	7.27%	0.48%	1.88
USL1	2.27	3.04	0.77	6.07%	4.21%	-1.86%	2.99
SGP1	1.52	2.91	1.38	12.35%	12.94%	0.60%	1.77
PKM1	0.83	2.42	1.59	14.55%	4.70%	-9.85%	1.85
ODM1	0.21	2.29	2.08	3.86%	3.06%	-0.80%	2.48
MNM1	0.42	1.94	1.52	10.72%	5.80%	-4.92%	1.75
CMR1	0.84	1.79	0.95	7.49%	9.58%	2.09%	2.11
SVG1	0.24	1.66	1.42	22.39%	5.06%	-17.32%	3.13
KYK1	1.10	1.48	0.38	12.25%	6.45%	-5.80%	3.19
MDU4	0.69	1.29	0.60	12.80%	8.98%	-3.83%	3.29
SOUTH-03 : Total	47.50	306.60	259.10	9.59%	4.71%	-4.87%	149.11
NORTH ARCOT							
KPM2	6.51	17.39	10.88	7.19%	6.42%	-0.77%	13.52
CGM1	31.19	15.55	-15.64	3.57%	4.04%	0.47%	6.46
TRL1	1.23	12.80	11.57	10.96%	5.36%	-5.60%	6.95
VEL3	4.05	12.44	8.40	8.92%	8.32%	-0.61%	6.45
PLR1	22.87	12.03	-10.83	4.39%	4.36%	-0.03%	3.30
TRR1	2.76	11.94	9.17	9.80%	6.94%	-2.86%	6.49
AKM1	1.43	11.74	10.31	13.28%	6.75%	-6.53%	4.79
TRT1	0.78	11.22	10.43	14.08%	3.39%	-10.69%	2.78
SBR1	3.58	11.10	7.51	8.75%	6.73%	-2.02%	6.48
VEL2	2.13	10.83	8.70	6.42%	5.75%	-0.67%	7.17
VEL1	2.24	9.86	7.62	8.18%	4.67%	-3.51%	3.43
VNB1	2.27	9.76	7.48	2.94%	7.28%	4.34%	4.12
VEL4	5.15	7.25	2.10	10.38%	5.04%	-5.34%	6.67
CYR1	0.35	6.70	6.35	-21.59%	3.93%	25.53%	2.64
ABR1	1.14	6.69	5.55	7.19%	6.10%	-1.09%	4.81
CPT1	1.91	6.42	4.51	-3.82%	7.61%	11.42%	2.02
KPM1	0.87	6.37	5.50	7.05%	4.11%	-2.93%	4.23
GDM1	0.55	6.15	5.60	8.64%	6.65%	-1.99%	3.56
WJD1	1.92	6.13	4.20	5.63%	6.48%	0.85%	5.12
WJP1	2.05	5.94	3.89	11.73%	8.51%	-3.23%	3.80
ARC2	0.25	5.41	5.16	15.06%	8.01%	-7.05%	4.19
UGI1	0.75	4.94	4.19	11.94%	7.12%	-4.82%	2.48
ANI1	1.86	4.32	2.46	9.06%	9.32%	0.26%	2.53

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
VSI1	0.52	4.00	3.48	6.40%	6.11%	-0.28%	4.36
SLG1	0.60	3.44	2.84	3.95%	4.16%	0.21%	2.45
BGR1	2.33	3.06	0.72	7.02%	5.23%	-1.79%	3.09
PTU1	0.68	2.71	2.03	7.24%	7.07%	-0.17%	1.72
NORTH ARCOT : Total	101.97	226.16	124.19	5.73%	5.99%	0.26%	125.62
SOUTH ARCOT							
POY1	2.34	17.81	15.47	6.74%	6.25%	-0.49%	9.17
TRK1	0.63	14.46	13.84	7.27%	3.83%	-3.43%	9.21
CDM1	1.88	13.31	11.43	7.65%	6.79%	-0.86%	5.94
ULP1	1.37	12.97	11.60	4.01%	3.61%	-0.40%	6.36
KKI2	2.60	12.93	10.32	10.87%	6.93%	-3.94%	5.08
SJI2	0.50	12.92	12.42	5.22%	5.32%	0.10%	6.64
CUD1	3.38	12.34	8.96	8.11%	2.98%	-5.13%	11.40
PRT1	1.16	11.55	10.39	10.62%	4.12%	-6.50%	3.60
VPM2	2.14	11.49	9.35	5.19%	5.00%	-0.19%	5.53
KML1	1.36	10.69	9.33	7.47%	4.38%	-3.09%	2.73
TDM1	2.06	10.63	8.58	5.09%	4.04%	-1.05%	5.36
NVL2	1.16	10.35	9.19	11.29%	6.42%	-4.87%	4.72
KLM1	2.68	9.44	6.76	6.50%	2.87%	-3.62%	6.05
POY2	1.39	7.89	6.49	6.31%	5.29%	-1.01%	7.43
TVM2	1.02	7.54	6.51	4.62%	1.07%	-3.56%	3.68
VCM2	0.23	6.87	6.64	16.39%	-1.43%	-17.82%	3.20
VPM1	0.08	5.36	5.28	5.24%	5.10%	-0.14%	2.00
TVM1	1.77	5.28	3.51	4.27%	0.85%	-3.42%	2.59
MKM1	1.06	5.06	4.00	9.22%	7.41%	-1.81%	2.09
VCM1	0.07	3.15	3.08	12.05%	2.39%	-9.66%	1.00
STP1	0.21	2.78	2.57	11.49%	5.84%	-5.66%	1.84
SOUTH ARCOT : Total	29.08	204.82	175.74	7.26%	4.49%	-2.77%	105.63
WEST-02							
SLM1	0.52	19.07	18.55	5.30%	5.45%	0.15%	9.45
ATU1	0.59	15.21	14.63	7.01%	8.03%	1.01%	4.12
SLM3	1.70	12.77	11.07	8.51%	2.14%	-6.37%	4.86
SLM2	0.62	11.17	10.55	11.35%	7.14%	-4.20%	3.42
HSR1	1.95	10.58	8.63	9.31%	5.15%	-4.16%	4.90
HSR2	2.23	9.91	7.69	10.11%	11.93%	1.82%	8.31
DPR2	0.08	9.68	9.60	2.27%	5.78%	3.51%	2.27
MCR1	0.78	9.11	8.33	10.73%	7.93%	-2.80%	4.40
KVP1	0.03	8.79	8.76	2.50%	7.44%	4.94%	2.69
VPD1	0.81	8.12	7.31	9.87%	7.07%	-2.80%	4.71
DPR1	0.61	8.11	7.49	6.98%	8.19%	1.21%	2.06
EPI1	0.74	7.20	6.46	11.16%	7.86%	-3.30%	3.58
TRM1	2.14	6.89	4.75	11.24%	9.34%	-1.91%	6.15
KAM1	0.73	6.51	5.78	6.56%	7.14%	0.59%	2.53
MTR1	0.85	6.50	5.64	1.87%	8.02%	6.15%	3.75
OML1	0.70	6.32	5.62	11.42%	8.78%	-2.64%	4.46
PLC1	1.33	5.82	4.49	6.03%	7.11%	1.07%	2.32
PMP1	0.72	5.66	4.94	11.25%	7.82%	-3.43%	3.70
KRI1	0.63	5.64	5.01	14.18%	7.61%	-6.57%	2.49
PNG1	0.41	5.09	4.68	4.97%	7.53%	2.56%	2.44

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
BMD1	0.41	4.86	4.46	17.47%	7.10%	-10.37%	2.64
APN1	0.58	4.24	3.65	19.91%	7.01%	-12.90%	2.87
EDP1	0.06	3.72	3.65	-4.50%	3.37%	7.87%	1.86
HRR1		3.34	3.34	0.00%	6.52%	6.52%	3.11
SGI1	0.72	3.27	2.56	11.50%	8.46%	-3.04%	3.26
WEST-02 : Total	19.96	197.57	177.62	9.55%	7.04%	-2.50%	96.36
WEST-01							
CBE2	1.78	12.94	11.16	4.14%	8.08%	3.93%	15.26
KMR1	2.41	12.42	10.01	14.37%	7.71%	-6.66%	5.87
KGI1	0.96	11.19	10.23	9.53%	6.42%	-3.11%	3.36
CBE6	1.47	9.94	8.47	11.32%	9.27%	-2.05%	3.50
PLI1	1.70	9.74	8.04	11.01%	5.48%	-5.53%	3.57
UAM1	1.31	9.38	8.06	7.07%	5.39%	-1.68%	5.94
MPM1	1.06	9.17	8.11	8.67%	8.79%	0.12%	3.14
UMP1	0.28	8.74	8.46	12.86%	4.45%	-8.41%	2.36
DPM2	0.25	7.35	7.10	11.78%	6.97%	-4.81%	2.96
CBE1	0.92	5.98	5.06	7.44%	5.98%	-1.46%	2.41
CBE4	2.29	5.33	3.05	11.13%	10.14%	-0.99%	4.38
SNR1	1.11	5.00	3.90	13.88%	8.02%	-5.87%	3.42
CBE5	0.59	4.88	4.29	12.32%	12.49%	0.17%	1.69
SUL1	0.46	4.87	4.41	17.11%	11.49%	-5.63%	2.18
GDR1	0.57	4.53	3.97	2.16%	-2.77%	-4.93%	2.25
PPI1	1.05	3.97	2.92	10.36%	6.27%	-4.09%	2.54
CNR1	0.51	3.36	2.85	10.85%	10.58%	-0.27%	3.18
CBE3	0.65	2.85	2.20	16.28%	8.65%	-7.63%	1.51
KMD1	0.60	2.84	2.24	11.05%	8.04%	-3.01%	2.55
PDM1	0.77	2.58	1.81	0.88%	9.50%	8.62%	1.72
ANR1	0.04	1.63	1.59	-0.11%	10.19%	10.30%	0.98
WEST-01 : Total	20.77	138.71	117.94	10.10%	7.37%	-2.73%	74.76
WEST-03							
ERD2	3.19	18.03	14.84	13.12%	5.78%	-7.33%	5.79
ERD1	1.91	13.73	11.82	9.85%	3.06%	-6.80%	4.65
NKL2	2.24	12.63	10.39	8.20%	8.61%	0.41%	7.56
TPR1	1.11	7.78	6.67	7.42%	8.37%	0.95%	4.60
TPR2	0.53	6.80	6.27	8.10%	7.74%	-0.35%	5.16
RSP1	0.80	5.73	4.92	13.15%	8.92%	-4.23%	2.59
SYM2	0.61	4.85	4.24	11.12%	7.38%	-3.73%	2.56
PDR1	0.85	4.11	3.26	10.74%	6.85%	-3.89%	1.65
GBM1	0.75	3.82	3.07	6.76%	8.16%	1.39%	3.31
TPR4	0.15	3.47	3.32	3.63%	5.38%	1.74%	1.76
VKL1	0.26	3.21	2.94	10.19%	8.69%	-1.50%	1.92
KMM1	0.38	3.01	2.62	8.42%	5.55%	-2.86%	1.66
TCG1	0.82	2.97	2.15	13.52%	11.86%	-1.66%	2.44
AVI1	0.22	2.90	2.68	15.69%	9.39%	-6.30%	2.15
KGM1	1.18	2.66	1.48	11.84%	6.45%	-5.39%	2.07
CMI1	0.68	2.46	1.79	3.28%	9.67%	6.39%	1.55
TPR3	0.92	1.99	1.07	11.59%	6.80%	-4.79%	2.81
SGG1	1.30	1.63	0.33	10.10%	-1.56%	-11.66%	0.97
WEST-03 : Total	17.90	101.76	83.86	10.28%	6.84%	-3.43%	55.19

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
OTHERS							
WHC3	13.25	19.49	6.24	3.72%	4.50%	0.78%	0.00
CZWH		8.45	8.45	0.00%	-10.84%	-10.84%	0.00
GHUB		1.17	1.17	0.00%	-0.99%	-0.99%	0.00
WZWH	1.35	0.24	-1.11	1.47%	-5.17%	-6.63%	0.00
MSWH	0.10		-0.10	0.30%	0.00%	-0.30%	0.00
NASD	(0.93)		0.93	9.86%	0.00%	-9.86%	0.00
S2SD	(3.17)		3.17	32.37%	0.00%	-32.37%	0.00
WZSD	0.20		-0.20	23.85%	0.00%	-23.85%	0.00
WHVL	(0.39)	(0.50)	-0.11	30.62%	5.33%	-25.28%	0.00
WHTV	(0.29)	(0.73)	-0.43	7.05%	12.57%	5.52%	0.00
WTRZ	(0.19)	(0.78)	-0.59	7.73%	7.02%	-0.72%	0.00
WHMD	(0.14)	(0.88)	-0.74	12.78%	11.28%	-1.50%	0.00
WHPD	(1.08)	(0.99)	0.09	11.50%	9.41%	-2.09%	0.00
TZSD	(0.61)	(1.82)	-1.22	105.71%	18.94%	-86.77%	0.00
WHUT		(1.82)	-1.82	0.00%	6.69%	6.69%	0.00
WHCB	(0.02)	(2.06)	-2.04	11.19%	8.83%	-2.36%	0.00
SZSD	0.77	(3.39)	-4.16	-14.37%	20.53%	34.90%	0.00
WCHN	(1.49)	(6.62)	-5.14	8.06%	8.48%	0.42%	0.00
OTHERS : Total	7.35	9.75	2.40	-23.56%	-23.94%	-0.38%	0.00
Grand Total	463.09	2960.74	2497.65	7.49%	5.34%	-2.16%	1393.66